MICROCOPY RESOLUTION TEST CHART (ANSI and ISO TEST CHART No. 2)







## Thomas a Edison\_Papers

#### A SELECTIVE MICROFILM EDITION

PART IV (1899–1910)

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Robert Rosenberg Director and Editor

Sponsors Rutgers, The State University Of New Jersey National Park Service, Edison National Historic Site New Jersey Historical Commission Smithsonian Institution

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Edison signature used with permission of McGraw-Edison Company

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#### THOMAS A. EDISON PAPERS

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# START

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#### Letterbook, LB-079

This letterbook covers the period January-May 1909. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to laboratory work and supplies and to Edison's accounts with the Edison Portland Cement Co. and J.P. Morgan & Co. Numerous letters defer business for the duration of Edison's vacation in Fort Myers, Florida. In addition, there is correspondence involving the iron ore concentration plant in the Dunderland region of Norway; improvements in Edison's alkaline storage battery: and the manufacture of batteries by Sigmund Bergmann in Berlin. Germany. Several letters detail ongoing progress in the development of Edison's concrete house. Included is a letter in which Harry F. Miller calculates the expected cost of a six-room house, as well as a letter in which Edison explains how affordable housing can function as a means of social uplift for the working class. There is also a letter to Horace F. Parshall in which Edison describes a storage battery being produced for use in a General Electric Co. streetcar. Among the items relating to personal matters are letters regarding Edison's family, health, finances, and charitable donations. Also included is a letter to William J. Dealy in which Edison reminisces about his days as a telegraph operator in Memphis, Tennessee.

The label on the front cover contains the following notation: "Thomas A Edison Personal From Jan 15th 1909 To May 5th 1909." There is an inscription on the spine with similar information. The book contains 701 numbered pages and an index. Approximately 10 percent of the book has been selected.



Jan. 18th 09.

My dear Mr. Dealy,

Cass Sholes and also Korty were in the Memphis office at the same time I was there, they are both on the list of Military Operators. All that I can remember is that there were two wires and about eight operators, that Somerville who afterward became connected with the Associated Press in Few York was the Government Superintendent of Telegraph, that I got rations and sold them for seven dollars per month and that the manager of the office got flirting with the Cash and was east into a Military Prison.

There was a Keno game in the Baptist Church and the whole town was only 13 miles from Hell; so if I was not a Kilitary Telegrapher Operator I was pretty close thereto.

Yours very truly, .

Mr. W. J. Dealy,

W. U. Tel. Co.,

195 Broadway,

New York City.



Jan. 18th 09.

Edison Ore-Milling Syndicate Ltd.,

J. Hall, Junior, Esq., Secretary, Fitzelan House, Arundel Street,

London, w. c. England.

Dear Sir:

I reiterate my previous statement that I have never received information from any source, especially the technical position to make my opinion any value regarding desireability of dropping certain patents. Mr. Dick represented his own interest in the Company, and he has never given me one scrap of information as to the progress of the Dundsrland project, or the Syndicates affairs.

I therefor decline to give any opinion on the subject of the patents as per your letter of the 4th instant. Yours very truly,

Mon 2 1 ....



Jan. 19th 09.

The Diamond Drill Carbon Co.,

Bridge Arch 17 (Frankfort St.),

New York City.

Dear Sirs:

Yours of the 15th instant regarding black diamonds received. Mr. Edison directs me to write you that he has had such bad luck with diamonds for drilling that he no longer uses them. We can do just as well with a Keystone drill and core extractor at one third the cost.

Yours very truly,

Ho Miller



Jan. 19th 09.

Arthur Williams, Esq., 55 Duane Street, New York City.

Dear Sir:

Yours of the 14th instant relative to a vist to the Laboratory by Miss Anne Morgan received. Mr. Edison directs me to write you that Miss Morgan can come any time, but it would be advisable for you to call up on the phone on the day she proposes to come over to make sure that Mr. Edison is here.

Yours very truly, H. Wille.

HB

Jan. 25th 09.

Confirmation of Cable sent to S. Bergmann Jan. 25th 09.

Bergmann-Berlin:

I leave for Florida on February fifteenth.

Edison.

via Postal Tel.-Cable Co.



Jan. 25th 09.

Brentance,

5th Ave. & 27th St.,

New York City.

Dear Sirs:

Referring to your bill of January 20th I notice an account which reads "Account previously rendered \$37.00". We do not seem to have this account on our books and ask that you send us a duplicate bill covering the same. Mr. Edison wishes to know if you send the periodicals to Burton Williard, Burlington, N. J. and to Mrs. Oeser, Berlin, Germany, and he desires that you keep on sending these.

Yours very truly,

M.J. Co.



Jan. 26th 1909.

Brentanos,

5th Ave. & 27th St.,

New York City.

Dear Sirs:

Will you kindly ship to Mr. Thos. A. Edison,

Fort Myers, Florida the following books:

"Safari" by Chapman

"Good Health and How We Won It" by Upton Sinclair

"American Tropics" by Corlett

"The Soil" by Hall

Also send to me at Orange, New Jersey your latest catalog of books.

Yours very truly,



Jan. 27th 09.

Mrs. Lizzie Wadsworth,

2527 Prospect Avenue,

Cleveland, Ohio.

Dear Madam:

Your letter of the 24th instant received and Mr. Edison has directed me to forward you a check monthly for twenty five dollars until further notice. I therefor enclose herewith check for that amount.

Yours very truly,

H. Willer

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Jan 21st, 09.

Edison Portland Cement Co., E. S. Bixler Cashier,

Stewartsville, N. J. Dear Sir:

We have yours of the 20th inst., and obest for \$10,894 for pay-roll was handed to Mr. Mallory on the 20th inst.

Yours very truly,

Treasurer.

. The parties of the second section of the second

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Jan . 22nd, 09.

Mr. P. H. Klein Jr.

110 Liberty Street, New York City.

Dear Sir:

Yours of the 19th inst., Mr. Edison requested me to write you that he will be glad to see you and talk over the steel samples anytime it is vonvenient for you.

You had better telephone out in the morning that you are coming, to make sure he will be here.

Yours very truly,

Secretary



Jan. 28th 09.

Edison Portland Cement Co.,

W. H. Mason, Esq., Sup't.,

Stewartsville, New Jersey.

Dear Sir:

We are shipping you to day by freight the 36 inch stretched belt. Will you kindly notify me on arrival of belt at the plant as Mr. Edison wants Greenley to go to the works as soon as belt reaches there, and make some tests on same.

Yours very truly,

Sec. O. Nickeller.

Ass't Secretary.

Ser Service



February 1st 09.

Edison Portland Cement Co.,

W. S. Mallory, Esq., V. P.,

Stewartsville, New Jersey.

Dear Sir:

Have checked up the list of notes enclosed with yours of the 29th ult. and find the following difference. You do not charge us with note of October 50th 1908 due February 28th 1909 for \$10,000.00; otherwise the list is correct and I enclose same herewith. Er. Edison cays the notes should be for three years, but they are to be paid sooner if the Company can do no.

I have sent the Papers to Mr. Dyer for an agreement to be gotten out covering this point.

Yours very truly,

Secretary.



Jan. 29th 09.

Edison Portland C cment Co. Sanon Portland Cavett No. 9 (1997) Sanon Portland Cavett No. 9 (1997) Stewartsville, New Jorgoy.

arrangements with with notes Yours wery truly,

Dear Sir: 5. .. 1 82-

Replying to yours of the 29th instant regarding the assignment of Mr. Pagers agreement of royalty with Mr. Edison, 1 bog to state that Mr. Edison has instructed me to have the assignment fixed up and I will take the matter up with Mr. Dyer immediately. with

Secretary.



Jan. 29th 09.

Luigi Solari, Esq., Pres., Camera di Commerçio Italiana, 203 Broadway, New York City.

Dear Sir:

Yours of the 28th instant requesting some circular letters relating to the concrete houses received. Enclosed herewith find one dozen of these circulars. Mr. Edison directs me to say that re-inforced concrete was the only building that withstood the San Francisco earthquaké and the Baltimore fire.

Yours very truly,

Secretary.



Feb. 3rd 1969.

Geo. H. Moseman, Raq., 176 Federal Street,

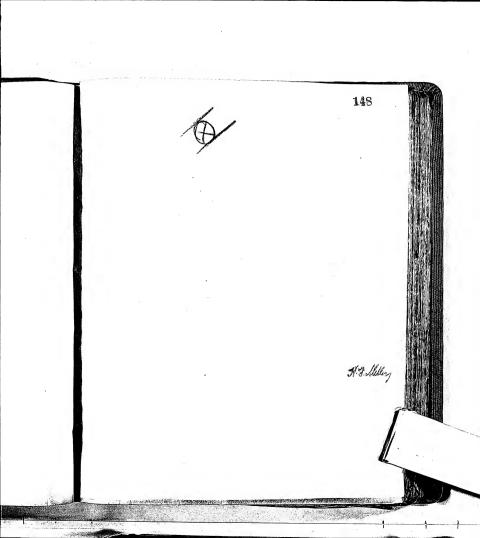
Boston, Mass.

Dear Sir:

Yours of the 2nd instant regarding storage Satteries for automobile ignition received. Mr. Edison directs me to write you that the battery is not ready

Yours very traly,

A.J. Miller,





Feb. 2nd 1909.

Shipping Illustrated Co., 116 Produce Exchange, New York City.

Dear Sirs:

Yours of the 30th ult. received and in reply I beg to state that I understand that with the submerged bell, when worked by experts, that a vessel can be located almost exactly in a ten mile area. To do it electrically over a greater area you will have to correspond with Marconi, who seems to be able to do anything reasonable in this line.

Yours very truly,



February 3rd 00,

Burton Willard, Bag.,

A. F. D. No. 3,

Burlington, Her Jersey,

Bear Sir:

Mr. Edison directs me to sond you a check for \$200.00 which I enclose herewith to help you spirmy expenses, on account of your recent illness.

Yours very truly,

# J. Adle



Feb. 4th 1909

Ratison Portland Cement Co.,

H. E. Kiefer, Esq., Chemist,

Stewartsville, New Jersey.

Dear Sir:

Replying to yours of the 30th ult. we will get out and ship you one hundred bags by Tnesday of next week.

Yours very truly,

H Hillery



Feb. 4th 1909.

J. H. Wood, Esq., 39 Cortlandt St., Raw York City.

Dear Bir:

Beg to advise that all the recommendations
summerated in the Middle States Inspection Bureau letter
of January 20th have been complied with.

Yours very truly,

A. Willer



Feb. 5th 09.

W. H. Mullins Co.,

340 Franklin St., Salem, Ohio.

Dear Sirs:

Will you kindly send to me at Orange your catalog of cornices etc. as advertised in the Architectural Record and greatly oblige,

Yours very truly,



February 5th

The Erkins Studios,

305 Madison Ave., New York City.

Dear Sira:

Will you kindly mail to me at Orange your catalog of classical models as advertised in the Architectural Record and greatly oblige,

Yours very truly,



Feb. 5th 09.

Edison Portland Cement Co.,

H. B. Kiefer, Esq., Chemist, Stewartsville, New Jersey,

Dear Sir:

Mr. Edison has given instructions not to make up any bags at present as the canvas is not right. Yours very truly,



Feb. 5th 1909

Burton Willard, Esq.,

R. F. D. No. 3,

Burlington, N. J.

Dear Sir:

Enclosed herewith find New York draft for \$439.82 to the order of J. T. Severn Sons & Co. covering their account against you. Will you kindly turn this over to them taking their receipt for same and forwarding this to us and oblige.

Yours very truly.

H. H. Miller.



Feb. 5th 1909.

J. H. Word, Esq.,

59 Cortlandt St.,

New York City.

Dear Sir:

In looking over Mrs. Edison's policies I find that you have furniture at the house insured for \$97,500.00 and the dwelling at \$102,500.00, whereas it is supposed to be \$100,000.00 will you kindly straighten this out and oblige, Yours very truly,

A J. Miller

Y

Feb. 5th 09

Open Court Pub. Co.,

378 Wabash Ave.,

Chicago, Ill.

Dear Sirs:

Will you kindly send to Mr. Edison's address
Fort Myers, Florida, a copy of the book "Species and Varieties"
by Hugo De Vries. I enclose herewith a check for \$5.00 for the
same.

Yours very truly,

H. J. Millery

Feb. 5th 09.

Louis A. Scholz, Esq., care Consolidated Ice Co., Market Square, Roanoke, Va.

Dear Sir:

Yours of the 3rd instant regarding the doing away with the use of powder in coal mines received. Mr. Edison directs me to write you that he thinks the only safe way to work coal mines is to do away with all explosives and fire. In Austria coal is gotten loose by filling holes with burnt lise, then water is added, the lime slacks and swells enormously and brings the coal loose.

A first class bright engineer should be able to devise mechanical means to work the coal loose, for instance by hydraulio press on the holes.

Yours very truly,

HI Miller

February 8th 09.

Mr. R. H. Beach, 42 Broadway,

New York.

Dear Sir:

Tours of the 6th instant regarding roller bearings for the trolley car received. Mr. Edison directs me to write you that he has no objection to you trying out the roller bearings.

Yours very truly,



Brs. J. F. Cooper,

Alamogordo, New Mexico.

Dear Madam:

Your letter of recent date received. Mr. Edison directs me to write you that if some simple contrivance could be obtained to get drinking water from sea water, it would be good in a ship-wreck. They now distill by heat sea water on steamers to get water for boilers and arinking; but in case of a ship-wreck this would not avail a man clinging to a spar or wreckage.

To help you along I enclose herewith Mr. Bdison's check for \$20.00, which he directs me to send you.

Yours very truly, H. T. Milley Secretary.



Feb. 8th 09.

Frederick A. Wells, Esq.,

26 Court Street,

Brooklyn, N. Y.

Dear Sir:

Yours of the 5th instant regarding the concrete house received. In answer to your questions Mr. Edison directs me to write you the following:

The moulds will be ready some time this coming summer and that six sets of moulds, all alike, will by changes give several variations to the house. Cost of one set of moulds will be about \$25,000.00 House to be east for single family-- oblier, six rooms and bath. House will cost from \$1000.00 to \$1200.00 each, according to locality, if six sets of moulds are used with the pouring machinery. This will build 24 houses per month, you see it requires large capital to build cheaply."

If you want fuller information you better come over to the Laboratory and see our engineers, Messrs. Harms & Small. Mr. Edison does not intend going into the business commercially, but only prove the idea.

Yours very truly,

M. J. Millery.



Feb. 9th 09.

Dr. J. H. Bradshaw, 27 High Street, Orange, N. J.

Dear Sir:

Replying to yours of the 5th instant I beg to return herewith the bills enclosed therein and would may that the bill of the Edinou Storage Battery Co. for \$17.42 has been paid. This represents parts only that were used on your machine. The bill of the Laboratory for \$49.52 represents labor only on your machine. This latter bill has not been paid.

Hoping this information is satisfactory, I am, Yours very truly,

# Willery

P. S. The mirchite required a thorough overhaulting which we furnished.

Feb. 9th 09.

Dear Will:

Enclosed find the three checks mentioned in yours of Saturday to Mr. Dyer. Mr. Edison directs me to deduct \$10.00 instead of \$15.00 per week, which I will do commencing March 1st.

Yours very truly,

H. J. Miller

To W. L. Edison, Esq., care Hotel Irving, Gramercy Park, N. Y.

Feb. 10th 09.

Stanley L. Gedney, Esq.,

East Orange, N. J.

Dear Sir:

Replying to yours of the 6th instant, Mr.

Edison would like you to ascertain for him the value
of the Company and the prospects of the stock of the

North American Transportation and Trading Co., of which
he holds some stock.

Yours very truly,

Recretary.



Feb. 11, 1909.

Deutsche Edison Akkumulatoren Co.,

Drontheimerstr. 35-38.

Berlin, N., Germany.

## Gentlemen:

Your favor of January 25, 1909, is received, and under the circumstances I hereby consent to the following temporary modifications of the conditions of our contract dated September 28, 1905:

months after the date on which my American company (Bilson Storage Eattery Co.) commences the commercial manufacture of the new type "A" battery with tube cells, payment of royalties under the contract is waived, but immediately upon the conclusion of such period, royalties shall be payable on batteries thereafter manufactured, as provided in the contract. I will only advise you in writing when actual manufacture of new batteries is commenced commercially by the Edison Storage Battery Co. This temporary waiver of royalty payments is made upon the express condition that you are to immediately proceed with the construction of the necessary devices and manufacture the new "A" type tube cell, in order that it may be put out as soon as possible, as I am now satisfied with it.

Second. During the period in which you are preparing the necessary special tools for manufacturing the new type "A" battery and in which your general machinery is not occupied, I consent to

a further modification of our contract to the extent that you may manufacture, for the account of the Bergmann Electric Works, such . apparatus, parts or devices for which your machinery may be edupted, but it is to be expressly understood that such manufactured products are not to be publicly sold by the Deutsche Edigon Akkumulatoren Co., and the fact that such products are manufactured by the Deutsche Edison Akkumulatoren Co. is not to be publicly advertised or announced. This permission is also subject to the express condition that the manufacture of such other apparatus, parts or devices shall be discontinued at the end of six months from the date when the new type "A" battery is first commercially manufactured by the Edison Storage Battery Co. (the American company). In otherwords, the distinct understanding is that six months from the date the new type "A" buttery is first made by the Edison Storage Battery Co. (the American company), all of the terms and conditions of the contract of September 28, 1905, shall again go into full force and effect.

Yours very truly;

Thosa Edicon

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Feb. 16th 09.

Wm. Pelzer, Esq.,

National Phono. Co.,

10 Fifth Ave.,

New York City.

Dear Sir:

Enclosed herewith find check for \$200.00
for William Edison to apply on the Edison Automobile Accessories
Co. Wr. Edison directs me to write you that this is all
that he can spare at the present time.

Yours very truly,



Feb. 15th 09.

TO WHOM IT MAY CONCERN:

The bearer Mr. Howard C. Stephens has been employed by me for about one year. He leaves because he could not get along with some of my men.

Feb. 18th 09,

Mr. G. Stanley Lee, Northampton, Mass.

Dear Sir:

Yours of the 12th instant regarding your book, "Inspired Millionaires" received, also the book came duly to hand. Mr. Edison directs me to write you that he intends licensing reputable companies to go into the matter of erecting flower towns with the new scheme, restricting them as to profits. What he is trying to do is to permit the common laborer to get out of the tenement and live in a beautiful house along the trolley amid trees and flowers at the same rent he now pays, including trolley fare; and with a small extra payment give him a chance to own the house in time. This he conceives, will start him thinking and raise him up quicker than factory schemes and make him less bitter.

His experience has been that factory schemes to better mens conditions been a failure. Libraries are failures and higher education does the laboring man very little good. The only way you can put ambition in the laboring man is to place within his means a fine home.

Yours very truly,

Mallillar Secretary. Who was

Feb. 18th 09.

E. S. Carhart, Esq.,

Edison Portland Cement Co., Stewartsville. New Jersey.

Dear Sir:

Replying to yours of the llth instant I beg to state that I have to-day forwarded a bill to Mr. Scandell for \$160.00 for 160 cords of wood. I have advised him that upon receipt of his check for this amount, I would take up with Mr. Edison the question of whether he cared to renew the lease for another year.

I have also sent John Woolcock check for his expenses amounting to \$12.24.

In regard to renewing the agreement with Scandell, Mr. Edison says for me to use my own judgement. I thought it best before ticing up with Scandell to get his check for the amount he owes now.

Regarding the Seymour-Warden tract I beg to state that the check was sent to E. W. Standard, Brewsters, New York; and also check to Georga Richert, so this matter is settled up to date.

As soon as I have a reply from Mr. Scandell I will communicate with you.

Yours very truly, H.J. Miller



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Feb. 19th 09.

John Wanamaker, Esq., Broadway & 8th St.,

New York City.

Dear Sir:

Replying to yours of the 17th instant regarding responsibility and credit standing of W. J. Edison received. In reply I beg to state that we think his credit is good for fifty dollars, and we would have no hebitency in trusting him to that amount.

Yours very truly,



Feb. 19th 09.

Brentano's,

5th Ave. & 27th St.,

New York City.

Dear Sirs:

Replying to yours of the 17th instant it is our desire that the magazines you are now sending to krs. Thomas A. Rdison, Llewellyn Park, West Orange, be sent for the next two months to Krs. Thomas A. Rdison, Fort Ryers, Lee County, Florida. Upon their return from the Bouth we will advise you to again send them to West Orange-Yours very truly,

A

Feb. 25th 09

br. G. Rathenau,

Friedrich Karl-Ufer 2-4.

Berlin, N. W. Germany.

Dear Sir:

Yoursof the 5th instant enclosing a popy of a mpesch that you made on the 70th anniversary of your birth received. Mr. Edison is at present in the South and will be absent for about two months; upon his return your letter will be brought to his attention.

Yours very truly,

NO Millon



Feb. 25th 09.

Edison Portland Coment Co.,

W. S. Mallory, Esq., V. P.,

Stewartsville, New Jorsey.

Dear Sir:

Replying to yours of the 19th instant regarding the various contracts which you mention, I would state that I found a temorandum in Mr. Bandolph's papers, showing that he had delivered these agreements sic. Last February to Mr. Byer, but I can find no record of them having been returned. I will give this information to Mr. Byer's wifice and they will, no doubt, make a search for them down there.

As to your proposition to take one half of the contract of Page's, I beg to state that Mr. Edison did not mention this matter at all, before he went away; unless the side so to Mr. Deer.

Yours very truly,

#1 Miller



Feb. 26th 09.

Queensboro Bridge Celebration, Mr. W. H. Williams, Jr., Pres.,

52 Jackson Ave., Long Island City,

Dear Sir:

Replying to your letter of the 24th instant eaking Mr. Edison to become a member of a committee on the Queensboro Bridge Celebration received. Mr. Edison is at present in the South and will not be back until some time in April. It will therefor be impossible to do anything in the matter until that time.

Yours very truly,

H. J. Waller

March 2nd 09.

The Delineator.

Theo. Dreiser, Rsq., Editor, Butterick Building, New York.

Dear Sir:

Yours of the 27th ult. asking for a contribution for the Delineator received. Mr. Edison has gone South for a couple of months and does not wish to be disturbed.

Yours very truly,

#

March 4th 09.

Mr. A. O. Pettit, care Edisonia Co., Newark, New Jersey.

Dear Sir:

Enclosed herswith find letters from Fitt and Scott, Ltd., regarding a package that has become lost. Does this refer to the picture of the Monk? Have you had any information regarding this matter, it has not been found up here as yet.

Yours very truly,

H. J. Miller

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beg D

to a

March 8th 09.

Chas. R. Flint, Esq.,

Broad-Exchange,

New York City.

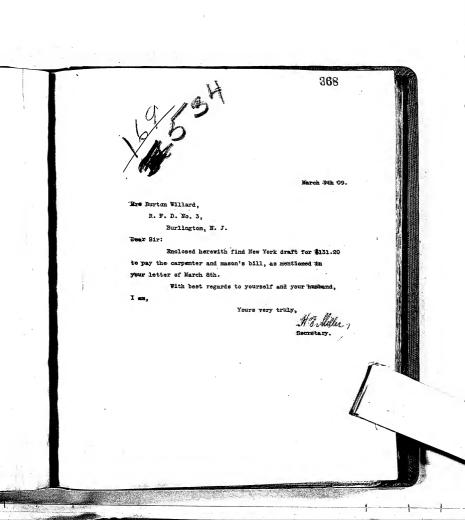
Dear Mr. Flint:

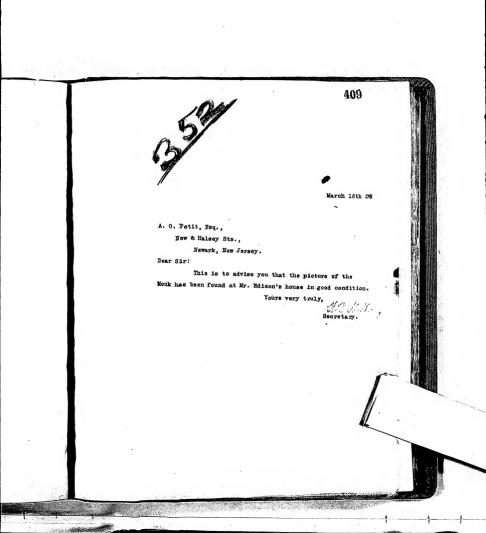
Yours of the 26th ult. regarding the storage battery received. Mr. Edison directs me to write you that if the battery was not far superior to any other he certainly would not make them. They are going to make submarines far more desirable.

We are making a few storage batteries now, but will not be ready to manufacture in quantity until the middle of summer; then you had better drop over and see Mr. Edison.

Yours very truly,

#3 Miller





March 17th 09.

Alfred D. Flinn, Esq.,

Engineer-Board of Water Supply,

299 Broadway, New York City.

Dear Sir:

Replying to yours of the 8th instant Mr. Edison directs me to thank you for the report you sent him, and says that our experiments were for the purpose of getting a mix that would submit taking off forms quicker than usual and get good strength. We use more water than you use in the list you sent.

Yours very truly,

March 17th 09

Thos. A. Edison, Esq.,

Fort Myers, Florida.

Dear Mr. Edison:

Enclosed herewith find two notes to pay the January account of the Federal Steel Foundry Co. for material supplied for the United States Crushed Stone Co. and the Little Falls Crushed Stone Co., all of which is in accordance with terms. Kindly sign and return and oblige,

Yours very truly,
If Thiller;

Tho

March 20th 09.

H. F. Parshall, Esq., Salisbury House, London Wall,

London, E.C. England.

Dear Sir:

Yours of the 1st instant regarding battery was forwarded to Mr. Rdison, who is in Florida and the same has just been received with the following:

"Parshall--- On my return from Florida in April, I shall probably be in a position within a month thereafter to notify Morgan & Co. that I am satisfied with the battery and they can go shead if they so desire.

(Signed) Edison.

Yours very truly,



March 20th 09.

## Parahall:

I do not remember if I told you about the car that is being made by Brill and the General Electric Co. to go on Crosstown horse car line in New York, for the Third Ave. railroad receiver.

It is a single truck car. Ratteries under seats. The construction is different for the purpose of lightening it; it has trussed frames or sills and internal braces and sverything lightened. They say car leaded will weigh eight tons with battery. Two hundred and twenty cells are to be used and 250 volt motors.

The General Electric engineers are going to use five cells of battery around the field, which acts as a shunt wound generator, giving current back to battery on stopping. They say they can pump back 0. K. at a speed as low as 2 3/4 miles an hour and guarantee an average of 50 watts per ton mile.

I am to put in the smallest size cell of the new battery that I make which is called A4; Four nickel plates and five iron, it gives 160 amperes and weighs 13 1/2 lbs. Thay propose to charge through a motor generator set in Car Barn. This will give about 100 miles or 150 with A6 cell. I know I cun do my part, the question in ean they do it with 150 watts; I see no reason why they can't with regenerator as proposed.

H.F.P.

My taxicub test is still running, First test was 5000 miles, the second test has now gone 3600 miles. The battery is 55 than when it started. Morgan seems to take a great interest in the battery. He has two large autos with the new battery.

Yours very truly,

(Signed)

Edison.

To H. F. Parshall, Reqe,

Salisbury House,

London Wall,

London,c.c. England.

13/

March 22nd 09.

Dear Mr. Edison:

The enclosed bill is for a sidewalk in front of property at Silver Lake and has been approved by J. V. Miller. As the sidewalk is an improvement to the property I am of the opinion that it should be paid for by you, personally; as you are the owner of the property. You have the privilege of paying the bill in ten yearly installments with interest at 6% per year, but as the method would add considerably to the cost (at least 30%) don't you think it should be paid in full? If so please 0. K. and I will send check.

I enclose clipping from Newark Evening News with the announcement that Cook & Genung Co. would handle Edison Cement in Newark and vicinity.

The shipments of cement this month, daily, up to the 19th average 3382 barrels against 2400 barrels, average for the month of March 1908.

Yours yery truly,

Ho Milley

To Thee. A. Edison, Esq., Fort Myers, Florida,

March 22nd 09

Chamber of Commerce of the City of New York,

Mr. Chas. T. Gwynne, Ass't Secretary,

Liberty Street, New York.

Dear Sir:

Enclosed herewith find letter of P. J. Monahan, which accompanied sample of sapphire handed to the writer some time ago. Our sapphire man tested the mample and found them to be of fair to good quality, but too small to be used aconomically. If the writer of the letter could furnish stones of larger size, they probably could be used to advantage.

Yours very truly,

Camata Mr.

March 24th 09

P. Eggleston, Esq., care Thos. A. Edison,

Fort Myers, Florida. Dear Sir:

I beg to enclose herewith express money order as per your request of the 20th instant. Money order can be cashed at the Southern Express Co. office or at any bank, as long as you are identified. I have taken this money out of your salary which I trust is satisfactory. Hoping you are improving in health and are having a good time, I am,

Yours very truly,

Best regards from the bunch.



April 5th 09.

Mrs. R. W. Martin,

422 St. Nicholas Ave.,

New York City.

## Dear Madam:

Replying to yoursof the 28th ult., I regret to say that owing to Mr. Edison's absence in Florida it will be impossible for me to do anything for you, as I have no authority to do so. However, I have taken the matter up with Mr. Dyer, Mr. Edison's counsel and he tells me to write you that it is very possible that the Edison Manufacturing Co. can give your daughter a position. You should therefor call on the Edison Manufacturing Co. at 41 East 21st St. and ask for Mr. Plimpton, who will be there Tuesday, April 6th between four and five o'clock and he will see what he can do for her. He may be a little late in getting to the office, but if she will wait for him he will surely be there.



April 5th 09.

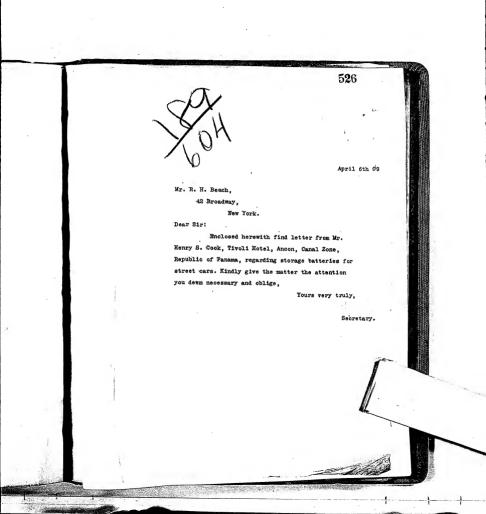
American Paper & Pulp Ass'n, 50 Church Street, New York. Gentlemen:

Will you please lettus know what progress is being made in the matter of American paper like sample sent you on March 6th last.

Your favor dated March 9th mentions that information would be given upon receipt of our reply. We believe the maker of such paper would eventually realize considerable importance.

Yours very truly, Edison Laboratory

per 💰





April 7th 09.

System,

Mr. T. J. Zimmermann, Managing Editor,

Chicago, Illinois.

Dear Sir:

Replying to yours of the 3rd instant regarding a picture of the building in which Mr. Edison's business career bogan, I beg to state that there has been no picture preserved. He however, started business in Railroad Avenue, in Newark, New Jersey, in a loft. If you will get a copy of the Scientific American Supplement for April 3rd and 10th 1909, you will find a very good account of the different lines of business in which Mr. Edison has helped, showing their growth.

N. A. Muller Secretary.



April 7th 09.

Mrs. Burton Willard,
Rural Free Delivery #3,
Burlington, New Jersey.

Dear Mrs. Willard:

Yours of the 6th instant enclosing postal card from the express company referring to the lost shaft, received. I have taken this matter up with the express company and they have agreed to settle the matter at the earliest possible moment.

Regarding the painter's bill, I beg to say that I have forwarded the checkfile Florida for Mr. Edison's signature, to cover this and expect it back in the course of a few days. Upon receipt of same I will forward to you.

Trust your husband will continue to improve and I will take the pleasure to come down to see you at the earliest opportunity.

Yours very truly,

April 7th 09.

American Paper & Pulp Ass'n, 50 Church Street, New York.

Gentlemen:

Very agreeable to your request we are enclosing another piece of the Japanese paper. Also, a new sample marked "American" which has a considerable elastic quality. Could you advise us, or put us in communication with the maker and oblige,

Yours very truly,

c/o Edison Laboratory

Enclosures.

April 9th 09.

Edison Portland Cement Co.,

W. S. Mallory, Esq., V. P.,

Stewartsville, New Jersey.

Dear Mr. Mallory:

Enclosed find a copy of the Assignment of royalty from Harlan Page to Mr. Edison executed March 30th 1909, the original of which is on file in Mr. Edison's safe.

This copy is four your files, to be attached to Royalty Agreement between your Company and Mr. Edison.

Yours very truly,

W

April 9th 09.

Dear Will:

Enclosed find check for \$50.00, allowance for week ending April 17th, as requested in yours of the 8th. Will try to arrange to send you a check every two weeks, but your checks for the next few weeks were made out, dated and signed before Mr. Edison went South, hence cannot double up on them very well unless I use my personal account and that is running low.

Yours very truly,

Mr. W. L. Edison, Pleasantdale, N. J.



3/80

April 13th 09

Mrs. B. Willard,

R. F. D. No. 3,

Burlington, N. J.

Dear Mrs. Willard:

Enclosed herewith find New York draft for \$90.75 to cover bill of L. V. R. Horn for painting, dated March 24th. Will you kindly deliver this statement to him, having him sign the enclosed receipt and oblige, Yours very truly,

Sloth

April 16th 09.

Mrs. B. Willard,

Burlington, New Jersey.

Dear Mrs. Willard:

Yoursof the 13th instant containing the report about your husband's illness received. Beg to assure you that you have my sympathy. I took the matter up with Mr. Der and he instructed me to write you asking to keep us posted on his condition and he further states that Mr. McCoy will stop in to see you early next week to see what he can do for you.

Yours very truly,

Secretary.

P. S. Mr. Edison is expected back to-morrow.

April 19th 09.

F. R. Upton, Esq.,

Edison Portland Cement Co., 808 Union Building,

Newark, New Jersey.

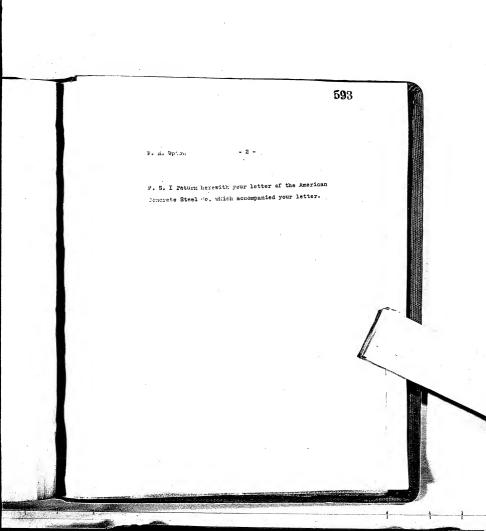
Dear Sir:

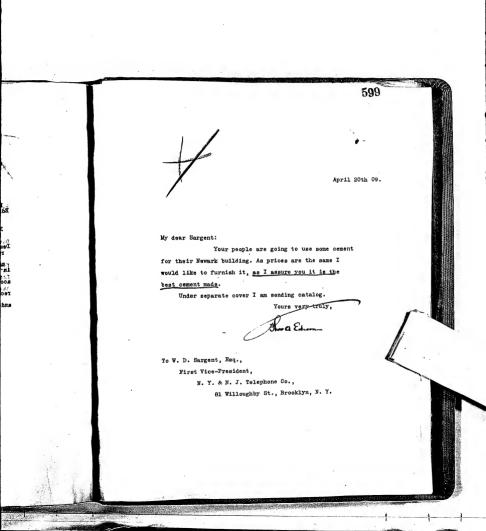
Replying to yours of the 8th instant, beg to furnish you herewith with the formula for the finish for concrete buildings. Material used is a mixture in equal proportion of Edison Portland Coment and ground pumice etone. Care should be taken that the proportion is always equal. After be thoroughly mixed enough water should be added to make the mixture about the consistancy of fairly thick paint. The surface to be covered should be well dampened before the mixture is applied. This is very important in order to produce a good, permanent set. Only enough should be mixed at a time to labt an hour or so, and while the mixture is being applied it must be very frequently stirred to prevent segregation. The application is made with a good whitewesh brush and should be applied uniformly, as with paint.

Anything further we can do for you, kindly advise us,

Yours very truly,

H. S. Miller





April 21st 09.

R. H. Beach, Esq.,

42 Broadway, New York.

Dear Mr. Beach:

Dear Sir

directs a

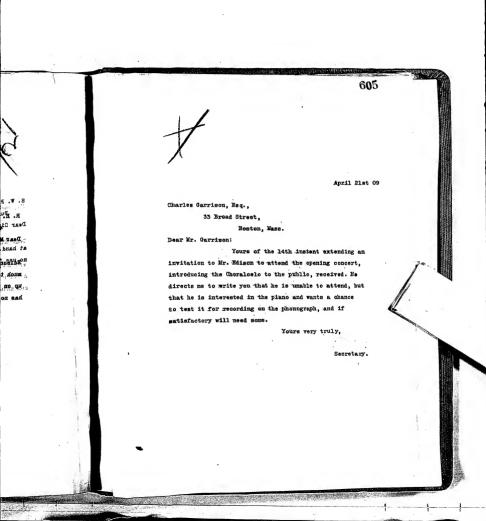
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Yours of the 14th instant received. Mr. Edison has returned from Florida and would like very much to see you. I would suggest, however, that you call up on the phone before coming over, to make sure that he has no other appointments. Phone No. 907 Orange.

Yours very truly,



10/

April 22nd

Chas. M. Schwab, Esq., 111 Broadway,

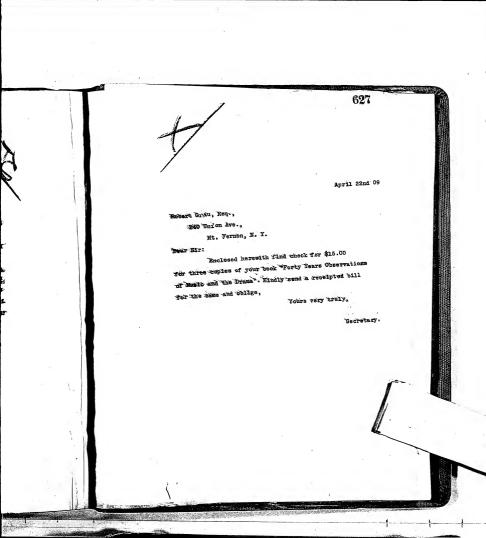
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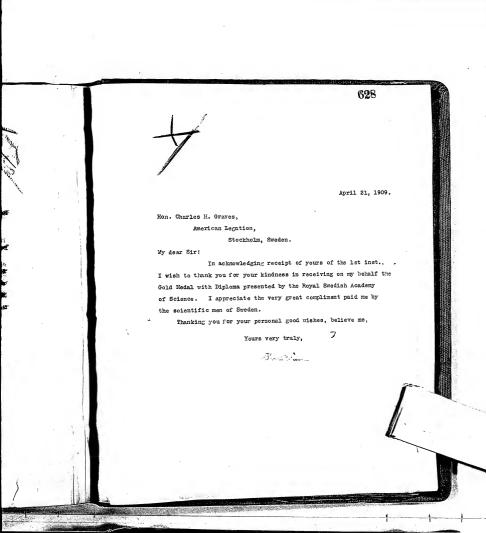
New York.

Dear Sir:

As per instructions from Mr. Edison, I am sending you (under asparate cover) his latest photograph, sutographed, as per your request of the 6th instant.

Yours very truly,







April 26th 09.

Howard Phillips, Esq.,
42 Company C. A. C.,
Fort Mott, New Jersey.

Dan'r Sir:

Tours of the 12th instant inquiring about John Baltantine received. There is a Ballantine working im Landon, for the Dunderland Iron Dre Do. Ltd.,
Titzlan House, Arundel St., London, w.c. England, whether this is the man you are looking for or not I do not amon, but you might communicate with him.

Yours very truly,

April 27th 09.

D. Van Wostrand Co.,

25 Murrely Street,

New York City.

Dear Sire:

100

A ... 2

Will you kindly send by Wells Pargo & Co.

Saparess at your earliest commensence, the following besks:

"Colloids and the Vitra microscope", published by John Wiley and Son, New York."

"The Value of Science" by M. Henri Toincairé. Translated Trom the French with an Antroduction by Prof. Recurse Stude Helphead.

"Splence and Hypothenic" by M. Henry Poincairé, transplated Expan the French by Pref. Scarge Bruce Halotend.

Kindly forward the books and hill for same to me at the Laboratory and greatly oblige,

Yours very truly

# Taketo

April 28th 09

American Paper & Pulp Ass'n., 50 Church Street, New York.

Dear Sirs:

We have received samples of paper from the New York & Penna. Co. 41 Park Row and thank you sincerely for putting them in communication with us. We believe the samples to be the quality desired. Should there be any expense attached to your efforts, kindly send us a bill and greatly oblige,

Yours very truly,

Edison Laboratory

per C \* 1575

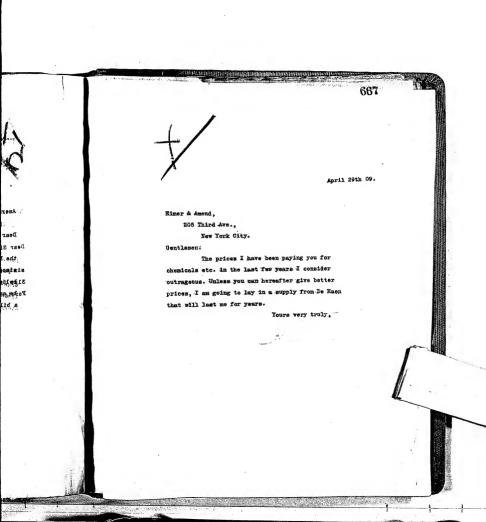


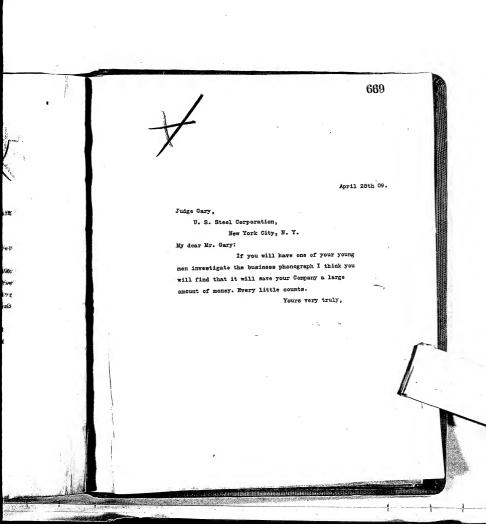
Harris & M

Dear Sirs: Dear Sirl six pounds

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April 30th 09.

Electrelle Company,

Mr. Irving B. Smith, Sup't.,

1011 Diamond Street, Philadelphia, Pa.

Dear Sir:

Yours of the 27th instant regarding an idea of yours for a strip nickel machine, received. Mr. Edison directs me to write you that we tried this scheme, but the trouble was that the nickel would not strip well. If a surface could be got on the drum so it would strip well, it would be a Yine scheme. A great many patents have been taken out to get a good stripping proposition, but so far none have been successful for continuous work.

Yours very truly,

May 3rd 1909.

E. de Haen Chemical Works,

Seelze, near Hanover, Germany. Tentlemen:

I send you the following order for chemicale, which I hope you will give me the best dealers discount from your list prices. I also request that you mark the containers, if bettles, by Hydrofluoric acid ink, as many of the labels drop off, or by shemical fuses soon become unreadable. It is probable that a large number of the chemicals in this order will be put on the free list in the new tardiff, but I do not mant you to delay on this account; also that upon receipt of this order you will quickly ship these things shich you have in stock and not well whill you can fill the whole order, the balance can follow.

I should like to inquire if you take contracts to constructure a regular supply of any given chemical. I have a factly here and will probably use a large quantity of all trystalliand Dinitrobensine, possibly 300 a 700 falls per say. He shinks he can make it cheaper in this construction, best I do not think so, as I independ not of that another is a supplementation ont of the commission of the construction of the same in the construction of th

## E. of Heat Cham. Was.

quantities, I will not that he gate it. I apprehend the price will be according to purity. He has made some but it was but nivetalline out in olear shife crystals, and there is sensiting in it which haves his process.

These quots livest price on fifty tens of firely and apple hitro more live alpha hitro mothaline and send a sample with the quotation.

Years very truly,

Latin -

P. S. I will benilion that the becomes proved herewith out to Increased to Anithished a little, to suit the materiors.

T. A. E.

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## Letterbook, LB-080

This letterbook covers the period May-September 1909. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister, Many of the letters pertain to the business of the Edison Portland Cement Co. and to Edison's accounts with J.P. Morgan & Co. Also included is correspondence regarding the ongoing manufacture of molds and patterns to be used in the construction of concrete houses, as well as letters discussing the continuing management and production difficulties at the ore concentration plant in the Dunderland region of Norway. In addition, there are letters concerning Edison's work on his alkaline storage battery, including a letter to Levi C. Weir, president of Adams Express Co., in which Edison describes his new battery as "an almost perfect instrument" and a letter to Sigmund Bergmann in which he mentions the testing of the battery on the submarines of the Italian navy. Among the items relating to family and personal matters are letters pertaining to Edison's opinion on the use of his kinetoscope as an educational tool in schools; his acceptance of a position on the Honorary Committee of the American Exposition in Berlin, Germany, and his recollections of the first central station for electric lighting. In addition, there are several letters involving the health problems of Thomas A. Edison, Jr.

The label on the front cover contains the following notation: "Thomas A. Edison Personal From May 7, 1909 To Sept. 24, 1909." There is an inscription on the spine with similar information. The book contains 701 numbered pages and an index. Approximately 15 percent of the book has been selected.



May 7th 09

The Morristown Trust Co.,

Merristown, May Jorsey.

Bear Sirs!

There is an experimenter at the laboratory
who has sum preparty on Speadwell Are., numbers 33, in
55 and 67 your city, valued at \$7000.00 apon which
there is a mortgage of \$3900.00. He maybe to reduce
the mortgage to \$3000.00 and would like to have you
take the strugge for \$3000.00.

saything you can do for him will be appreciated . If Mr. Mison who directs that the letter be written

Yours welly truly,

The state of the s

Way 8th 09.

Ball Blehter, Esq.,

1001 Halsey Street,

Brooklyn, New York.

Dear Sir:

Yours of the 5th instant requesting a position
as a chemist at the Laboratory, received. Ur. Edison
directs me to write you to come to the Laboratory
and see him regarding the same.

Yours very truly,

A. J. Miller



May 10th 09.

9

International Instrument Co., Cambridge, Mass.

ambridge, Mass

Dear Sire:

Will you kindly mend to us as per instructions Thom Mr. Edison your latest price list and also description of Electric Centrifuges, and oblige,

Yours very truly,

M. J. Mellery



čh

May 10%: 09:

A. R. Thomas Co.,

12th & Walnut Sts.,

Philadelphia, Pa.

ri

Dear Sire:

Will you kindly send us your intest estals, on Transpurent Vitroons Silica and other biberatory apparatus, as per instructions from Er. Mison, and oblige,

Yours very truly,

A Tullelling



May 10th 09.

F. A. DeHart, Esq., 107 Worth 14th St., East Orange, N. J.

· Dear Sir:

Tours of the 9th instant asking for information concerning the whereabouts of Mr. James Ballantine, received. The last address we had of Mr. Ballantine was in care of the Dunderland Iren Ore Co., Fitzalan House, Arundel Street, Strand, Lendou, w.o. England.

Yours very truly,

H. T. Miller



May 10th 09,

A. C. H. Wyland, Esq.,
Holland American Line,
39 Brasadway, New York.

Dear Sir:

Yoursel the 6th instant regarding concrete houses received. Wr. Edison is working on the moulds for a house to be poured of concrete 45 one time. This is still in the experimental stage and will not be finished until next fall. The engineer who put up all the nescrete buildings at the works of Mr. Edison is named R. I. Moyer, and his address 375 Fulton Street, Brooklyn, New York. Es will, ne doubt, be able to give you all the information you desire.

Yours very truly,

A. A. Miller



May 10th, 09.

Morristown Trust Co., Remistown, New Jersey. Dear Bire:

Replying to yours of the 8th instant I beg to whate that the owner of the property at 85, 85 & 87 Speedwall Avenue is Traderick P. Ott. The mortgage on the preperty has been held at 5 per cent, and I pressume the same rate would apply in your case. Whilly siddles when you are ready to close the matter and Mr. Ott will go up to your office with a check for \$900.00 and will close the matter with you.

Yours very truly,

Haller Secretary



May 11th 09.

14

TO WHOM IT MAY CONCERN:

George Giger has been in the seploy of Thomas A. Edison under my direction for over two and one-half years. During this time he has gained considerable experience in electrical-testing work and has proved himself competent and always ready to do not such tasks as were assigned to him. He is giving up his position here of his own free will, and I can honestly a recommend him to anyone desiring his services.

Walter E. Holland

Battery Experimental Dep't.



May 11th 09.

. Arthur Williams,

New York Edison Co.,

Elm & Duane Ste.,

New York City.

Dear Sir:

The photographs which you sent over to Mr. Edison by your messenger have been autographed as requested and can be called for any time. On the mounting of the photograph for Miss Morgan, Mr. Edison has written the following:

"To the Daughter of the Waster of Men"- Miss Anna Morgan.

Mr. Edison directs me to write you that if you '. think samething clas should be written on Miss Morgan's photograph instead of the above, to kindly send another photograph. Yours very truly

May 15th 09.

Relph Vose, Esq.,

Care Sunshine Home,

Crapsey & 23rd Aves.,

Bensonhurst, Brooklyn, N. Y.

Dear Sir:

tida

Enclosed find check for \$5.00, which Mr. Edison has directed me to send you every wack. Hoping you are feeling easier, I am,

Yours sincerely,

A Thellery

May 17th 09.

C. B. Holgate, Esq., Newark Evening News, Newark, New Jersey.

Dear Sir:

Your letter of the 15th instant requesting a photograph of Mr. Edison in an Edison Type Studebaker .Auto, received. Mr. Edison directs me to write you that these photos are copyrighted by Pach Brothers, and that he has no control over them.

Yours very truly,



May 17th 09.

A. Bilvarman, Esq.,

University of Pittsburgh,

Department of Chemistry,

N. S. Pittsburgh, Penna.

Dear Sir:

Yours of the 14th instant regarding advertisement in the Chemical Journal and asking the nature of the position, received. Mr. Edison directs as to write you that the position is on research in organic chemistry for commercial uses.

Yours very truly,

A. F. Miller.

**A** 

Confirmation of Telegram Bent to R. E. Ely--c/o City Club.

Rebt B. Rly,

care The City Club,

Membership on Honorary Committee of Arrangements for Wright Dinner Accepted.

( Signed )

hos. A. Edison

via Western Union 5/17/09. 10.05 A. H.

40.



May 17th 09.

Brentano's,

5th Ave. & 27th St.,

New York City

Dear Sirs:

Please send the following books to Mr. Edison at the Laboratory:

- 1- Forty Years of American Pinance by Alex. D. Noyes.
- 2- The Philosophy of Long Life from the French of Jean Finct- by Henry Roberts.
  - 3. The Law of Unfair Business Competition by Harry D. Sims.
- 4- Mendel's Principles of Heredity by W. Bateson. Send the bill to the Laboratory and oblige,

Yours very truly,

Becretary.

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May 18th 09.

John H. Wood, Esq., 39 Cortlandt St., New York City.

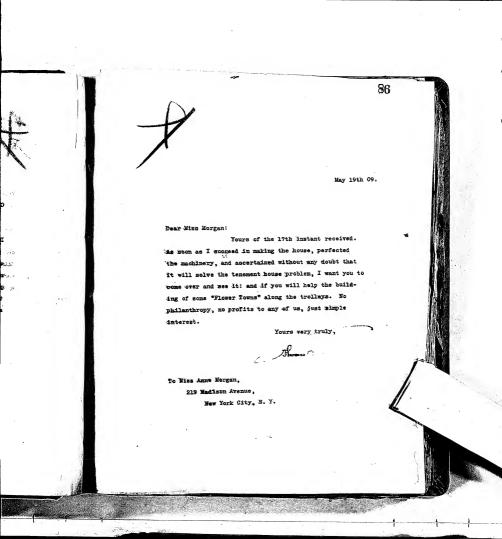
Dear Sir:

True

Yours of the 13th instant received. In reply I beg to State that Hiss Miller has decided to place the insurance on the building at No. 136 Cleveland Street, Orange, New Jerbey, to the broker who had it before; in-as-much as there is no difference in the granium. Anchosed herewith find policy No. 481854 Ohio German Insurance Co. which you desire to cancel and transfer to some other company.

Yours very truly,

H. I. Miller





May 20th 09.

Charles Heyer, Esq.,

iolo Penn Square Bldg., Philadelphia, Penna.

Dear Sir:

Your letter of the 19th instant regarding seems property which you have for bale, suitable for the manufacture of cement, received. Mr. Raison directs me to write you that the cement business has gone to pieces for the last two years, wverybody losing money. He does not think that the whole wround has enough money to buy a city lot.

Yours very truly,

Secretary

P. S. I return herewith your specification.



May 20th 09.

Edison Portland Coment Co.,
W. S. Mallory, Esq., V. P.,
Stewartsville, New Jersey.

Dear Mr. Mallory:

Regarding the salesmen, draftsmen and denstructers who are working in connection with the Real Crusher operations, Mr. Edison thinks that these men should be paid from your end, as you are in touch with them and we are not, and as we have no knowledge of their novements, there is danger of our overpaying them or duplicating payments to them. If you will make the necessary payments to them and advise us mentally, we will see that a check is sent to reimbourse you promptly. Of course the salesmens expenses can be paid by us after being approved by you, but as mentioned above we are afreald that in paying the salaries we might make wants mistake.

Englosed herswith find expenses of Fred. L. Hartigan dated April 12th for \$147.09 which has not been approved by you. Eighly approve and return these at the sanitest posselps moment and I will send you a wheck for the statement which you sent me a few days ago.

Yours yery truly,



May 21st 09.

John H. Wood, Esq., 39 Cortlandt St., Bew York City.

Dear Bir:

I return herewith policy No. 81729, German American, covering \$1500.00 insurance on automobile belonging to the Electric Vehicle Co. Insurance as this machine has been scrapped, we do not care to contains the insurance.

Yours very truly,

Secretary.



May 24th 09,

Re: H. Carburt Bey.,

Silson Partland Coment Co.,

Action Partland Coment Co.,

Stewartsville, New Jersey.

Dear Bir:

Toy
Replying to yours of the lath instant I beg
to amolese the deads of Benfield to Edison, and Edison
to the I. J. t Painn. Concentrating Works, nevering
the fire were tract in Barks County, Pains. I cannot
find any whole for the Tavi E. Gilbert property. I
had intended bringing the forms papers with me on
the executation baturday, but it was postponed.

Please acknowledge receipt and oblige,

Yours very truly,

Becretary.

Dear .

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May 27th 199.

Wational League for Industrial Education.

Albert A. Snowden, Eq., Secretary,
add
70 Park Place, Henzy, N. J.

Dear Bir:

In spely to your letter of the 26th instant, in which you state that at your recent meeting held in New York tity, it was voted, unanimously, to tender the position of Honorary President of the League to Mr. Edison, I beg to say that Mr. Edison directs me to write you that under no circumstances would be accept the office.

Yours very truly,

Secretary.

**C Litte** Lignos go

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May 29th 09,

E. B. Van Deventer, Req.,

Sumter, South Carelina.

By tear Sir:

Your letter of the 26th instant, also the book on telephony came duly to hand. The book pertainly is a good one, in fact the best work yet published on the telephone.

Thanking you for the same and with kindest regards, Believe me,

Yours very truly,

There a Edward



Bell

June 1st 09.

Barrett Manufacturing Co., Frankford, Philadelphia, Pa. Gentlemen:

Mr. Rdimon directs me to write and ank you whether you can ship to him at Orange, 20 gallons each of the different fractions you make in the first rough distillation of Usal Tar. He assumes you make three, including red oil. He is chlorimating the different distillates with a view of obtaining a certain substance, which he can use in large quantities.

#2.16 S

Yours very truly,

Becretary.

June 1st 09.

Dr. D. Groothe,

228 Cleveland St.,

Orange, New Jersey.

Dear Sir:

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Your letter of the 29th ult. regarding your absence from the Laboratory, received. Mr. Edison directs me to write you that the chlorine has nothing to do with the matter. He however, will see that you get your malary for the week.

Yours very truly

June 1st 09.

Wational Antline & Chemical Co., 100 William Street, New York.

Gentlemen:

. 75K.

Dear

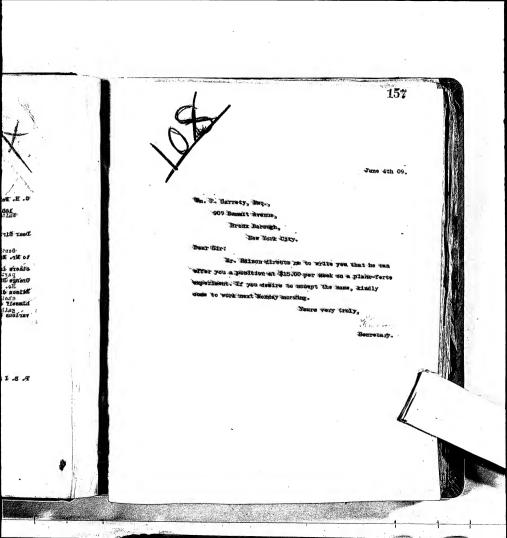
phot cher

rar Tor Mr. Edison directs se to write you that he shall probably need in three or four months about 300 to 400 pennes per day of Four tons per month of Alpha Monositroingitalens. He has tested the mample or lot bought from
you and haso from De Habn at Hamburg, Germany, from whom
his has a quotation, FIDE. Hamburg. He assumes that under
the new tardiff there will be no duty and would like to
know if you would care to make has a quotation covering
ingulies for air month periods, at rate-above stated.

The impurities in the original Empirical as not a matter of indifference, so he is compelled to make an matter operation when there are too many phenolic bodies in the with.

Yours very truly,

H. J. Miller





THE THREE

HOREME

cone shortly June 4th 09.

Barrett Manufacturing Co., Frankford, Philadelphia, Pa.

Gentlemen:

Your letter of the 2nd instant regarding distillation of coal tar, received. Mr. Edison directs us to write you that he is after Durens, Aceneptane, Bighanyl, Fluorene, Phenanthrens and Retens, and that he mants the Fraction that will contain there. He has a small still and wants to Bromate the above when impure, to bee if he can obtain a material which he can use in large quantities.

Can you do anything for him?

Yours very truly,

Secretary

June 4th 09.

Thitail Tatum Co.,

Mew York City, N. Y.

Dour Sire:

Link was a second of the party of the party

Enclosed please find our order for four deem No. 2020 style, round bottom chemical flasks. We Maison directs me to write you that these flasks should be well unisaled an they are to be heated on a wand bath to 300 degrees and thore will be the usual shakes of temperature, as an chemical work.

Price as mentioned in yours of the 3nd instant, \$20.00 per domen.

Yours very truly,

Secretary. /

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June 7th 09.

Charles Garrison, Rsq.,

35 Broad Street, Boston, Wass.

Dear Sir:

Replying to your letter of April 14th regarding the Unsualcelo, Mr. Edison directs me to write and ask you where these instruments can be obtained. Kindly furnish him with such information as you can, regarding price etc. and oblige,

Yours very truly,

A. J. Miller

June 10th 09.

First Mortgage Guarantee & Trust Co., 927 Chestnut Street, Philadelphia, Pa.

Dear Birs:

Yours of the 9th instant requesting the financial responsibility of Mr. Harlan Page, received. Mr. Edison directs me to write you that he understands Mr. Page is a man of some means and a large stockholder in the Edison Portland Coment Co. He has always acted honestly in such dealings as he has had with him.

Yours very truly,

Secretary.

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Dear

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June 10th 09.

Willard C. Greene, Esq.,
care Dr. R. L. Emerson,
739 Boylston Street,
Boston, Mass.

Dear Sir:

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Your letter of the 7th instant addressed to "Hericon", care Oil, Paint and Drug Reporter, received. Mr. Edison inserted the advertisement. He directs se to write you that he wants a chemist to de some experimental work in photography. The position will last for a long time. What salary would you be willing to begin with?

Yours very truly,

Normate 'er



June 10th 09

My dear Weir:

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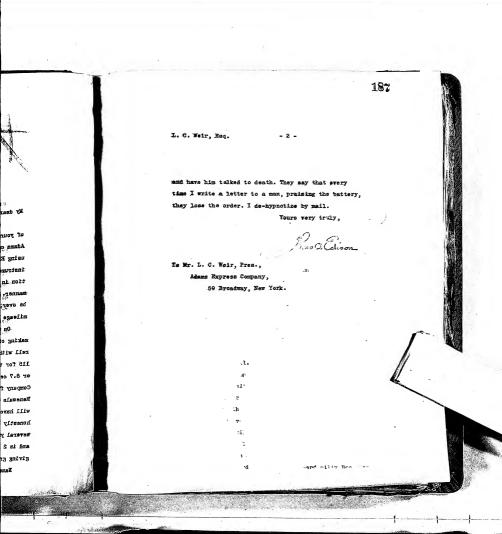
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oq

Glad to hear you are going to shunt some of your worries over on to somebody else. I think Mr. Adams can now eafely adopt the general policy of using Electrics: the new battery is an almost perfect instrument and will solve the problem of vehicle traction in a commercial way and in a perfectly satisfactory manner. If you get good vehicles your troubles will be over; the new battery will give you more radius or mileage than you can use.

On account of the peculiar conditions in the making of the new battery I could'nt make the smallest bell with larm capacity than 150 amperes, as against 115 for the old cell. This was sold to you at \$10.00 or 8.7 cents per ampere. The shop price direct to the Company for new cell is \$12.00 or 8 cents per ampere. Benevals will be 50% of the original cost. This battery will have twien the 137c of the old cell, and I humently believe very much more, so that at end of the cell and the same per and is \$1.7c times than one half of lead and is \$1.7c times lighter for the same power; thus giving greent radius of action.

Name your subordinate and I'll send Billy Bes over



George Bu 490

Wr. Stanl Dear Sir:

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Jun 15th 09.

Willard C. Greene, Esq., onre R. L. Emerson, Esq., 739 Boylston Street, Boston, Mass.

Dear Sir:

Yours of the 11th instant regarding the Position as experimental photographer, received. Mr. Edison directs me to write and ask you how long before you could come to Orange. "IT-

Yours very truly,

H. T. Miller

. E. S.

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June 16th 09.

Edward Thompson, Esq., 203 Lewis Avenue,

Brooklyn, New York,

Dear Sir:

Yours of the 15th instant requesting an interview regarding a business proposition which you wish to lay before Mr. Edison, received. He directs me to write you that you might call on Mr. Frank L. Dyer, Mr. Edison's business manager who is in the New York office at 10 Fifth Avenue on Tuesdays and Thursdays; and at the Orange works the rest of the week.

Yours very truly,

Ha Mil

to

June 17th 09.

Samuel Insull, Esq., Pres., Commonwealth Electric Co.,

Chicago, Illinois.

Dear Sir:

Mr. Edison is the possessor of 530 shares of North American Transportation and Trading Co. stock, and he directs me to write you and ask if you will obtain from your broker some information as to the present status of this Company. He has never received any dividends or notices of meetings or any communication at all, and he desires to know the present condition of the Company and also its prospects. Any information you can obtain for him will be very much appreciated.

Yours very truly,

Secretary.

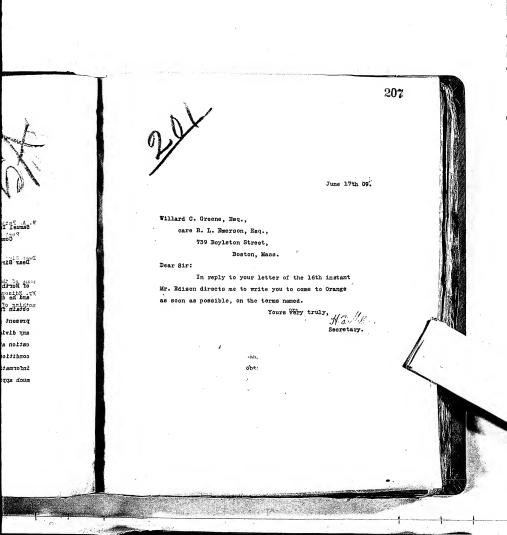
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Eduard Thom 203 Let W. A. Patt

Post Sin:

Thursdays;





Mrs. Bes

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June 18th 09.

Edison Portland Cement Co.,
W. S. Mallory, Euq., V. P.,
Stewartsville, New Jersey.

Dear Mr. Mallory:

Referring to your letter of the 16th instant written by Mr. Opdyke regarding the amount charged on our books to the Little Falls Stone Co. for machinery, I find upon checking up your list of bills, the following differences:

The first item is a bill of \$12.91 which should be a credit memorandum, making a difference of \$25.65.

Second item is a bill for \$341.24; this should be \$332.26, inasmuch as a credit of \$8.98 was allowed on this bill, which you have not taken advantage of.

Next is an item of \$2.98 which we have no record of whatever. You do not how a credit memorandum issued by the Lehigh Foundry 60. for \$65.50 dated March 31st., nor proven the control of the control

With these differences your amount should be \$22,446.88 which will agree with our books. I return herewith your list of bills as requested.

Yours very truly

June 24th 09.

A. B. Hepburn, Esq., Pres.,

The Academy of Political Science, Columbia University, New York City.

Bear Sir:

Dogg

ide:

,61

Replying to yours of the Zist Instant asking Mr. Edison to Join the Academy, I beg to reply that he did Join on April Evrd 1909, and I have before me a receipt for his does signed by G. A. Rilmyton, freeauter, per M. B. C.

Yours very truly,

Secretary.

· Johnson & Johnson, New Brunswick, N. J.

Dear Sirs:

Will you kindly send us samples, giving your lowest prices on your best grades of cotton for mitrateing and oblige,

Yours very truly, .



June 25th 09.

Orlando B. Hastings, Rsq.,

41 Park Row, New York.

Dear Sir:

In reply to yours of the 25rd instant I beg to say that I have received the sample roll 35 inches wide, marked K. S.

Up to this writing the other sample roll 4 3/16 inches wide has not reached me. Probably it has not been sent as yet. I have examined the two samples E. L. that were enclosed in your letter, but I cannot use the sheets to make proper test, so I would suggest that you send me only what you can obtain in rolls.

I am keeping a record of the samples you are sending.

Yours very truly,

MA

June 28th 09.

Wallory or Mason:

Done St.

Dear Si

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real fi Myers, up the syary Twould like Keifer to hire an Auto and on Sundays when he feels like it go along the new Lankawanna cut-off where they are now working and sample things in cuts and near by for limestone, cement rock, guelss, granite etc.

I was near it Bunday, went to Hains forsel limestone at Stillwater, found that outcrop is three miles long.

(Signed)

Edi son

Original letter ment to Stewartsville written by Mr. Rdison in pencil- yellow pad.



June 28th 09.

T. A. Croffut, Esq.,

142 B. Street, N. B., Washington, D. C.

Dear Sir:

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r. P.

Yours of the 24th instant received. If .

Rdien directs me to write you that Areatt never was in a position to get any money for his Company, but within the last six months he has made a very favorable combination and will for some time to come get considerable money probably in the fall. So if you follow him up you should get considerable money.

Yours very truly,

Vilas

June 28th 09.

B. H. Carhert, Esq.,

Edison Portland Cement Co., Stewartsville, New Jersey.

Dear Sir:

Dear St

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Doors

Edd son

pones pones Was at Stillwater Sunday. Saw the limestone, also find that it extends three miles south-west; so if we ever do anything we need not pay more than 50% above farm prices. There is too much of it to have those hold it high. Could'nt see any Oneiss or Granite.

Can you get me route of Luckawanna cut-off; I

Yours very traly,



June 30th 09.

American Institute of Electrical Engineers,
Ralph A. Pope, Esq., Secretary,
33 West 39th Street, New York.

Dear Sir:

Yours of the 25th instant also Certificate of Charter Membership in the Institute, received. "

Mr. Edison directs me to thank you very kindly for the same.

Yours very truly,

Secretary. y.

Pos Dear Sir of you any were sale; rei no machin

Otto B

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June 30th 09.

D. A. Wells, Req.,

Chief Engineer, .

Adams Express To., 59 Broadway, New York.

Bear Sir:

Dear :

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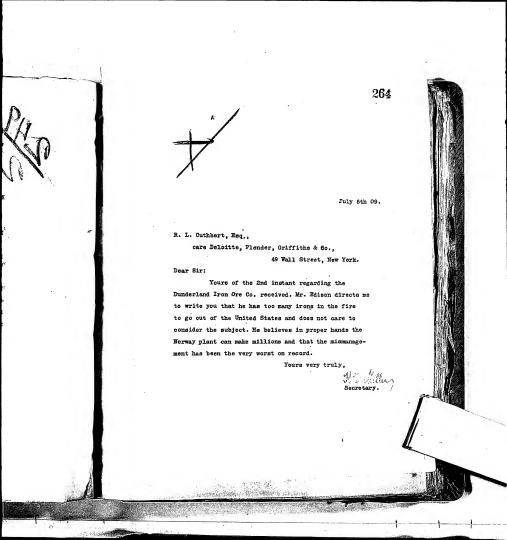
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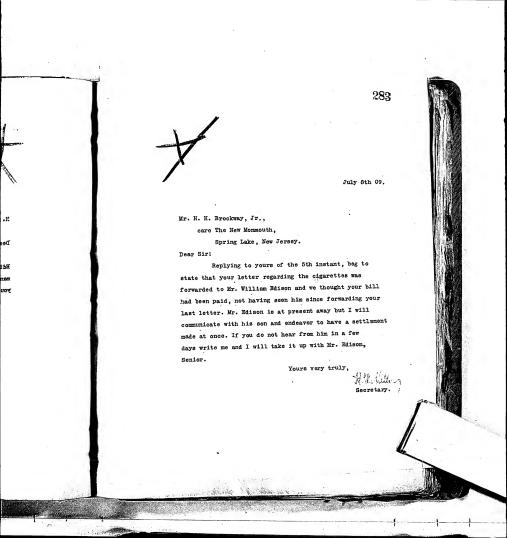
Yours of the 28th instant received. Mr.

Reison directs me to write you that as the naving shown in hise-print is greater than the whole draw bar pull on a Pullman, or even a common freight car, it would seem that there was something wrong somethere.

Yours very truly,

Secretary.







July 8th 09.

H. H. Harjes, Esq.,

31, Boulevard Haussmann,

Paris, France.

Dear Mr. Harjes:

Yours of the 29th ult. regarding the new storage battery, received. Mr. Edison directs me to write you that he hopes to be able to notify Mr. Durand that he is ready to go into the French exploitation within a few weeks. The new battery is a great success.

Yours very truly,

Secretary.



July 8th 09.

E. H. Johnson, Esq.,

Metropolitan Life Bldg.,

New York City, N. Y.

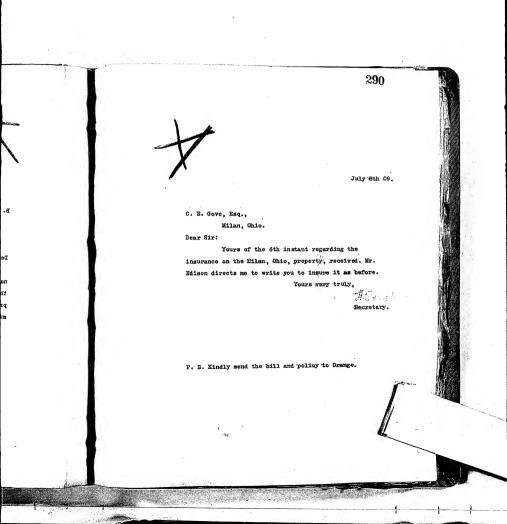
Dear Sir:

Yours of recent date requesting an interview received. Mr. Edison directs me to write you that he will be at the Laboratory most of next week and that you might ask on the telephone to be sure. Phone Bo. 907 Orange.

He also says that new phonograph companies are springing up and going into hands of receivers quite rapidly.

Yours very truly,

Secretary.



13 × 10

June 21st 1909.

Wells:-

Please figure this out and let me know what you think.

Take a wheeled vehicle, assume the wheels have a diameter of 30" that the bearing has a diameter of 2"

That the friction on the bearing at the worst is 1/20th of the weight

That the vehicle travels 40 miles

That there is no friction on the road or steel rail, but only on the bearings.

What will be the H. P. hours expended, also what proportion does this bear to the known power required to go that distance on ordinary roads with rubber tires as in practice.

As Fullman journals have a friction much lower than 1/40th of the weight, and a good automobile is as good, ascertain if the percentage of power gained is worth the trouble and expense for power saved by roller bearings.

Edison

My experience seems to confirm my calculations but I may be in error somewhere.

Copy of letter sent to Chief Engineer G. A. Wells, of Adams Express Co. Orig'l sent in Mr. Edimon's handwriting on yellow pad. lead pencil. En By

July 8th 09.

C. M. Chapman, Esq.,

Westinghouse, Church, Kerr & Co.,

10 Bridge Street, New York.

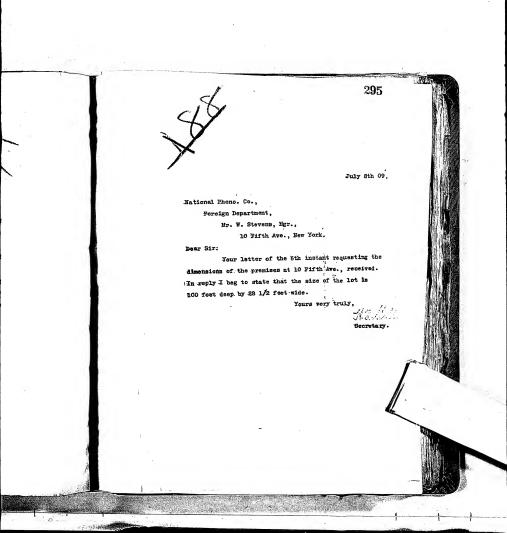
Dear Sir:

Replying to yours of the 25th ult. Mr. Edison has instructed me to send a check to A. E. Rudder & Co., Sydney, Australia for the amounting of their bill, 51 pounds 12 shillings, and request them to sell the material in storage for junk, and remit the proceeds.

A. E. Budder & Co. speak in their letter of having drawn on you through Austin Baldwin & Co., New York for fifty pounds. If this draft comes in I pressume you will have it returned with the advice that the bill has been paid direct by Mr. Edison.

Yours very truly,

N. Willer



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Bear Dog

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July 10th 09.

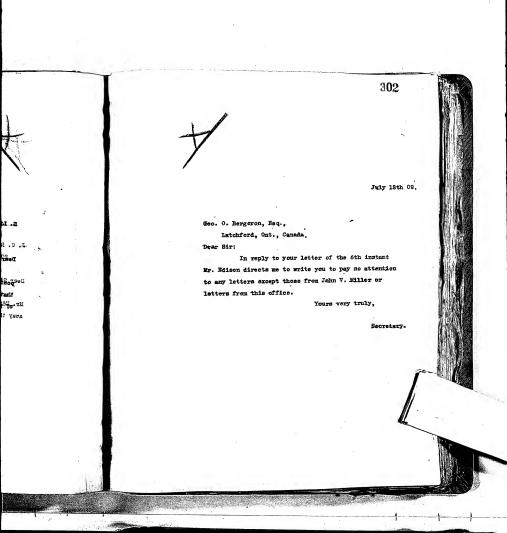
Bear Wrs. Willard:

Replying to your letter of the 9th instant regarding your move to the Bellevue-Stratford, Mr. Dyer sailed for Europe this morning, so I could not see him regarding the matter of having your bills sent the the Laboratory direct, for payment. However, I took it up with Mr. Edison and he said tall right, have the Bellevue-Stratford send bills here.

Hoping Tom continues to improve and with best regards, I am,

Yours very truly,

To Mrs. Bestrice Willard, 1929 Wallace Street, Philadelphia, Penna.



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Dear :

Dear Sir:

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The Coment World,

Mr. Chas. D. Warner, Editor,

241 Fifth Avenue, Chicago, Ill.

Dear Sir:

In reply to your letter of the 6th instant regarding your article on the cement house which appeared in the June number of the Cement World, Mr. Eddson directs me to write you that he has just read the article and campt see how it could have been worked up any better.

Yours very truly,

Becretary

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Venne veny butter.

July 12th 09.

Dr. B. Burnett Hain,

Commissioner of Public Health,

Brisbane, Queensland, Australia.

Door Sir:

Your letter of the 4th of June regarding the moving picture as an established method of education received. Hr. Eddson directs no to write you that the firm of fathe Freres, of Paris, France, have made some films of this character and they would be wertain to know of the other salves, he would be work use done in France.

The screen picture which Mr. Ridson said he was experimenting with was more after said and introduced in the timetres of this foundry. Attended several said shroud and Mr. Lumdere of Frances, went largely into distinguishment and course.

The maleon is of the same opinion as you in time the distribution of identification production and identification production and identification. Technical subjects and same branch of insuin enderivor could be shown in actual prosection; and you could be about in actual prosection; and you could be shown in actual prosection; and you could be shown in actual prosection; and you could be shown in actual the patient. Simplester of the actual would be a be actually the patient. Simplester of the actual would be actually.

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July 12th 09.

Thomas Murphy, Esq.,

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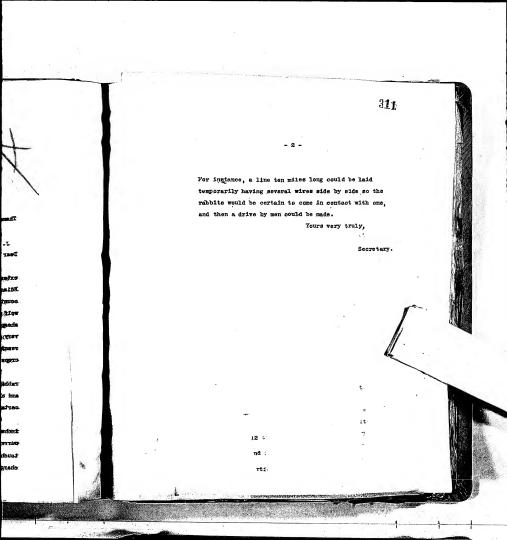
Victoria, Atstralia.

Dear Bir:

Your letter of the 15th of May regarding the extermination of rabbits in your country, received. Mr. Edison directs me to write you that in our swestern country the rabbits are kept down by a small prairie wolf called a Coyotte. These at one time destroyed some sinesp and the state offered a reward for sach pelt, but yeary soon the rabbit multiplied so fast that they had to remain the law and breed coyottes, otherwise the crypps of shole country would have been destroyed.

There was soon a balance of nature between the rabbits and coyottes; when the coyottes get in excess and attack the sheep they trap and poison them to a pertain extent.

of course an insulated wire about three or four inches above the ground and charged with alternating coursent of i2 to 1500 volts would kill aveny raphic that touched it and it could be run over immense areas and charged at particular times to prevent danger to non;



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Dear Strains to the concrete concrete to see you desired

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July 12th 09.

H. H. Harjes, Esq.,

51, Boulevard Haussmann,

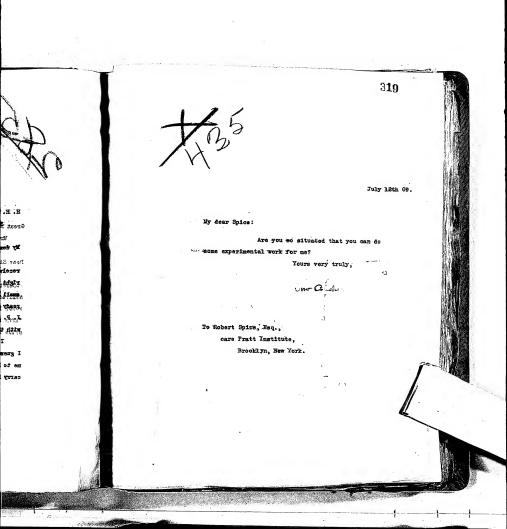
Paris, France.

My dear Mr. Harjes:

Your letter of the 2nd instant received. Say to your father that the new battery is all right at last, that we are manufacturing them in a small way here and that the Berlin company is getting ready to manufacture, and that shortly I shall notify J. P. Norgan & Co. in New York that they can go shead with their company.

I am sorry to hear of your father's illness, but I guess he will pass it off, as he has always seemed to me to have an immense reserve of vitality; enough to carry his to 90 or 95.

Yours very truly,





July 13th 09.

J. S. Roys, Esq., 17 Bouverie St.,

London, England.

Dear Mr. Roys:

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23 Epun

Your letter of the 2nd instant regarding the Edison Ore proposition, received. I am afraid that you will have to place all the blame for the failure of the Norway scheme on Sir Joseph Lawrence. He took the whole thing out of my hands, discarded all our experience, secretly hired my chief draftsman; who he supposed designed my machinery and who absolutely had no experience. Who only worked like a parrot talks. The result is failure of the mill and the suicide of the chief draftsman.

In the hands of competent people the Norway scheme would produce millions.

Begarding the bettery, I have already disposed of the rights and can to nothing in that line, Sir Ernest bases; I and J. P. Morgan & Co. have it for Sagland, so pathage they would let you participate in it.

Thanking you for your kind supressions, believe no, Yours very truly,

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July 14th 09.

Ira M. Miller, Beg., 199 Rest Market St., Akron, Thio.

Dear Sir:

Your letter of the 12th instant regarding the Western Agency for the storage battery, received. Mr. Edison directs me to write you that the Lansden Co. will not give agencies. He says for you to get up your company and the Lansden Co. will give you a license for a small royalty payment.

Yours very truly,

Secretary.

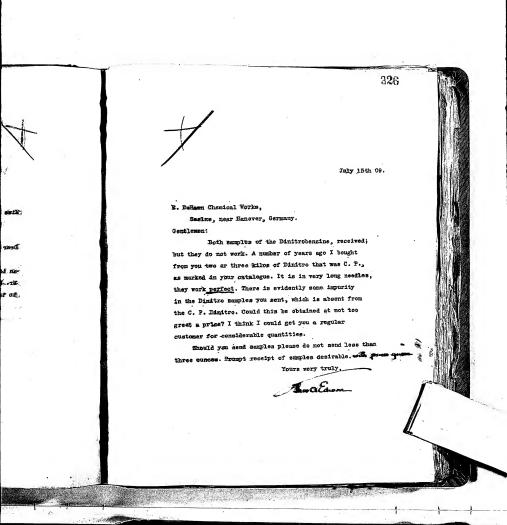
F. L. Chr. Dear Sir:

Dear Sir:

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you on the

Low Toque



July 17th 99.

C. E. Siebenthal, Esq., U. S. Geological Survey, Washington, D. C.

Dear Sir:

Yours of the 14th instant regarding cadmium received. Hr. Edison directs me to write you that we use only a small quantity in our solder, so that it will not be attacked by potagin.

Yours very truly,

الوائد الراجار

. . .

July 22nd 09.

J. Cook, Jr., Beq.,

931 Sixteenth St.,

Denver, Colorado.

Dear Sir:

Yours of the 13th instant regarding the cement house, received. Mr. Edison directs me to write you that the newspapers have it wrong. He will only pour a portion of the house to test his forms. Making the ferms is very slow work and he cannot set a day when they will all be finished.

Yours very truly,

Secretary.

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Dear Sir

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P. S. I

July 22nd 09.

C. R. Browning, Esq., Llewellyn Park,

West Orange, N. J.

Dear Bir:

Your letter of the 19th instant regarding the noise at the Battery Co. s building on Ashland Ave. during the evening, received. Mr. Edison directs me to erite you that he shall do all he can to lessen the noise. He is closing the windows next to one street and is trying various experiments with the machines themselves to see if he cannot lessen noise from each machine. As the noise is conveyed through the mir, think we will be able to reduce it very much.

Yours very truly.

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Dear

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July 22nd 09.

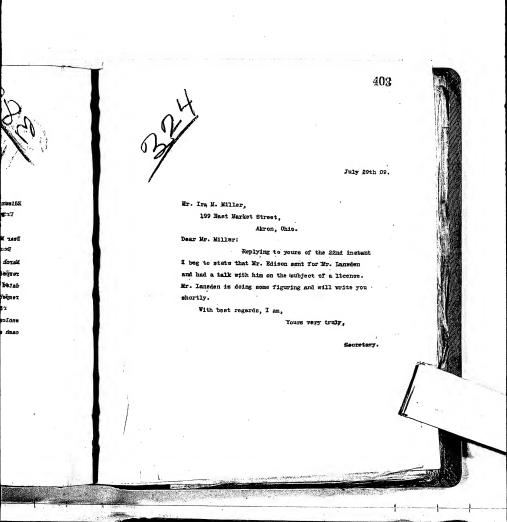
American Institute of Electrical Engineers, 25 West 39th Street, New York City, F. Y. Centlemen:

Some years ago it was my good fortune to become the possessor of an original Journal of the late Prof. S. F. B. Morse, which contains a running diary. Also toples of correspondents between him and the Secretary of the Tressury and others, relating to the installation of his original telegraph line.

As this appears to me to be a metter of great scientific and public interest, I feel that this Journal should be placed where it may be accessible to others, will it therefore take much pleasure in forwarding the same inswelth, and in presenting it to your institute in the large that it may be desired worthy of receiving a place than it may be desired worthy of receiving a place.

Tours respectfully,

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Aug. 2nd 09.

Detero Hining & Reduction Co., Idd., Mr. P. Sirkegnard, Hanaging Director, Deloro, Ontario, Camada.

Dear Bir:

T armay

ton

Yours of the 27th ult. regarding cobalt received.

\*\*Adison directs me to write you that about three

years ngo he had a use for cobalt and could have used

several tone daily of metallic, could he have get one
on the basis of seventy cents per pound for cobalt, so
that he would produce it for one dollar. He was treated
so shamefully by Trethoway, Hippising and other hogs that
he could do nothing. He then went into extensive aggeriments to find a substitute and after two years of very

\*\*Expensive work found a substitute which serves his

\*\*purpose\*\*, so that he no longer requires cobalt.

We find a mather more of this cobalt business as he expended a large amount of money which was lost, wimply because the people up there manted to hog everything.

Yours very truly,

Secretary.

Aug. 2nd Q9.

Filmt & Co.,

Broad-Exchange,

New York City.

Dear Sirs:

Yours of the 30th ult. regarding the battery received. Mr. Edison directs me to write you that the battery is now being made and sold commercially; has already sold some to a government for a submarine.

Regarding the concrete house, the moulds are one third completed for the same.

Yours very truly,

Carlot Carlot

Bertin Bon

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Aug. 4th 09.

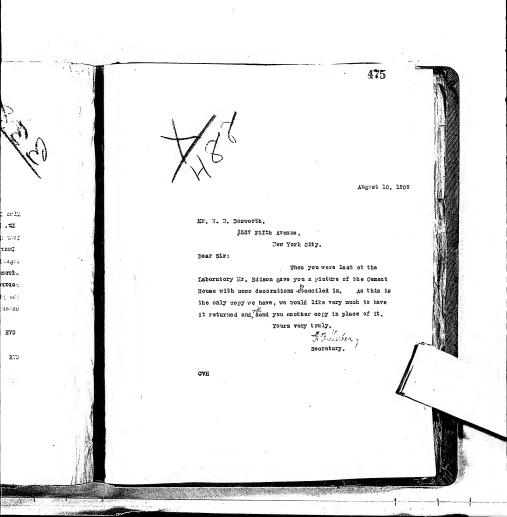
Pref. Abbert Spice,
Bep't of Chemistry,
Cooper Union,
Hen Fork City.

Dear Sir:

In reply to your letter of the 2nd inst. Mr. Unison directs me to write you that you can come wear to the Laboratory any time.

Yours very truly,

Secretary



August 13, 1909.

S. Bergmann, Esq.,

23/24 Oudenarderstr.,

Berlin, Germany.

My dear Bergmann:

I shall be in a position to give you in a few weeks all the data for machinery for the new cell.

We are now making and schling 80 cells per day. In six weeks our output will reach 250 per day. We have very greatly reduced the cost of flake and have increased the output of our latest changed nickel loader from four cells per day to seven, and I believe we can increase it still further.

I have notified Borgan as to English Company and gave him a chance to withdraw, but he said he did not want to withdraw and would go ahead and form the company and put it through, placing the technical management under my control. The same in Paris.

You will probably get a large amount of work from this. I shall not have any control works over there as we have no improved the costs at our control works that they could not cheapen it at all, and besides would run the risk of making bad stuff. By working Silver Lake works with larger output my General Expense ceases down so much that I feel sure I can lay down in Berlin your Fron and Rickel Expressions of the provides cheaper than you could make it yourself.

We are goin: to be swamped with orders for battery here, as there are about 11,000 family Electrics in United States and all

.W .TH

iy dear

out of long? on the record

diamon a.Yord S. Bergmann.

(2)

8/13/09,

are sick of Lead battery. Of the six largest factories for this kind of vehicle they are to build this year 3500, so you see with new vehicles and replacing of Lead batteries, to say nothing of trucks, we are going to have a fine business.

Please do not mention because I was requested to say nothing. The agent of the Italian Bavy has just left for Italy with 60 new cells for test for the purpose of displacing Tudor cells in the submarines. The Agent is an electrician and says that lead batteries will never do what all navies want, and that if my curve tests are confirmed his department alone will take many thousand horse power. If this is true, there ought to be big sales for this purpose.

I enclose an article from a trade paper in re battery.

Yours very truly,

Enc-

S. Bergman

L'y dear B 729

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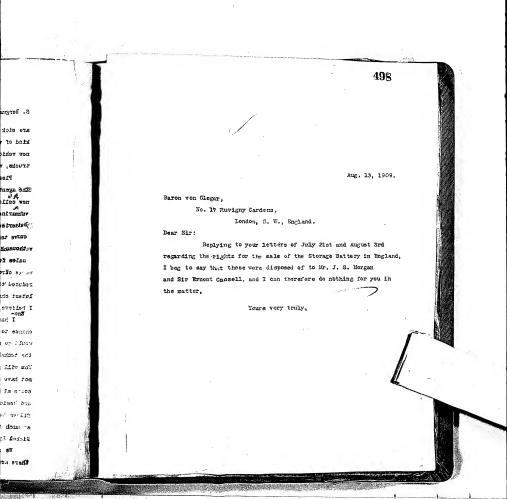
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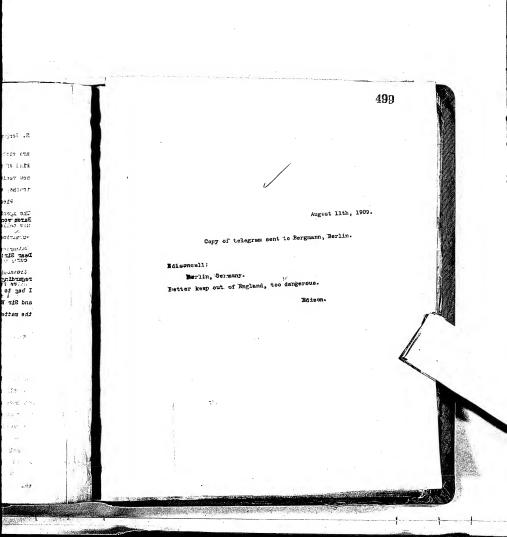
Silver La

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August 16th,1909

Mr. William P. Garrety, c/o Dr. Laird, Heverstraw, N.Y.

DRAR SIR:-

en gete'.

225 2494

Edi uone

har. in

Rettan:

Yours of the 13th inst, regarding your inability to return to work received. Mr. Edison directs me to write you that he does not intend to continue his experi on pienos and will not be able to utilize your services any longer. Yours very truly,

-12. SECRETARY .

August 19, 19mg

A LINE

Dorles .TT

Door Sir:

gerding en : cou**gr, indison** : are indundithe

of the house.

OVII.

r. c. martin, Editor, Electrical World,

> \$239 West 39th Street, New York City.

pear Sir:

Yours of the 16th inst,, asking for the number of the house which was co-cupied by Mr. Edison at Grammercy Park, New York City received. In reply begt a state that Mr. Edison cannot remember the number.

Yours truly,

Secretary.

Pagiangra

CAI

, Aug. 19, 1909.

The Heitman Co.,

## Gentlamen:-

Replying to yours of the 15th inst., enclosing bill from Henry A. Hendry, I took the matter up with Er. Fred Ott who says no gelf hook was purchased last season, or the season before.

Pleaso ascertain, if possible, towhom it was delivered.

Yours very truly,

SECRETARY.

LEG.

Dear Sir:-

Trans-Co

Courte-04

Door Sir: Rel have no photo view with Ur.

077

all right, and morning; m .r LEG.

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Aug 12 1

10-

mmille of the Course on Exposition in & Sin in 10.

That as from my so when any so reprint technologically.

place for an exhibition

Very Truly yours.

Mat The Lan

PS You gutto wood motored that of in I Sa many woods in

Meanra Constitute of the control of

Dear

-: nome Li well

to you

I. Protry:

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EVA

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Jam Burris, Bot., Ben Bamburg, N. Y.

Z thoopstlay .?

Dear Sira

E . W. beviener

MAN MENT PLA NO

which we which

300 mm

AC Broth

West st

THE THE

Yours of the 22rd instant enclosing expense account and malary account for week ending Aug. 21st

redsired. I enclose herenith Wells Fargo & to. express money order for \$46:52 to cover the same. This money order can be cashed in the express company's office. Yours very truly,

Secretary.

P.B. I faid that you made a mistake of fifty cents in Ladition in your expense. Your total being fifty cents lass than the right amount. I have corrected the same.

Aug. 26th 09

Mon. Presidita Marphy, 224 Monorter Street,

Newark, New Jorney.

Bear Sir:

The Spring informs me of your intention to the Skisen Coment, whenever and wherever possible. Flames accept my thanks for your litterest in the coment, which I know you will find entirely satisfactory. Yours very truly,

P. S. I 20

nacrac northware of the Post

Tear Silv

to TOT PEFOR NO

prevents h

Aug. 30th 09.

John Merris, Esq., Pleasant Valley,

New York State.

Dear Gir:

Your latter of the 27th inst. also samples received. Wr. Edison directs me to write you to be sure and test all slate with acid; as cement rock in many cases looks exactly like elate.

Yours very truly,

Ass't Secretary,

2. T. Camol 2. T. Camol 200:20e

TARCE TSUC

instifficant In replifica

Aug. 31st 09.

Leslis Lee, Esq.,

Bellingen,

. New South Wales,

Aystralia.

Dear Sir:

In reply to your letter of the lith of July regarding the phonograph, Mr. Edison directs me to write you that the contoling is due to the unevan composition of the wax recording material; the record knife digs in where softer and thus the rustling sound is the record at this. Bould we get it absolutely homsogenious there would be no scratch.

Yours very truly,

Ass't Secretary.

Scientifi Junik P

Dear, Bire

the proof.
Scientifi that this taken the

York in th If yo mail the s

neogs bus

Sept. 1, 1909.

R. A. Lawrie, Vag.,

19 Manor Tempace,

drangs, ....

Tenger Sirt

df#5 0:17

aragiores.

Nively excure the delay in ensuring your favor of the lath pitime. Fany of my exists force have been many on vacations and the usual routine of correspondence has thus been interfered with.

Remying to your enquiry, I would say that to a certain extent your remain to your friends was correct. The first Countril Station for incondescent electric lightings, shierly for wousehold purposes, was at Rosello, New Jersey, and that Station was stated in operation on Annary 19th, 1885. It was critically willege Plant System", and for secondry in conductors, the lamps were operated three in series. This plan was not followed in subsequent planta, as my three-wire system shortly afterwards cancinto use and has remained the one gractically used everywhere this day.

The Morelle plant was not actually the piecear. The first rall Gentral Station was the one I established in Pearl Street. New York City, and examine in operation September 4th, 1682. This, however, was in a business district, although some families lived withing the radius of our lines and subsequently took norman.

(2)

9/1/09.

I would not, however, consider it as a Station primarily established to supply light for household purposes.

frusting the above will give the information you desire, I remain.

Yours very truly,

R. A. LOWYL

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to this dist The H roed Center New York C

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lived wit

Sept. lat 09.

M. Ames, Req.,

Ulen Falls, F. Y.

Bear Sir:

We are returning to you by Wells Trage & Co.

Migreso, 100 dundes of Silver Ritrate, which you shipped
to us about two weeks ago, on order So. 7859.

On imprection, found the drystals decidedly moint and in that condition unfit for the particular work on hand. Will you at your earliest convenience forward 1800 ounces highest grade Silver Nitrate which you manufacture and which in absolutely dry and in a day container.

ber Bifteen feponstond Konne deut tunja'

and does

one A .T

112

P, S, Tor company

Sept 9th 09.

North Jersey Paint Co.,

00.858

W. S. Mallory, Esq., Pres.,

Stewartsville, New Jersey. Dear Mr. Mallorv.

Yours of the 8th instant regarding

the pay roll of the N. J. Paint Co. at Orange, received. This pay roll covers experimental work which is being done by Ralph Arbogast at Silver Lake, New Jersey, under instructions from Mr. Edison.

Yours very truly,

Hadellar Secretary.

5)1/

Sept. 11th 09

Cao. O. Bergeron, Esq.,

Latchford, Ont., Canada.

Dear Sir:

Replying to yours of the 23rd ult. I beg to enclose herewith check to your order for \$5.00 and voucher covering the same for your signature, covering your last trip to the mines,

Regarding your statement that the machinery is beginning to rust, Mr. Edison directs me to write you to get some oil and tallow and keep everything well greased.

Yours very truly.

Secretary

dredg at bitors

two decen phot

100

pro. B. Willard, 1929 Wallace St., Philadelphia, Pa,

Dear Bre. Williard:

On the hotel hill for weak sading Bept. 2nd I find an Item of \$13.90 for a C.O.D. with an explanation of that it represents. Kindly inform the if it is proper that Mr. Edison should pay this or is payable by you personally. I also notice that the bill in considerably higher than the previous week and I would like to have an explanation of this so that I can Inform No. Baison.

Yours very truly.

Dear Sir: . Ben Dear Maplyin to enclose herewi and voncherstore covering your liet Regarding you beginning to west.

George Bergeren

Latelli ordrou

te get some oil an greased, 13+1

Sept. 11th 09.

Mr. J. P. Morgan, Jr., 23 Wall Street,

New York.

Dear Sir:

I am preparing the data you desire and hope to have it ready soon. Do you want me to draw up the proposed contract as well?

Yours very truly,

P. S. I return h

dec. & Brawner, Em

Brank and don' direct

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THE THE PART

Litchfield,

dor de of

Sept 25th 09.

R. H. Bemch, Enq., 10 Fifth Americo, New York City.

Dear Mr. Beach:

In soply to your letter of the lothfurtant Mr. Edison directs me to grite and sak you why the enormous difference in price of society Yours many truly,

Secretary.

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Internstitut

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greet , cocheres

g clinks dolar



Mept. 14th 09.

John Mulde, N. D., 1305 Arch Street, Endladelphia, P.

Dear Bir:

In reply to your letter of the 10th instant

Mr. Milson directs no to grite you that your little book

me received and read for American children in implest

but it is marious that he has found that the only way

to there expands colligies from extron colations of

makenil is by sheding with respecting solds and filtering.

May repressing spids alone should do this is rather

strange, this phenomenon was found by trying to present

the frething of the gibraline electrolyte in his attorage

patters,

Yours very touby.

Semitary.

Sept. 20th 09.

C. B. Elliott, Boq., Pres.-Trens.,

Elliost Hamufacturing Company,

Monlo Park, New Jersey,

Dear Sir:

Nows of the 18th instant enclosing a protest for Mr. Edicon's signature, reseived. This has been signed and I beg to enclose the same herewith, as requested.

Yours very truly,

Secretary.

ch assettles, and the most life for the most lif

517

Sept. 21st 09.

John Morris, Req.,

18 Parker Assemb,

Roughbergels, New Lork.

Dear Sir:

Amploved please Tind money order for \$14.75 covering your expense account for week unding topt. 18th 1809, kindly acknowledge receipt of the and bligs. Yours very troly

creball.

P. B. Mr. Edison-directs me to stite you to mite all your amples direct to Kiefer at the Coment Works.

The state of the s

V.

Total

Acousti York Can



Sept. 21st 09.

Benson Mines Co.,

T. I. Crane, deq., V. P.,

1410 Real Estate Trust Mig.

Dear Sir:

Referring to your letter of April 19th addressed to Mr. Fallow in which you state that you expect your mant to resume operations in July, kindly savies in you started up as anticipated and chilge.

Your very truly,

Secretary

\* . F. \*

THE WHEN



bept. 22,1905

Secretary- Engineers' Club,

New York City.

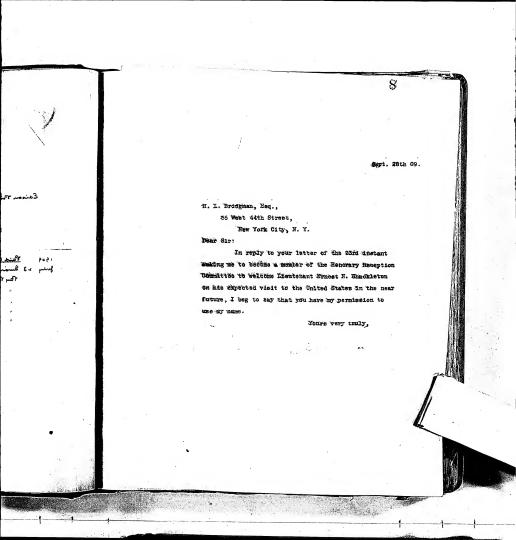
Flease put my name down as seconding the explication of Mr. Frank L. Dyer for membership in the Engineers' Club. I shall be very glad to see his name reversely acted upon.

tours very truly,

## Letterbook, LB-081

This letterbook covers the period September 1909-February 1910, Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters relate to laboratory work and supplies and to Edison's accounts with the Edison Portland Cement Co. and J.P. Morgan & Co. There is also correspondence regarding the resumption of production of Edison's alkaline storage battery; the manufacture of batteries in Germany and Great Britain; and ongoing progress in the development of molds and patterns to be used in the construction of the concrete house. Also included is a letter to J. A. Bensel, president of the New York City Board of Water Supply, in which Edison discusses a contract to supply cement for the construction of part of the Catskill aqueduct. Among the items pertaining to family and personal matters are letters concerning Edison's health: finances; membership in clubs and societies; charitable donations; and the upkeep of his winter home in Fort Myers, Florida. In addition, there is correspondence involving Edison's opinion of phrenology; Charles Edison's entrance into the freshman class at the Massachusetts Institute of Technology; and a visit by a Chinese minister.

The label on the front cover contains the following notation: "Thomas A. Edison Personal From Sept. 27, 1909 To Feb. 5, 1910." There is an inscription on the spine with similar information. The book contains 702 numbered page and an index. Approximately 10 percent of the book has been selected.



Sept. 27,1909.

Deutsche Edison Akkumulatoren Co., Drontheimerstr. 35-38, Berlin, N., Germany.

Gentlemen:-

to your attention.

Referring to my letter of February 11th
last, I hereby beg to inform you that actual manufacture
of new Type "A" tube cell apparatus was commenced commercially by the Edison Storage Eattery Company July 1st,
1909, so that commencing January 1st, 1910, all the
terms and conditions of the contract between us of September 28th, 1905, shall again go into full force and effect.
Please acknowledge receipt of this letter, in order that
I may know that this notification has been formally brought

ours very truly.

Sept. 28th 49

W. H. Little, Esq., Factory Mgr.,

Buick Motor Co., Flint, Michigan.

Dear Sir:

Deut

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1909

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Plea

to ye

Yours of the Elet instant regarding annealed wheet iron received. Hr. Edison diameter me to write you that the sheet iron is made by appelous an Pittaburgh but that he does not know the parties.

Hr. Edison wise why the Buick Co. derive take whether thesis and build in a motor and bathery computation and make electrics for city use? We are selling lots to all make electrics for city use? We are selling lots to all make the transfer of the purpose. The new battery was a purpose and the city was a purpose and make the city was a purpose. The new battery was a purpose and the city was a purpose and the city was a purpose and the city was a purpose.

Yours very truly,

THE RESERVE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN

Sept. 29th 09.

## Friend Williams:

Yours of the 27th instant received.

Many thanks for invitation. I saw the river illumination
from the Palisades, on bluff just above your coal pile;
and Tussday night I went in my auto up 5th Avenue to
length of Riverside Drive, thence back and over the
big iron bridge, then back to 55th street and down
Broadway. So you see I have taken in all I want to see.

The best specimen of lighting is your waterfront station, and the other points done by the station bunch for the reason that your lights are in alignment and not wary and the outlines are complete and not ragged. I also noted something which was a little foxy. The C P or voltage was a little higher than populace.

That New York exhibit, I guess, beats anything yet and I guess you are all proud of it. " I am." Guess I will not come in again. I do not suppose your load is greatly above normal on account of the hours when lights go on, the motors go off.

Yours.

Thosa a Educa

To Arthur Williams, Esq.,

55 Duane Street,

New York City.

Sept. 29th 09.

Brooks Brothers,

Broadway & 22nd St., New York City, N. Y.

Gentlemen:

you July July July For \$763 Yours of the 25th instant received. I misunderstood your letter as referring to my son William Edison. As far as Charles Edison is concerned I will be responsible for anything he may purchase.

Yours very truly,

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Sept. 30th 09.

E. Bergmann, Esq.,

23 Ondenarder str.,

Berlin, M. Germany.

ly dear Bergmann:

Your letter of the 17th instant roceived and in reply beg to say that I am now collecting all the data, drawings etc. for a complete outfit for England and France, for Morgan. It will be then time before I can get complete drawings together. I will then submit the whole to them with estimater of costs, approximately, for equipoing the two factories. If it is all settled you will probably get most of the handlinery to build, as I shall have gut in the contract that I shall have control of the technical management until the factories are working activated for the last have to call on you as regards men etc.

We have been making 100 cells daily, but Monday start making 200 cells and have ordered machinery for 500 cells daily.

The family runabout is getting very popular in this Country. For next year the Waverly Co. builds 3000; the Saker 1600; the Columbus Buggy Co. 1600; the Anderson Buggy Co. 1200; Babecck of Buffalo 600; Woods of Chicago 800; and about 1/2 dozen others 2500. About 12000 of these

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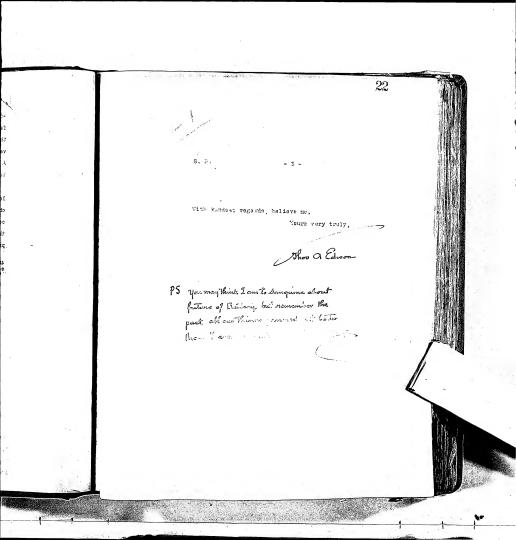
Countly vehicles alone. They are used mostly by women in the cities. They all use 40 cells. The tests made by the various makers show 110 miles on A 4 and 168 to 175 for A 5. They are all tires of the lead battery. The truck business is getting big also.

As you know the lead batteries are sold for a little less than one half of our price and give 150 complete charges and then ewet be renswed at 50% of their original cost. Our A cells will sertainly give 1200 charges and then can be renawed at 50% of the original cost with big profit. This is the way it works out:

| 10 cells A4 \$12.00 people<br>equivalent lead battery | Lead |         |       | B d 1 s o        |
|---|------|---------|-------|------------------|
|   | 150  | charges | 5220  |                  |
|   | 300  | , ii    | 310   |                  |
|   | 450  | 29      | 420   |                  |
|   | 600  | 11      | 530   |                  |
|   | 750  | **      | 640   |                  |
|   | 900  | 11      | 750   |                  |
|   | 1050 | 11      | 860   |                  |
|   | 1200 |         | 970   | <br># 720        |
| •   | 1350 | 81      | 1090  | 74 120           |
|   |      |         | 1190  |                  |
|   | 1500 |         |       |                  |
|   | 1650 |         | 1300  |                  |
|   | 1800 |         | 1410  |                  |
|   | 1950 | "       | 1520  |                  |
|   | 2100 | "       | 1630  |                  |
|   | 2250 | 10      | 1740  |                  |
|   | 2400 | "5)     | 1.850 | <br><b>9</b> 960 |

So you see that the lead is the expensive battery; another thing is that with the same capacity our battery has only one half the weight, which increases the mileage. Everything tends to show that the battery business will, in time, exceed everything in the electrical line, as electric haulage in cities is bound to come.

Regarding cost A4 is a cheaper cell to make than the E 16, and is capable of great reduction.



October 2nd 09.

H. E. Dick, Esq.,

care A. B. Dick Co.,

Lake Street, Chicago, Ill.

Dear Sir:

Fas. H.

SELLE

Dear Si

. Starbje

Rdison d

and Mest

Isnottak 107, se 114 ns 12 107. We have received a call for more money on the shares of the Edison Ore-Milling Syndicate, Ltd. of 2 shillings per share. Mr. Edison directs me to write you that he has been paying these absessments right along and he would like to know if it is a liability and must be paid.

Yours very truly,

Sepretary

U:toher 2nd 09.

harles L. Edgar, Esq.,

70 State Street,

Boston, Mass.

My dear Mr. Edgar:

In reply to your letter of the 36th ult. beg to say that it is my son Charles who has entered the freshman class at the Institute of Technology. I thank you very kindly for your offer.

Yours very truly,

it bear

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October 6th 09.

W. A. 72 "

Engineering News,

New York City.

Dear Sir:

Mr. Edison has a position open for a mechanical engineer, who is a good designing draftsman, in connection with his poured concrete house scheme.

Yours very bruly,

Secretar

also same later to following: "m 17" Engineering hows

"T 18"

"K. a. 14

Gauc

Alexander Black, Esq.,

Editor-Sunday World,

New York City, N. Y.

Dear Sir:

I beg to enclose herewith corrected proof of the article written by Mr. Jennings. He has misunderstood me as regards aerial navigation, as you will see by my corrections.

1 Novel of the last part of the proof.
Yours very truly,

Ance Or Can

Oct. 9th 09.

Jos. I. Brittain, Esq.,
American Consul,

American Consula te.

Prague, Bolemia, Austria.

My dear Sir:

ama?

Dear S

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Mr. Ed

of, the

n 5/13

7 . 12

Replying to yours of the 25th ult.

would suggest that you wrive to the gentleman referred
to and tell him that the first <u>authentio</u> bingraphy of
Mr. Edison is now being Prepared and will probably be
lessued by Harper & Bros. of Mew York in the next spring.

If the party cannot walt, he might consult the life of Edisox, by F. Arthur Jones, published by Hodder and Stoughton, London, England. But this book is not authentic, as the Forthcoming one will be.

Yours very truly,

Secretary.

October 12th 09.

Friend Weir:

Dear

for of of

Kindl

Glad to hear your health O.K. again. I heard from two friends who saw you over there that you were nearly ready to travel thru the other of space.

Think Billy Bee can stear you to the best electric.

Your engineer Wells can give you the best lead battery to use.

I am so completely crushed by Wells that I would'nt dare
to suggest the new battery.

Why don't you jump into your auto and come over and see what I've got here, its only 40 minutes via Jersey City and macadam all the way.

Yours, .

" Edison "

Copy of letter sent to Mr. L. C. Weir- 71 Broadway, New York. Original sent to Mr. Weir---lead pencil---yellow pad.

Oatober 13,1909

J. P. Morgan, Jr., Esq., c/o Messrs. J. S. Morgan & Co., London, England.

My dear Sir:-

Enclosed I beg to hand you a copy of a proposed agreement which I am prepared to execute when the British battery company is formed for the purpose of exploiting my improved storage battery in England. I have followed as closely as possible the proposition outlined in my letter of Hovember 10th, 1904, to Messre. J. S. Horgan & Company. The royalty of sixty cents per cell on sells of the A-4 type is in reality conciderably Reps than the royalty mentioned in the axiginal proposition, for the reason that the compacty of the A-4 cell would be very much higher than the old Z-18 cell. I make this concession to you, however, because the same concession was made to the German Company.

Let me know if this proposed agreement is acceptable to you.

Yours very truly,

Mars (A Lebens

Enc .

19

October 16th 09.

## Friend Weir:

Burt

Dear

which

Edisor

It is true that I have gotten Lamedon to build a taxicab, and I put it out on one of my terrible endurance tests. It has gone over 5000 miles but so far I consider it a failure, because it will not make 1000 miles without a breakdown, which in ordinary roads, load and epeed would be equal to at least 12000 miles. Have always made it a rule to find out for myself the defects of my traps and not get the information from the public. So you don't want this. Should it ever pass the test then you might consider it.

Regarding Prof. Wells who occupies the chair of misapplied mathematics for Mr. Adams. I was not cruehed by mere weight but only brought to realize how insignificant were my acquirements in mechanics and electricity.

Yours,

L. C. Weir, Esq.,
71 Broadway,
New York.

V/

October 18th 09.

H. E. Dick, Esq.,

· Midland Construction Co.,

Chicago, Illinois.

Dear Sir:

Replying to your letter of the 14th instant Mr. Edison directs me to write you as follows:

" Please find out if it is a liability and should we go to England would they put an attachment on us.

Regarding the cells:- Are making 100 daily of the new battery and expect in ten days to respect to 200.

Battery O.K. now.

Yours very truly,

May.

E. Wilki car

Wear M

postitor movet

to, vrite

THE

Oct. 20th 09.

E. de Haen Chemical Works, Seelze, near Hanover, Germany.

int

Dear Sirs:

In reply to your letter of the 8th instant regarding Dinitrobenzine Mr. Edison directs me to write you that the gentleman who wanted the Dinitro got discouraged and now has a substitute.

Yours very truly,

October 20th se.

F. R. Upten, Esq.,

Union Building,

Newark, New Jersey.

Dear Sir:

Dear S

oan be

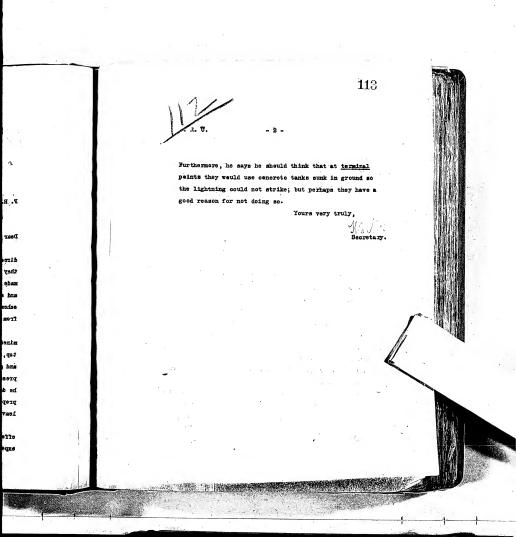
dirant

contre

Replying to yours of the 19th instant Mr. Missen directs me to write you regarding concrets tanks in thinks they would be practicable; one set of steel forms could be made with sections belted together so they could be carted, and a tank poured in one day or less. In his poured house school he finds that nearly overywhere the material taken from the cellar is sufficient to build the house.

Regarding leakage and explosion:—This could be determined by building a concrete tank 4 x 4 reinferced with from top, belted down, and the highest explosible minture of air and gaseline put in and exploded by a spark. The highest pressure possible would not exceed 100 pounds per inch and he does not think it would creek the walls if properly prepartiemed. Various experiments could be tried, such as leaving iron top lease.

Regarding leakage: -- Thore may be trouble here; also effect of oil on concrete, all of which could be found out experimentally:





October 30th 1006,

W. R. Wills, Esq.,

Lapidary,

176 Summer St.,

Boston, Mass.

Dear Sir:

I send enclosed sample of saphire which we use for tracking amberol resords. If this form is too difficult to make in diamond we could possibly use it thus.



The material I propose to use in the recent is very hard and collects grit, which accounts for wearing of saphire.

Please make a sample and send as soon as possible.
(Signed)

Thomas A. Bdinon.

Original sent to Mr. Wills in Mr. B. writing.

Bevenber 10th 99,

Samuel Insull, Esq., Pres.,
Cemmenwealth Edisen Co.,
Chicage, Illineis.

Dear Sir:

I beg to explose herewith letter and check from the Farmers' Lean and Trust Company, the amount of check being \$83.00, being amount of for an oustedian of securities, of the Krousi estate.

Will you kindly sign the check and return to Mr. Batcheler, as requested in his letter, which I exclose also.

Yours very truly,

Secretary,

November 11th 09.

Willard P. Reid, Esq.,
Williamsburg Trust Co.,
391 Fulton Street,
Brocklyn, N. Y.

Dear Sir:

Yours of the 10th instant enclosing check for \$1195.00, payment on account of your note, with interest, received. This payment is satisfactory to Mr. Edison, who wishes me to say that he realises the hard going that you mention in your letter, and it is particularly brought to his attention in this case in the fact that you have emitted to sign the check. I therefor return it, with the comments, that:

- "This is one on you"-

Yours very truly,

core ta ry.

P. S. At the same time that you return the check will you kindly send a new note for the balance due, and upon receipt of same I will return to you the old note.

J. A. Bennel.

780

Public Service Companies, and has been good small over a year, during said the seather ments in every particules,

Our New York manager, Mar. 5. Shungaill, if favored with an interview, will be glad to give you additional information, relative to the important places shape it has been used.

Edison Coment is guaranteed to pass the spacefulcations of the Board of Water Supply, and I would ask that you give me a chance to demonstrate this guarantee, by favoring Edison Coment, under the prevision of course, that the contractor, as stated to us, desires to use it on this contract.

Yours very truly,

Shomas C. Elison

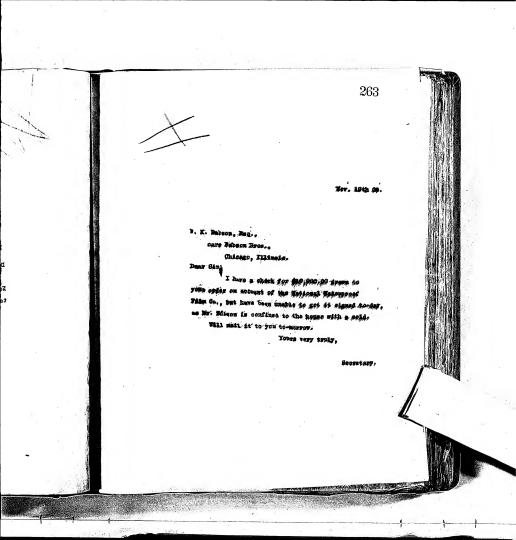
CONTRACTOR OF THE PROPERTY OF THE PARTY OF T

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Nov. 23rd 09.

H. E. Heitman, Esq.,

Fort Myers, Florida.

Dear Sir:

Beg to enchose herewith check to the order of H. M. Jolly, traffic agent, for \$200.60; being Mr. Edison's contribution to the publicity campaign for Les County, Flerida, as per letter of Mr. Jolly enclosed herewith.

If this is all right will you kindly send the check to Mr. Jolly, and return the letter to us. Yours very truly,

Nov. 23rd 09

Edison Portland Cement Co.,

W. S. Mallory, Esq., V. P.,

Stewartsville, New Jersey.

Dear Mr. Mallory:

Replying to your letter of the 22nd instant regarding the motes of the Reigel Sack Co., Mr. Edison directs me to write you that he will ing endowse the motes.

I return herewith all the correspondence which you enclosed regarding the shipment of bags etc.

Yours very truly,

Becretary.

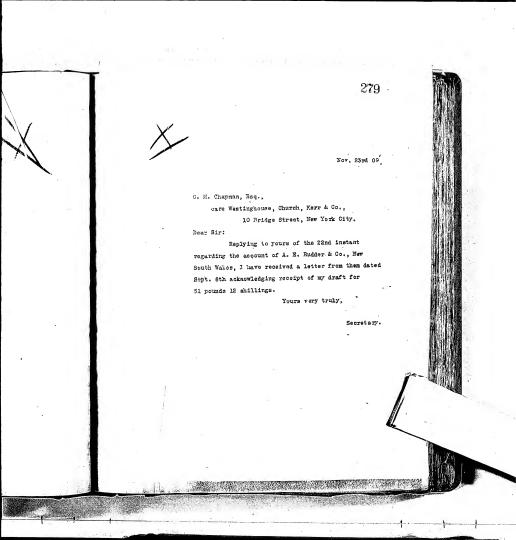


HOV. HOLD TO

Thursday I. Codies, Leg., 18 Universit friend. Applicated, Abs Larrey,

Dage Bint

Tour of the Total Instant augmented of participal and participal distributions, the propagate was attached of participal participal distribution of the par





The Circle Hagazine,
Mr. P. W. Hamal,
Managing Editor,
Madison Ave. & 26th St.,
Hew York City.

Replying to your letter of the 19th instant Mr. Edison directs me to write you that he instant Mr. Edison directs me to write you that he does not want to write any article to be signed.

Moore very truly,

Becretary.

 $\overline{X}$ 

Copy of Retter Sect to John R. McMahon in Mr. Edward ham wid mg-yellow pand Agi

John R. Mc Mahon.

of new York Tribure,

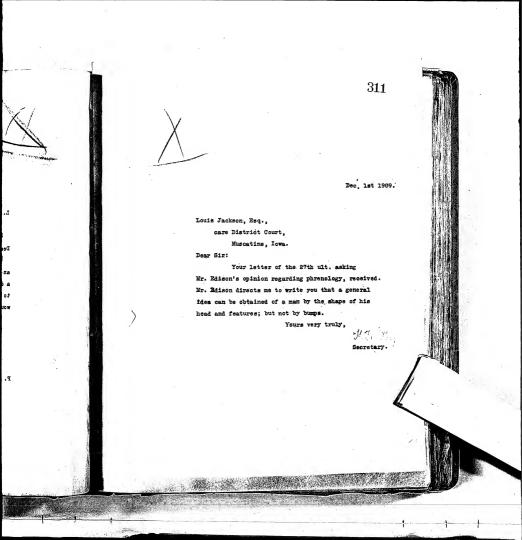
new York City.

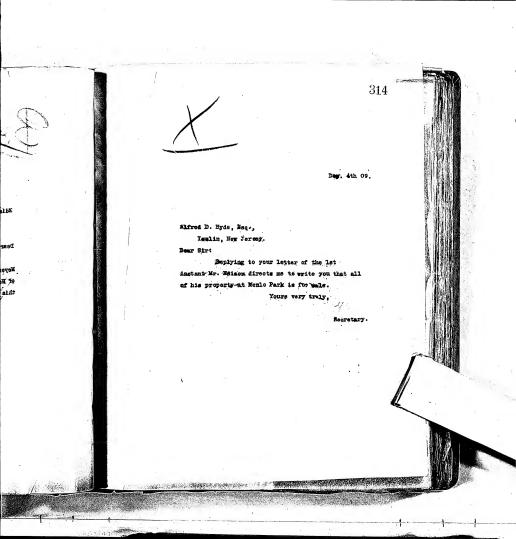
The more I read the article peut you the more I do not like it. a longe part I gave you was by way of explanation and would look about if pureished. Do not publish but come one or rewriteit.

(migus) Edison

nor. 27th 1909.

296 Snowl. Statement of facts in Millimeto article is substantially and the







Dec. 4th Do.

## COMPIDENTIAL:

Otis Blevator Co., J. F. Willer, Req., 559 West 26th St.,

New York City.

Dear Sir:

Your letter of the 1st instant regarding the character of Mr. H. J. Harms, while is our employ, robetved. Mr. Edison directs me to write you that Mr. Harms was hired by him as an engisper, but his services in that connection were not matisfactory. He is probably a good

Yours yery truly,





December 6th .09.

Biorem & Company,

314 Chestaut Street, Philadelphia, Pa.

Dear Sirs:

Your letter of the 3rd instant asking whether we know of anyone in the market for eighty charge of Edison Portland Coment Co.'s preferred stock, received. Mr. Edison directs me to write you that he does not know of any bids just now; there will probably be a let up in the cement war soon and then there may be inquiry.

Yours very truly,

3/

December 5th 09.

H. B. Heitman, Esq., Fort Myers, Florida. Dear Sir:

As requested in yours of the 27th ult.

I beg to enclose herewith New York draft for \$2000.00 on ecopuat of the improvements you are making in Hr. Edison's property at Fort Myers. Kindly send me defails of the expenditures, so that I can youcher the same, and oblige.

Yours very truly,

Dec. 7th 1909.

E. H. Johnson, Esq.,

1 Madison Avenue,

New York City.

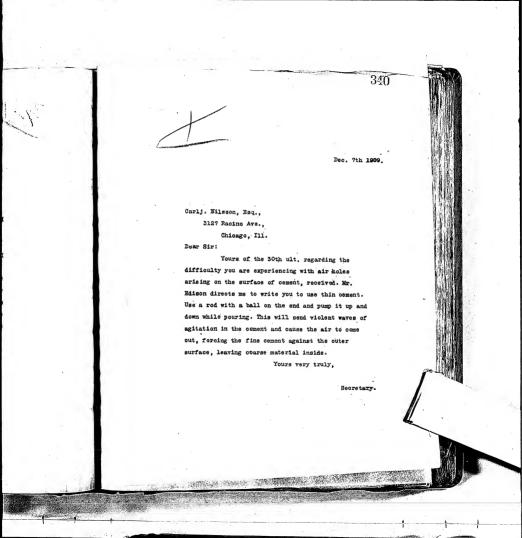
THE PARTY OF THE P

Dear Bir:

Your letter of the 3rd instant regarding the dinner to be given at the Union League Club to Mr. Arthur Williams, received. Mr. Edison directs me to write you that he would not come in for anybody, except Williams; but that he will for him, if dis stomach permits - it is working good now.

Yours very truly,

corete m.





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December 9th 09.

## C.O.N.F.I.D.ENTIAL.

Truesdell-Fox Co.,
7 West 38th St.,
New York City.

Dear Sirs:

Yours of the 8th instant regarding Mr. Geo. E. Small, received. Mr. Edison directs me to write you that Small, who is a draughtsman, was hired by him to work and experiment with his new concrete poured house; with an idea that he would, in time become an expert who would be valuable to parties who went into the business. He did not reach expectations and Mr. Edison let him go. Mr. Small, of course, got considerable experience from the large number of experiments Mr. Edison had made.

Kf. Edison thinks he is a good draughtsman and may be of value to you in concrete; but you will have to furnish all the ideas. He seems to be honest. Yours very truly,

Sepretary

Dec. 14th 09

Alfred Schwarz, Enq., 15 Bread Street, New York.

Dear Sir:

Mr. Edison wishes no to inform you that
he would let you have the No. 5 Wilfley concentrating
table for \$350.00, as it stands at our plant at
Silver Lake, New Jorsey.

This table cost Mr. Edison \$450.00 F. O. B. cars Denver, Colorado.

Yours very truly

no draDegana4th 09.

Jehn Merris, Esq., General Delivery, Yenkers, New Yerk.

Dear Sir:

Mr. Edison directs me to write you to this g run down to the Laberstory, would like to see you. Yours very truly,



Dec. 14th 09.

D. Van Hestrand Co., 23 Murray Street, How York City.

Bear Sirs:

Mr. Edisen directs me to write you to renew all the publications as per your postal of the lith instant. i.e.,

American Jeurmal of Science,
Chemical Abstracts,
Trans. Farrady Seciety,
Jeurnal Physical Chem.,
Jeurnal Experimental Medicine,
Jeurnal American Chemical Seciety,
Physical Review,
Prescedings Physical Seciety.

Yours very truly,

secretary.

Heward Hansen, Esq., Pres., General Vehicle Company, Long Island City, N. Y.

Dear Sir:

Mr. Edisen directs me to write you as fellews:

" I have given your letter of the 13th of December to Mr. Bee to investigate; if Lansden's salesmen have made any such statement, they will never make another of a like character.

Mr. Ceffin wrete me you was coming ever to see me. Why not do se? I want to work with you." (Signed) Edison.

Yours very truly,

1)

Copy of cable sent to S. Bergmann (Edisoncell) Barlin, via W. U. Tel. Co. Dec. 14th 09 3.25 P. H. H.F.M.

"Edisoncell--Berlin

Rogers leaves steamer President Grant Decemer 25th.

(Signed) Edison."

December 15th 09.

Arthur Brisbane, Esq., care New York Journal, New York City, N. Y.

Dear Sir:

Replying to yours of the 13th instant regarding the concrete mixer, Mr. Edison mays that you can keep this and we will bill it to you.

Trusting this meets with your approval, I am,
Yours very truly,

Dec. 15th 09:

Hational Phono. Co.,

Foreign Department,

10 Fifth Avenue,

Hew York City.

Dear Sirs:

I enclose herewith your bill in duplicate against the Edison Storage Esttery Co. novering tickets for Mr. Regers and family to Berlin. Will you kindly render these bills against Mr. Edison and return at the earliest possible moment.

Yours very truly,

Dec. 15th 09.

Society for the Encouragement of Arts. Manufactures and Commerce, Mr. H. T. Wood, Secretary, London, England.

Dear Sir:

I accept with great pleasure the position of Honorary Corresponding Member of the Society, to which I was elected on December 1st 1909. Thanking you for the honor, believe me, Yours very truly,

Col ... 02

Dec. 18th 09

Semmel Insull, Esq., Pres.,

Commonwealth Edison Co.,

Edison Building, Chicago, Ill.

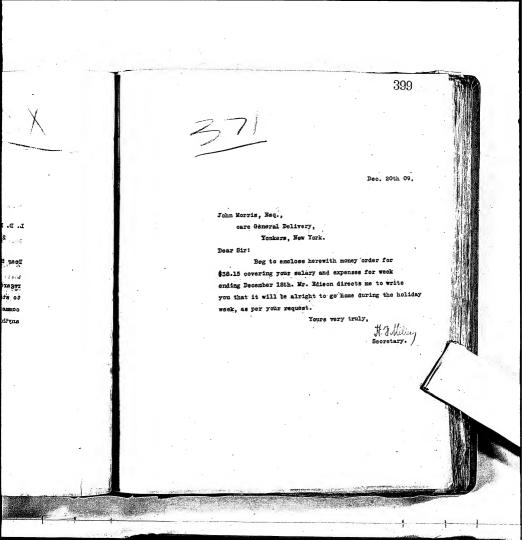
Dear Sir:

Enclosed find letter from Miss Olga Erussi dated December 5th with Mr. Edison's note thereon for your consideration.

Yours very truly,

Secretary.

Enclosure



Chas. R. Flint, Esq., 4 East 36th Street, New York City, N. Y.

Dear Sir:

Replying to your telephone message of this P. M., Mr. Edison directs me to write you that he will be glad to see you and the Chinese Minister. He is at the Laboratory nearly every day, except, of course, Saturday, which is Christman day If you will telephone out on the morning of the day you propose coming we will be able to tell you positively whether he will be here or not.

Yours very truly,



The same of the sa

Dec. 21st 09

Mrs. Marion E. Oeser,

Modenheimer Str. 4,

Mulhaussen, Elsass, Germany.

Dear Mrs. Oeser:

Enclosed herewith find draft for 2922 Marks 50 Ffennige, the equivalent of seven hundred dollars. Two hundred being the regular monthly remittance and five hundred extra for a Christmas present from Mr. Edison.

Yours very truly,

Dec 21st 09.

C. M. Chapman, Esq.,

10 Bridge Street, New York City.

Dear Sir:

Replying to your letter of the 18th instant Mr. Edison directs me to write you that you may use his name as a reference in making your application for membership in the American Society of Mochanical Engineers.

Yours very truly,

Secretary.

Dec. 22nd 09

Cornelio J. Buhl, Esq.,

Great Southern Railway,

Buenos Aires, Argentine.

Dear Sir:

Replying to yours of the 23rd ult.
regarding the concrete house Mr. Edison directs me
to write you that Mesers. Harms & Gmall were only
draughtemen, and were discharged for incompetence.

The work is proceeding rapidly and when the first house is successfully poured Mr. Edison will be happy to furnish you with all the data etc.

Yours very truly,

H. J. Miller

HUL

Dac, Sath 09.

C. Van Hostrand Co., 23 Marray Street, New York City.

Dear Birs:

I have returned to you by express all the books on Diamonds except Goodchilds. What Mr. Edison wants is a work on technical art of the Lapidery, whowing how to grind stones etc. Is there any such work? Yours very truly,

Secretary



Sec. 2704 00-

In T. Willer, Total.

Bear Mr. Willer;

Maplying to some of the Reik.

instant Mr. Edison directs so to write you that we are not seare that there are any seconds being sold by a Cloveland company. We heard of some experiments going on with indestructible records but they have not marketed them, so far, that kind of a resent has busted three companies in this country and the in Kurope already, and we care nothing about its.

Yours very truly.

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Description of the second

December Stat OF.

Sigmund Bergmann, Esq.,
4 Sommerstrasse,

Berlin, w. Germany.

Dear Mr. Bergmann:

Er. Rogers' salary was paid up to December 25th., the day he sailed to Hamburg on the Steamer President Grant. Please transfer him to your pay-roll as of December 27th 1909. His salary is \$50.00 per week.

We gave him a check for One hundred (\$100.00) Dollars on account of expenses, on the trip over. He will render a statement to you for his expenses and will semm up a check for the one hundred dollars advanted. Enclosed you will find ball for standard timeter.

routs very truly

This was

B. H. Johnson, Esq., Greenfield Paper Bottle Co., Metropolitan Building, New York.

Dear Sir:

Replying to your letter of the 29th instant Mr. Edison directs me to write you that s check for \$500.00 is enclosed hermith, and that January is a bad time for him on money or he would have sent the whole amount asked for.

Yours very truly,

Enclosure.

January 3rd 1910.

Robert Ewing, Esq., Orr University of Kashville, Nashville, Tenn.

Dear Sir:

Replying to your letter of the 28th ult. Mr. Edison directs me to write you that he thinks the state should buy two or three drills and loan them to responsible people to prospect their places where there is any evidence of ore.

The Canadian government has done this for years and it has been a great success. Tennessee is full of minerals and the state should wake up.

Yours very truly,

N. J. Willing

January 3rd 1910.

My dear Dickson:

Your letter of the 18th ultimo received. Sorry to hear you cannot come. However, in the future, there may be an opening.

With kindest regards for a Happy New Year,

Believe me,

To Wm. K. L. Dickson, Req.,

4 Derman Street,

Piccadilly Circus, London, w. England.

January 4th 1910.

Illinois Traction do.,

P. G. Boffe, Bsq.,

Dept. of Publicity,

Peoria, Illinois.

Dear Sirt

Your letter of the 29th uit. regarding some lectural given by Mr. Samuel W. Chubbuck at Brilan, Chio, received. Mr. Edison directs me to write you that he owner recollect Mr. Chubbuck; and he remembers a leature on physics, showing a small electric lecentics running on a strouber track, which the said of the enginite. This was in 1855 or 1866. Frebably Mr. Subbuck was the

Yours they erusy,

Jan. 11th 1910.

Mes. John Flaver, vars Mes. Grinos, 202 Héksth St., Bröcklyn, K. T.

Dear Madam:

Restring to your lested of the 10th instant I beg to enclose herestin short for \$6.00 as per request of Mr. Milion. I also mellope herestin the three year the chart was in This city in the chart will reach you in

ting, i me,

Yours very truly,

April, by Sachtiger.

Jan. 12th 1910.

lakteri fagessi, slog., Silino, massadag, 1907 danan 90., Kidagi, 121.

Dear Sir:

Angular to rous later of the loth instant has known directly he to write you to bring the Arushi when He thinks the Krings Betath should be 991200 up Beares for Radials on Rebruary liest.

Tours wary truly,

wint. Sindletany.

Jan. 13th 1910.

CONFIDENTIAL.

H. R. Worthington, Esq., C. W. Chishelm, Exq., Works Manager,

Harrison, N. J.

Dear Sir:

Your letter of the 12th instant regarding Mr. Calvin F. Freid, received. Mr. Edison directs me to write you that the person you speak of is entirely unreliable.

Yours very truly,



Jan. 17th 1910.

National Electric Light Ass'n, Mr. T. C. Nartin, Executive Sec., 29 West59th Street, New York City.

Dear Sir:

Replying to your letter of the 15th instant Mr. Edison directs me to write and ask you to prepare something for him to telegraph to the dinner.

Mr. Edison says he instructed Billy Bee to order one of Bailey's carriages for you with the "Ad" battery in it.

Yours very truly,

Asst. Secretary



B. Arqueste, Esq., Edison Chemical Works, Silver Lake, New Jersey.

From now on you can reduce the Mercupy in the Iron Mix furnished Storage Battery Co, 49 mix (6) per cent, instead of ten (10) per nept,

Please acknowledge receipt.

Yours very truly,



FAD, 1810 1910.

State of Himpeles

Asternatus Chimitalfact

Mr. J. H. Danidson, Chairman, . Opt. Capital, Saint Paul, Miss.

My dear Sir:

Implicate to your labter of the 10th institut regarding the assurance of a genetor depth of mater in the paper Minesettel. From Saint Louis to faint Paul. Nog to say that to incoming this, there must be a considerable amount of data aphyria.

It is a commercial disption. Storage batteries will do the work. The question is, "Will they do it cheaper than steam engineer"

Yours very truly,

Mos a Thomas

133/

Jan. 22nd 10.

H. E. Dick, Esq..

Rotel Toursine,

Boston, Mass.

Dear Sir:

Replying to your letter of the 21st instant, Mr. Rdison directs me to write you that he will be in Orange until Pebruary 1st., when he leaves for Florida.

Yours very truly,

901-W

Asat. Secretary.



Jan. 29th 10.

Robert H. Love, Esq.,

Consumers Coal Co., Inc.,

1417 F. Street, N. W.,

Washington, D. C.

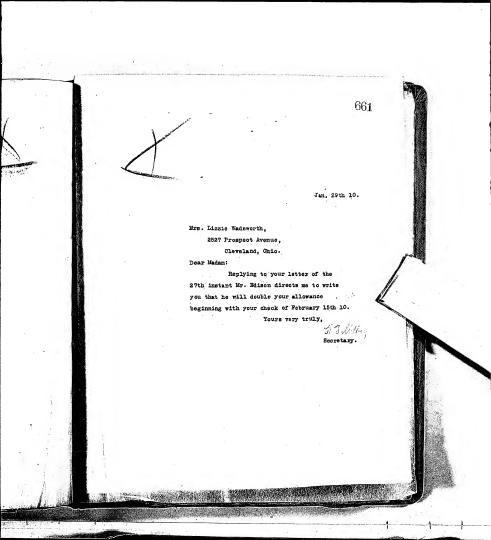
Dear Sir:

Yours of the 27th instant received.

Regarding the concrete house, Mr. Edison
directs me to write you that he can do nothing
toward the exploitation of the same until the
first house is successfully poured in the spring.

He suggests that you put up a nickel vending machine at your scal depet, if in the town and scal coal at such plus a small prefit. Giving; say, aixteen pounds for a midual. He finds the very poer buying at from small grocers here by scuttles full at the rate of gay, one por ton.

Tours very thuse,



Jan. 29th 10.

B. H. Johnson, Esq.,

Greenfield Paper Bottle Co.,
Metropolitan Building, New York.

Dear Sir:

Yours of the 27th instant regarding the loan and electric motors, received.

As per Mr. Edison's request I enclose herewith check for \$250.00, to reach you February 1st and will forward the other check for the same amount on March 1st.

Regarding Healy and motors, generally, Mr. Edison wants you to see our man Mr. W. G. Bee, who knows all about it.

Yours very truly,

A. T. Addin. Secretary.

Mr Bu is located at Storage Battery & Brug.

Jan, 31st 1910

T. C. Martin, Esq., 29 West 39th Street, New Work City.

Dear Sir:

Beplying to your letter of the 28th instant Mr. Edison directs me to write you that he could not spare the time to see you to day, as this is the only day he has to finish up. He says to do the work by mail, it is just as easy.

I beg to enclose herewith a letter from A. von Ende regarding the German rights for the autobiography of Mr. Edison which he would like you to look after and explain.

Yours very truly,

H. J. Miller



Jan. 31st 1910.

Frank D. Horey, Esq.,

care The Eldorado,

30 Winder Street,

Detroit, Michigan.

Dear Sir:

Your letter of the 27th instant received. The newspaper article is not correct. No one controls the battery. Mr. Anderson has simply placed a dontract for a supply of batteries, running over a certain period. where we are the supply of I shall be able to take care of the

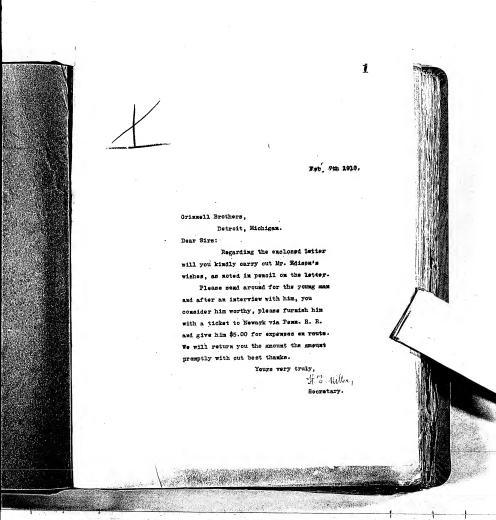
I shall be able to take care of the trade and all will be treated alike as to price, and, first come first served.



## Letterbook, LB-082

This letterbook covers the period February-May 1910. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to laboratory work and supplies and to Edison's accounts with the Edison Portland Cement Co. and J. P. Morgan & Co. Also included is correspondence regarding ongoing developments in the fabrication of molds and patterns for use in the construction of concrete houses; Edison's search for a supply of bismuth; and the manufacture of his improved alkaline storage battery. Several letters describe the expected performance of Edison's battery on railway streetcars. Among the many items pertaining to family and personal matters is correspondence relating to Edison's health; his membership in clubs and societies; his charitable donations; and the upkeep of his winter home in Fort Myers, Florida. In addition, there are letters concerning Edison's opinion on the prohibition of alcohol and his suggestion for extracting the juice of discarded oranges, lemons, and grapefruits for use as citric acid, lemon oil, and "fruit sugar."

The label on the front cover contains the following notation: "Thomas A. Edison Personal From February 7th 1910 to May 21, 1910." There is an inscription on the spine with similar information. The book contains 691 numbered pages and an index. Approximately 10 percent of the book has been selected.





Feb. 8th 10.

Chas. B. Poote, Maq.,

1000 Simpson St.,

New York City.

Dear Sir:

Shiplying to your letter of the instant would say that it is Kr. Meison's intention to have say that it is Kr. Meison's intention to have say different style house. The tent of the first or experimental to your it whise for instant and he expects to your it whise first house is successfully. Until the first house is successfully. Until the will do nothing toward exploiting in the sholosed circular wil, I think, answer your questions.

Should you exsire to see the model house and the models, you can come out to the Laboratory any time, except Sunday, and if I am not here eak for Mr. Bachman, the Superintendent.

Yours very truly,

coretary,

THE PARTY OF

Feb. 9th 1910.

Pursell Eggleston, Esq., care Thomas A. Edison, Fort Myers, Florida.

My dear Purs:

Enclosed herewith find draft on Garfield National Bank, New York, for \$60.00 being wages due you for weeks end. January 25th and Feb. 1st respectively.

Mr. Edison told me he would look after your time on his arrival in Florida, so kindly tell him you were paid to Feb. 1st (Tuesday) inclusive.

With kindest regards to all, Believe me,

Yours very truly,

Seo. a. mainte . . \_ -

P. S. Draft can be cashed at the bank of Fort Myers.



Frank Munsey, Esq.,

5th Ave. & 23rd St.,

New York City.

My dear Mr. Munsey:

I send you description

of the latest electrical baby. The next time it's to be twins.

Yours very truly,
Thomas a Edicon

X

Feb. 14th 1910.

Mr. H. F. Miller, Sac.,

Edison Laboratory,

Orange, New Jersey.

Dear Sir:

Mr. Bechman and the writer this day in reference to forms for Edison General House Ho. 2, would suggest that these forms be made of compressed paper pulp and sawdust Using the Edison standard dimension pattern, near as practical for both plats and organested forms, which I think can be made for one healf the cost of east iron and two thinds the weight patterns.

Would suggest that a sample form the made. The Eddy Manufacturing Co., Mull, Canada, manufacture word pulp paths ste. now, and I sould got in touch with them through a gentlemen in Ottawn, to have a sample made.

The exposed parts to be glazed, and we's strong, and would say they will stand the 18th bressure por square inch, also are water proces.

sample form of this material being made, we could take the mater up, not we could, in the mean name, file a cavent for a patent for this atyle of form as suggested by the urfer. Yours very truly,

Feb. 14th 10.

H. E. Diek, Bsq.,

Widland Construction Co., Chamber of Commerce, Chiagge, Ill.

Dear Sir:

Your letter of the 7th instant regarding the storage battery in Canada, received. Mr. Edison has forwarded your letter to me from Fort Myers and directs me to write you that the market in Canada would not warrant the starting of a factory for batteries.

Yours very truly,

Secretary.

X

Feb. 15th 19.

Ers. W. D. Butini, 245 Summer Avenue, Hewark, New Jersey.

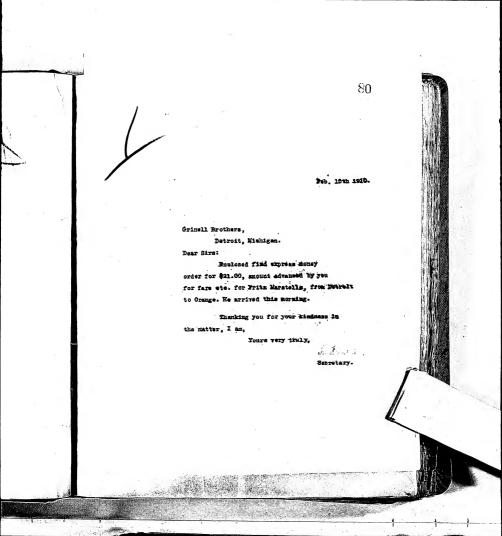
Dear Madam:

As per request of Mr. Edison
I beg to enclose herewith money offer for
\$10.00, toward the resital to be given by
your husband in Wallace Hall on March 4th 1910.

Mr. Edison directs me to write you that on his return from Florida, he thinks he san give Signor Entini comployment at the Laboratory for a short time, experimenting with music.

Yours very truly,

Il souther



**7**00. 15th 20.

H. E. Heitman, Esq.,

Fort Myers, Florida.

Dear Sir:

Referring to enclosed statement, I would call your attention to two mistakes. The pay-roll December 23rd adds up \$309.72 instead of \$309.74, and the bill of Dec. 51st for four tone of ivory wood plaster in \$56.00 and not \$60.00 as listed. Will you please look into these differences, advise ms and oblige,

Yours very truly,

Howard Beerstary.

Feb. 17, 1914

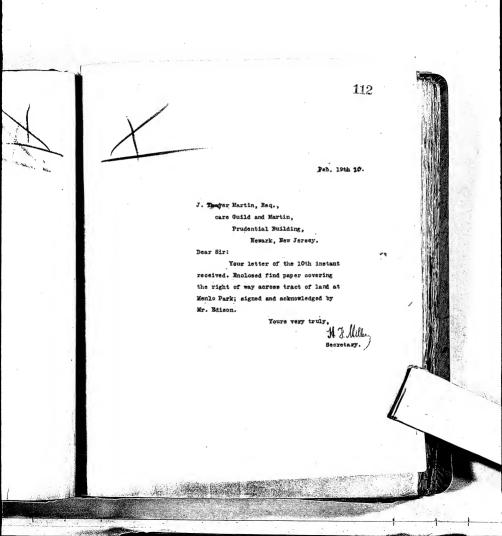
Mrs. Marietta Poote, 146 Hawley Street, Binghamton, N. Y.

Dear Mrs. Foote:

Replying to your letter of the oth instant, Mr. Edison directs me to write you that he is not personally familiar with the Elwell Parker motor or controller used by Anderson; but from what our battery people say, the Anderson outfit is a good one.

Yours very truly,

A T. Miller,

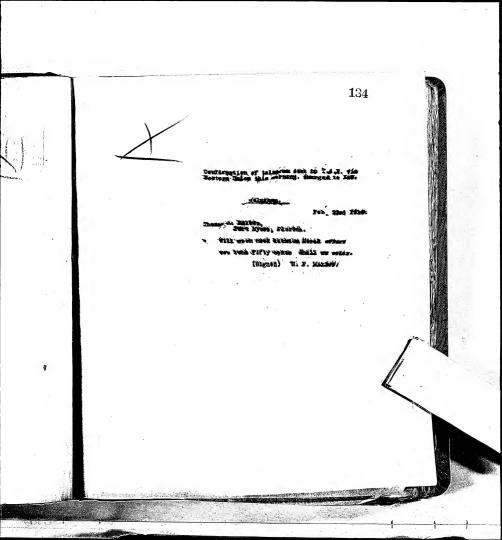




J. H. Wood, Esq., 39 Cortlandt St., New York City.

Dear Sir:

Enclosed I return policy No. 146248 Michigan Millers Mutual Fire Insurance Co. for \$1000.00, on dwelling at Fort Myers, Florida. As you are aware that Mr. Edison is opposed to mutual companies, and as the name appears on the policy, you will please transfer the risk to some stock company, without expense to Mr. Edison and oblige, Yours very truly,





March 2nd 10.

Arthur Brisbane, Esq.,
New York Evening Journal,
New York City.

My dear Sir:

Replying to yours of the 27th ult. regarding the concrete mixer, I enclose doff of a letter I wrote you on December 15th Stating that Mr. Edison would bill the mixer to fou. He will purchase a new one for Kkinedr.

The one we billed you cose us \$500000 without some of the accessories, which work to you. We have made you a price of \$550,00 for the mixer and extra parts.

If the matter is unsatisfactory to you gleast advise and I will write Mr. Edison, who is in Florida, for his advice.

Yours very truly,

Score tary.

GG

March 2nd 10.

E. Schaaf-Regelman, Esq?,21 State Street,New York City.

Dear Sir:

Your letter of the Slet ult.
regarding Lithium Carbonate received. Mr. Misson
directs me to write you that he has just closed
an order for threa tons with Markit. This will
keep him in Lithium Carbonate for the summer.
Yours very truly,

novadam.

1

March 2, 10.

Henry C. Domming, Bsq., 15 North Third Street, Harrisburg, Penna.

Dear Sir:

Your letter of the SAM ult. was forwarded to Mr. Edison in Florida and has just been received at this office with the following answer:

"Yours of the 22nd ult. received. Clade to hear of good results of coment. This summer am going to try a large number of experiments to see if I cannot so improve it, that it will stand in a class by itself.

Do you know of any cheap supply of Bissuan ores." (Signed) Edison.

Yours very truly,

Mar. 4, 10.

Rev. Theo. A. Baldwin,

Broussa,

Turkey-in-Asia.

Dear Sir:

Replying to your letter of the 2nd ult. Mr. Edison directs me to write you that the concrete he uses is ordinary Pertland Cement, 100 parts, 15 parts of clay ground up to a pulp in water, 200 parts of sand. The whole well mixed with sufficient water to make it of consistency of this oreas.

Prive hundred parts of gravel can be added to make blocks.

Yours very truly,

HAMIL.,



May . 785 40

Miss Winifred Holt,

44 Bast 78th St.,

New York City.
Dear Miss Holt:

Replying to your letter of the 25th ult. Mr. Edison directs me to write you that you have his permission to use his

you that you have his permission to use his name as patron for the benefit to be held on the evening of March 28th for the New York Association for the Blind, at the Hotel Astor.

Yours very truly,

San retary.

Manual Date 10.

Frank D. Lambie, Esq.,

American Building Corporation,

299 Broadway, New York City.

Dear Sir:

Your letter of the 28th ult.
sent to Mr. Edison at Fort Myers, has been
returned to this office.

He directs me to write you that his impression is that the trouble is that people want a beautiful house, so <u>strikingly cheaper</u> than anything built of wood and until they get it, the market will be limited.

Then his forms are ready and the house a success you will find that there will be no scarcity of buyers at double the cost.

Yours very truly,

Andrew Andrews

Mar. 11th 10.

Florence A. V. Twombly,

Executrix-H. Mck. Twombly,

Mills Building, New York.

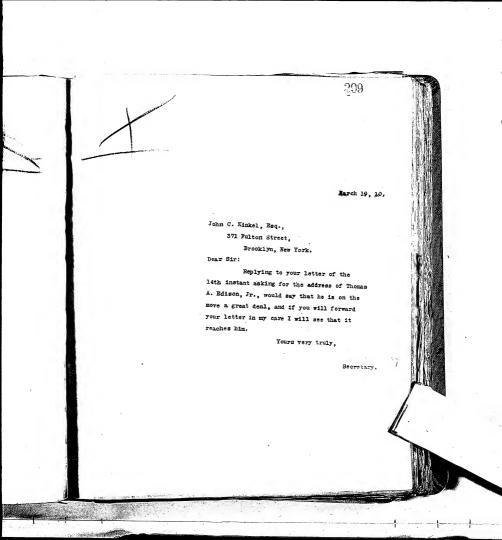
Dear Madam:

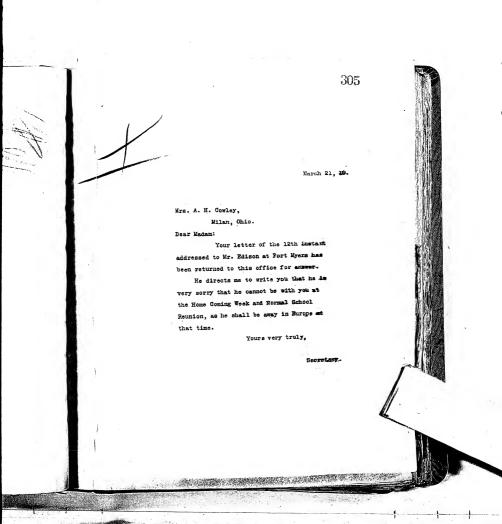
Replying to your letter of the 3rd instant Hr. Edison directs me to write you that the bends of the Edison Storage Battery Co. are worth about eighty five cents on the dollar. Stock no quotation. Its value is prospective as the company has just started business.

The Edison Ore Milling Syndicate went out of existence many years ago.

Do not know anything about the North American Trading & Transportation Ce.

Yours very truly,





Mar. 23rd 10.

S. Bergmann, Esq.,

23 Cudenarder atr.,

Berlin, N. Germany.

Dear Sir:

Enclosed herewith find letters from Mr. Siegfried Olin, Finland, and Mr. Mehaly Rosenhkonig, Siberia, Russia, for your attention.

Hr. Edison directs me to write you that he thinks it would be well for you to get posted on the car that is running regularly in New York. There is a great demand for them.

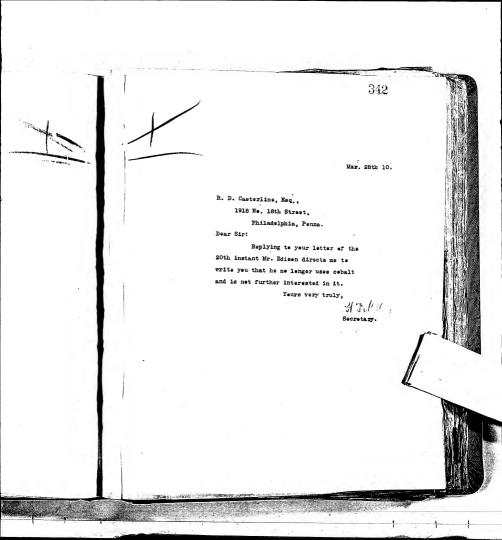
Yours very truly,

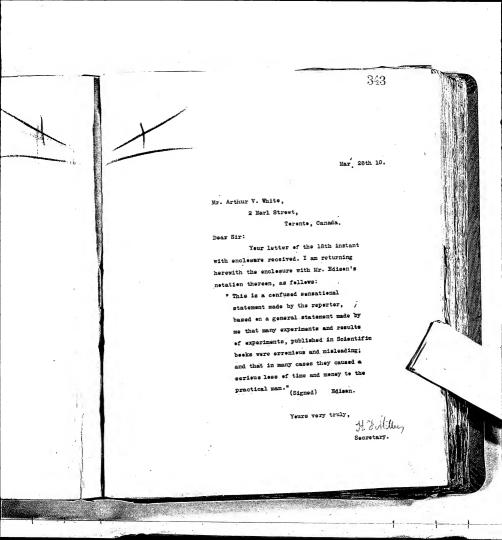


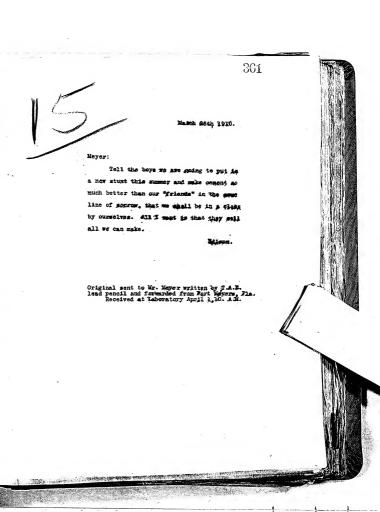
March 26, 10.

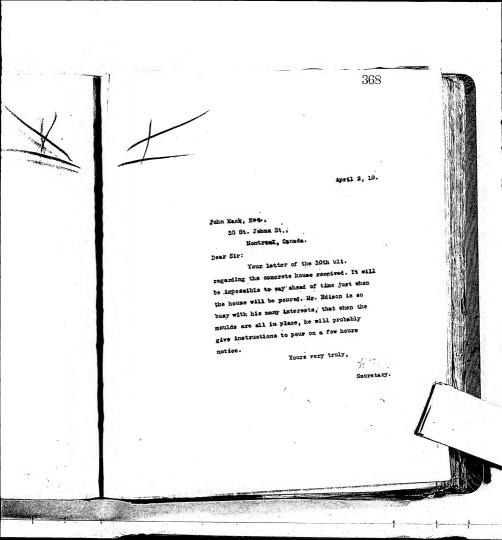
Miss Carrie D. Chandler, Lafayette Ave. Pres. Church, Lafayette Ave. & Oxford St., Brooklyn, New York.

Dear Miss Chandler: Replying to your letter of the 18th instant , Er. Edison directs me to write you that the paragraph,-"Society will have to stop this whiskey business, which is like throwing sand into the bearings of a steam engine" is correctly quoted. Yours very truly,









April 2, 10.

Stark Chapman, Esq.,

Barlville, New York.

Dear Sir:

Your letter of the 23md ult. received. Er. Edison directs me to write you that a great many people use the "Acousticon" and the Chicago instrument, and are satisfied with them. Others have disparded them. He has used an Acousticon experimentally, but not continuously, as he prefers to be deaf.

The massage by use of ear tubes and the phonograph with loud band music helps many others.

Deafness evidently arises from

many causes.

Yours very truly,



April 4th 10.

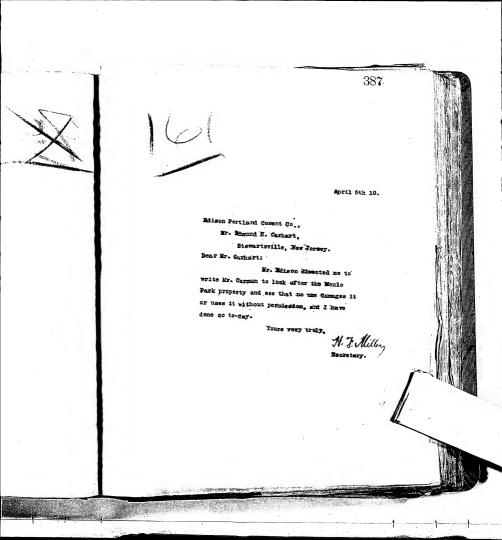
Prof. Michael I. Pupin, 1 West 72nd Street, New York City.

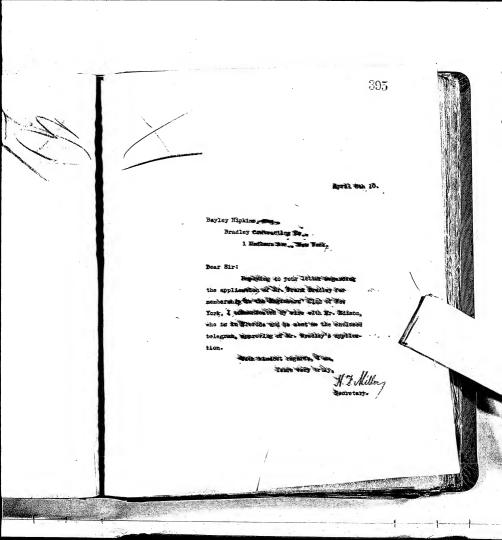
Dear Sir:

Yours of the 26th ult. regarding the status of American inventors in foreign countries received. Mr. Edison directs me to write that he will oc-operate with you, but will be washe to join you at the dinner, to be held on April 8th., he being at his winter home in Florida and will not return until the latter part of this month.

Yours very truly,

Storetary







Aural 9th 10.

Dr. Touis Schaefer, Schaefer Alkaloid Werks, Maywood, Rew Jorsey,

Dear Sir:

Down he me in Florida where I spend my winters, they have just errorted a large Owning Facking House. Of the total Oranges and Grape-fruit shipped, about 50,000 boxes are rejected and thrown away.

I have spoken to the President, Mr. Hoitman, suggesting that they write you and ascortain af you would handle the product, if they would put in a press and express the juice from the Dranges and Grape-fruit and ship it in barrels to you for the extraction of the Citric Acid, oil Lenon and Fruit Sugar-

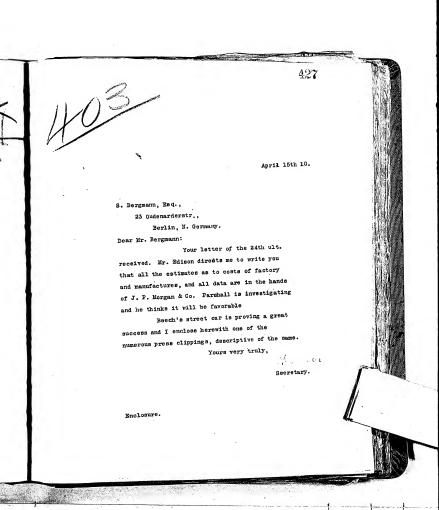
They could ship the peel for further extraction of cil of Lemon.

He will probably write you on the subject.

Yours very truly,

(Signed) Mdison.

Original sent in Mr. Edison's handswriting yellow pad, lead pencil dated April 9th 10.



1

April 15th 10.

H. M. Howe, Esq., care A. Pardee & Co., 252 Drexel Building, Philadelphia, Pa.

Dear Sir:

Replying to your letter of the 4th instant Mr. Edison directs me to write you that the new battery is all right. There are two sizes, called "A4" and "A5". The size "A6" will go on good roads about 90 to 100 miles and the "A6" 150 to 160 miles, depending on the rumabout. You can depend upon the battery.

As to the life of the battery, that depends upon following our instructions. They will last several years and can be made nearly as good as new for one half the original cost.

The pattery costs a little high to obtain reliability and wery light weight. It has twice the power of a land hattery of the same weight and will outlast several sets of less,

PARTE TORY THE .



April 16th 10.

My dear Baoigalupi:

Your letter of the 2nd instant received. I am sorry to hear you have dropped out of the wholesale business. You are right, you have been "Square Dealer" and you should be proud of it.

It is, and has been a pleasure to deal with a man who has always been and is, by matthe, honest.

Regarding the films, I know little about the business ond, and I have referred that part to Mr. Dyer, to see if anything can be thrown your way.

With kindest regards, believe me,

Yours very traly,

The Common

Mr. Poter Balleding, Sr.,

San Prancisco, Cal.

X

April 21st 10.

Mrs. Stuart Sheetz,

Hackettstown, N. J.

Dear Madam:

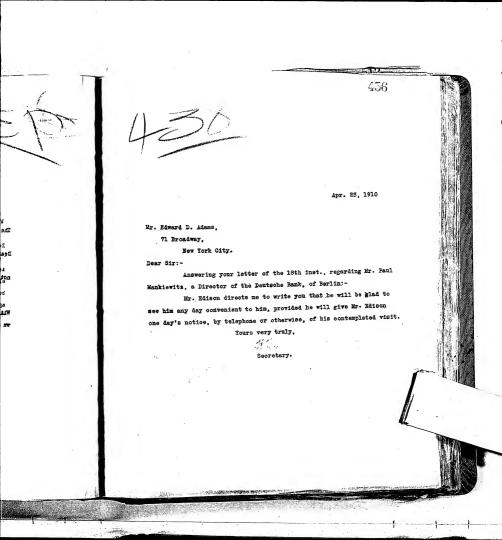
Your letter of the 20th instant received. You certainly misunderstood our circular letter. Mr. Edison does not construct cement houses, he is just experimenting, and as soon as he pours the first house here at Orange, he will then license others to build them.

The moulds for the first house are about half finished and they will probably be completed this summer; when he will pour the first experimental house on his property here in Orange.

I enclose another circular letter; read it over carefully and you will find you have got a wrong impression of the matter.

Yours very truly,

N J Miller



279

April 19th 10.

Beach:

Here are a few figures rapidly made, upon receiving your letter today, April 19th. Perhaps I have made some error somewhere, go over the subject yourself and you will realize importance of light weight buttery.

25 passengers at 160 pounds each, 4000 for passengers, 200 cells bettery 2800, leaves 7.60 pounds for car. Hence it requires a pound of car to carry a pound of battery or passenger, or removable material, and the parts of the car will be under a certain strain. These strains are due to its own weight and the weight of the battery and passenger, straining the body and the chassis by concession.

Dound of weight of mry kind in that a pound should be added to the pur. Yeary few har a stained his.

Now let us figure out the ner run with Raide batter, which is he will not the ner run with Raide batter, which is he will not wished the sharp jars of a car; which are very much sharper than on a rubber tired which. There his jar is noftened by the rubber and does not have no great a tendency to jar the oxide out of the lead grid.

Edison Battery At 240 Volt 150 amp. 36000 watts, 7 tons 71 miles, at 72 watts ton mile, weight 2840.

crate. 120 calls 5000 pounds, 35500 watth weight added 760 pounds. To keep Strains same 760 pounds of car should be added, total 15500. This requires 51 watte extra per mile, 65 mile run 3539 watte stra per mile, 65 mile run 3539 watte strain per mile. 50 mile mile more only 30060, be 7539 watte shourt of Scion battery. Bridghtly this battery is too small if car is to be maintained with program strains.

The next size is:

The part size is:

Exide, 13 plates, 168

mm., weight per cell with tray 42 pounds. Total
1600 plannes, sutts 40320. Weight added 2200 pounds,
400 paperant estrain add 2200 pounds; car total
4400 paperant estrain add 2200 pounds; car total
4400 paperant estrain add 2200 pounds; car total
4400 paperant estrain add 2200 pounds;
4400 paperant estrain add 2200 pounds;
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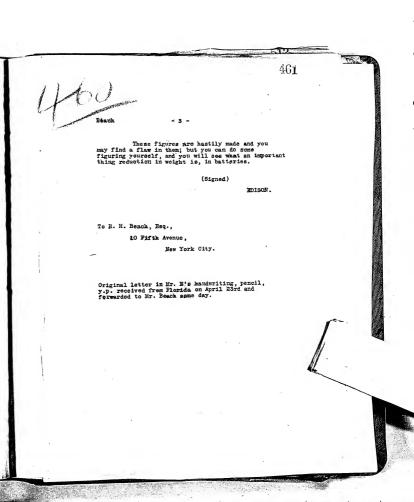
wpighe with crate 48 pounds, 120 cells total 5700 pounds, or 2990 pounds more than the Edison Estery. It is 1896 says. hour capacity, total 47040 wait layurs. 2992 extra requires 2900 pounds of car to Pull 19, total 5940 pounds or 200 waits per mile extra, or 507 65 miles 15104 extra waits. Deduct extra, or 507 65 miles 15104 extra waits. Deduct at 111 pat 5000 leaves 1510 extra waits. Deduct at 111 pat 5000 leaves 1500 matte, or 2004 less, at 111 pat 5000 leaves 1500 matte, or 2004 less, at full pat 5000 leaves 1500 matte, or 1004 less, at full pat 5000 leaves 1500 matter, or 1004 less, at full pat 5000 leaves 1500 matter, or 1004 less, at full pat 5000 leaves 1500 matter, or 1004 less, at full pat 5000 leaves 1500 matter waits. Out of 111 leaves 1500 less, at full pat 5000 leaves 1500 leaves 1500 less 1500 leaves 1500 leaves 1500 leaves 1500 less 1500 leaves 1500 leav

17 plate, 224 ampere, weight with tray 54 pounds, 120 cells, total 6480 pounds, or 3540 pounds more than the Edison (200 A4) 53760 watts, now 3640 pounds extra load regulars 3640 extra car weight; total 7280 pounds, which at 72 watte, calls for 255 extra watts per mile, pr 15810 watte. This subtracted from 53760 watte leaves 37950 watts.

Now with an konest huilt car, 17 plate Exide is the emallest battery that will do the work, and keep same car strains and depreciation, of course the track will depreciate more and wear of wacels be more, chains etc.

Where these lead people will fool the R.R. people is in overloading the car with extra weight. The battery might be kept up for five cents car mile, but how about extra strains and wear. The R.R. men can't see this until too late. However, if R.R. people have bright engineers they will not be fooled by these people.

I would have been a fool to have worked seven years and expended nearly two million, to get the weight down to hair, and its life two or three times greater, if I did not know what was required to solve vehicle traction in Cities in a commercial WAY.

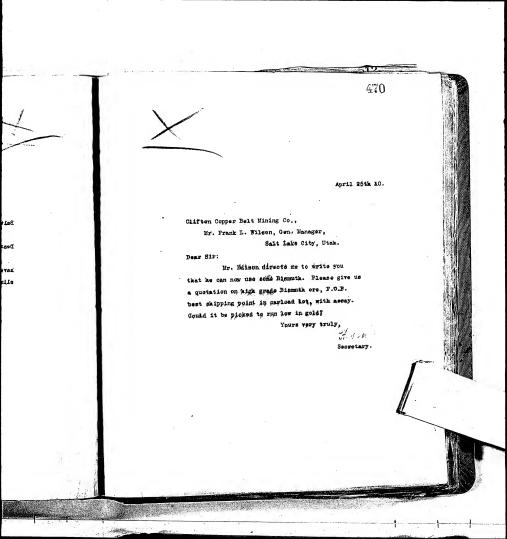


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## TRAIN LIGHTING.

## TRYD

 Axle dyname a appliance weigh
 966 pounds

 1d deliz 171 ibs. cath
 2735

 Capacity
 500 ameres

 R. E. Ot. pay
 \$900.00

Straight Lighting

52 dells 171 lbs. each weigh

Capacity 300 amperes

E. R. Co. pay

\$200. to \$650.

## BDISON

Streight Lighting

1300 pounds

1300 pounds

1300 pounds

1300 pounds

140 K.W.H.

1300 pounds

140 K.W.H.

1300 pounds

Suppose the car averages 350 miles per day with Straight Lighting. 1300 pounds of battery pulled this distance equals 227 ton miles. If we charge by cont ton mile for habling, as copt on this high speed train, it Train Lighting

amounts to \$1.13 per day, or \$352, per year of 312 days.

With the Lead Battery we have 5472 pounds hauled the same distance or 957 ton miles daily, which at 1/2 cent per ten mile amounts to \$4.78 daily or \$1491.00 per year.

It would sphear from this that the R. R. Co. could buy our battery, hall it around for a year and then throw it away, and it would be cheaper than it would be to have the Lead Battery presented to them, as a free gift, together with a check for \$220.

With Arle Lighting if our battery lasts one and one half years the Egilrend Co. would have to receive Lead Eattery as a gift to compete.

Axle dyna 16 cells dapacity R. R. Da.

Straight 52 Cells Capacity R. R. Co.

Axie dynam 27 Cells Capacity R. R. Co. r

Straight Li A8= 50 Cell Capacity 3 R. R. Co. p

Straight Lie Straight Lie distance vou mile for had



Apr. 26th 10

The Century Magazine,

Mr. Clarence C. Buel,

Associate Editor,

Union Square, E. Y.

Dear Sir:

Replying to your letter of the 16th instant regarding the interview, I beg to say that Mr. Edison left it in Florida by mistake. He has sent for it, but if you have a copy of the manuscript, please send it to Orange and he will go over it and return it to you as soon as possible.

Yours very truly,

H. J. Willey

Apr. 26th 19.

W. K. L. Dickson, Esq.,
4, Derman Street,
Piccadilly Circus,
London, w. England.

Dear Sir:

Your letter of the 15th instant received. Kr. Edison directs in to write you that this is out of his line, so he cannot use it. You might not hir. Parshall, consulting enginest, at Salisbury House, London Wall.

LENdon e.c. England, who is a friend of ir. Edison is such as it is in Mr. Parshall a line Mr. Edison is use he would be interested.

Yours very truly,

A. T. Souther



Apr. 26th 10.

George Eleine, Esq., 19 East 21st St., New York City.

Dear Sir:

Your letter of the 15th instant also the bound copy of your new catalogue containing a setailed description of motion picture films suitable for Educational purposes, received.

Mr. Edison directs me to write and thank you for the same and hopes you will have a wreat success.

Yours very truly,

H. T Millery



Apr. 25th 10.

C. B. Mestor, Esq., 306 Shreve Suilding, San Francisco, Cal.

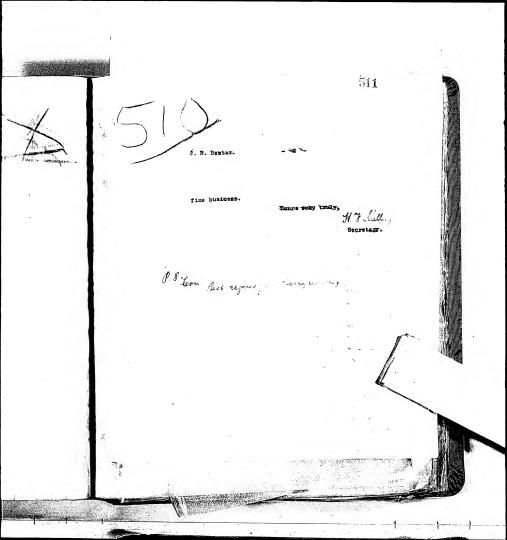
Dear Sir:

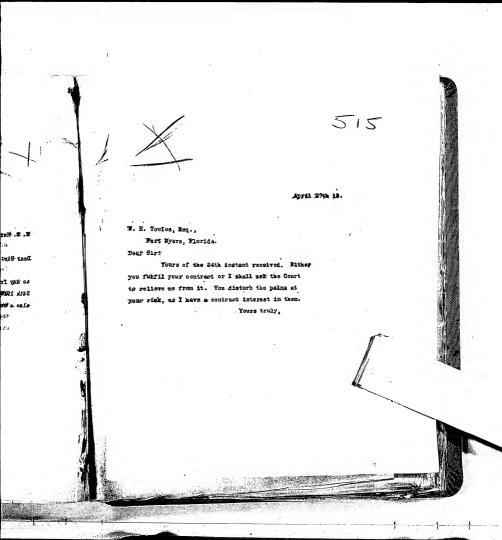
Your letter of the 12th instant fedelied. Hr. Ediaon directs me to write you that Anderson is a great puther? He has a large company and will probably 65 a large factor in the future.

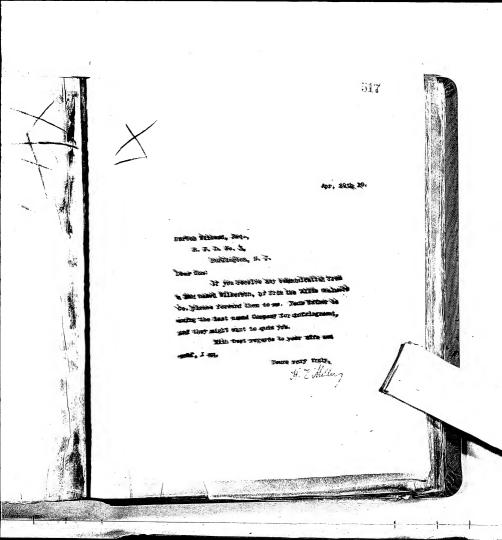
The Lapsden Company is a small contern but has been very successful. The Bestery Cc.

4s not tisd up to anybody, all orders while friends
in the order of receipt and all will get the same
price.

Trucks are a slow sale, as the public is not educated up to their yet. And which is pleasure vehicles have a good sale. There is yety little doubt, however, that you would be sale applitude the time to the truck of truck of the truck of th









May 2, 10.

John Morris, Esq., Dilleburg, Penns,

Dear Mr. Morris:

Your letter of the 26th ult.

received. Mr. Edison directs me to write yes that he is not going to do anything in New Escholle district, just new; may went you later, Yours very truly,

TANK

52.7 B

resc

WATER!

548

May 4th 10.

H. E. Heitman, Esq.,

Fort Myers, Florida.

Dear Sir:

I enclose herewith a copy of letter received at this office to-day from W. H. Towles, Fort Myers, which explains itself.

Mr. Edison directs me to write you to secure the best lawyer in town, he is going to fight this man clear up to Washington.

Yours very truly,

Hy Mille



May 5, 1910

U. S . Metals Refining Co.,

#42 Broadway, H. Y.

Gentlemen: ÷

Replying to yours of the 4th, regarding Bismuth, Mr. Edison directs me to write you that he will not start using Bismuth until next yeer. He can only use it with profit at a certain price. If it goes beyond that price it cannot be utilized. He would like you to give him a rough idea of the price. It is for an entirely new use and will not affect the regular market.

Yours very truly, Hy Millery Secretary

hfm/Tf

with the Sar Sar Dear Sa

Mr. Ed.

to com

before

HPM/TF

493

May 4th Deale

Bergmann,

I send you these letters in

Confidence. Dent let Rogers know you see

Edison.

P.S. We are now guaranteeing battery to truck there for 5 years and renew for one half of list. We are dead safe they are good for 5 or more.

copy of letter sent to S. Bergmann to his home with letters from R. to F.L.D. & W.G.B.

Jentlemen:- i Dear Sir:, Storage batter

RossMr. C.Be

Box

in alcoholytelling

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h. . . \$10 Fifth

HFM/TF

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May 6th 10.

25 Oudenarder Str. Berlin, N. Germany,

Dear Mr. Bergmann:

Your letter of the \$3nd alt.

\*\*Take. We now work night and day to supply surprises
and we should have to step manufacturing to the
extent of the amount you take.

The flake making apparatus is cheaply and cashily made and Hr. Rögers' intows all about 11, so could give you full instructions. Its the simplest imaginable thing to do. I understood you had plenty of rows.

The English expert has ende his report and I expect to hear from them in a few weeks. He went into the thing thoroughly. It's a large report with is extraordinarily favorable.

Hearn and Company have just the deep your hair lead batteries and taken ours. Their pasts who that not with standing they pay the air on half those as much as lead, works in the apparent. One half of their ventoles were lead and one half. Edison for the past four years.

Yours very trus,

Mr. Amile #28 R Dear Listr Dear Sir:

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Areceija, i eleternot, e**acii**yithe

THEN/IE



May 6th, 1910.

Mr. Morris Rachlin, President,

Union Building Co.,

Union Bldg., Nowark, H. J.

Dear Sir: -

Mr. Upton informs me that you have decided to use Edison Cement on the Essex Building - a new office structure which your Company proposes to put up in Newark.

Please accept my thanks for your order. I am certain you will find Edison Cement to be all that is claimed for it.

With my best wishes for the success of your undertaking,

I am.

Yours very truly,-

Into their

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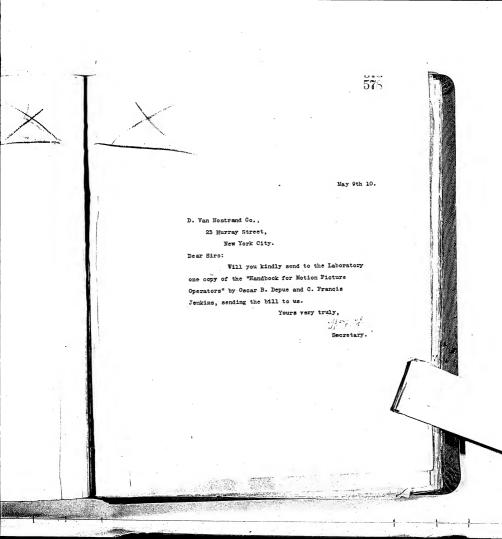
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564

May 9th 10.

United States Metal Refining Co., Mr. F. Y. Robertson, Gen. Mgr., 42 Broadway, New York.

Dear Sir:

Your letter of the 6th instant received.

Mr. Edison directs me to write you that you do not understand his position; it is this.

He has found a new use for Bismuth. It will displaced another metal, but this metal cannot be displaced with any profit to himself, without he can get the Bismuth at a certain price. If he knew the price and could be certain of a regular supply he could erect the proper apparatus to use it.

He knows the commercial position, as regards the English and Germany combination and he owns a Bismuth-Cobalt mine near Cobalt, Canada, but so far he has not been able to work the mine on account of costs.

Yours very truly,

H AMile

Beopetay.

May 9th 10.

Chas. H. Schott, Esq., 560 Broadway, New York.

Dear Sir:

Replying to your letter of the 5th instant Mr. Edison directs me to write you that the fight and disreputable pictures are taken by pirates, and we cannot control them. We are trying to stop them and have suits now in courts. We control 90% of all the films and they are all censored by the Board of Censors at New York.

Yours very truly,

Ear 9th 10.

Real Estate & Ideal Homes Exposition, Mr. E. E. Haskell, Seneral Manager, One Madiesn Avenue, New York City.

Dear Sir:

Dear

inter

direc

week,

comin

Your letter of the 7th instant received.

Mr. Edison directs me to write you that he will dry
and get the model of the house over if it will stand
transportation, together with a few iron movids for
appealments,

He would like the upace away Tree the Million Coment exhibit as he does not want it vectorized the With a leaflet every one man be must to understand the project.

Yours fely wrally.

Secretary.

Samuel Lavinson, Mag., 109 William Street,

Mewburgh, Hew York,

Dear Sir:

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Dement.

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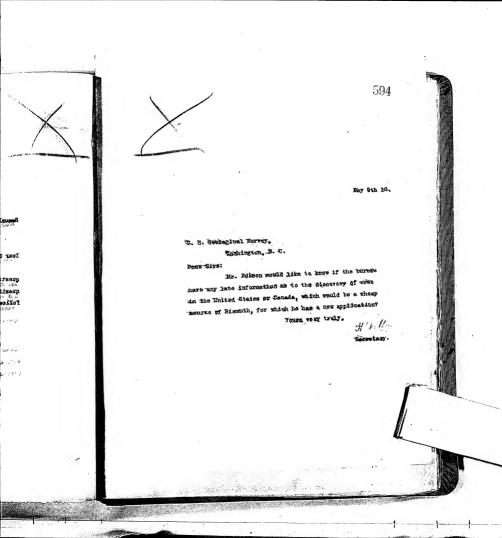
pstozq

Your letter of the 5th instant againg some questions pertaining to electricity received. Your questions and Mr. Edison's answers to the same are as follows:

- le electricity a good profession for a young man of limited means to pursua?
- Is a school or the play the best place to get a better knowledge of electricity
- Ship
- Can electricity be practically temps in the volume of all months in an electrical inalities?
- and the planete and Correspondents debtook of Suranton are good.

Yours wary wante.

Secretary.



May 9th 10.

H. F. Parahall, Esq.,

Dear S

Judda

Salisbury House,

London Wall,

London, e.c. England.

Dear Mr. Parshall:

Enclosed herewith find copy of letter from Mr. John T. Morrow, New York, dated May 3rd, regarding the exploitation of the storage battery in England.

I have only just seen him, having been in Florida. Do you think him a good man, so at least install the English works, providing Morgan Sto. accept my proposition.

Yours very trues

X 430

May 11th 10.

Mr. E. Meyer, Mgr. of Sales, Edison Pertland Commat Co.,

St. James Bullding, For York.

Dear Sire

Reglying to your latter of the 16th instant Mr. Misson directs us to write you that he does not want the Coment Company to see anything by advertisement or otherwise, about the Coment Rouse.

He will write and print a small tearlet and have a stack of them kept at the Hodel Bonifoit, so everythe can have one,

We Commercialism must be injected into it, for them the newspaper were will show up?

Yours vory trates If To Mil

in it. E smeldes berenith the sulley proof, which it, idiana does not want you so uses

May 11th 10.

Frank L. Wilson, Esq., 1107 Eleventh Ave., Altoona, Penna.

My dear Sir:

Can you send me small sample of the different varities of ore in which Bismuth occurs.

I am in no hurry for Bismuth, but am looking out for a future supply.

I have found a new use for it, but it's cost to me at Orange must not exceed sixty week! cents per pound of Metallic Bismuth; otherwise I cannot substitute it for the device already in use.

I shall probably need, that year, about 400 pounds daily, which will increase. Suppose the proper way would be to commentrate the one to high grade by jigging or Wilfray Tables; or even make a rough mate of the metal, so freight rates would be within reason.

Yours very trilly.

A 11. ----

Mr. Louis Hab

of mosiba era

Doar Sir:-

17', HIL

North G

May 14, 1910

Cliver Chilled Plow Works,

Mr. A. A. Frederick, Par. Agent. South, Bend, Ind.

Gantlemen: -

Replying to yours of the 10th inst., asking us to have one of our representatives call to see you regarding storage batteries, for industrial locomotive purposes, I beg to advise that we telegraphel Mr. F. L. Dyer, Vice President of the Edison Storage Battery Co. who is in Trop; to stop at South Bend and see you. doubtedly call on you within the next few days.

HPL/TF

94

553

May 16th 10.

E. E. Reitman, Bag., Fort Myers, Florida.

Dear Sir:

As per instructions from Mr. Maison I enclose herewith copy of contract bewteen Thes. A. Maison and Typics and Hull regarding the Falm Trees on Riverside Aye.

The following payments have been made:-

July 8th 1907

\$1000.00

April 14th 1908 \$ 500.00

\$1500.00

Yours very truly,

Secretary,

Montoway.

Edison

Donn Cig:. Dear

irad neod saf Vřece i fillásky

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72,554

May 16th 10.

James Ricalton, Maq., Maplewood, New Jersey. Dear Mr. Ricalton:

Yours of the Mith instant received. Mr. Edison directs me to write you that he is very much obliged for the gums, but so far has not been able to utilize them. He says the Kaffir plane is a great curiosity and has It up to the house. Would like to know if you are going to be busy this summer? Yours very truly,

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Mos D.

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Presid Minimon!

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BAPFARE PRA

Yours wary trally,

C Johnson

TO BE SEALTH MAYOR WITH SHEET STATES

May 18th 10.

George B. Dresher, Eeq.,

Sec.-The Pennsylvania Society,

Hutton Building, Spokane, Wash.

My dear Sir:

Your letter of the 10th instant received. There is no doubt about the success of the Storage Eattery street car, it has now been running three months on the 28th & 29th Sts. Crosstown Line in the 65th & 29th Sts.

They will probably displace the cheap gaeoline cars, as people are finding that the repairs and upkeep of the latter are really prohibitory, and they seldom last four years. Whereas, any lady oan run the electric and the upkeep as compared to gasoline is a mere nothing.

Yesterday the New York Times contained an advertisement of Healy and company, the well known that the street of th

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ther run

g as

building electrics inetead of gasoline care. The advertisement states that their latest Brougham with four people was running between New York and Philadelphia (104 miles) daily, on one charge. They use 70 cells of the new type battery.

I have no interest in the street car, you can address Mr. R. H. Beach of 10 Fifth Avenue, New York City, about that.

So far the only electric carriage buildere who have designed their carriages so new battery can be used are:-New York,

Healy and Co.

Bailey and Co.

Amesbury, Maes.,

Detroit, Mich.

Andereon Carriage Co. The last named company ie the largest and are eelling rapidly.

Laneden & Company, of Newark, New Jersey, are makers of one, two and two and one-half ton trucks. Adams Express Co. have 160, Macy & Co. have 15, Hearn & Co. have 15 and a host of other department storee. The Andereon Carriage Co., I understand, will soon bring out a truck.

I think if you could get capital you could take on the agency for these people, and if a garage was built where family electrice could be charged and cleaned; that an enormous business

645G.B.D. will, in time result, and this business is exceedingly profitable. Yours very truly, Thomas a Edwar P.S. I enclose herewith the latest catalogues of the Lansden Co. and the Edison Storage Battery Co.

G.D

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P.S.

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CONFIDENTIAL.

May 18th 10.

H. M. Howe, Esq., care A. Pardee & Co.,

252 Drexel Building,

Philadelphia, Penna.

Dear Mr. Howe:

Your letter of the 15th instant received. Mr. Edison directs me to write you that he is not familiar with the Detroit, but his men say it is good. He is familiar with the vehicle made by the Bailey Co., of Amesbury, Mass. and says it is a good one.

From the price mentioned you will get an "A 6" battery. This will be cheaper than lead, as it outlasts lead three or four times.

After you have had it for a while Mr. Edison would like to have you drop him a line, letting him know how you are getting on with it.

Yours very truly,

Becretary.

May 18th 10.

Ohio Valley Exposition,

Mr. F. B. Davison,

Commissioner General,

Chamber of Commerce Bldg.,

Cincinnati, Onio.

Dear Sir:

P.8.

1210

Yours of the 14th instant regarding the exposition to be held at Cincinnati, betwen the 4th and 16th of September received. Mr. Edison directs me to write you that September is a long way off and that he is so overloaded with work that he may not be able to come.

Yours very truly,

N. J. Willey.

May 19th 10.

Rev. W. Y. Chapman,

215 Roseville Ave.,

Hewark, New Jersey.

My dear Sir:

Your letter of the 17th instant regarding Mrs. Mary J. Gill received. Mr. Edison directs me to write you that he is not disposed to help Mrs. Gill, for the reason that years ago he helped her for a long time and because he stopped, she attempted to commit an outrageous injury to him.

Yours very truly,

Secretary.

P. S .- I enclose herewith Dr. Twitchell's letter;

Mrs. Charles Batchelor,

33 W. 25th St..

How York City.

My dear Mrs. Batchelor:

I enclose you correspondence between Messrs. Merrill & Rosers, who want to get a valuation on Phonograph Works stock to pay the transfer tax. I do not know who these people represent.

The Works stock is all right and is worth par, and will in time resume dividends, as I am sure the phonograph business will in time pick up.

If you would prefer to take no risks and would rather have Bonds of the Works instead of Stock, I will exchange twentyfive \$1,000.00 bonds for the \$25,344.00 mar value stock you have if you accent within a month. The bonds pay 5%. All the bonds but thirty are owned by me. Of the \$300,000.00 bonds originally issued, \$84,000.00 have been paid off, leaving \$216,000.00 covering the property of the Works -- the only lien.

You can send envone over to investigate the fairness of this prorosition. Charley's stock is the only stock out that is not owned by me. and if I had it I could put two other companies together and cave money in the book-keeping department now-necess-Yours very truly, France Caronia ary on account of these shares.

Abur 20, 1910.

Mesors. Merrill & Rosers. 126 Broadway.

New York City.

Contlomen:

Yours of May 19th received. There has not been any trading in shares of the Edison Phonegreen Works for years, up to the time of Mr. Batchelor's death.

Up to the panic of 1907 the Company paid 5% dividends. The phonograph business since that time has been less. I think that if a person was forced to sell on the date you speak of that he would have trouble in getting \$60.00 mer share.

Yours very traly

My dear

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Merrill stock t reprose

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## Letterbook, LB-083

This letterbook covers the period May-August 1910. Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to cement construction projects; ongoing progress in the development of molds and patterns for Edison's concrete house; the development of Edison's improved alkaline storage battery and its use in automobiles, trucks, electric railway vehicles, submarines, and yachts; and the production of batteries in Germany. Among the letres relating to personal and family matters are letters regarding Edison's health and finances and the upkeep of his winter home at Fort Myers, Florida. Also included is a letter to F. W. Keitel of the Farmers Land Co. in which Edison discusses his idea to provide Irrigation water to farmers with a series of pumps run by small electric motors.

The label on the front cover contains the following notation: "T.A.E. Personal - From May 21st 1910 - To-August 29th 1910." There is an inscription on the spine with similar information. The book contains 698 numbered pages and an index. Approximately 10 percent of the book has been selected.

May 21st 10.

My dear Parshell;

I had already told Jack Morgan that I thought he had better not go into the battery scheme in England. I saw from reports that there were no vehicles or instrumentalities in that country at present to wavrant it. I also refused to take up the matter with Morgan-Harjes at Paris,

Until Bergmann makes the new battery he cannot have any success. Over here things are bouning. The Eric and also Lackawanna have taken up the subject of electrifying their suburban traffic with our storage battery.

Am making a cell which has enormous charge and discharge rate, to be used on an electric locumotive pulling four or five cars (ordinary kind); so far the figures are surprising for the small investment, imp persorpose, flerituin, Ele

With Mindest regards, believe me,

Tehro Any print.

H. F. Parshall, Esg., Salisbury House, London Wall, London, Englands



May 21st 10.

Soymour Bentley, Esq.,

Electric Vehicle Co.,

Your latter of the 17th instant stating that competitors were making a lat of mis-statements regarding the storage better, received.

I want to say that every statement made in the printed literature of the Mison Storage Dattery Co. is courset, in every particular, and that the battery will parsit of the solution of the problem of trucking or pleasure vehicles, in a perfectly natisfactory manner.

Yours very truly,

Shora Edward

May 23 20 10.

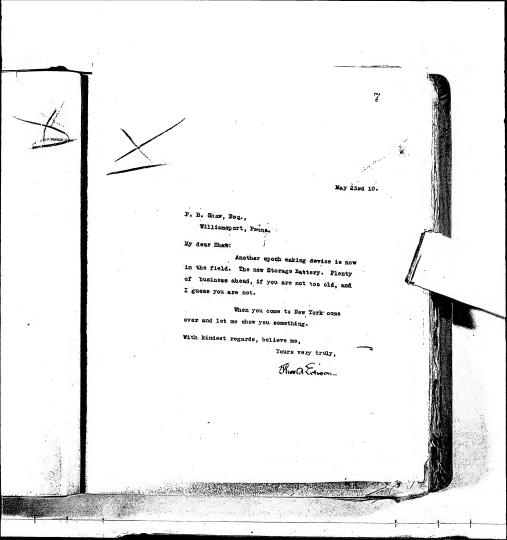
Thomas E. Murray, Eng., Press.,
Association of Misson Illuminating Gos.,
35 Dunnie Street, New York.

My dear Murray:

An in receipt of your letter of the 19th instant. I will have one of my engineers propare a paper on the new storage battery, to be read at the meeting and may attend myself. Believe me.

Yours very truly.

13



May 23rd 10.

My dear Anderson:

Your letter of March 23pd received. Just wait two or three weeks. I have taken hold of the business scheme myself. There will be a hot time in the electric vehicle business in the advertising line in the next two months, just watch.

Go ahead and sell all you can and watch the fun coming. That Waverly Company will set up and take notice.

Under no circumstances must you fail to have that test run vehicle here by the first of June; as I will be ready for it. Yours very truly.

Anderson Cares---- C-

W. C. Anderson, Esq.,

"May 24, 10 .

John Hagan, Esq.,

care Peter Hagan Co.,

218 Walnut Street,

Philadelphia, Pa.

Dear Sir:

Your letter of the 21st instant regarding a concrete barge received. Mr. Edison directs me to write you that he does not think there would be any trouble in building one and it could be built cheaper. I would advise you to write to Mr. H. I. Moyer, 375 Fulton Street, Brocklyn, N. Y. who is well up in concrete work and has erected all of our concrete factories here in Orange.

Yours very truly,

HT Aller

May 24th 10.

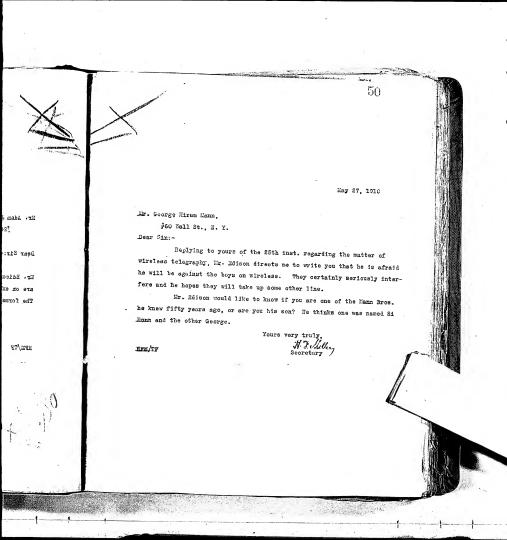
H. E. Heitman, Esq., Fort Myers, Florida.

Reitman:

Flease purchase two hives of Bees for my place. I understand that Bees cross fertilizes the buds of Oranges etc. and prevent dropping of immature Oranges.

(Signed)

Orig. sent Heitman in Mr. E's handwriting on yellow pad, lead pencil, to-day.



May 41st 10.

F. W. Keitel, Esq.,

Farmers Land Co.,

821 B. & C. Building,

Denver, Colorado.

Dear Sir.

Replying to your letter of the 23rd instant would say that my idea was to go into the mountains and get a water-power sight, put up a station and bring the electric lines down to a valley in which there was a stream of water-say 50 miles away-- run this line along the valley and put in pumps run by motors. Each farmer could have a motor connected to this line and several hundred could be so consected.

Five hundred tons of water could be pumped up from the river, 25 feet high, with a two horse-power motor running 10 hours. The water could run into ditches or sluice boxes and the cost would be about fifty cents per day.

Yours very truly,

21

June 3, 1910

Mr. A. I. Clymor,

Ven Wert, Obio.

Lear Sir: -

Replying to yours of the 31st ultimo, regarding the purchasing of some stock in the Company which is to immufacture the talking-moving colored picture machine, Mr. Edison directs me to write you that he is sorry to say that the colored picture scheme is for a Company already organized. This Company has no stock for sale.

Yours very truly,

HIJ LA /T

Secretary

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June 4th 10.

B. Y. Billion Ch.,

Arthur Williams, Tag., Gammal Importor.

55 Benne St., New York.

My creat Mr. William's:

Iours of the III describe accepted. The Arie Bellisond, I whick, is solved by electrical

their twowardan business with the Storage Entropy foremains. Their engineers are working on it and also the Seweral Ricetric people; I furnishing the battery. They could biy several thousand kilp-fatts and mound power need to take it at peak, as batteries only use 1/5 of their expectity.

This eliest is storiding out the for a stabil imposition and last of risk, and studently disriging from outs, we a deciminate. I said his those but what you could give a nich producted that the viver the giver and and those our party. 300 waster program,

Tours very spely,

Bratino.

June 8, 1910

Er. D. Rush McCullough,

Pocatello, Idaho. Lear Sir:-

Replying to yours of the find inst. regarding Dynamo Ventilator. Int. Daison directs no to write you that he has not of late years been doing much with motors, but has noticed several motors of different makes provided with fans and housing similar to yours, and he remombers of reading of argituations of this ventilator in German technical papers. He thinks you had better write to the General Electric To., Schenectave, R. Y., at they are always buying things of morit to keep them out of their competitors hands.

Torre very truly,

Secretary

III /m-

neu ...

Estbe

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June 8, 1910

Mr. E. Bergman,

C/o The Deutsche Edison Akkumulatoren Co.. Drontheimer, Str. 35,

Berlin, Germany.

Dear Sir:-

Dear Sir

Reforring to the inclosed letter from Guy Simonds, Hewcastle, England, Mr. Edison would like you to send him a couple of the lamps used in colleries montioned in his letter. He thinks he could sell many of them in the United States.

Yours very truly,

H. I Miller

HEM/TH

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June 8, 1910

Coneral Daniel E. Sickles.

#25 Fifth Avo..

New York City.

Dear Sir: -

Replying to yours of the 6th inst., regarding the visit of yourself and friends to the Laboratory, Lir. Edison directs me to write you that he is unable to make an appointment for the next two weeks as his movements are very uncertain. After that time, however, he will be at the Laboratory nearly every day, and if you will telephone out the day you propose coming, to make sure he will be here, you can then ride out.

Our Telephone No. is 907-Orange.

Yours very truly

RFM/TF

June 11th 10

W. Ballas Ross, Req. Daiross, Limited, 82 Mitchell Et., Clasgow, Scotland

My dear Sir:

Your letters of the 20th of April and 30th of May received. I do not take up anything new, outside of my regular business, as T am getting too old. Regarding the battery, there seems to be little chance in England, until Medica Automobiles, both playsure and trunks, befolded Mers general. They are increasing rapidly in this country and by reflex action will, in time, probably increase in England.

fours very truly.

June 16, 1910

Mr. E. C. Hiller

C/o Messar . Biores & Co.,

Paine., Pa.

My Dear Mr. Mille: :-

Dear

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315E

Inole

Replying to yours of the 11th inst., asking for

the approximate ... Two of the stocks of the following Companies: Domestic Statute. co.

. Imperial Electric Light Co.

. Edison Bluctric Light Co. of Europe.

Edison Ore Lilling Co.

N. J. & Punch. Concentrating Works.

I would state that the first two Companies are unknown to me, and the last three mentioned have been wound up and the stock is of no value.

Yours very truly.

THE TE

June 16th 10.

H. F. Parshall, Esq., Salisbury House,

London Wall,

London, e.c. England.

Dear Sir:

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დაკულები<mark>უ</mark> ა

As per request of Mr. Edison I enclose herewith a clipping from the New York Times of April 17th regarding an endurance test of one of Healey & Co.s electric broughams, equipped with the new Edison battery.

Yours very truly,

H Tallilla

June 16th 10.

Mr. H. Miller-Englisher, Rook Island R. R. Office, 115 Broadway, Sew York.

By don't Six:

Muralts report received,

The General Electric engineers do not seem to entinue, over the motor propacition. They say the meating of sotors will be excessive. These people are in a rut and cannot get out. I she working on it syself, if I find it impracticable with the bettery, will let you know seen. Think I know what is manted to wit; pull the smount of freight stated over the read, daily, without any abnormal cost per top-mile, and with the least populatio investment, no setter how it is some.

I suppose, of neurse, you have exhausted all the possibilities of doing it with geared hammatives etc.

Yours very truly,

June 18th 10.

West Point Mgg. Co., Lengdale, Alabema.

Dear Sire:

Your letter of the 14th instant regarding the storage battery received. As per request of Mr. Eddeon I am sending you under separate cover Electric Vehicle catalogues from Messre. Andersen Carriage Co., S. R. Estley & Co. and the Lansden Co. Also a catalogue of the Edison Storage Battery Company's new ighities pell, and a catalog of the Edison Storage Eattery Co. containing the data and illustrations of their new type storage batteries.

Wr. Edison directs me to write you that he has not raised the efficiency, but what is more important, has made the battery reliable.

Yours very truly.

Bacretary.

June 1645 10.

T. C. Anderson, Indq., From., Anderson Carriage Company, Detroit, Machigan.

By done Addresse:

and in this country is incommung on charters and it make it a procise to send four details, with the bettery estalague. But is don't seen to be your to be your to seen to send your rather to send your catalogue shirty the Land battery is mentioned.

De you intend getting-but new addition? Then I advertise the tasts there will be a big demand for them and it would'nt leak well to the things I have. That about it?

Tours very truly, 22.

June 18th 10.

W. W. Finley, Esq., Pres., Seuthern Railway Cempany, 1300 Pennsylvania Ave., Washington, D. C.

My dear Sir:

I learn from the newspapers that the Southern R. R. contemplate using same gas-electric cars. I desire to call your attention, before you go too far, that with my new storage battery our and leocestive will solve the storage battery our and leocestive will solve the problem of making branch lines pay better than by any other method.

I am at present engaged in working up a system of electrifying the New York and of the Rais Railread system, by using storage battery lecomotives, deing away with trelleys and permitting a gradual transition from steam to electric, with me risk as the investment.

Yours very truly,

Thomas O Edwarn

June 20th 10.

Mr. S. Whitmore Ashe,

South Harpswell, Maine.

My Boar Sir:

Replying to your letter of the 14th
Andrant would may that Mr. Martin misunderstood
my request. What I saked was to find out if you
would do some figuring for me in connection with
a propaged strange battery becometive for electrifying the first hallroad's suburban traffic.

I suppose about two weeks work, perhaps nore, would be required, but I would have to have it does at my laboratory.

Noon will your vacation and what are your charges per May, for such world

Yours very tours

1

June 22nd 10.

J. M. Lansden, Jr., Esq.,
care The Lansden Ce.,
54 Lackawanna Ave.,
Newark, New Jersey.

Lansden:

What are prospects for more orders?

Have you heard from your Chicage man and how about getting another first class one.

Are you getting cepies of talking points for your agents as they are made from day to day.

Bee has them.

(Signed) Edison

Original sent J. M. L.Jr. J.P.

June 22nd 10.

William Werner, Esq., 657 Vanderbilt Street, Brooklyn, New Yerk.

Dear Sir:

Yeurs of the 20th instant regarding the cencrete house received. Ir. Edison directs me to write you that the forms for the house are only 60 per cent finished. The iron ferms for the cellar and part of the first stery are set up in the Laboratory yard, and you can come ever any time and see them. If you come out to Orange, ask for Mr. Bachman who will give you all the information available at the present time.

Yours very truly,

H. F. Milley, Becretary. 11

June 23rd 10.

Merse Chain Co.,

Mr. C. W. Fletcher,

Ithaca, New York.

Dear Sir:

Replying to your letter of the 30th instant Mr. Edison directs me to write you that he does not know how he made the mistake. We could use forty inch wheels.

Yours very truly,

HIJ.

16 mil

Confidentia

June 23rd 10.

My dear Anderson:

Your letter of June 20th received. Please realize that all these tests and records are for you, Bailey and myself, and nothing will be published without the sanction of all.

When I get results and a print of the proposed ad they will be sent you for your approval. I am anxious your car should show up big.

The whole value of these tests are; first,that they will be official; second and most important
of all, that when the vehicle returns to the point
it started from it will be run to a standstill, to
show exactly how many extra miles it still has in,
so as to insure the public that the route can be
covered safely with the margin shown. No route will
be published that does not have a good margin.

Regarding Catalogues. I want them to send in reply to inquiries from foreign countries, asking about the battery. I take occasion to send our catalogue, together with yours and Bailey's, but it cocurred to me the other day that this would be confusing to the foreigner, as everything mentioned in yours refers to the gead, could you get out a

W.C.A.

leaflet showing cuts of different types of your vehicles, especially for the Edison battery. I think, in time, you could get a nice lot of foreign business.

When I tell you about hard tires it is never based on theory but on experiments. I am purely an experimenter and not a theorist. When the tire men tell you that hard pumped tires are best they are mistaken. We have twenty one automobiles here and we keep records. The tire men say if you have soft tires the cotton wears out. Our experience is, that when the tires are hard pumped the rubber wears out, long before the cotton, therefore we pump soft, sustain the weight of the auto over two or three times the area of shoe and let the cotton wear. But, I notice, the still bests the rubber. This is macadam road practice. On asphalt the hard pumped tire takes less power and wears longer, which is just the opposite on macadam. Perhaps the tire men got their experience from French tests and publications and hence, recommend this practice.

You. I suppose know, that I have men at state capitols getting names from License Bureau Record, of all the Electrics sold within the last ten years; and 'I follow up with other men their locality and get their . record, - also where possible a letter from the owner. The record is a bad one, all due to the battery. Vehicles all seem to be O.K. I enclose herewith a copy of a latter that is really funny.

W.C.A.

- 3 -

The Lead battery people don't realize how bad it is.

They probably do not care, they can never build up a
permanent business the way they are doing.

Yours very truly,

Thosa Edward

One enclosure.

June 24th, 1910.

Messrs. Kuhn, Loeb & Co.,

#52 William St.,

New York City.

Gentlemen:-

The Edison Business Phonograph Co. are the owners of nine shares of The Ascenting Stock of the Westinghouse Electric & Mfg. Co., Certificate No. N. Y. 2712, the par value of which is \$50.00.

Will you please advise me if you could sell these sheres for them and at what price, and oblige,

Yours very truly,

H. A Milley

June 25 1910

My bear Samuey

your letter has the good old ring. I will carry out your requests Whom not too old to do some more proncering - Confidentially The battery wery much better than I represent it to be

Hours Edwarn

CONFIDENTIAL:

June 27th 10.

W. E. L. Dickson, Esq.,

4, Denman Street.

Piccadilly Circus,

London, w. England.

Dear Mr. Dickson:

Replying to your letter of the 18th instant

Mr. Edison directs me to write you that Stewart is N.G.

He did not call. At a previous call he borrowed money and never

paid. Be careful what you do with him.

Yours with kindest regards,

H. 7 . Tile .

Secretary.

E. L. B1

Dear Tair

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P. S. 1



June 27, 1910

Mr. E. B. Fadgham,

#16 West Third Street.

St. Charles, Ill.

Doar Sir:

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fust at

Yours of the 18th inst., received, regarding the Storage Battery which you have been experimenting Mr. Edison directs mo to write you that it is impossible to tost the nickel element and be sure it is all right, in a less period than three years. He has so far tested 11,500 different kinds of nickel elements and some went bad in less than a year and some were all right at the end of four years; so you see long tests are of any value.

Yours very truly,

JA T. KC.

H.



-210-

June 27th 10.

Prof. S. Whitmore Ashe, South Harpswell, Maine.

My dear Sir:

Yours of the 23rd instant received.

Will let you know in a short time if I can avail myself of your services. Perhaps I could have you work out the data I want at your cottage, I will see.

Yours very truly,

Just

June 28th 10.

Geo. W. Perry, Esq.,

298 Central Ave.,

Orange, New Jersey.

Dear Sir:

Replying to your letter of the 21st instant Mr.

Edison directs me to write you that he will subscribe for one of
the Band Concerts to be given in the Public parks in Orange
this summer.

Yours very truly,

Secretary.

T.T. T.2

Dear S

Edison Mr. substa writ

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July 1st 10.

M. R. Hutchison, Esq.,

50 Church Street,

New York City.

Dear Sir:

Replying to your letter of the 30th ult. Mr. Edison directs me to write you that he would like you to come over to the Laboratory and talk over the subject of submarines. Would address you to call up on the telephone on the day you propose coming, to make sure that he is here. Phone No. 907 Orange.

Yours very truly,

Secretary.

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R. H. Dear Diri

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June 30th 10.

American Smelting & Refining Co.,

Mr. Jos. Clendenin, Mgr. Copper Sales, 165 Prondway, New York.

Dear Sir:

Yours of the 28th instant regarding the preduction of Selenium, Tellurium and Cadmium at some of your plants, received. I am pleased to learn that your Company has gone into saving these rare elements. If you will give approximate cost at present, and what the puspibility is that if a new use is found and a large market worked, that the price could be very much lowered, I would be on the lookout for uses.

It is useless to spend money when one can only get a supply at a Prehibitive price. At present I have a large use for Binmuth in a new field, if I could get a regular supply at a price that I could use it.

Yours yory truly,

I Kerres

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July 1st 10.

W. J. Hammer, Esq.,

153 West 46th St., New York City.

Dear Sir:

Yeurs of the 30th ult. regarding a remedy for "Uric Acid" received. Mr. Edison directs me to write you that Dr. Peterson of New York City has used the material considerably; it does not cure but relieves the pain. We are unable to give you the address of Dr. Peterson, but he is the gentleman who, along with Dr. Kennelly, was conducting the experiment at the Laboratory of electrocuting animals by electricity for the State of New York, previous to their using the electric chair.

Regarding Mr. P. F. Kettelay, Mr. Edison would like you te say to him that just now he has no case where he wants any data.

Yours very truly,

Secretary.

July 5th 10.

White Townsting Co.,

to Exchange Flace,

New York City.

Gentlemen:

I learn you centemplate the erection of a large crushing plant. Before deciding on the character of the same, I would suggest that you send a man to investigate the different plants employing "Kinetic Crushing Rolls," invented by musclf for cheapening quarry cents.

Actual working results is a cafer guide than Agents' talk.

Yours very truly,

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July 9th 10.

Mr. John W. Gocher,

Chief Engineer,

Cambria Steel Co.,

Johnstown, Penna.

Dear Sir:

Your letter of the 5th instant regarding the concrete house received. In. Edison directs me to write you that the moulds for the first house are sixty per-cent finished, and it will be some time before the moulds are entirely finished, it is show work.

If you will seed on a man to investigate, ir. Edison thinks he can give the data, whereby you can go ahead without waiting for the more elaborate, which he is carrying out.

I enclose herewith a leaflet descriptive of the

Yours very truly,

H. J. Miller

>6

July 9, 1910

The Goneral Electric Co.,

#30 Church St.,

New York City.

Dear Sirs:-

Flease send bulletin of Electric Driven Air Compressors that are used on Electric Cars. We want outline over all dimensions of space required, also the following:-

Dimensions of Contactor Boxes, Rheostats, Circuit Breekers and Reversing Boxes, that are used for Electric Cars.

Yours very truly,

H J. Miller, Secretary

H/F



15

July 9th 10.

Daniel Hogan, Esq.,
Danville, Illinois.

My dear Hogan:

Your esteemed favor of the 5th instant received. The battery is all right, they are going into family electrics at a great rate.

I am testing out two makes by daily runs of from 85 to 110 miles on the macadam and dirt roads, level and in the mountains. Both vehicles, on what is called the long charge do 144 miles on one charge on fair macadam and 112 miles on ordinary or rated charge. But this milesge is made by experts, who get every mile possible out of the battery. 116 miles on long and 90 miles on a short charge can be made by anybody. These experiments prove that with these made by anybody. These experiments prove that with these made that the persons can go out in the country all day and return with plenty of milesge left.

The only family electrics that have changed their motors and adopted proper receptacles for the new battery are the two builders of the machines which I am now testing. Other builders will make the necessary changes in the Fall.

The G

Dear S

are us requir

Revers

H/F

D. H.

- 2

One is built by the Anderson Carriage Co. of Detroit, Michigan and the other by the S. R. Bailey Co., of Amesbury, Mass.

I am afraid I shall not be able to come out to the meeting; this battery keeps me on the jump.

With kindest regards, believe me,

Yours very truly,

Thosa Elicen .

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July 9th 10.

My dear Insull:

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their batter now t in th This will introduce to you, Mr. JOHN M.

LANSDEN, who has charge of the Lansden Electric Wagen

Co., in which I am interested. Any information you can
give him will be appreciated by

Yours very truly,

To Samuel Insull, Esq., Pres., Commonwealth Edison Company,

Chicago, Ill.

July 11th 10.

Beach:

How often do you give a long charge to the Car

Battery?

(Signed) Edison.

To R. H. Beach, Esq., 50 Church Street, New York City.

Orig. sent to Beach y.p. 1.p. Mr. E's h.w. 7/11/10.

First

July 12th 10.

Jas. C. Armor, Esq.,

11 Wheeler Avenue, Ingram, Penna.

Dear Sir:

Yours of the 2nd instant requesting a position in the laboratory received. Mr. Edison directs me to write you that he has no opening in straight research work, but has an opening for man to take charge of an electrolytic branch at the Laboratory, where there are plenty of new things required. You might come to the Laboratory and see Mr. Edison regarding the same.

Yours very truly,

H. J. Miller

July 12th 10.

General Electric Co.,

Railway Department,

30 Church Street,

New York City.

Gentlemen:

Yeur letter of July 1st received. Could not the Erie schedule be made by using two smaller cars and eight motors?

Yours very truly,

July 13th 10.

D. E. Sickles, Esq., 23 Fifth Avenue, New Yerk City.

Dear Sir:

Dear S

rdi son

to see

92

245

Enclosed herewith find postal caré with Mr.
Edison's photograph thereon, for Mr. Carle Wedekind,
which has been autographed as requested in your letter of
the 12th instant.

Yours very truly,

S.Q.meister --

first.

July 13th 10.

J. C. Davidson, Esq., Wharton, Texas.

Dear Sir:

Yours of the 7th instant regarding deafness received. Mr. Edison directs me to write you that he ealy hears through the skull himself. As seen as he finds time, he intends to do a little work in the line of devising an instrument to aid the hearing.

Yours very truly,

S.C. Assistant Secretary.

Fish

July 16th 10.

Phone Trader Printing & Pub. Ce. Ltd.,

Mr. Arthur S. Dunlep, Editor,

1 Whitfield St., Finsburg, Lenden, e.c. England.

Dear Sir:

Yeur letter of the 7th instant received.

Mr. Edison directs me to write you that if he remembers right one of his assistants took a record of King Edward, Lord Kelvin, Gladstone and also Bismarck. These records were in his possession for many years. Some three years ago he was killed on a railway and Mr. Edison has never been able to locate the records, which is a great pity, as we could now, by making masters, preserve them for all time.

Yeurs very truly,

H. T. Miller Secretary.

Desire S: Attensiaen

General Fle

J. M.

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Edison to he

Jint to

July 19th 10.

My dear Mr. Hanrahan:

Edison F

л. т. к

Dear Mr.

This will introduce to you Mr.

Emil Herter, my draughtsman. He wants to get from
your Engineering Office wame blue-prints of care. If
convenient please lean than to him.

We are hard at work on the Lage.

Respectfully yeurs,

A.G.

To W. J. Hanrahan, Esq.,

Assistant to the President,

Eric Railrend Company,

Hudson Terminal Bldg.,

How York City.

July 19th 10.

Goo. W. Kittredge, Esq., Chiaf Engineer,

New York Central & Hudsen River Enlirent,

Grand Central Station, New York City.

Dear Sir:

Prefile of Putnam Division received; it leaks all right. As at work on Eric and if the Locs is successful, it will do your work.

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Emil Lear

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July 20th 10.

Mr. C. R. Mestor,

306 Shreve Building,

San Francisco, Cal.

My dear Con:

Fanil

Dear St

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is succ

Your lettor of the 2nd instant received with much pleasure. I showed it to Mr. Edison and he forwarded it to Beach and Bee, with some complimentary notations on the hustling abilities of yourself.

I trust your success with the batteries will exceed your most sanguine hopes, for you have a good article to sell and it is certainly "making good" in the East. We are selling a great many sparking sets for automobiles.

I hope your little girl has entirely recovered from the measles and is able to enjoy the numerous dolls her papa brought from his travels.

We have had some exceedingly hot weather mince you left and you can consider yourself lucky in escaping it. The mosquitos also have been very numerous and frisky.

With best wishes to yourself and family.

Ит. С. Вее. W 30

My dear

Deer St much pl it to B leeks the the hus

exceed y article East. V

automobi

her pape you left The mose

Iam,



July 21st 10.

My dear Bergmann:

Your letter of the 22nd ultimo received. I do not intend to make 1/8 tubes for anything except railway and submarines. The 1/4 tube is perfectly satisfactory for autos and trucks, and are cheaper to make than the 1/8. I will send you the changes for making the 1/8 tube as soon as I get them; so far have only made a few by hand for testing purposes.

We are replacing Lead batteries that cost \$175.00 in pleasure autos with ours, costing \$540.00, and everybody is satisfied. The two manufacturers who are featuring our battery are doing as much business as all the others using lead.

Have just got an order for a new use for the battery. On private yachts, they object to the sound of the dynamo when laying in harbors at nights; say it disturbs sleep and want battery to replace dynamo.

I enclose some talking points used by our salesmen to meet the talking point lies of our competitors, size latest ourse of life.

B. H. J H. Gin

Dear Sir

Dear Si Mr. Edin Fellov echelide

plents.

S. B.

With kindest regards to yourself and family, Believe me,

Yours very truly

S. Bergmann, Esq.,

23 Oudenarder Str.,

Berlin, N. Germany.

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for the b

My Mear 1

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July 23.1910

PILLING & CRANE.

BROAD & CHESTNUT Sts.,

PHILADELPHIA PA.

Dear Sirs

The meeting is to put my indebtedness into some form , either long term notes or stock. Weare getting our sales department pretty well organized. We have about \$ 60,000. worth of buisness on order. Sales about \$1200. \$1500.daily Have \$80,000 worth of cells on handand Ithink in a short time our sales will reach \$2500.to\$3000. daily. Itwillnot be until next year that we will do a large buisness as only two out of thf nine makers happened to have their cars built to take our batteries. Next year all will built to use them. Ross can always keep you fully informed and he uan get any information you wantat any time. Tasked Mr Shelmerdine some time ago which he would preferI do--Takelong term notes or stock at pas for money advanced. Hesaid he would prefer that I take stock. Please see him and tell Mr Brown which you prefer, Iwill do either as suits. Yours very truly.

Throngs I Edin

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W. C. An

July 25th 10.

My dear General:

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do--Tak
Hessid
and tel

Your letter of the 19th instant received. Under separate cover I am sending you the large photograph with the autograph thereon.

I could not very well add that the gentleman is the inventor of the Gas Turbine, without I knew it from my own knowledge; which I do not.

With kin regards, I am,

Yours very truly,

To Gen. D. E. Sickles,

23 Fifth Avenue,

New York City.

Mar

July 25th 10.

Marie Josephine Pringle, 6 Hanover Street,

Scranton, Penna,

Dear Madam:

£5. 11

Yours of the 18th instant regarding the automatic grocery store received. Mr. Edison directs me to write you that this is only an experiment to sell the necessities of life to the very poor at wholesale prices. He is so very busy that he had not the time to finish the scheme.

Yours very truly,

H. J. Miller

July 26th 10.

F. Z. Maguire, Esq.,

Lonsdale, Rhode Island.

Dear Sir:

Replying to your letter of the 23rd instant Mr. Edison directs me to write you that he has no position which he can offer you at the present time. Yours very truly,

> 901-2-1-. Secretary.

R. Lakenk.

Dear Bear S

hereratéh B City, is egoi

for your a

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July 27th 10.

Estate of L. J. McCormick,

411- 145 La Balle Street,

Chicago, Illinois.

Dear Sirs:

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Encl

Replying to your letter of the 20th instant Mr. Edison directs me to write you that he has known Mr. W. W. Wheatley for a number of years as manager of street railways. He intends to go into the selling of Electric Street Cars, Trucks etc. Mr. Edison thinks he has a moderate amount of capital; he is spoken well of.

Yours very truly,

H. J. Miller,

August Sri 10.

R. H. Beach, Esq., 50 Church Street, New York City.

Dear Sir:

Enclosed herewith find letter from Mr. Robert

A. Laurin, San Francisco, Cal. regarding the storage
battery car, with Mr. Edison's notation thereon, as follows:
"Please answer these questions direct and send me a copy.
Say that the Mayor referred the letter to me and I referred
it to you. Don't delay in answering."

Also letter from Minchan & Son, and one from S. Jickell, New Zealand regarding the car, which please return to this office after they have been answered by you, for our files.

Also newspaper clipping from Florida, with Mr. gdison's notation -- Beach ! Go for it. "-- thereon.

Yours very truly,

II I Miller, Begretary.

0. M.

Dear T

know herevi Nevad send t peopl as he

August 3rd 10.

M. R. Hutchison, Esq.,

50 Church Street,

New York City.

Dear Sir:

Enclosed herewith find newspaper clipping regarding the submarine Cuttlefish, with Mr. Edison's notation thereon, as follows:

"Why did the batteries run out?

Kindly give the same the attention you deem necessary and oblige,

Yours very truly,

Dear Sir:

Roland D

Drax

interview

to send yo q eqolavna

his time i

Sof

and 2 1910

My Dean Enouth.

I henewith send you lansdens bid for the 2 trucks, he says the price

is with 10% off The mileage is greater much greater, than he states I compet him to underate

as it pays in the long rum as

you well know Yours Edwar-

carts 1410

Sherinab

Rdison Po

Dear, Sir: state tha

exception ekė gipto

\$270,000.

August 5th 10.

TO WHOM IT MAY CONCERN:

Charles L. Lohmeyer has been employed by me as an expert tool-maker for one year and a half. He leaves of his own accord. He is a first class workman and I have found him to be

reliable.

Thosa Colison

D. B. Sen

victor S

and bring

all the

4.56

Aug. 5th 10

Friend Schelmerdine:

A big cement manufacturer started out with a gun to kill something. He brought down five humming birds. Then the breach block of his gun blew out and nearlly killed him.

Let me see, did'nt somebody about eight months ago put out reports that the E. P. C. Co. was going to bust. The above gun man thought prebably that would be a better way to bring down the game than shooting.

Edison

W. S. M
Dear Sir
B:
Dear Mr. Mai
of the 4
which res

Mr. C. I

15 Edison Portl

which rescharges on year Syndicate, L

Hr. Edison h

first

Aug. 12, 1910

Mr. Thos. E. Murray, Pres.,

Association of Edison Illuminating Cos., #55 Duane St., New York.

Dear Sir:-

Mr. Edison adviced you last May that he would have a paper prepared on the new Edicon battory for presentation at the convention of your Association, September 6 - 9, 1910. According to his wishes, I have written such a paper and send you complete copy of same herewith.

Mr. Edison desired that I should have this paper copyrighted; so will you kindly have a note made of such copyright on all copies, in compliance with the copyright law.

Would it be possible for your photographer to make lantern slides (at our expense of course) of the curves and illustratione? If not, could you return the originale to us in time to have this done? I think it would add greatly to the interect of the paper. In any case, we should like to have the originals returned when you have finished with them.

. No doubt you have heard from Mr. Edison that he is planning to attend the convention at the Thousand Islands. I shall be there also, and am looking forward to the privilege of meeting you.

Very truly yours,

Looker C. Holkand

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Dear Sir: t.r. Ulta Dear C

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Aug. 15th. 1910

P.V.DeGraw Esq.,

W.S.Mallory Esq.

Dear Sir: ...

1910 for \$10,82

dated August 12t

Lanc conditions

Edison Port

Enclosed he

4th. ass't. Postmaster General,

Washington D.C.

My dear DeGraw:

Is there any government publication giving statistics of Rural delivery of mail, routes and number of deliveries etc., if so, I would very much like a copy.

Yours very truly

The a Edwarm

tipt

August 17, 1910.

Mr. Arthur D. Daove,

c/e American Bowspaper Ass'n, #225 Fifth Avonue,

New York City.

Dear Sir:

In masser to yours of the 16th inst. I am sending you under separate cover photograph of Mr. Experimenter, which you desire to see with your article in the Technical World segmains. Finally take good core of this photograph, and roturn at the earliest possible moment, as it was leaned to use by his brother, and is the only one he has. The photograph was taken the summer before he died; his death occurring on October 2nd, 1904.

Yours very truly.

H J Millon

CVH

CVH

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How York,

those sno

forwarded

-230-

Orange N.J. Aug 16 1910

My Dear Coffin:

This will introduce to you Cel. Bailey, whose oar I am New testing and publishing the results in the daily papers.

Yours very truly, (SIGNED)

This letter was written and given to Mr. Bee, Aug. 16th. 1010

To C-a Coffin Egg, Pers General Electric Co, Ney city

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:PV:

Aug. 19, 1910

Mr. E. H. Johnson, Union League Club, New York City.

Dear Sir:-

The Main Mr. W. S. Stewarts

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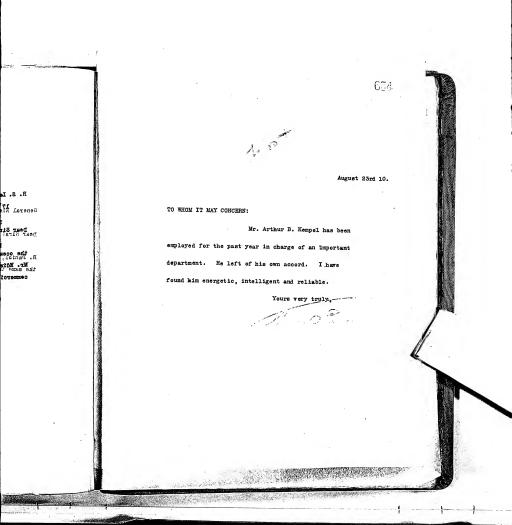
for \$101

ΟŒ 24

Replying to your letter of the 18th inst., Er. Edison directs me to write you to come up to the meeting of the Edison Electric Illuminating Companies at the Hotel Fontanac, Thousand Islands, N. Y. which takes place September 6th to 9th and he will talk the subject over with you.

Yours very truly,

FC



August 26,1910

Rdar Admiral Hutch I.Cone, U.S.N., Chief Department Steam Engineering, Washington, D.C.

Sir:

PERTS

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near St

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and has

- Confirming conversation had with you by Mr. Hutch-· 1. ison yesterday:
- 2. It will give me great pleasure to personally explain every detail of my battery and extend every facil-Ity for your Deapriment to investigate same.
- 3. I respectfully suggest that a competent man be detailed to visit my Laboratory and the Factory of the Edison Storage Battery Co., where the battery can be shown and explained in each part of the process of manufacture. It will possibly take two or three days for him to absorb the entire lot of information, and I suggest that if you see fit to so detail a man, he be given ample time to spend with us.
- 4. Mr. Hutaniam suggests that Mr. Avery seems to be pretty well pooted already, but of course we will welcome anyone whom you may so detail. Respectfully

Thomas O. Edwar

J. Part

Aug. 27th 10.

C. E. Herrmann, Esq.,

Moose Mountain, Ltd.,

111 Broadway, New York.

Dear Sir:

Edigon P

near Mr.

ingtant

Martin

these on

August.

require,

Your letter of the 25rd instant also the samples of ore received. Mr. Edison directs me to write you that he crushed one of the finest grain pieces and finds that you will have to crush 100 meah fine to free the iron from enough silica to make a good, high grade ore, and even then there will be enough silica to form the very fusible iron silicate necessary to briquette by sentering. 100 meah will be very easy to concentrate and not costly to crush.

Yours very truly,

Assistant Secretary.

Nick

Aug. 27th 10.

The North American,

E. K. Leich, Esq.,

Philadelphia, Pa.

Dear Sir:

P. V

ne.

Hagen

CHILY

coats

ofdwe

would

make

Your letter of the 22nd instant received. Regarding the vehicle scheme would say that I may move the testers to Philadelphia and do some advertising. Started two machines Tuesday for a short touring stunt; they go in opposite directions over the seme route--to wit, New York to Atlantic city, thence to Philadelphia, to Delaware Water Gap, to Port Jervis, to Goshen and thence to New York.

Think they will do it all right.

Yours very truly,

Shor Or Edison

## Letterbook, LB-084

This letterbook covers the period August-December 1910. Most of the correspondence is by Edison, Harry F. Miller, George A. Meister, and Ademor N. Petit. Many of the letters pertain to Edison's accounts with the Edison Portland Cement Co. and J.P. Morgan & Co.; cement construction projects; and ongoing progress in the manufacture of molds and patterns for use in the construction of Edison's concrete house. There is also correspondence regarding the production of Edison's improved alkaline storage battery and its use in automobiles, trucks, electric railway vehicles, and submarines. A letter to investor Arthur I. Clymer mentions Edison's \$1.9 million cash payment for stock in the Edison Storage Battery Co. Among the items relating to personal and family matters are letters involving Edison's membership in clubs and societies: his orders from Brentano's bookstore in New York City; his recollection of a phonograph recording of Count Leo Tolstoy; and his charitable donations, including his contributions to an anti-cigarette movement and a Christmas fund for the destitute. Also included are several items concerning Edison's opinions on immortality, spiritualism, and organized religion.

The label on the front cover contains the following notation: \*-1910- TAE Letters From Aug 29th To Dec 15th 1910." There is an inscription on the spine with similar information. The book contains 701 numbered pages and an index. Approximately 10 percent of the book has been selected. 1.1

Aug. 29th 10

Henry C. Demming, Esq., 17 North Third St., Harrisburg, Penna.

Dear Sir:

Your letter of the 27th instant at hand.
Regarding the house, Mr. Edison directs me to write
you that the iron moulds are about 65 per-cent finished
and the patterns 80 per-cent completed. He will let
you know when the first house is built.

He says "Yes! Harpers are going to publish a lot of much."

Yours very truly,

H Fuller

Aug. 29th 10.

The Electric Journal,

Mr. A. H. MoIntire-Editor,

Pittsburgh, Penna,

Dear Sir:

Your letter of the 28th ultimo also letter which you enclosed from Mr. E. E. G. Roberts, received. Ohm's law was wrongly interpreted in the early days. Siemens, Gramme and others built dynamos in rich the external resistence and resistence of dynamos were sought to be the same, just as the maximum output of a battery was the greatest when the internal and external resistence was the same. This absurd practibe was defended by one well known slectrician as late as 1880, in the Scientific American, and he states that my statement that I got 90 per-cent of the busngy in the external circuit was absurd and contrary to Ohm'e law.

1. . . . .

(, t<sup>)</sup> 1

August 31st 10

Holland Torpedo Boat Co.,
Quincy, Mass.

Gentlemen:

I have been awaiting the return of our Mr. Dyer before answering your letter of August 18th. I now find that he will not return to Orange before the 10th of September, when I will take up the matter and answer.

Yours very truly

Show O Edwon

Telegram received August 51st 1910. by W.U.

Thos. A. Edison, Orange, N. J.

Baker car with 40 cells A-6 made world's record on single charge 201 6/10 miles 12 3/4 miles per hour On average streets and roads Weather unfavorable, (Signed)

Baker Motor Vehicle Co.

our answer sent August 31st 10/Baker Motor Vehicle Co., Cleveland, Ohio.

You must have something extra good to make that mileage. (Signed)

Edison.

sent 5.45 P.M. 8/31/10.

Dirt.

Sept, 3rd 10

S. Whinery, Esq., 95 Liberty St., New York City.

Dear Sir:

Replying to your letter of the 1st instant Mr. Edison directs me to write you that he has a section of road with one part cement, two parts sand and five parts trap-rock (3/8 screen size) and with three and one half tons on two wheels; running continuously over it in one spot. It shows that it can be used in streets with the heaviest traffic. Mr. Edison also has sections with 3/8 quartz, also 3/8 flint, but is not going into the scheme commercially.

Yours very truly,

Salm.
Assistant Secretary.

## Telegram.

Anderson & Price:
The Mt. Washington
Bretton Woods N.H.

Anderson is authorized too arrange for re-charging batteries.

Signed Thos. A. Edison.

, ipt

Sept. 7th 10.

Lucy Page Gaston,

care Hotel Martha Washington,

29 East 29th Street, New York.

Dear Madam:

Your letter of the 4th instant remarking financial assistance to the Anti-Cigarette movement, received. In reply would say that a check was mailed to the branch at Chicago, Illinois.

Yours very truly,

H. J. Miller

4.00

Sept. 12th 10.

W. A. French, Esq., 383 Boylston St., Boston, Mass.

Dear Sir:

Your letter of the 2nd instant received. Mr. Edison directs me to write you that he is not acquainted with Mr. Haines.

The present Kinetophone has been in experimental work in this Laboratory for eleven years and while surprisingly perfect, is not quite perfect enough to bring out Grand Opera yet.

Yours very truly,

Manday.

FIRT

Sept. 14th 10.

N. H. Packard, Esq., Springville, Utah.

Dear Sir:

Replying to your letter of the 23rd ult.

Mr. Edison directs me to write you that he is not

ready yet to purchase ore, but may be in a short

time. The ore would have to be roughly concentrated

to 15 percent or more to bear shipping.

The analysis of the sample you sent is as follows:

The total amount of mineral(about 60g) was pulverized to a fine powder and an average sample was analyzed. The mineral contained 7.76% Bismuth, in combination with sulphur and is therefore Bismuth Glance. According to the above amount of Bismuth the mineral contains 9.55% Bismuth Glance.

Yours very truly,

H. J. Miller

Sept. 14th 10

R. H. Beach, Esq., 50 Church Street, New York City.

near Sir:

Enclosed herewith find letter from Mr.
Andrew Clark, 23 Wall Street, New York, regarding
the Edison-Beach electric car, and Mr. Edison's
notation inscribed thereon, as follows:

"Beach! Answer him or see him. -- Edison"

Yours very truly,

H.J. Miller

Enclosure.

FNAT

Sept. 13th 10

My dear Withey:

Your favor of the 4th instant at hand. It feels good to hear from one who translated buzz in the early days.

I will have one of the boys send you a lot of smooth stuff about electrics.

With best wishes, I am,

Sincerely yours,

George J. Withey, Esq.,

care Empire District Electric Co.,

Joplin, Missouri.



Sept. 16th 10

E. S. McKeever, Esq.,
121 Chestnut Street,
Philadelphia, Penna.

Dear Sir:

Your letter of the 13th instant regarding the perfection of an instrument for the relief of the deaf, received Mr. Edison directs me to write you that he thinks he may do something in the line you speak of if he gets much deafer.

Yours very truly,

Secretary.

Sept. 19th 10.

Messrs. J. P. Morgan & Co.,

23 Wall Street,

New York City.

Gentlemen:

Please deliver to Mr. H. F. Miller, check for the balance standing to my credit on your books and oblige,

Yours very truly,

Thomas Welisen

Sept. 20,1910.

Mr. k. W. Walker, Copperhill, Tenn.

Dear Sir:-

Your favor of the 16th inst. has been received. I accept your offer to settle your claim in full for \$125. and beg to enclose check for this amount. Ainally acknowledge receipt, so that I may know you have received it.

I note what you say regarding the lesses you have sustained in this matter and if it were not for the fact that I have already lost a great deal of money in this enterprise I would be glad to help you out, but under the circumstances I do not feel that I can do so. Forhaps in the future I may have occasion to call upon you to have you do some work for me, but if so it will be on the basis of a written contract mutually satisfactory to both of us so that there can be no misunderstanding or uncertainty. What you say regarding deposits in the Arbuckle Bountains is very interesting, but at the present time I am so completely occupied with other work that I cannot look into this matter. However, I will keep this matter in mind in case of future develorment.

Yours very truly

Ó

Sept. 27th 10.

Henry Lindenmeyr & Sons, 32-36 Bleecker Street, Wew York City.

Gentlemen:

Will you supply us with two (2) rolls of the No. 17 "News" in continuous strips 7 3/4 inches wide and two (2) rolls 4 7/16 inches wide.

If you do not cut paper to special sizes, will you supply us with one roll of commercial dimensions, but of the narrow sheet, say, anywhere from 17 to 25 inches.

Yours very truly,

Edison Laboratory,

per

this letter is signed by a n Potit

3,51

Sept. 27th 10

New York Electrical Society,

Mr. Fred'k A. Scheffler, V. P., 29 W. 39th Street, New York.

Dear Sir:

Yours of the 22nd instant regarding the establishing of a Life Membership, limiting the number of such members to one hundred, to celebrate the Fortieth Year of the existence of the Society, received. Mr. Edison directs me to write you that he would be glad to have you place his name in nomination for the same.

Thanking you in his behalf, I am, Yours very truly,

Secretary

July 1

Sept. 29th 10.

Ribbon & Ticker Paper Co.,

Railroad Ave. & Taylor St.,

Paterson, New Jersey.

Gentlemen:

Your favor of the 28th instant received. For the present we require only emall lots of paper, such as we may select. Those would be for test purposes.

Will you supply us with six 12 inch rolls, 7 5/4 inches wide, and six 12 inch rolls 4 7/16 inches wide; the quality of the paper to be the same as sample enclosed herewith?

Mention the cost for this lot and also what would be the approximate price for same in large quantity, say 50 ton lots.

Yours very truly,

Edison Laboratory

per

1 Hit



Oct. 1st 10.

The Mutual Life Ins. Co.,

New York City.

Gentlemen:

Referring to policy No. 564418, Mr.
Edison desires to make his children beneficiaries
under it. What steps are necessary to take to
accomplish this?

Yours very truly,

Recretem

Oct. 3rd 10.

Hudson Maxim, Rsq.,

Maxim Park,

Landing, New Jersey.

Dear Sir:

We have never received the book which you say you sent us under date of letter of the lst ultimo. Kindly have a tracer sent after the same and oblige,

Yours very truly,

Secretary.

Just 1

October 4th 10.

Samuel Fine, Msq., 309 Broadway, New York.

My dear Mr. Fine:

Your letter of the 3rd instant received. You know the subject would lead to endless argument and I have not time, just now, to go into it. If you have not already read "Brain and Personality" by Thompson, you better get it. You will be delighted. It contains many facts experimentally determined.

Yours very truly,

Oct. 6th 10.

Mr. Chas. A. Klotz, President United States Crushed Stone Co., Chicago, Illinois.

Dear Sir:

I beg to confirm telegraph night letter sent to-day to Mr. Samuel Insull of the Commonwealth gdison Co., Chicago, in compliance with your letter of recent date, as follows:

Mr. Samuel Insull,

Commonwealth Edison Co.,

Chicago, Illinois.

My friend Klotz of the United States Crushed Stone Co. says you will use 20000 cubic yards crushed stone. If you can favor him without detriment to yourself I would be pleased to have you do so.

(Signed)

Yours very truly.

Secretary.

FIRE

Oct. 10th 10.

Prof. Bert Reese,

230 W. 99th Street,

New York City.

Dear Sir:

Replying to your letter of the 3rd instant Mr. Edison directs me to write you that he will be glad to see you any time. He remembers the introduction and what he told the reporter was that the results were so strange that he thought you must be the wandering "Jew of the Scriptures."

Yours very truly,

H. y. Miller Secretary.

Oct 11th 10.

Edison Portland Cement Co.,

Mr. Edward S. Bixler,

Stewartsville, N. J.

Assistant to Pres.,

Dear Sir:

Replying to yours of the 10th instant would say that the space required for exhibiting the model house is 20 x 30 feet. Mr. Bachman wants to know if there are any restrictions as to height, as Mr. Edison wants to erect a pole 36 feet high, to represent the height of the house. He wants to erect a fence to keep people out of enclosure.

Please send a diagram of the space so that Mr. Bachman can lay out the exhibit, also please state whether the space is on a corner or not.

Yours very truly,

Jinot

Oct. 15th 10.

Chas. K. Harris, Esq.,

Columbia Theatre Bldg.,

Brondway and 47th St.,

New York City.

My dear Sir:

I see you have an electric vehicle equipped with one of my new batteries. I know you will be delighted with it and hope it will inspire you to produce more of your beautiful songs.

Yours very truly,

Momas a Elicon

V. N. M

Oct. 15th 10.

H. Toyer, Esq.,

278 Sherbrooke St.,

Winnepeg, Canada.

Dear Sir:

Your lettor of the 10th instant received. You have misunderstood the whole article because you jumped to the conclusion that it denies the existence of God. There is no such denial. What you call God I call Nature, the supreme intelligence that rules matter.

All the article states is that it is doubtful, in my opinion, if our intelligence or soul, or whatever one may call it, lives hereafter as an entity or disperses back again from whence it came, i. e. spattered amongst the cells of which we are made.

Yours try truly,

Theo a Edwarn

XXXX

Oct. 19th 10.

J. C. Reiff, Esq., 20 Broad Street, New York City.

Dear Sir:

Yours of the 18th instant requesting information regarding the storage battery Electric automobiles received. Mr. Edison directs me to write you that he will have Mr. J. M. Lansden, Jr., who built the ambulance used in New York, call on you.

Yours wery truly,

S.a.meister

June 4

Oct. 19th 10.

J. M. Lansden, Jr., Esq.,

54 Lackawanna Avenue,

Newark, New Jersey.

Dear Mr. Lansden:

Enclosed herewith find letter of the 18th instant received this day from Mr. J. C. Reiff, New York, regarding an electric automobile ambulance for use at the J. Hood Wright hospital.

Kindly acknowledge receipt of this letter and let us know how soon you will be over and see Mr. Reiff regarding the same.

Yours wry truly,

Samista Secretary.

Oct. 19th 10

The Review of Reviews,
Investment Bureau,
13 Aster Place,
New York City.

Dear Sirs:

Yours of the 18th instant received.

Mr. Edison directs me to write you that Delaney
once worked for him. He thinks he is in the
hands of the usual crooked Wall Street gang of
promoters, because of his necessities for money.
Kindly treat this matter confidential.

Yours very truly,

Rainwater \_\_\_\_

Cas Secretary.

Orange, New Jersey, October 20th 10.

Bert Reese,

Dear Sir:

Did you notice that Thompson in the Times stated that your exhibition was just a trick. He says my brain is diseased or abnormal, perhaps thats the reason I can't see through your trick. You ought to let him see if he can solve it.

(Signed) Edison.

To Prof. Bert Reese, 230 West 99th St., New York City.

Orig. in T.A.E. h.w. 1.p. y.p.

Oct. 20th 10

Nixon and Mannock,

l, Victoria Street,

London, s.w. England.

Dear Sirs:

Replying to your letter of the 3rd instant Mr. Edison directs me to write you that we are building a large cell for submarines to give heavy discharges and charges and large radious of action, for the U. S. government. After these tests are made we will be in a position to give you the data and talk business. Yours very truly,

Ha Millery Secretary.

J. 12 1

Oct. 20th 10

Francis Arthur Jones, Esq.,
care New York Press Club,
21 Spruce Street, New York.

Dear Sir:

Yours of the 19th instant asking Mr. Edison to join the Honorary Committee of the Charles Dickens Testimonial, received. He directs me to write you that this is out of his line and he therefore does not care to have his name placed on the list.

Yours very truly,

H J Miller,

1-150

Oct. 22md 10

Edison Portland Cement Co.,

W. S. Mallory, Esq., Pres.,

Stewartsville, New Jersey.

Dear Mr. Hallory:

Yours of the 20th instant enclosing letter and diagram from the Coment Products Exhibition Co. stating that the most suitable space available for the exhibition of Mr. Edison's model cement house is snace No. 165, received.

In reply I beg to state that Mr. Edison says that this space is not at all satisfactory. It is in a most undestrable corner in the rear of the building, and unless he can exhibit in the center of the hall, in a space about 20 x 30 feet, he does not care to show the model house at all. It is too interesting to be shown in an obscure corner.

Please advise them and oblige,

Yours wery truly,

H. J. Miller, Secretary. 1/40

Oct. 20th 10

My dear Insull:

This will introduce to you Mr.
W. W. Wheatly, who is an old hand in the Electric
Railroad business. He is locating in Chicago
to try and sell trucks, Beach cars and add as
many suckling electric pigs to your big electric
sow, as possible.

Yours very truly

Te Samuel Insull, Esq., Pres., Commonwealth Edison Co.,

Chicago, Illinois.



Messrs. Brentano's, 5th Ave. & 27th St., New York City.

Dear Sirs:

Will you kindly have the following books sent to Mr. Edison's summer home at Fort Myers, Florida, via Pennsylvania freight and forward the bill to the Laboratory.

Title Author R. M. Johnson The Corsican Bram Stoker Famous Imposters A Voice from the Congo Herbert Ward Henri Bergson Creative Evolution S. Arthur Cook The Meaning of Life Breeding & the Mendelian Discovery-A. D. Darbyshire R. W. Donne Insects and Disease J. Christie Duncan Business Management The Future of Trade Unionism &

Capitalism in a Democracy The Marvels Beyond Science Modern Criminal Science Series Lords of Industry

Chas. W. Ellet Joseph Grasset Hans Gress Henry D. Lleyd

The Physiology of Reproduction

· How to Keep Fit

Reason and Belief

- Hunting With the Eskimos

The Cause and Cure of Colds

F. H. A. Marshall A. T. Schofield

Sir Oliver Lodge

Harry Whitney

Be sure and send these books by freight

to Mr. Thomas A. Edison -- Fort Myers -- Florida, send the bill to the Laboratory and oblige,

Yours very truly,



Oct. 25th 10.

R. H. Beach, Esq.,
50 Church Street,
New York City.

Dear Sir:

Enclosed herewith find letter from Mr. J. W. Aldertson, Mismi. Florida, regarding the trackless trolley car, dated Oct. 20th 1910, with Mr. Edison's notation thereon as follows:
Beach:

What can you do. I hesistate to recommend Field'd car-answer him. (Signed) Edison.

Yours wery truly,

Secretary.



Oct. 25th 10.

W. C. Anderson, Em., Pres., Anderson Carriage Company,

Detroit, Michigan.

Dear Sir:
Your letter of

Your letter of the 22nd instant regarding the Rectifier received. Mr. Edison directs me to write you that we will have final model finished Saturday and if, after a weeks running it is 0. K. will rush through 100 sets.

Yours very truly,

Secretary.

11/10

Oct. 26th 10.

A. I. Clymer, Esq., Van Wert, Ohio. Dear Sir:

Your letter of the 22nd instant regarding the purchasing of some of the stock of the Edison Storage Eattery Co. received.

Mr. Edison directs me to write you that only within the last month has the Battery Company passed from losing money to making a little. It will be some time before we can pay dividends as the business is developing very rapidly and profits must go into machinery. Under such circumstances he heaitates to sell any stock.

Yours very truly,

J. J. J. Secretary.

My dear Brisbane:

I thank you for yours of the

24th instant.

My cells are working well and the Edison aggregation is working about the same gait as the aggregation known as Arthur Brisbane.

Sincerely yours,

Arthur Brisbane, Esq., New York Evening Journal, New York City.



Oct. 31st 10.

E. H. Carhart, Esq.,

Edison Portland Cement Co.,

Stewartsville, New Jorsey.

Dear Mr. Carhart:

Regarding the enclosed tax bill for town of Stony Point, New York, I would call to your attention the increase of the assessment on the property from \$1900.00 last year to \$2300.00 this year.

Also the acreage, which has been reduced from 197 to 195. The bill, however, is less than last year which amounted to \$13.44.

Will you kindly investigate this matter and oblige,

Yours very truly,

IN & Millery

N. Jak

Nov. 3rd 10

H. W. Johns-Manville Co., 100 William Street, New York City.

Gentlemen:

Replying to your letter of the 28th ultimo regarding the application of H. C. von Reimer for the position of Travelling Auditor, I would say that I have known him for ten years or so.

At one time he worked as head of the Rilling Department of the Edison Companies at Orange, at which time his services were satisfactory. This was about five or six years ago. Since then y understand he has been in business for himself, as an Auditor, with some success I believe.

He is honest and trustworthy and would fill the position satisfactorily, I should think.

Yours very truly,

H J Miller Secretary.



A. I. Clymer, Esq.,

Van Wert, Ohio.

My dear Sir:

Yours of the 28th of October at hand. I thank you for your confidence in the battery. I will let you have 100 shares of my own stock. I paid into the Edison Storage Battery Co. \$1,900,000. cash, for which I took stock at par.

Any time you come east come over and see what we are doing.

Yours very truly,

7, F

Nov. 5th 10

M. L. F. Du Puy de Nartus, rue Lepic 102,

Paris, France.

Dear Sir:

Enclosed herewith find draft for 129.50
Francs, being Mr. Edison's subscription to the
Comite Villiers de L'Isle-Adam monument fund.
Kindly acknowledge receipt and oblige,
Yours very truly,

Secretary.

November 4,1910.

Mr. Joe Mitchell Chapple, The Metional Magazine, Boston, Mass.

Dear Sir:-

Your favor of the 20th ult., has been received, and in accordance with your request I send you the fellowing message:

To the many readers of the National Magazine, I send greetings for the coming heliday season. The opportunities for accomplishment in the field of invention and in the development of the useful arts were never se great as now; and, I firmly believe they are more capable of realization in this great country of ours than anywhere else in the world. We should regard our horitage as American citizens as the greatest of our blessings.

Thomas O. Coli con



Nov. 9th 10.

A. I. Clymer, Esq., Van Wert, Ohio.

My dear Sir:

Replying to your letter of the 5th instant I desire to thank you for your interest and confidence in the storage battery.

In accordance with your request I have had a certificate for 100 shares of Edison Storage Battery Uo. stock issued to you and will deliver it to the Second National Bank, Orange, New Jersey, on receipt by them of a New York draft for Ten thousand (\$10,000.00) Dellars from you.

There is only one class of stock and the par value is One hundred (\$100.00) Dollars per share.

CONTRACTOR OF THE STATE OF THE

Yours very truly,

Thomas a Edward

10

Nov 12 1910.

James H Manning Eng

Dear Sir

I have received the document and thank you, It inductivedly refers to my

grandfather who moved from N Jersey to Digby

W.S. in Revolutionary Times.

you would have received an acknowledgement carlier, had not my wife failed to mail my letter, again thanking you

I am you Truly

Thomas O Edwar

HW

Nov. 14th 10.

Brentano's,

5th Ave. & 27th St., New York City.

Dear Sirs:

Yours of the lst instant received.

Will you kindly hold the balance of the books
you have until all the books still to be sent
to Florida have been received, making a
complete shipment of the same, as Mr. Edison
does not expect to leave until January 1911.

Kindly add to this list the book on

"Subconscious Phenomena" by Hugo Munsterberg and others, to be shipped to Florida.

Regarding the publication "Reason and Belief" by Oliver Lodge, Mr. Edison directs me to write you to get the book from London and forward south also.

Yours very truly,

Hy Millery .

KAR. M

Nov. 14th 10.

Jos. P. Smithers, Esq.,

129 Berkeley Place,

Brooklyn, New York.

My dear Sir:

Yours of the 9th instant received.

As far as my observations extend I am compelled to believe in the existence of a supreme intelligence, and that while man is immortal through propagation of the species -if not interfered with by a catastrophe- I can't see that his personality is immortal. In view of the enormous amount of inter-atomic energy in matter as shown by radium, you should re-write your little book and bring your theory up to date.

Very truly yours,

451

Nov. 14th 10.

A. I. Clymer, Esq.,

Van Wert, Ohio.

My dear Sir:

Replying to your letter of the 11th instant would say that the Philadelphia people are setting this battery out to be used to disturb our trade. It has nearly all the defect inherent in a lead Battery and was introduced and tried out years ago in France. The Philadelphia company bought the Patents from the Prench company who failed to make it a success.

Sincerely yours,

Thomas Or Edwar

Just

Nev. 16th 10.

W. L. Eckert, Baq.,

Orange, New Jersey.

Dear Sir:

Will you kindly have requisitions issued for the following:

Making Graphiting Machine for Graphiting Records.

Dry Battery Experiment by Holland.

Mr. Edison ordered this experimental work to be done and said they were to be charged to the Mational and Manufacturing Co. to respectively.

Kindly send these to me at your earliest and oblige.

Yours respectfully,

@ ameiston

242

Nov. 16th 10.

Arthur Brisbane, Esq., Pres., New York Evening Journal Pub. Co., New York City, N. Y.

Dear Sir:

Replying to your letter of the 13th instant Mr. Edison directs me to write you that you can obtain the photograph from Pach Bros. of 935 Broadway, New York

Regarding the interview on "Immortality" he directs me to say to you that before you go too deep in the article get Osler's address on Immortality delivered at Harvard, and read it.

Yours very truly,

A Thillien

MAN

Nov. 17th 10.

Dr. Herman Reinbold, 404 Bee Building.

Omaha, Nebraska.

Dear Sir:

Your letter of the 14th instant received. Mr. Edison directs me to write you that we use Lithia Hydroxide in the storage battery in small quantities; it improves the capacity of the cell, because its ion is slow moving as compared to potash.

As to Caesium - we have tried it in the battery but without any advantage, possibly if he had a quantity he could find some use for it.

Yours very truly,

J. J. Millery.

419

Nov. 19th 10.

D. Van Nostrand Co.,

23 Murray Street, New York City.

ew fork City.

Dear Sirs:

Prof.

Dear S

instant

storage

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ai

Kindly renew Mr. Edison's subscription to the "Journal of Experimental Medicine" for the year 1911, send the bill to the Laboratory and oblige,

Yours very truly,

Secretary.

And

Nov. 21st 10.

North Jersey Paint Co.,

W. S. Mallory, Esq., Pres.,

Stewartsville, New Jersey.

Dear Mr. Mallory:

Your letter of the 19th instant received. Mr. Arbogast's time which has been charged to the Paint Co. up to and including Sept. 27th has been discontinued from that date.

Regarding Mr. W. P. Reid'd note, this has not as yet been straightened up. He has made payments from time to time and has reduced it to \$2000.00.

Yours very truly

Secretary.



Nov. 22nd 10.

E. H. Johnson, Esq., Union League Club,

New York City.

Dear Sir:

Replying to yours of the 21st instant Mr. Edison directs me to write you not to bother with Flint. He knows all about the battery for submarines and has been to the Laboratory several times.

Yours very truly,

H. J. Millery Secretary.



Nov. 22nd 10.

M. R. Hutchison, Esq.,
50 Church Street,
New York City.

Dear Sir:

Yours of the 21st instant received.

Mr. Edison directs me to write you that we already have the curves of the small tube cells showing the characteristics, from which the big cell can be calculated. He also has nearly completed the drawings of a large submarine cell for the 1/8 inch tubes, which should be finished next week; when finished will send blueprint.

Yours very truly,

H. Mille ... Secretary.

Two enclosures.

\*.

M. Cline, Esq.,

Harmony, New Jersey.

Dear Sir:

Replying to your letter of the 18th instant Mr. Edison directs me to write you that foreign patents are an illusion, a <u>sink hole</u> for inventors money. If the money is for government fee to continue the patent, you better not pay-let the patent go.

Yours very truly,

N. A Mill

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J 70

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Nov. 23rd 10.

E. H. Carhart, Esq.,

Edison portland Cement Co.,

Stewartsville, New Jersey.

Dear Sir:

Replying to your letter of the 22nd instant would say that Mr. Scandell paid the bill of Feb. 8th 1909, amounting to \$180.00. We have had no report of wood out since then.

I have had no tax bills from Hudson River properties except Hanretty's Stony Point, which I sent you.

Regarding the tax on the Egbert Church Mineral
Right in Mansfield Township, Warren Co., New
Jersey for \$6.55, i paid the tax last year and was
reimbursed by Mr. Randolph Perkins. This year he
wants to know where the property is located. Nathal at Concess of
will you please furnish me with this information
and oblice.

Yours very truly,

H. J. Miller

5/347

Nov. 26th 10.

W. S. Mallory, Esq., Pres.,

Edison Portland Cement Co., Stewartsville, New Jersey.

Dear Mr. Mallory:

Mr. Backman is waiting to hear from you regarding the exhibit of the model house at Madinon Square Garden. He wants to know about the back ground, fence and whether he will be allowed to erect a pole representing the height of the house.

Will you please advise him as soon as possible as it will take some time to arrange things for the exhibit.

Yours very truly,

Secretary

6/6/2

November 25th 10.

Dr. David Fairchild,

Department of Agriculture,

Washington, D. C.

Dear Sir:

I have received and read with much interest a transcription of the letter to me which you dictated to a phonograph cylinder. You are quite correct in assuming that I am in sympathy with the work of the Volta Bureau in its efforts to teach the deaf and thus help to alleviate their natural difficulties in facing the many vicissitudes of life.

I take pleasure, therefore, in accepting your invitation to become a member of your institution, and herewith enclose my check for the annual dues as they are announced in the Volta Review.

Wishing you all success in this useful work, I remain,

Yours very truly,

Branco Co Florence

Nov. 29th 10.

E. Schaaf-Regelman, Esq.,

21 State Street,

New York City.

Dear Sir:

Your letter of the 25th instant received. Mr. Edison directs me to write you that we have a supply of Lithia just now. Wants to know if you cannot get the factory to furnish dry Lithia-hydroxide in crystals; will pay \$1.00 per pound for 100 Hydroxide.

Regarding Bismuth, Mr. Edison directs me to say that he can use it in his battery and it will never reach the market. He could pay \$1.00 per pound, but no more and make a profit. Next summer he shall probably need eight hundred pounds per week.

Yours very truly,

Just.

Nov. 30th 10.

Motion Picture Patents Co., Mr. H. M. Marvin, Vice-Pres., 80 Fifth Avenue, New York.

Dear Sir:

Mr. Rdison directs me to write you that he accepts the kind invitation of the 29th instant to join you at the dinner of the Company at the Plaza Hotel on the 19th of December.

Yours very truly,

JI Av

2 M

Nov. 30th 10,

Mr. W. P. Beazell, care The World, New York City.

Dear Sir:

Replying to your inquiry of the 27th instant Mr. Edison directs me to write you that he cannot remember, but he thinks he did correspond with Count Toletoy because he got him to make some speaking phonograph records which Mr. Edison has here. They are on imperishable metal but are very weak as he was feeble at the time they were made.

Yours very truly,

J. M. Miller Secretary.

Dec. 6th 1910.

New York American,

New York City.

Gentlemen:

As per your telegram of to-day's date, I beg to enclose herewith my check for One hundred (\$100.00) dollars, toward the Christmas fund for the five thousand destitute families.

I would ask you to kindly refrain from using my name as the donor, simply saying "Contribution from a Friend \$100.00."

By so doing you will greatly oblige,

Yours very truly,

Jana E. -

W. B

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Lete

Dec. 7th 10.

S. Narodny, Bsq.,

952 Simpson Street, Brooklyn, New York.

Dear Sir:

Replying to your letter of the 5th instant Mr. Edison directs me to write you that it will be impossible for him to attend the memorial evening for the late Count Tolstoy at the Holland House; having too many experiments on hand which necessitate his attention.

Yours very truly,

ecretary.

723

Dec. 7th 10.

N. F.Brady, Esq.,

57 Duane Street, New York City.

Dear Sir:

Your letter of the 5th instant regarding the Advertising Campaign of the Electric Vehicle Association of America, received.

Yes, I will contribute Pive thousand (\$5000.00) Dollars toward the Campaign for the year 1911, if the committee raise \$50,000.00 additional, and it is expended under their guidance.

Yours very truly,

Jon 17

Dec. 7th 10.

Samuel Insull, Esq., Pres., Commonwealth Edison Company, Edison Building, Chicago, Ill.

My dear Sammy:

I am in receipt of the enlarged photograph (mentioned in your letter of the 26th ultimo) of Mr. Steinmetz and myself, taken at the Edison Convention, at the Frontenac Hotel on September 8th 1910.

Please accept my sincere thanks for the same, which occupies a conspicuous place in my library here.

With kindest regards, believe me,

Sincerciy yours,

way the

Dec. 7th 10.

M. R. Hutchison, Esq.,

50 Church Street,

New York City.

Dear Sir:

Replying to your letter of the 50th ultimo Mr. Edison directs me to write you that he will see Mr. Ricketts in regard to nickel but doubts if he can do anything as he hab a Tine contract with the Nickel Brust.

Yours very truly,

Secretary,

W. L. Edison, Esq., Salisbury, Maryland.

Dear Sir:

Replying to your letter of the 3rd instant Mr. Edison wants the particulars of the claim the lawyer has against you. He wants detailed bills.

Please send these and oblige,

Yours very truly,

Hirak

Dec. 10th 10.

M. Pinner, Esq., 122 Water Street, New York City.

Dear Sir:

Your letter of December 8th at hami.

In my opinion you have got it about right. I
think the churches are 0. K. as centers of our
social system, where people can meet socially.

If the preacher would stop talking about the supermatural and talk about the Golden Rule, and explain the works of nature to show the advantages of the rule, it would be much better.

Yours very truly,

Mario Ca

Dec. 10th 10

J. P. Chalmers, Esq.,

Moving Picture World,

125 East 25rd Street,

New York City.

Dear Sir:

Your letter of the 7th instant at hand.

If you want to obtain more data about the motion picture art come over and see me.

Yours very toxiy,

. .....

ZANON

Dec. 12th 10

S. J. Mills, Esq.,

4542 Perry Street,

Chicago, Illinois.

My dear Sir:

Your letter of the 4th instant regarding my recent interview on "Immortality" received. The Golden Rule was the keyetone of Oriental religione centurise before Christ was born. It has been the motto of China for four thousand years.

Is there any more reason that I should live seventy million years than seventy years?

Yours very truly,

Mariana CI Elman

CANA

Dec. 12th 10

Warren Heaton, Esq., Fort Worth, Texas. Dear Sir:

Your letter of the 5th instant received.
Mr. Edison directs me to write you that the
newspaper article which you enclosed is correct.
He says there is no epiritualism about this
experiment. Resee has a sense organ apparantly,
that only appears in prodogies occasionally.
Yours very truly,

Secretary.

Dec. 13th 10

Mr. Herman H. Harjes,

Morgan, Harjes & Co.,

Paris, France.

My dear Mr. Harjes:

This will introduce to you

Mr. J. F. Mounot, of Paris, who will talk

with you regarding my battery.

Any courtesies you may show

Mr. Monnot will be appreciated by,

Troums sincerely-

H

Dec. 13th 10.

R. H. Beach, Esq.,
50 Church Street,
New York City.

Dear Sir:

Replying to your letter of the 12th instant Mr. Edison directs me to write you that he thinks the sheriff will soon be after Field. He nevr paid for the car, but gave notes and they have just fallen due and not been paid; just as he thought. He says to keep on with the bus and get something practicable.

Yours very truly,

Ho Julien-

KN T

Dec. 13th 10

Albert M. Casey, Esq., Batesville, Arkansas.

Dear Sir:

Your letter of the 8th instant requesting Mr. Edison's opinion of Mr. Gradolph's discovery on the Transmission of Electrical Energy, received. Mr. Edison directs me to write you that in his opinion you will never get out of the rut with this investment.

I return herewith your copy of patent which you enclosed, also the circular descriptive of the same.

Yours very truly,

The Fisheller

Just 1

Dec. 14th 10.

Mr. Gustav Stickley,

The Craftsman,

41 West 34th St.,

New York City.

Dear Sir:

Replying to your circular No. 6723 Mr. Edison directs me to write you that he does not care to renew his subscription to the Craftsman.

Yours very truly,

H dullary

Direct

Dec. 14th 10.

Herr Max A. R. Brünner,
Kottbuser Ufer 3,
Berlin, 36, Germany.

Dear Sir:

Your favor of the 28th ultime to Mr.
Edison has been received. In reply therete he
decires me to say that a full and authentic
history of his life has been written by two of his
friends, Frank L. Dyer and T. Commerford Martin,
under the title of "Edison: his Life and Inventions",
and has recently been published by Harper and Brps.,
of New York City. At the present time negotiations
are in progress with a German publishing house to
publish this work, and therefore Mr. Edison does
not desire to furnish to any others the facts
concerning the history of his life and inventions,
as the recent book has been prepared with the view
of furnishing the same authoritatively.

Yours very truly,

H F. Miller



CONFIGUATION OF THEMPRAM.

W. C. Auderson,

Anderson Carriage Co., Detroit, Mickigan.

Eave just been looking at your vehicle, and do not wonder you have trouble with cold weather, battery not protected from cold wind. We have been explaning for two years that battery boxes should be wind tight. Lansden vehicles all tight and are doing their regular mileage, and so will yours if you do this simple thing. I am going to take one or two of your complaining customers, fix the boxes and prove it.

(Signed)

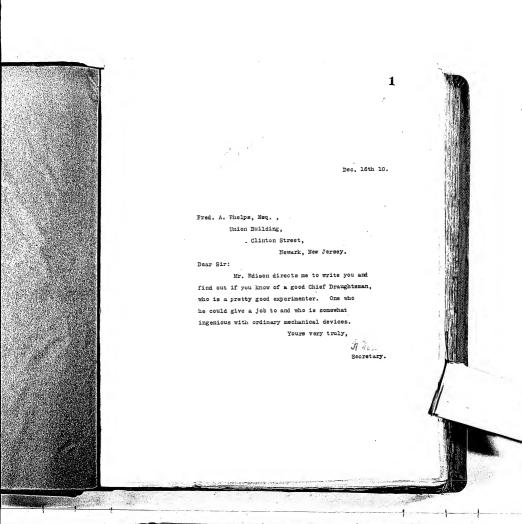
EDISON.

W. U. Tel. Co. Dec. 14th 10. Night Letter H. F. M.5.50 P.M

## Letterbook, LB-085

This letterbook covers the period December 1910-March 1911, Most of the correspondence is by Edison, Harry F. Miller, and George A. Meister. Many of the letters pertain to the manufacture of Edison's improved alkaline storage battery and its use in automobiles, trucks, railway vehicles, and submarines. There is also correspondence regarding difficulties in production of the storage battery by Sigmund Bergmann in Berlin, Germany; an audit of the Edison Storage Battery Co.; Edison's offer to sell the Lansden Co.; and improvements in his phonograph. Other letters describe ongoing progress in the development of molds and patterns for use in the construction of concrete houses, including a letter in which Edison expresses his desire to provide the working man a home "on the easiest kind of terms." Among the items relating to personal and family matters is correspondence regarding Edison's attitudes on religion. immortality, and agnosticism; his opinion on the "greatest inventive problems facing the world"; his remedy for his digestive problems; his membership in clubs and societies; and his charitable donations, including a contribution to the Library Board of Milan, Ohio.

The label on the front cover contains the following notation: "T.A.E. Letters Indexed 1910-11 - From Dec 18-1910 TO March 6 1911." There is a label on the spine with similar information. The book contains 700 numbered pages and an index. Approximately 15 percent of the book has been selected.



Copy of letter sent to Roger W. Eabson, Wellesley Hills, Mass. Dec. 16th 10. original Mr. Edison's handwriting lead pencil.

Dec. 16th 10.

My dear Babson:

Edi

Please send me a copy of the first scribblings I gave you when you were at the Laboratory the other day.
Where are those statistics?

(Signed) Edison.

Roger W. Babson, Esq., Wellesley Hills, Mass. ( ) 1 ·

Dec. 17th 10.

Open Court Publishing Co., 378 Wabash Avenue.

Chicago, Ill.

Gentlemen:

The books mentioned in your letter of the 13th instant have been received by Mr. Edison who desires me to thank you for the same. He says he has already purchased the book on Death and Resurrection by Bjorklund from your Company. He will read the books but it is seldom he writes anything for publication.

Yours very truly,

Sacretem

Dec. 20th 10.

B. A. Mathews, Esq., Caldwell, New Jersey.

Dear Sir:

The

Replying to your letter of the 19th instant would say that we know nothing whatever about your bill. Mr. Edison's son is quite able to pay his own bills. His address is Salisbury, Maryland: you had better write him. Yours very truly,

Secretary.

Dec. 21st 10.

L. E. Wright, Esq., Union Building,

Clinton Street,

Newark, New Jersey.

Dear Sir:

Replying to your letter of the 19th instant Hr. Edicon directs me to write you that the job is either Chief Draftsman or Experimental Draftsman in this Laboratory. How much per day would you work for?

Yours wery truly,

Secretary.

i.

Dec. 20th 1910

J. A. Hennesy, Esq.,

2718 12th St., N. E., Washington, D. C.

Dear Sir:

Your letter of the 15th of December Wessia All the great men of science are Agnostics. We are just emerging from the mental dark ages as far as religion is concerned

Alace Of

f. 14 !

December 21st 10.

Marsh:-

0 31

Two or three of the boys have just told me that at the meeting last night you did'nt do us any good and they wished you would subside.

(Signed) Edison

To Mr. C. D. Marsh, 15 Spruce Street, New York City.

Orig. sent 1.p. 12/21/10. y.p. GAM.

Dec. 22nd 10.

W. H. Miller, Esq., care National Phono. Co., New York City.

Meffert

Dear Mr. Miller:

Mr. Edison wants you to send to me a weekly report of disc records that you make, giving the names of the subjects in each case. Also a weekly report showing the number of subjects you turn over to Albert Wurth for plating.

Will you kindly give this matter your attention?

Yours very truly,

Secretary.

J.P.

Dec. 22nd 10.

E. F. Ware, Esq.,

Kansas City, Kansas.

My dear Sir:

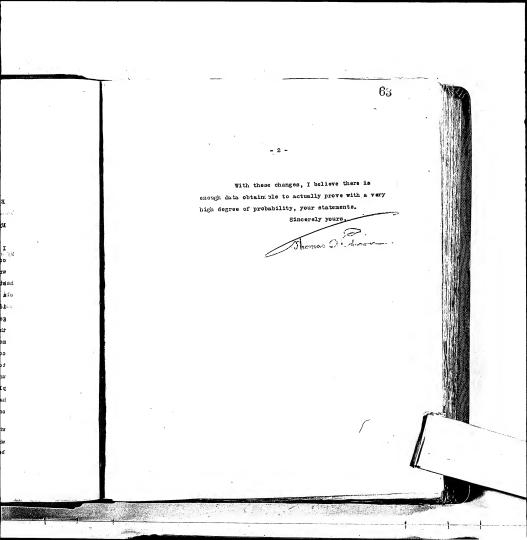
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Your letter of the 13th instant received. I have read your "Ithuriel". In my opinion you have come closer to the truth than any other person, the writings of which I am acquainted with. If you had stated that upon the destruction, for instance, of a tree by fire, the atoms in the products of combustion and the ash still retained their primal intelligence; but the combination or edifice constructed by the atoms, with its record of experience and government, to permit it to fit in its environment to combat other destructive organism or combination and to create other similar organisms and transmit the unimpaired intelligence of the monad group in the germ plasma, which group seems to be immortal; you would have approached very close to the truth (my opinion only).

Also had you left out the Ergo atom,
which survives and has an existence aside from matter,
which is called the "Soul, Ghost, Etc." it would have
been better still, i.e. more scientific.



10-1

Dec. 22nd 10.

The Mutual Life Ins. Co. of New York,

Nassau, Cedar and Liberty Streets,

New York City, N. Y.

Gentlemen:

Replying to your letter of the 19th instant regarding policy No. 163075, I beg to say that Mary Edison left no will and I am the Executor of her estate.

Yours very truly,

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Dec. 24th 10.

My dear Bergmann:

Jon

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Gen rog

dir inf the the suci suci suci full Yours of the let instant received. Battery is progressing well. Our sales are at the rate of over one million dollars a year, and the prospects appear to be unlimited.

Our pioneering and experimental period is now over and we are going for cost reduction and hope to very greatly reduce cost. We are assured by the Government that they will not renew any more

Lead batteries in the submarines, and that all renewals will be made with our battery. Please keep this confidential.

The prices which we can get makes this brunch very desirable, - first cost of Lead battery is less than one-half of ours, but the cost per kilowatt year with ours is very much less.

Regarding Tungston wire, the General Electric Co. make it I believe, and I am told that the life of the filament is no bettor than the squirted filament. If you could draw a squirted filament through a saphire die when white hot in a yacuum, I think you

Lus

is wat

R1e lif fil would get a fine filament. Tungaten filaments get very soft at high temperature, as you know; saphire would not melt.

I think Tungeton is the most practicable metal for you to use. If you want to know how all the Tungsten filaments are made, have your clerk get a list of all English patents on filaments for lamps, then send for printed copies of patents.

The only way you can keep into the game is to organize a gung of one good experimenter and two or three assistants, and appropriate a definite sum of money yearly to keep it going and charge the money to the cost of production. Have every German and English patent sent them as soon as issued and let them experiment continuously to better your filaments and stick to Tungsten.

With the Compliments of the Season, I am,

TOUR THE PERSON NAMED IN T

Sincerely yours,

Colom

Lacgram

Dec 28, 1910 Collect

Warren Mason

Correspondent London Esques . Sem Building , New York

The greatest inventive problems facing the world in 1911, in my opinion, are, removal of the horse as a motor from likes and substituting electric motor driven Vehicles; and the building entirely by machinery of solid concrete houses for the poor, to diminish the great burden of sent.

Thomas . Edwar.

11/14

Dec. 30, 1910.

Admiral H. I. Cone, Engineer in Chief, U. S. N., Chief of Bureau Steam Engineering, Navy Department, Washington, D. C.

My dear Admiral Cone:

est you have taken in my betsery, and for the broadminded view and stend you have taken regarding future battery equipments for Submarine:

It rather went against my grain to have it put up to me good and strong that if I did not join forces with a certain submarine boat commany, I would not be able to sell batteries for submarine work in the United States.

 $$\operatorname{\textsc{It}}$  is with a great deal of satisfaction that I now proceed with the work.

I sincorely hope that I may have the pleasure of seeing you at the Laboratory in the near future.

With my best wishes for a happy and prosperous new year, I remain,

Yours very truly,

Thomas O Edwarn

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Mr.

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Dec. 30, 1910.

Admiral H. I. Cone,

Engineer in Chief, U. S. N.,

Chief of Bureau Steam Engineering,

Navy Department.

Washington, D. C.

Dear Sir:

I am in receipt of your letter of the 21st inst., referring to visit of my representative, Mr. Hutchinson, st the Bureau on Dec. 21, 1910.

I think the understanding between us is now perfect, and, therefore, as proceeding with the utmost dispetch to construct and try out the test-cells of the submarine type. I have already done considerable in this direction, and hope to be able to report to you from time to time as to the progress of the work.

Thanking you for your interest, I remain,

Very respectfully,

Showas Ci Edinon

Admiral H. Engiñeer Chief

My dear Adm

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Jan. 3rd 1911.

The Waverley Company,

Mr. H. H. Rice, V. P. & Mgr.,

Indianapolis, Indiana.

Dear Sir:

Dear S

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write look i Replying to your letter of the 29th ultimo Mr. Edison directs me to write you that he would like very much to have you come over to the Laboratory when you come east to the show. He wants to justify that article and tell you something for your own benefit regarding the electric delivery wagon.

Yours very truly,

Secretary.

Mr. X

Jan. 4th 1911.

The Engineers' Club, 32 West 40th St., New York City.

Gentlemen:

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I hereby resign my memtership  $i_{\rm B} \mbox{ the Club, to take effect January first,}$ 

nineteen hundred and eleven.

Barro C.E.

JA C

Jan. 4th 1911.

Canadian Cement & Concrete Ass'n,
Mr. W. Snaith, Secretary-Treasurer,
57 Adelaido St., Rast, Toronto, Ca.
My dear Sir:

Yoursof the 30th ultime requesting the use of the model of the proposed concrete house at your show to be given in March at Toronto, received Mr. Edison directs me to write you that he cannot accede to your request as the model will not stand shipment. It had to be hauled to the New York show with a team of horses.

Yours very truly,

H. 7 Me.

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Jan. 5th 1911.

Blaw Collapsible Steel Centering Co.,

Mr. A. C. Lehman, Vice-Pres. & Gen. Mgr.,
Westinghouse Building, Pittsburgh, Pa.

Dear Sir:

John 1

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att

Replying to your letter of the 3rd instant would say that what I did say was that Blaw & Co. were the pioneers in removable forms for bridge, sewer etc. work, and that they were doing an enormous business, that I believe I was the first one to start the ball rolling, by advertising, publishing and making iron forms for commercial work.

Yours we ry truly,

Bhow a Edwar

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Jan. 6th 1911.

R. H. Beach, Esq.,

50 Church Street, New York City.

New York City.

Dear Sir:

Yours of the 3rd instant received. Mr. Edison directs me to write you that he does not write under his own name for newspapers, but if you desire hereafter, when the reporters see him he will disclaim any connection with the Car and see that they understand it.

Yours very truly,

If Millian

P. S. I

Dear Sir Dear Sir

descript regardi Mr. Edis Edason

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## NIGHT LETTER

Admiral H.I.Cone Engineer in Chief Bureau Steam Engineering Navy Department, Washington, D.C.

Please telegraph our expense number of cells and ampere hour capacity Submarines Classes Adder, Octopus, Stingray, Narwhal, Carp, Skipjack, Electric Boat Co. design twenty six A not yet classified. By meil same information and battery tank dimentions Seal, Tuna, Thrashar, Holding up cell design trying fit all boats for renewals.

M.R.Hutchison, Edison Laboratory,

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Jan. 10th 1911.

Mr. W. P. Beazell,
care The World,
New York City,

Dear Sir:

Replying to your letter of the 8th instant Er. Edison directs me to write you that you can send one of your men over for an interview providing he is a "highbrow."

Yours very truly,

Secretary.

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Jan. 10th 1911.

National Geographic Society,

Mr. O. P. Austin, Secretary,

Washington, D. C.

Dear Sir:

Your letter of the 7th instant received. The receipt made out for dues was in error. Will you please send two copies of "Scenes from Every Land" for the two dollars, and greatly obligs,

Yours very truly,

ecretury.

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Dear<sup>B</sup>S

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Jan. 10th 1911.

Dr. W. F. Radue,

4633 Hudson Blvd.,

Union Hill, New Jersey.

Dear Sir:

Winston Rdison Po Win

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Dear Mr. regardin

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Yours of the 6th instant regarding the investment of some cash received. Mr. Edison directs me to write you that anything that pays over 5 per-cent is, in his opinion, risky. His advice is either go down to J. P. Morgan & Co. and ask them to buy you the best and safest railroad bond that pays 5 per-cent, or--buy a real estate mortgage on New York City property paying 5 per-cent.

Yours very truly,

Secretary.

146

Jan. 10th 11.

Chas. Speirs, Esq.,

care D. Van Nostrand Co.,

23 Murray Street,

New York City.

Dear Sir:

Mr. Edison directs me to write you

to get for him the following books:-

Aether and Matter by LarmorMan's Place in Nature by Huxley,

Kindly mail the same to the Laboratory with bill and oblige,

Yours very truly,

Secretary.

Dear S

instan date Mr. Edison he knows

with t Steel Co 13 Par

Secret

J. W.

Jan. 10th 1911.

W. C. Anderson, Esq., Pres.,

Anderson Carriage Company,

Detroit, Michigan.

Ny dear Anderson:

This will introduce to you my friend, Walter S. Mallory, who has for many years and is now, closely associated with me in husiness.

He wants to get an electric and I hope you will make it easy for him and greatly oblige,

Sincerely yours,

Equ My dear

Albert, E

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Jan. 10th 1911.

My dear Byllesby:

Your invitation of the 7th instant received. I am sorry I cannot be with you this year. I go to Florida every year about the time of your banquet and it is the only rest I get in each year.

Next year I hope to come out to Chicago to see you and Insull and the big station, via the Lake steamer.

Sincerely yours,

To H. M. Byllesby, Esq.,

218 La Salle Street,

Chicago, Illinois.

· D. J.W.

My, dear

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Jan. 13th 1910.

J. C. Reiff, Esq.,

Erns

20 Broad Street, New York City.

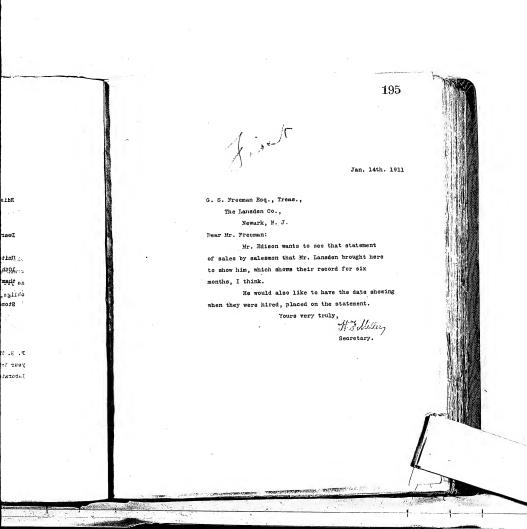
Dear Sir:

As per request of Mr. Edison I enclose

herewith check for \$457.00 on account of insurance. Mr. Edison directs me to write you that he does hope the case will soon be settled as at present it pulls hard to spare the money.

Yoursvery truly,

H John ...



Jan 4

Jan, 13th 1911,

P. E. Lane, sq.,
Kentucky Ave. & Boardwalk,

Atl ntic City, New Jersey.

My dear Sir:

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San

Yours of the 2nd instant received.

I thank you for the photos. When I next come to
Atlantic City will call and see you and the house.

I now have nearly all the iron forms made and cannot
alter anything although I would like to, in some
respects.

I am enclosing herewith a little booklet that was given out at the Coment Show last month at Madison Squure Garden, New York, where I exhibited a model of the house which I propose building. With kind regards, believe me,

Yours wary truly

Thomas a Edward

CANA

Jan. 17th 1911.

Chas. R. Johnson, Esq., Pres., Carolina Power & Light Co.,

Raleigh, No. Carolina.

Dear Sir:-

Βοα

wo

Your letter of the 14th instant regarding charging facilities for the endurance run of the electric automobiles received.

Mr. Edison directs me to write you that they are not coming thru North Carolina. They have been running thru New England experimenting on electrics.

He simply wanted the data in case the run was made thru the South.

Thanking you for your kind offer, in his behalf,
Believe me,

Yours very truly,

HJ. A. Secretary.

1.15

Jan. 17th 1911,

The Vitagraph Company,

Mr. J. S. Blackton, Sec.,

116 Nassau St., New York.

Dear Sir:

Mr. Edison directs me to write and thank you for yours of the 14th instant enclosing the sketch of Mr. Bergmann and the Kaiser. Mr. Edison has forwarded the sketch to Berlin where he says it will create great fun.

Yours very truly,

Secretary.

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Jan. 17th 1911.

The American Civic Alliance,

507 Fifth Avenue, New York.

Dear Sirs:

Dear

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tenna a ph Replying to your letter of the 15th instant Mr. Edison directs me to write you that he tenders his resignation to the Alliance to take effect January 1st 1911.

Yours very truly,

H. T. Miller

16Max

Jan. 17th 1911.

Chase National Bank,

Mr. H. M. Conkey, Cas'r, New York City, New York.

Dear Sir:

\$1.-\$82.00

Yours of the 14th instant concerning Mr. A. J. Doty's character received. Mr. Doty is employed by the Raison Storage Battery Company as an engineer installing batteries. I am not familiar with his financial condition. He is, in my opinion, a reliable man.

Yourg-wery truly,

Yours truly,

-132-

The Engineers' Club,

Mr. Jos. Struthers, Sec., 32 West 40th Street,

New York City.

Dear Sir:

Jose

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I am in receipt of your favor of the 13 to instant, informing me of the action of the Board of Management on January 11th 1911.

In acknowledging this notification, allow me to express my thanks, together with my sincere appreciation of the honor conferred up on me by the Board of Management, in electing me to be an honorary member of the Engineers' club.

Yours respectfully,

June 1

Jan. 18 11

Dear Mr. Johnson:

tna

Yes, I  $\underline{am}$  looking out for the artistic character of my concrete houses. In fact, that very idea was an inseperable part of my original conception of the scheme.

Look at the photograph I am sending you, and tell me if that type of house ought not to deliver me from the unnamed ring of Dante. This is the claus of home I have designed for rental to the man who sarns \$1.50 to \$2.00 a day. My whole scheme covers even more than that-I want him to have an opportunity to own such a home in a few years on the easiest kind of terms.

Don't you think this is a pretty fair

sort of a house for the digger and delver?

Yours very truly,

Romas O Edwar ...

To Robert U. Johnson Esq.,
The Century Magazine,

Union Square, N. Y. City.

Inst.

Jan. 19, 1911.

Commandor Retsmann,

1435 Massachusetts Ave.,

Washington, D. C.

Dear Sir:

\$1

οT

I am adapting my new Storage Battery to Submarine Boat

This means, of course, a cell very much larger and of creatly increased capacity than my vehicle type of cell.

Having docided upon a standard size such as will properly fill the battery tanks of United States Hery Submarinos, and which promises to give 60% more capacity in the same space than the lead cell. I now desire to ascertain whether this size and capacity will conform to the Submarino Beats of the German Havy, and, if not, to design a cell that will.

It is, of course, understood that such information as you can give me will be treated as strictly confidential.

I desire to ascertain the following for each <u>class</u> or <u>type</u> of boat in your navy, it being assumed that boats of the same class or type have the same battery tank arrangement and dimensions.

- 1. Number of lead batteries.
- 2. Ampere hour capacity on one and three hour

discharge.

R. - 2.

3. Watt hour capacity of battery on one hour and three hour discharge.

4. Weight of complete battery, including load lining of tanks.

5. Inside, not dimensions of Forward and Aft battery tanks, i.e., length, width and dorth, free of all obstructions.

6. . Voltage of motor.

7. Voltage of motor when used as a dynamo in charg-

ing.

With the above information before me I can proceed intelligently and, in time, submit a cell to your Government for test.

Yours very truly,

Thomas a Edwan.

Commander Ro 1 1435 ii

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Jan. 19, 1911.

Commander Baron F. Von Preuschen,

"The Highlands", Connecticut Ave., Washington, D. C.

Dear Sir:

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Commender ..... battery tar

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I am adapting my new Storage Battery to Submarine Boat requirements.

This means, of course, a coll very much larger, and of greatly increased capacity, than my vehicle type of cell-

Having decided upon a standard cise, such as will properly fill the battery tanks of United States Havy Submarines, and which promises to give 60% more capacity in the same space than the lead cell. I now desire to ascertain whether this size and capacity will conform to the Submarine Boats of the Austrian Havy, and, if not, to design a cell that will.

It is, of course, understood that such information as you can give me will be treated as strictly confidential.

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- 1. Number of lead batteries.
- 2. Ampere hour capacity on one and three hour

discharge.

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F. V. P. 2.

3. Watt hour capacity of battery on one hour and three hour discharge.

- 4. Weight of complete battery, including lead lining of tunks.
- Incide, not dimensions of forward and Aft battery tanks, i.e., length, width and depth, free of all obstructions.
  - Voltage of motor.

7. Voltage of motor when used as a dyname in charg-

ing.

With the above information before me I can proceed intelligently and, in time, submit a cell to your Government for test.

Yours very truly,

Thomas Of Eduson\_

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Dear Sir:

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Jan. 21st 1911.

Rufus K. Noyes, M. D., 50 Chambers Street, Boston, Mass.

My dear Sir:

Yours of the 10th instant at hand.

I thank you for presenting me with your unique book. It certainly should aid in bringing man out of a superstition so absolutely ridiculous, that I have never been able to comprehend it.

Respectfully yours,

Respectfully yours,

Jank

Volney E. Lacey, Esq.,

Detroit, Michigan.

My dear Sir:

Ruft

My d

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that

Yours of the 17th instant regarding my recent interview which appeared in the January Columbian magazine on religion, received.

You are right; intelligence could not exist, except in matter. There seems to be some directing intelligence in matter to explain the production of certain perfect mechanical constructions, which does not seem possible to have arisen from undirected evolution.

Yours very truly,

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## Confidential

Jan. 21st 1911.

My dear Bergmann:

Rufu Voln

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Yours of the 9th instant received. I could do nothing with manufacturing the battery in Europe, because I could not give it my personal attention, which is a prime necessity in a pioneering invention like this.

On the spur of the moment my advice would be to keep your Company up-do not liquidate-stop manufacturing, sell your property, turn everything into cash; put the capital at interest, get a good selling manager and only sell batteries.

I can furnsih them from America just about as cheap as you could manufacture. It is a mistake to think you can manufacture things of this kind in Germany any cheaper, or as cheap as we can here, where inventions have to be constantly made and where a single device might do away at one stroke with 50 men; the mere difference in wages amounts to nothing.

We are gradually getting in good shape here, and hope to catch up with our orders before spring. We are 10,000 cells behind.

S. B.

The cheapening process will go on continuously, and in time, we shall make the batteries very cheap and very good.

There is a great increase in electrics over here, as people are finding out the cost of repairs of the two or three years use of the gas car, and its unreliable expensive chauffer.

I have an order from the United States Government for a large cell battery for submarine, with a promise that if it is 0. K. we will get them all.

If your Company does only a selling business, and have batteries shipped from here it would take no risk and its profit would be known. Possibly some of your jigs and tools I could use, paying what they cost: I will see Rogers about that.

Make up your mind, Bergmann, not to give up the battery. Because it has failed in manufacturing does not signify that it would fail in making a good profit selling batteries supplied from America. I feel absolutely certain that I can down the Lead battery.

Sincerely yours, S. Bergmann, Esq.

4 Sommerstrasse, Berlin, W. Germany.

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Jan. 21st 1911.

O. Firkers, Esq.,

Motel Mulmatten,

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Dear Str.

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four letter of the 17th instant addressed to Mr. D. M. Bliss has been handed may for attention. In my opinion the railway proficet you dissupped with me last week is about their wall he not the nightest difficulty in using storage buttery cars. In fact, I believe that as far as the more smalley of money is concerned that there is nothing that our compute with them.

Yours very truly,

The a Elicon

FMAN

Jan. 23rd 11.

Brentano's,

5th Ave. & 27th St., New York City.

Dear Sirs:

juo

Will you kindly send to the above address and charge to Mr. Edison's account the following books:

1-"Medical Chaos and Crime--by Barnesby",

2-"Literary Remittances--pub. by Financial Pub. Co.",

3-"Economic Prejudices--by Guyot", --just published by Scribner.

Yours very truly,

Secretary.

Armen .

Jan. 23rd 11.

My dear Roberts:

Brent

1300

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TLoJ.

1-"M 2-"L 3-"E 0"." by S yours of the 20th instant received. I remember you perfectly and would recognize you in a crowd of ten thousand.

Inform Mrs. Macdonnel that she can come over to the Laboratory any time.

Sincerely years,

Michiga C. Ash

To D. C. Roberts, Esq., 38 Park Row, New York.

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Jan. 25th 1911.

Reger d. Bobson, Ecq., Wellesley Hills, Enss.

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Towns 1

Reglying to your latter of the 21st instant contains in Marchant recent article which appeared in the deturday Evening Fost relative to Gold Production, Mr. Autor directs no to write you that he is very ruch struck with a new gold process invented by, and colled the clancy process. The address is—neroe Filter Co. 176 Evendaug, New York. You might refer your correspondent to them.

Yours very truly,

N. S. Miller Becretary.

P.B. .. I return herewith your enclosure.

180

Jan. 25th 1911.

W. C. Anderson, Eagl, Ires.,
Anderson Electric Car Co.,
Detroit, Kichigan.

Dray Mr. Ancelson.-

Your letter of the 20rd instant produced. In: Edison directs no to write you that there is not a word of truth in any consolidation; here held any conference, but was told by a Philadelphia broker that the iron clad was put out to thet come of the "insiders" could unload their attack.

Yours very truly,

If a male,

Secretary.

P. ....4

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Hoora El refer ve 3 mar

Jan. 24th 1911.

Mr. Chao. R. Flint, H5 Broad Street, Hew York City.

My dear Mr. Flint:-

I see by clipping from the M. y. American under date of Jamury 22nd, that you have organized a Company for the manufacture of the French Laubeuf subsarines in this country.

soon, a submarine type battery which will give very much more capacity for the same weight, and about 60% more capacity for the same weight, and about 60% more capacity for the same space of the lead type battery now used.

In addition, the crow of the best are not gus, which course when the subjected to the everyrecent danger of amphyrication by obliving gus, which concurs when the sulphurie said of the lead battery leaks into the best and combines with wintever sait water is present #M. the bligs.

The U. S. Havy Departmentiane so favorably impressed with the possibilities of my new buttery for submarine use. that they have given us an order for couplet submarine boat quipment for earliest possible delivery.

to my submaring type battery, I will be plad to see you at any time, it is you cannot spare the time to come out to my Laboratory; my Representative and Submarine Expert, in R. Butchieven, So Church Street, M. Y. telephone Sib Cartland, will be very gled to discuss the matter at longth with you, as he is thoroughly posted.

I thought you would be interested in learning

of these facts.

Yours sincerely,

The a de Colins

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257

Mr. Chas. R. Fl H5 Broad S Hew Y

My dear Mr. Fli

date of January manufacture of

coon, a submarin capacity for the same space of the

subjected to the dus, which occur icake into the i present and the i

impressed with use, that they boot equipment

to my submarine time, or if you my Representati 50 Church atree glad to discuss posted.

of these facts.

Commander S. Vassilieff, 2115 Bancroft Place, Washington, D. C.

My dear Sir:

Your highly appreciated letter of the 21st instant has been received and very carefully noted.

vicit he at by Laboratory during rours sty in New York City, and suggest you cake on a grown sty in New York City, and suggest you cake on appointment with my personal and confidential representative is Haval Hatter, in. Hiller Rese Hatchison of Sc Churca Street, New York, who will take pleaser in bringing you out and, efter out talk, of showing you through the Laboratory will Works.

he a few days and will, if you denire, call and give you want interesting data, relative to my substantial the few days and the halfery. He is my sugment in charge of adaptation of my sattery to havel requirements and you can repose every confidence in Man.

Anticipating the pleasure of accting you soon, I remain,

Very truly,

All mas On Edis \_

(Mish

Attention --- Ar. Speir.

Jan. 25th 1911.

Electric Boat Co., Quincy, Mass.

Gentlemer.:-

I am in receipt of your letter of the 19th instant.

a realize the importance of full knowledge as to weight, capacity cia. Mefore you can dealign a new beat to use my battery, and for that reason, in intchison teld your in Edgar we think it would be much better to wait until the tests we are conducting or the large cells are finished, before endeavering to include the better in new best designs.

I am very muce gratified at the indigations us to increase in experty with less reight thus, and equivolent, to the lead battery, and the excellent performance under exceedingly heavy discharge and very rupic charge conditions.

I am incorporating into the submarine type cell, many features that have not yet been announced correctially, and which will be productive of ideal characteristics for submarine work.

The encouragement I am receiving from the Havy Department of the United States and all foreign Governments, indicates pretty clearly their remination of the fundamental apperiority of my battery over the lead type for this class of work, and their desire to edge it is seen at I am ready to supply the demand.

In. Butchison will keep you advised, from time to time, regarding the progress of the work and results achieved.

Thanking you for your interest, and wishing you success in the production and further development of the submarine, in which I am becoming more and more interested, I remain,

Yours very truly,

Al-mas a Elio-

To Confinence Co.

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St. U. Francisco Grand Poetro

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Jan. 26, 1911.

Elcotric Boat

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Gentlomen:-

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Lir. Rebert Gram,

50 Klim Avo.,

Hount Vernon, H. Y.

My down Sir: .

Hr. Ediran wishes so to asknowledge receipt of your letter of the 24th instrant to say that he has followed with interest your efforts in acquainting the public as to the merits and value of soving pictures for admentional purposes and entertainment.

In accordance with your request, I hand you herewith check for \$50.00, being the amount of Mr. Edison's contribution to your forthcoming book.

Yours very truly,

Enc-

Secretary.

· 1988年1月1日 - 1988年11日 - 1988年1

AND

Jan. 25th 1911.

Mrs. F. W. Schafer,

Eddyville, Iowa.

Dear Madam:

I received your favor of the 18th instant and must confess to being somewhat puzzled to know what I can say that will be of interest for your purpose.

It occurs to me, however, that
possibly you and your friends may be interested
to know what subjects are engaging my attention
at the present time. This question is asked
me frequently by visitors, so I would say to you,
as to them, that my principal labors are directed
first, toward the completion of the poured concrete
house for the wage earner; second to the elimination
of the horse from the streets of our cities by the
employment of the storage battery for trucking,
as well as for pleasure vehicles and street cars;
third, te the greater refinement and perfection of
the phonograph; and fourth, to still further
improvements in the manufacture of my Portland
cement.

Edison Crus Stowar Dear Sire:-

received ch Company for Edison roll

the above e

-- 2 --

These matters, with my studies and reading, together with the thousand and one. questions constantly arising out of my business interests, keep me busy from early morning until late in the evening, and prevent my being afflicted with ennui.

I trust that this letter will in a measure be suitable for your purpose and remain,

Yours very truly,

Dear

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Just.

Jan. 25th 1911.

Moore Filter Co.,

170 Broadway,

New York.

Gentlamen:-

10

Dear Sir

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I find to granite:

o evad I

yeare ha (like ni a single Since the newspapers have been publishing an interview with me on the subject of Gold, I am receiving considerable inquiries. I was struck with the herit of Clancy's process in "Chemical Engineering".

If you will have Mr. Clumey or on expert come over to the Laboratory and explain the process more fully, I will refer the parties to your Company.

Yours very truly,

France Com

Jan. 26th 1911.

The New York World,

F. H. Warren, Esq., New York City.

Dear Cir:-

Your telephone communication regarding the interview for the Sunday edition received.

ir. Edison directs me to write you that you will have to wait a while, he is not feeling very well at the present time.

Yours very truly,

Secretary.

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Juran J

Jan. 28th 1911.

Chas. P. Steamsets, Esq. ,

Wondell Avenue.

Schenectady, N. Y.

Dear Sir:-

Replying to your letter of the 25th instant Mr. Edison directs me to write you that Aylaworth is very busy and could not very well come, but he will fill up with stuff to test and Mr. Edison is sure he will produce what you went, as he is a man of great resources.

Charles and the second of the

Yours very truly,

Scoretary.

Cincomo No all Larest

Done Sir

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Just

Jan. 28th1911.

B. G. Bdison, Neg., Malar, Chio.

Deer Sir. -

in. Edicon desires to have a good photograph twhen of the house where Mr. Edison was born. Will you please have a good photo taken of the house and sed the negative to us at Orange, and oblige,

Yours very truly,

Dear Bire

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Mr. Edico

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Just

Jan. 28th 1911.

W. J. Speeth, Esq., 304 Wall Street, New Haven, Conn.

Denr Ciri-

The state of the s

in. Million directs no to write you that the true standards image depend upon the reception within the wo called contern of vicin, of two separate vican strains (detern of vicin, of two separate vican) strains (detern et district) which through a preselegical confusion of ideas, is translated by our perception on a single image.

Personally, I have seen the pauede-enteroscopic effect which you refer to Beently in a film entitled "The least of the property worked from the control of the pauede street which control of the pauede street to the deve of the cond bed. Rocks, treet, posts etc. of the fore-ground steed out in number relief, but the back-ground was becomitely flux. Even phetographic prints may exhibit a pauede-etcreecopic effect if the immediate fore-ground back streets of the control out the period was shortly defined outroutly diet against a lighter back-ground. For examples-a place tree equins a server clad hill and bright est.

The method suggested by you is impossible for the interval required to distinguish separate objects positive and the property of a second. Notion picture positive are projected forer second. Alternately projected steresocopic images(taken the remired 2° apart) would be resolved as one image, very such blurred, due to the rapid lateral shifting of the positives detail.

Yours very truly,

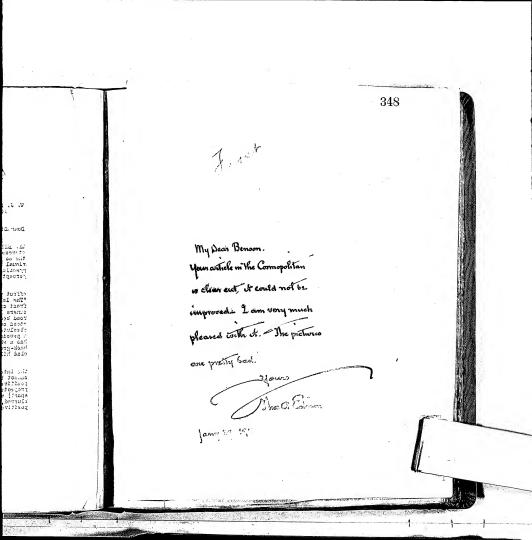
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Secretary.

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Commence of the second

en, 50th 1911.

g. "t Richmond, K. Y.

Tours of the 25th of January at hand. Let alk the court of concrete I use the aggregates do not bettle out. I have experimentally determined that a wall 28 feet high can be poured without settling out and the top will have the same composition as the bottom. Of course the vincosity of the mixture must be made high by very fine cenent, warm water and heavy butch mixing, to produce cement jelly.

I have not done anything for years in aviation; cannot spare the time. There is plenty of room for improvement.

Yours von truly,

Showar Or En

JANA W

Jan. 30th 1911.

ha. D. Elcane, Esq.,

C West Sind St.,

New York City.

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Your letter of the 26th instant regarding the Edison Storage Esttery Co. received.

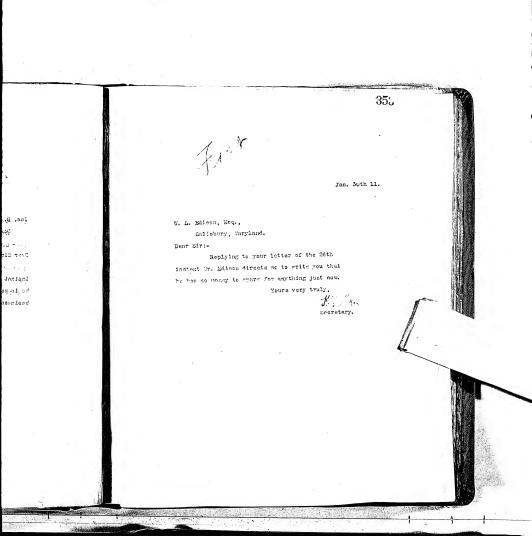
A firm of public accountants is now engaged in making an audit, and we should have it shortly. I will send you the results.

We have established a very good business, amounting at present to about \$60,600 per month, and it is growing. We employ 680 men.

On account of great employment is accounting and accounting currely and a continuous control to be the great decry expanse the control accion new on, and we will great show your currings before fall-

Yours very truly,

Thomas C. Caron



Timb

Jan. 30th 1911.

Messre. Harris & Samuels,

10, Dean Street,

Oxford Street,

London, W. England.

Dear Sirs:-

F. E. Powell Geo. V. 11 The Re

Dear Sir:-

Lenr atri-

ir. Hall's

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aviation as

Your letter of the 19th instant regarding the storage battery in England received. In. Edison directs me to write you that he is not represented at present. He first proposes developing the trade in the United States and later try the same thing in England. At present the trade would not warrant the erection of a fectory in England, as the poculiar character of the battery makes a large investment necessary.

Yours very truly,

Secretary.

Jr. M

. Jan. 31st 11.

Mdfood Fortland Communt Co.,

V. E. Mason, Eng., boyet.,

atumner wills, New Jersey.

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J. Rose,

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Year fatter of the SOM instant regarding the Milean behalf for bearings ato, received. See, added denote to to note you that the only may be you out of it in to conceive every bit of the and y lose that wide, is worn. Bothing can take the place of the

Yours tary truly,

HA Wales

K. X

Feb. 4th 1911.

My dear Hicks;-

Have just finished your fine brief.

1 cannot sac how any one could have worked the
case up better, or produced a better brief.

I have read the brief of opposing council--it looks poor. I believe we will win; if we don't, we shall know that we deserved to.

Yours very truly,

to Louis Hicks, Eq., / Marmar Co Colina.
71 Hassau Street.

New York City.

Dear Sir

Harry P

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Feb. 4th 1911.

Provident Mining Co.,

404 Bee Building,

Omana, Rebraska.

Dear Sirs:

Ly dea

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. I beg to confirm herewith telegram sent you this A.  $\ensuremath{\mathrm{H}}_{*}$ 

\*\*\*Are you in position to furnish twenty tons
Lithia Carbonute--if so state delivery and
price\*\*\* Signed-- Thos. A. Edison.

I am in a position to make a yearly contract for a numply of Lithia Carbonate; providing the price, delivery and quantity is all right.

Yours very truly,

Ma R

Feb, 6th 1911.

Occil Calvert, Enq., College Park, Maryland. Dear Sir:-

Aaeri Hent

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I enclose herewith a copy of letter received from our chemist at the Edison Portland Cement Co. regarding your putented cement bag, which Mr. Edison directs me to send to you.

Yours very truly,

C O P Y ---

EDISON PORTLAND CEMENT COMPANY.

STEWARTSVILLE, NEW JERSEY.

February 3rd 1911.

Er. Thos. A. Edison, Orange, New Jersey.

Dear Sir:-

Dea

CECL CALVERT-PATENTED BAG: I see no the open call improvement about this bag, except the cord in the open cad. This is probably supposed to prevent fraying, but my experience is that we have no special trouble on that part of the bag.

The cord might also reduce the tendency for the string to alip off, but I do not think our troubles in this line are sufficient to warrant the extra expense. Yours very truly,

H. E. Kiefer.

A. in

Feb. 6th 1911.

C. E. Lincoln, Esq.,

Editorial Manager,

The World, Rew York.

Dear Sir:-

Replying to your letter of the 3rd instant regarding the galley prooof of Mr. Beasell's article on feed, Mr. Edison directs me to write you that just as soon as the present rush is over he will rewrite the article and return it to you.

Yours very truly,

If develor

Secretary.

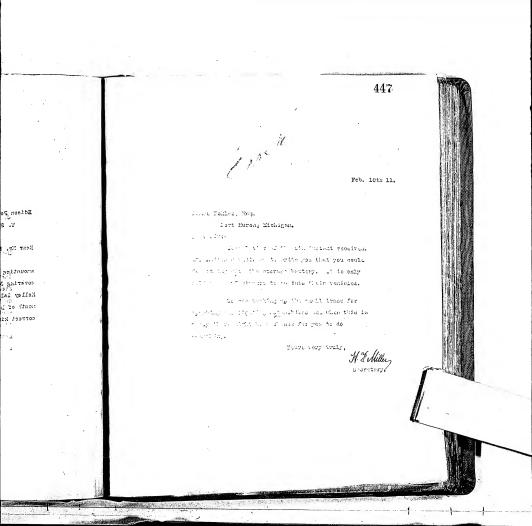
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Feb. 11th 1911.

W. F. Brewster, Esq.,

Hyde Park Hotel,

Chicago, Ill.

Dear Sir:

Replying to your letter of the 8th instant Mr. Edison directs me to write you that he once sent for Ives and wanted him to go to work on films in natural colors, but he would not do it, so he is working at it himself and has gotten pretty fair results.

Yours very truly,

H'H Millery

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Feb. 11th 11.

Miss Atty S. Hawley, Secretary--Library Board,

Milan, Ohio.

Dear Miss Hawley:-

Your letter of the 8th instant requesting contributions for the heating apparatus etc. toward the new Township Library Building received.

Mr. Edison directs me to write you that he will contribute \$250.00, and would like to do better but that his whole income is devoted to experimenting.

Yours wery truly,

Secretary.

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Feb. 11th 11.

Allan L. Benson, Esq.,

1 Arthur Street,

Yonkers, New York.

My dear Sir:-

Your favor of the 9th instant

received. I know of Hunter: he is a schemer,

--look out!

Yours very truly,

Mr. uot uot upeal gro souc 25 finar

Feb. 11, 1911.

Mr. F. L. Spence, Vice Chairman Board of Control, Toronto, Canada.

Dear Sir:

Your esteemed favor of Pebruary 2nd is before me. I did not reply to this immediately upon receipt of it because I had understood that your engineers, Messra. Rust and Aiken, were to visit our Works, and it occurred to me that it would be better to swait their arrival hefore replying.

I can appreciate how you feel about recommending to your people the use of oars driven with storage batteries, especially as the use of the storage battery for driving street cars is new. Permit me to call your attention to the fact that while the specific application of storage batteries to this particular service is new, yet the several details of the car and battery and their uses ere by no means new. The battery has been in successful and very extensive use for six years under such diversified conditions as to leave no doubt of its permanent success.. The conditions that I refer to are when used in trucks, and these conditions are usually much more severe than when the same battery is used in a street oar. A little thought on your part will make this clear to you. The battery used in a truck is usually concealed within the body of the truck in a dark place, usually in a dirty place, where it is not readily "getatable", whereas in e street oar it is in a light clean place where it is readily "getatable"; also in operating trucks they

Alfred Mr. A.ºB 44 Dear Sir the con

would with a control of the second of the second of the control of

Mr. F. L. Spence.

(2) Feb. 11, 1911.

are usually in the hands of men not qualified to properly care for them. In street cars where a number are used a system of inspection can, and should be, installed which will at all times give to the batteries the attention which they require. This attention is small, but nevertheless should be given; therefore if the battery has operated during the long period of time that it has under the adverse conditions of trucking I feel that it is safe to say that it will do even better work in street car service under the conditions you have. We have had experience enough to warrant us in giving you a proper and businesslike guaranty of the life of the battery. This insures for against financial loss on account of the possible failure of the hattery to perform its work in your city; we take the risk.

As to the cer itself: This is a matter which any engineer who is competent can judge for himself. The motor which drives the car is old. It operates under conditions the same as in the trolley car, practically, a slightly changed condition due to the bettery is more favorable for the motor than when used with the trolley. This is due to the lower voltage of the driving current, so that it can safely be said that if there is any change in the conditions so far as the electrical equipment is concerned, that is the motors, the controllers and the wiring of the car, it is favorable to the electrical equipment rather than unfavorable. It can therefore reasonably be expected that you will get a longer life from this part of your car structure by reason of the battery used than you would with the trolley.

As to the belance of the car: The design has been very carefully and intelligently worked out. The car body is made light, but not so light as to be fragile. It is stronger and more substantial than bodies have been made heretofore. The main feature of the body is

Mr. F. L. Speno Vice Chairma Board of Toron

Dear Sir:

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people the use of the term used in a dar truck in a dar readily "getter the use of place where it

Mr. F. J., Spectrost of the second of the se

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is competent a pfardtathering practically a Tavorable for eto the Tower v Fart that If t trioel equipme the wiring of duol thattar you will got a ent to mosse T A iltha to the Tw and intelli as faafreat 58d fee have be redw sosig

Mr. F. I.. Spence. (3) Feb. 11, 1911.

the introduction of a lattice steel girder which gives to the body
great rigidity longitudinally, and permits of a reduction in weight
of the various parts of the structure, so that the total weight of
the 26 ft. carbody is about 3500 lbs. as compared with the lightest
standard body made which is about 6800 lbs.

As to the structure of the truck, almost the same remarks apply. The truck is splendidly made. It is welded instead of riveted. It is intelligently designed, and I believe it is the best oar truck ever made.

I am, personally, in no way interested in the manufacture of these cars, trucks and electrical equipment, and I have no selfish interest in their use, and what I say to you in regard to them you may consider as an opinion unbiased.

As a proof of the excellent economy secured in the use of these cars I enclose you a reprint of a letter written by the Genl. Supt. of the Reilroad in Atlantic City, who tested one of these care, which if you will refer to any of these engineers in your locality you will see, in case you are not alroady familiar with these facts, that the operation of this car as to the cost of current per car mile is much lower than you are now getting (I think I am safe in saying one third) from eny like car in your city.

I have made some inquiry in regard to engineers in this locality who know something about these cars and batteries, and I am told that the firm of Westinghouse, Church, Kerr & Co., New York City, are a reliable firm, that they have studied this subject and are competent to advise you. You may communicate with them in regard to the matter, and I believe they would be glad to act as your consulting engineers.

In a general way you are safe in assuming that the operation

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the thireducts steet ristatt of the various the 126 Atu ann standard hody. ate As do the The truck is ap 18, jutellitenti se pull apen Leve ar d Inkinpere onat faids eseup intgregt, in thei may considen as is Conforting cars Lenclose V of the Railmond, if you will nefer Bee, in case, you operation of this lower, than you, an from any, like car ebem eved I who know somethin the firm of Westi reliable,firm, th to advise you of and I believe the bold & general

W a com

Mr. F. L. Spence. (4) Feb. 11, 1911.

of these cars on your proposed road will be satisfactory to you. The
cars ar. we reliable in their operation than the trolley. The system is more in a thick this more convenient and the cars will move
over any track in which the gauge is suitable.

In addition to the above mentioned advantages, it happens that the combined cost of all the elements that go to make up a complete railway, the net result is very much cheaper both in first cost and in the cost of operation.

We can refer you to many firms who have used these batteries, and shall be glad to do so if you desire.

I have written the Federal Storage Battery Car Company to meil to you, which I believe they have done, a complete set of their publications relating to these care.

There is one of these cars in operation here on the Watchung branch of the Eric Reilroad, which is doing excellent work. It has replaced a regular steam passenger train. Its cost of operation is about 15¢ per car mile as against \$1.14 per train mile, and the service performed for the 15¢ is exactly the same as that heretofore costing \$1.14, which gives you an idea of the relative economy.

I note on Page 3 of your letter that in regard to the standardization of the gauge of your read, your present gauge is 4' 10-7/8". I know of no method by which you could coonomically change the gauge of your cars, that is to fit the tracks so constructed as to permit a shifting of the gauge. I know of no case where this has ever been with the carry and one, and would not believe it to be a feasible scheme. However, as

I have never gone into this particular phase of truck construction I

AB , to the the the truck is on the truck is on the the the the the the the the truck ever made.

I am first and shell be these cars, true these cars, true winterset in their thousand to you, which

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Mr. P. L. Spence. (5) Feb. 11, 1911.

could not very well advise you, but I should think it would be a liftficult and very unsatisfactory arrangement. I see no reason, however, why you should not build your road of the same gauge as the belance of the roads in Toronto. Your cars can be built to any gauge you desire, and these cars will be able to operate, provided the gauge is the same, over any of the lines in Toronto from your own, forward or back, but if you install these cars the trolley cars will not be able to operate over your line, because you will

I have requested Er. Beach, President of the Federal Storage Battery Car Company, who manufacture these cars, to write you, and any further information you desire in regerd to the metter, I am sure he will very cheerfully give you. I saw him yesterday, and he said he had seen your Mesers. Rust and Aiken, and that he will be glad to go to Toronto to confer with you and your engineers as to the details of the proposed installation.

Yours truly

JTB

have no trolley wire to feed them.

A dien

Fer. 13th 11.

Chas. H. Meltzer, Esq., 476 Central Park West, New York City.

Dear Sir:-

Replying to your letter of the 12th instant Mr. Edison directs me to write you that you had better wait until he gets through with more music -- say around March first. He is trying to get at the bottom of commercial music.

Yours very truly,

Secretary.

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or or of sely

Feb. 14th 11.

T. C. Martin, Esq., 29 West 29th Street,

New York City.

My dear Sir:-

your letter of the 13th instant regarding sheet nickel received. Mr. Edison directs me to write you that we are only rigged up for making very small sheets for the battery. When he can spare the time he intends constructing a machine for making large sheets--20000 to the inch.

Yours very truly,

Assistant Secretary.

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R. C. Ga

Dear Sir

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Feb. 14th 11.

Mrs. Ida R. Condit,

12°

Caldwell, New Jersey.

Dear Madam:-

Replying to your letter of the 11th instant Mr. Edison directs me to write you that there are four good automobiles (electric) for family use on the market; as follows:The Bailey made by S. R. Bailey & Co. of Amesbury,
Mass.---Open runabout.
The Waverly, made by the Waverly Co., Indianapolis,
Indiana.---both closed and open.
The Baker,--made by the Baker Motor Vahiole Co.
of Cleveland, chio,---open and closed.
Detroit Electric--made by the Anderson Carriage Co.
Detroit, Michigan.--both open and closed.
These machines are equipped with Edison batteries and the manufacturers will be pleased to send catalogs on application.

Yours very truly,

Assistant Secretary.

T. C. Mart

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when he can a machine

P. S.--



Feb. 13th 11.

R. C. Williken, Esq.,

515 Bond Building, Washington, D. C.

My dear Sir:-

R. F. Br. Dear Sir

Dear Sir

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that the

Perhaps

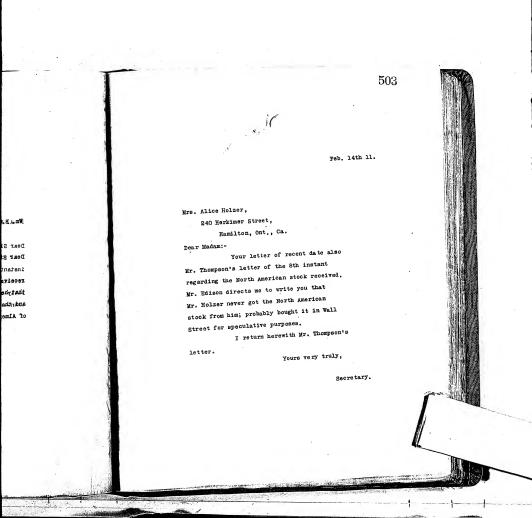
thanks y

Yours of the 7th instant received.

Finance is entirely out of my line: I do not want to be connected with it. There are about forty million persons in the United States who think they know all about it and it's going to be a big job to explain.

Yours very truly,

De C. Eur



April 10

Feb. 15, 1911.

Acolian Company, 362 Fifth Avonue, New York City.

Centlemen:

Referring to the conversation of Er. Meadoworoft with your library of music rolls at twenty dollars per annum, which entitles the subscriber to the use of 24 rolls per month, or the equivalent of 268 rolls per year. I understend that the subscriber to the use of 24 rolls per month, or the equivalent of 268 rolls per year. I understend that the control of the subscriber wishes by taking the sold music above much short per very subscriber wishes by taking the sold. Will you plesse, therefore, enter a year's subscription in my name, and ship the following rolls at your early convenience; ience;

| 75965,<br>1032,<br>9060,<br>1440,<br>61687,<br>63009,<br>1036,<br>9030,<br>72537,<br>9119,<br>64789,<br>62509,<br>9473,<br>76507, | 1030,<br>62251,<br>1438,<br>9044,<br>63005,<br>1034,<br>9372,<br>72529,<br>9117,<br>9199,<br>60085,<br>9375,<br>1316,<br>68789, | 9374,<br>61359,<br>61045,<br>1103,<br>3343,<br>77399,<br>70077,<br>1072,<br>60663,<br>60081,<br>9137,<br>1314,<br>68785,<br>9029, | 9077,<br>61041,<br>9061,<br>68247,<br>9121,<br>70075,<br>1037,<br>60859,<br>72539,<br>9078,<br>64797,<br>62511,<br>9474,<br>76509, | 1031,<br>62253,<br>1439,<br>61685,<br>63007,<br>1035,<br>9373,<br>72535,<br>9118,<br>64787,<br>62507,<br>9376,<br>76505,<br>64979, | 62249,<br>1437,<br>9013,<br>62999,<br>3344,<br>9371,<br>70079,<br>1073,<br>9198,<br>60083,<br>9147,<br>1315,<br>68787, | 61307,<br>61043,<br>1102,<br>68249,<br>77297,<br>72285,<br>1071,<br>60861,<br>60079,<br>9079,<br>64799,<br>68779,<br>9028, |
|---|---|---|--|--|--|--|
|---|---|---|--|--|--|--|

In shipping the rolls, will you please address them to W. H. Eendoworoft, Edison Laboratory, Orange, H. J.?

Yours very truly,

WHM/JTB

H. T. Milley Skeretary

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Feb. 20th 11.

The Taylor-Hobson Co.,

St. James Building,

Broadway & 26th Sts.,

New York City.

Dear Sirs :-

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I am returning herewith lens No. 19786 with attachments. I feel that I have kept this lens altogether too long, but have been away on some important work and could not find time to take up the experiment. I was in hopes, when I saw you last, to get at it without delay, but I find out to-day that I am called away on a long job in our motion picture department, and it might be months before I can get at the lens proposition.

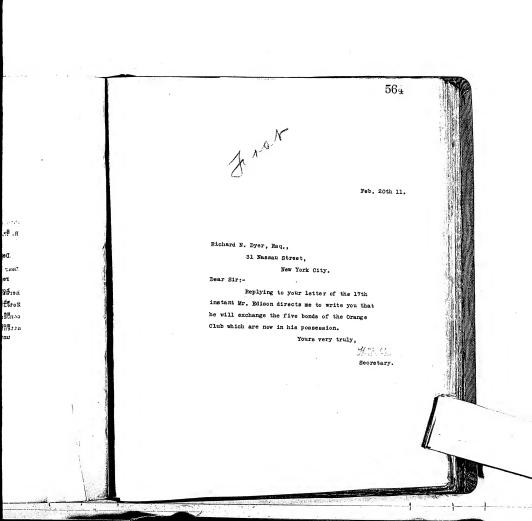
I sent Mr. Oliver, our studio engineer to see you and hope he found what he wanted.

Will call on you at the first opportunity I have of getting in the City and thank you for your kind forbearance in this long delay.

The second secon

Yours sincerely,

7 B. Mompson



Just

Feb. 21, 1911.

Mrs. Geo. W. Young, 8 West 9th Street, New York City.

My don't Endame:

I hope you will not make any contracts for record making for the next few months, or until I complete, moment if possible, the experiments I am now carrying on for greatly improving the recording and reproducing of the sograno voice.

Being quite familier with the remerkable purity of your voice, I have looked forward to a time when I can record and reproduce it in a manner commonsurate with the excellence of the material you will be able to give me. I have almost recehed the gool, and will very shortly ask you to honor me by allowing a record to be made of one of your favorite operas.

In the meantime, please do not commit yourself in such way that it would be impossible for you to join forces with me if I :-ach the goal.

With my highest respects to yourself, and re-

gards to Mr. Young, I remain,

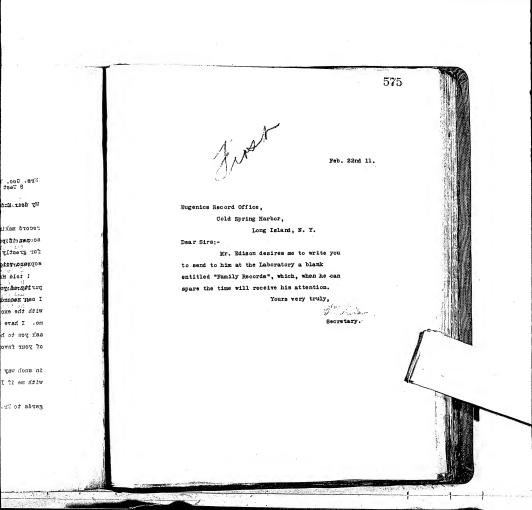
Yours sincerely,

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A. G. A Edison Po 34

Dear Sir: Dear Si

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Just

Feb. 22nd 11.

Mr. Thomas Petrie,

15 Brindly St.,

St. John, N. B.

Dear Sir:-

Your favor of the 20th instant to Mr. gdison was received, and he has asked me to reply to same.

The smallest practicable batteries that he knows of are the small dry batteries that are used for lighting minature lamps in torches or for pocket electric lamps, such as are used in large numbers at this time. You can undoubtedly find these at any electrical goods dealers in St. John. If they are not to be found there, you can obtain them from J. H. Bunnell & Co., 20 Park Place, New York City. If you write to them they will send you all particulars about size, cost, etc.

Mr. Edison wishes you all success with the work that you are engaged on, but he would be entirely unable to offer you any help, as he is working from 16 to 18 hours a day on his own business and inventions, and finds it absolutely impossible to spare any time for matters outside of them.

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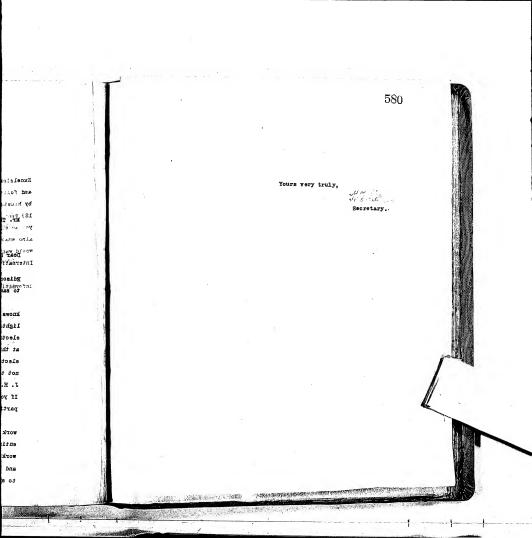
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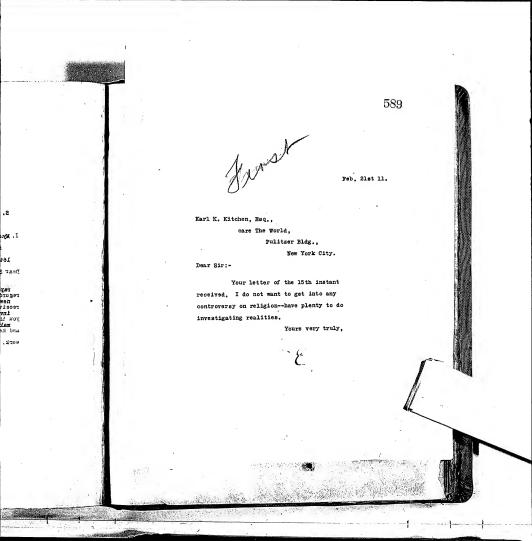
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576

Feb. 23rd 11.

Edison Portland Cement Co.,

W. S. Mallory, Esq., Pres.,

Stewartsville, New Jersey.

Dear Mr. Mallory:-

Referring to attached bill for insurance on Oxford Quarry property, it seems to me that Mr. Edison should only be charged with the insurance from the time he took over the property last December until the expiration of the policies. Will you please alter the bill accordingly and oblige,

Yours very truly,

Secretary.

S. M. Bowman

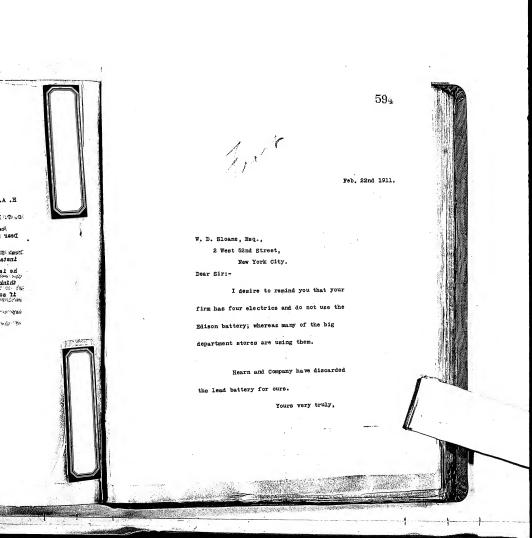
care Ea

Ric

Dear Sir:-

regarding an Edison direct

so over-work to look into



Just

Feb. 24th 11.

Mr. Ralph W. Pope, Secretary, American Institute of Electrical Engineers, 25 West 39th Street, New York City, N. Y. Dear Sir:-

I desire to vote to nominate

Mr. Gano Dunn for President of the American

Institute of Electrical Engineers.

Yours Very truly,

Barbe James

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Just.

Feb. 25, 1911.

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I regular to establing gravitings to the good people of her prot in the publication stdel you are establishing in a conception with the republic furthering art of motion pictures. This est is one that I have followed with great interest once also its land that I have followed with great interest once also its land then I may opinion it is bothered to be I will be passed in the commercial and education of machine, and if your publication is connected thoughts raint lines I as once the 13 of I fill a public mane.

Marking you showed, I as,

Yours volumeraly,

Francis I ( )

Feb. 25th 11.

Sir James Grant,

150 Elgin Street, Ottawa, Canada.

Dear Sir:-

Your letter of the 22nd instant

received. Mr. Edison directs me to write you that your diagnosis is wrong -- the trouble due to gas is from a kink in the lower intestine and he can always relieve the pressure by a somewhat violent wrench of the stomach. At the hospital they said his blood is dead normal and that there is no sign of a deposit in the arteries.

Yours very truly,

Secretary.

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Mr. Ernegt

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February 28th 1911.

Dr. Wadsworth Warren,
722 Hammond Building,
Detroit, Michigan,

Dear Sir:-

Dear St

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it.

I feel inclined, just at the present time, to sell the Lansden Company for just what I paid for it plus ten (10%) per-cent--which is about interest on the money.

The O'Esion\_

Yours very truly

Peb. 28th 11.

Mr. T. A. Edison, Jr.,

R. F. D. No. 3,

Burlington, N. J.

Dear Tom: -

Replying to yours of the 25th instant Kr. Edison directs me to write you that He probably will not go to Florida this year.

Yours very truly,

Jan Water C.

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Dear

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Feb. 28th 11.

C. J. Hendrickson, Esq.,
care C. E. Conover Co.,
101 Franklin Street,
New York City.

Dear Sir:-

den't

24th

Your letter of the 24th instant regarding Mr. Edison's recent interview on sheet nickel, which appeared in the Pebruary "Cosmopolitan" received. Mr. Edison directs me to write you that we are only rigged up for making very small sheets. He hopes to be able to construct a large machine for producing large sheets this summer.

Yours very truly,

Secretary.

Jan Me

Feb. 28, 1911.

Burko Electric Company,

Erie,

Penna.

My dear Ur. Burke:

Dear

appr batt

heg are to a b Can you now give us full information about your alternating current rectifier adapted to run on 60 cycle, single phase circuit, and to deliver 50 amperes D. C., for charging purposes? You promised to tell me more about this appearatus, end, as you probably know, the charging question is becoming of greater importance to us every day. Please give us full information regarding details of the outfit, price, etc.

TAE/JEB

D 081-

Jan 18

Feb. 28th 11.

Name Goo. E. Gorham, FAG State Street,

Albany, New York.

lly dear Madam: -

Your favor of the 25rd instant "bucklyed. Many thanks for the photograph. My saughter, Mrs. Marion E. Ceser's address iv. Holenheimer Str.4, Mulhaussen, Elease, Germany.

I have not had a photograph of Mare. Owser for ten years and this is very acceptable.

Yours very truly,

Burko Eleo J. El My deor Er Des

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Jan M

Feb. 28th 11.

Miss Clara A. Avery,
47 Eliot Street,
Detroit, Mich.

My dear Clara:-

time.

I remember your mother perfectly, as well as your good self; also Dri and your other brother.. I also remember the old house with the kitchen on the side hill. I think Doctor Travers lived next to you and Conger close by.

I am pleased to learn that your mother has reached such an advanced age and hope she will go to one hundred years. As your mother states my mother was a good woman and very strict with T. A. E.

With kind rememberances and thanking you for the book, believe me to be, Yours sincerely,

Jin Y

March 2nd 1911.

SolentLi'ic American,

huma and Company.

361 Broadway.

New York .

My dear Sire; -

Thos

Dekra

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as

Yours of the 28th ultime also galley proof received

Nothing plopses me more than to have engineers put themselves on record as to the certainty or the railure of experiments in which I am engaged.

The iren moulds of my house are finished, with the exception of the roof--and the experiment will be carried to a finish.

Sincerely yours,

And The same

First

March 6th 11.

Ira M. Miller, Esq., 1634 Walnut Street. Cleveland, Ohio.

Dear Sir:-

Dear

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Committee of the Committee of the Contract of

Yours of the 2nd instant regarding garage space received. Mr. Edison directs me to write you that the cheapest garage for quick money is a very light constructed steel building one story high, with only corrugated iron on the sides and top -- put up with bolts so the whole can be cheaply erected and then taken down and moved to another place.

You can then rent the ground from some estate that is holding it for future use and who are always glad to make taxes. These vacant lots are near business centers; thus you have a minimum investment.

Yours very truly,

secretary.

# COMPANY RECORDS SERIES

This series contains correspondence, interoffice memoranda, account books, minute books, letterbooks, and other records pertaining to the operations of Edison's companies. Among the companies incorporated during the period 1899-1910 were the Edison Manufacturing Co., Edison Portland Cement Co., and Edison Storage Battery Co. Edison companies conducting business abroad during these years included the foreign department, branches, and subsidiaries of the National Phonograph Co.; the Mining Exploration Co. of New Jersey, and the Edison Ore Milling Syndicate, Ltd. The records of many of these companies extend beyond 1910, and in most cases selections have been made from the entire record group and not merely from the records generated during the years 1899-1910.

The period 1899-1910 was one of increasing centralization for Edison's companies, many of which would be consolidated into Thomas A. Edison, Inc., in February 1911. The Legal Department and the Foreign Department, for example, both emerged from Edison's phonograph business but served the interests of several companies in addition to the National Phonograph Co. Much of the centralization was the work of Frank L. Dyer, general counsel of the Legal Department, who succeeded William E. Gilmore as president of the Edison Manufacturing Co. in 1908. Dyer later helped establish central committees such as the Manufacturing Committee, some of the minutes for which can be found in the "1910. Edison, T. A. - General" folder in the Document File Series. The correspondence and case files of the Legal Department appear on the microfilm in the Legal Series, while most of the financial and administrative records of the Foreign Department are in the National Phonograph Company Records.

Most of the documents in the Company Records Series can be found in company record groups of the same name in the archives of the Edison National Historic Site (ENHS). However, the ledgers, journals, and other accounting records in this series are primarily from the Account Books record group. Bound volumes bearing archival N-numbers and PN-numbers are interfiled in the ENHS archives with Edison's laboratory notebooks and pocket notebooks. A few items are from the Legal Department record group.

Many of the documents comprising the company record groups in the ENHS archives were removed by archivists from the Document File during the 1980s and 1990s. Some Edison company records remain in the Document File and can be found in folders such as "Edison Crushing Roll Company," "Edison Manufacturing Company," "Legal Department," and "Phonograph - Edison Business Phonograph Company," "Correspondence involving the National Phonograph Co., Ltd., and various other foreign subsidiaries of the National Phonograph Co., can be found in the National Phonograph Company Records. Printed promotional material generated by Edison's companies can be found in the Primary Printed Series.

The selected records are arranged in the following order: (1) Compagnie Français du Phonographe Edison; (2) Edison Manufacturing Company; (3) Edison Phonograph Works; (5) Edison Ponograph Works; (5) Edison Portland Cement Company; (6) Edison-Saunders Compressed Air Company; (7) Edison Storage Battery Company; (8) Mining Exploration Company of New Jersey; (9) Motion Picture Patents Company; (10) National Phonograph Company; (11) New Jersey Patent Company; and (12) North Jersey Paint Company;

Among the items not selected are two summary books prepared by or for Frank L. Dyer in 1908 and 1910. Both contain individual entries for many Edison companies and summarize incorporation data. The information in these books duplicates the material in the selected records.

#### OTHER EDISON COMPANIES

In addition to the twelve companies represented in the Company Records Series, there are other Edison companies with identifiable records of the period 1899-1910 for which no discrete record group exists in the ENHS archives. Financial records for these companies are from the Account Books record group, while correspondence and other material generated by and pertaining to these companies are from various record groups and can be found in several series on the microfilm.

# Douglas Phonograph Company (1901-1911)

This company was formed in November 1904 and dealt in Victor talking machines as well as Edison phonographs. It was controlled by the National Phonograph Co. Correspondence regarding the company's organization and activities can be found in the Legal Series.

The unselected financial records consist of two ledgers (1901-1904), three journals (1902-1909), and six cash books (1901-1911) that detail the finances of the company and its predecessor, Douglas & Co.

# Edison Business Phonograph Company (1908-1911)

This company was formed in June 1908 as a successor to the Commercial Department of the National Phonograph Co. It was absorbed into Thomas A. Edison, Inc., in February 1911. Correspondence regarding the company's activities can be found in the "Edison Business Phonograph Company" folders (1908-1910) in the Document File Series. Promotional publications issued by the company can be found in the Primary Prindet Series.

The unselected financial records consist of a ledger (1908-1911), cash book (1908-1911), payroll book (1908-1911), and unbound journal and ledger sheets (1908-1911). The payroll book contains additional entries from 1914-1916, when Edison's business phonograph was handled by the Ediphone Division of Thomas A. Edison. Inc.

# Edison Manufacturing Company, Ltd. (1903-1918)

This company was formed in London in August 1904 and registered in September. George Croyden Marks, Edison's patent agent, was appointed managing director. Edison was the majority stockholder and one of the directors. The company transferred its base of operations from London to West Orange in May 1915, and it was officially dissolved in 1918. During its existence the Edison Manufacturing Co., Ltd., conducted no business. According to a memorandum from 1904, "It is simply a means of protection for the present for the Edison Manufacturing Company that exists in America." A small amount of correspondence regarding the commercial exploitation of the American company's products in Great Britain can be found in the National Phonograph Company Records.

The unselected records consist primarily of a minute book (1903-1918) and a series of unbound annual corporation reports (1903-1918) that detail the shareholders and directors of the Edison Manufacturing Co., Ltd.

# National Phonograph Company of Australia, Ltd. (1906-1933)

This company, probably formed in November 1905, was organized to sell Edison phonographs, records, and other products, including batteries, Bates numbering machines, and Edison films. Correspondence regarding the activities of the National Phonograph Co. of Australia, Ltd., can be found in the National Phonograph Company Records.

The unselected financial records consist of individually bound annual and semi-annual auditor's reports (1906-1933). Included are balance sheets, profit and loss reports, and trading accounts, as well as detailed statements of account with the Foreign Department of the National Phonograph Co. (1906-1911) and with the International Division of Thomas A. Edison, Inc. (1911-1933). The trading accounts usually indicate the Australian sales of each product individually. Several audits include covering letters from William W. Wyper, managing director of the National Phonograph Co. of Australia, Ltd.

# National Phonograph Company of Chicago (1901-1907)

The Chicago branch of the National Phonograph Co. began keeping its own accounts in March 1901, and the branch was closed in February 1907. Correspondence regarding its activities, along with a profit and loss statement for the year ending March 1, 1904, can be found in the National Phonograph Company Records.

The unselected financial records consist of a ledger (1901-1907), journal (1901-1907), and four cash books (1901-1906). The journal contains a note that "No Accts were kept in Chgo from Jany 1st 1902 to Mch 1st 1903."

#### New England Phonograph Company (1905-1909)

The New England Phonograph Co. was one of the local phonograph companies licensed in 1888 by the North American Phonograph Co. In 1905 a struggle for control of the company, which had not conducted any business since the 1890s, developed between an Edison-aligned faction, led by President John E. Helm and Secretary Joseph F. McCoy, and a group led by James L. Andem. Correspondence regarding the control and activities of the New England Phonograph Co. can be found in the National Phonograph Company Records and in the Lead Series.

The unselected records consist primarily of a minute book (1905-1908) and three loose items enclosed in the book (1909). The minute book contains the records of shareholders' meetings and directors' meetings for the period October 1905-October 1908; the loose items refer to subsequent meetings not recorded in the book. The subjects covered include litigation brought by Andem against the New England Phonograph Co.; a criminal case against Andem; and the position of the New England company regarding ongoing litigation between the National Phonograph Co. and the New York Phonograph Co.

# COMPAGNIE FRANÇAISE DU PHONOGRAPHE EDISON RECORDS

The Compagnie Française du Phonographe Edison was organized in Paris during September 1904 to sell Edison phonographs and records and, eventually, to manufacture records for sale. Joseph L. M. Kaltenecker was the first managing director of the company, James H. White of the National Phonograph Co., Ltd., was the first chairman of the board. The company was controlled by the National Phonograph Co. until 1911 and by the Foreign Department of Thomas A. Edison, Inc., thereafter. It became inactive after 1918, but it was not dissolved until 1924. The records consist of correspondence regarding the organization, structure, and policies of the company can also be found in the National Phonograph Company Records Series).

The selected records are arranged in the following order: (1) corporate records (1904-1924); (2) merchandise ledger (1904-1923), and (3) financial statements (1905-1914). The items not selected consist of a general ledger (1904-1923); two unbound ledgers (1907-1923); two journals (1907-1923); and two cash books (1908-1914).

#### Corporate Records (1904-1924)

This folder contains correspondence and other documents relating to the business and legal affairs of the Compagnie Française du Phonographe Edison, holded are items pertaining to the organization of the company in 1904, its leadership and facilities, and its discolution in 924. There are also partial corporate minutes; letters concerning a musclad copyright between Frank L. Dyer, president of the National Phonograph Ca. and Thomas Graft, amenging director of the National Phonograph Co., Ltd., in which Edison's plans for the French business are discussed. Other correspondents include William C. Gilmore, president and general manager of the National Phonograph Co. until 1908; John R. Schemehorm, assistant general manager of the National Phonograph Co., Ltd., Jumish I. White, begidner for the Compagnie Française du Phonographe Edison and managing director of the National Phonograph Co., Ltd., Jumish I. White, president of the Compagnie Française du Phonographe Edison and managing director of the National Phonograph Co., Ltd., until 1908; and patent agents Brandon Brothers in Parks and George Croyden Markin is London.

# Merchandise Ledger (1904-1923)

This ledger covers the period September 1904-June 1914, with additional entries from 1916-1918 and December 1923, when the company was dissolved. It summarizes transactions relating to the purchase and sale of phonographs, phonograph records, and other mechandise, including films, projectors, and betteries. The entries are written in French, and the amounts are calculated in French francs.

#### Statements (1905-1914)

These unbound statements cover the period January 1905-December 1914. They consist of a variety of balance sheets, expense statements, journal entries, and profit and loss statements for the Compagnie Française du Phonographe Edison and its record manufacturing plant at Levallois-Peret.

#### RECORDS NOT SELECTED

#### General Ledger (1904-1923)

This ledger covers the period September 1904-July 1914, with additional entries from 1916-1918 and December 1923, when the company was dissolved. As the account book of high entry, it summarizes transactions relating to the sale of phonographs, phonograph records, and other products. Included are capital, cash, sales, and other accounts. The entries are written in French, and the amounts are calculated in French fraces.

#### Ledgers (1907-1923)

These two unbound ledgers cover the period June 1911-July 1914, with additional entries from 1916-1918 and 1923, when the company was disovoled. Also included is a legal expense account from 1907. Most of the alphabetical entries summarize transactions with individuals and companies, including royalty accounts with the Gaumont film company in Parks and the Reimers-Bherg film company in Brussels. Other accounts are with firms that appear to be dealers in-France. Spain, and Belgium. Many accounts are continued from one ledger to the other. The entries are written in French, and the amounts are calculated in French francs.

#### Journal #2 (1907-1912)

This journal covers the period April 1907-September 1912. Chronological entries provide information about transactions posted to various accounts and recorded in the general and merchandise ledgers. Each page bears the initials of an accountant or auditor. The entries are written in French, and the amounts are calculated in French francs.

#### Journal #3 (1912-1923)

This journal covers the period September 1912-July 1914, with abbreviated entries for 1915, 1916, 1916, and 1923, when the company was dissolved. Chronological entries provide information about transactions posted to various accounts and recorded in the general and merchandise ledgers. Each page bears the stamped initials of an accountant or auditor. The entries are written in French, and the amounts are calculated in French francs.

# Cash Book #2 (1908-1913)

This cash book covers the period August 1908-January 1913. Chronological entries provide information about transactions posted to the cash account and condensed in the general ledger. A running head reads "Compte de Caisse" and indicates the month documented below. The entries are written in French, and the amounts are calculated in French francs.

#### Cash Book #3 (1913-1914)

This cash book covers the period February 1913-July 1914. Chronological entries provide information about transactions posted to the cash account and condensed in the general ledger. A running head reads "Comple de Caisse" and indicates the month documented below. The entries are written in French, and the amounts are calculated in French francs.

# Compagnie Française du Phonographe Edison Records Corporate Records (1904-1924)

This folder contains correspondence and other documents relating to the business and legal affairs of the Compagnie Française du Phonographe Edison. Included are items pertaining to the organization of the company in 1904, its leadership and facilities, and its dissolution in 1924. There are also partial corporate minutes; letters concerning a musical copyright agreement executed in 1905; a dealer's price contract from 1908; and a series of letters from 1909-1910 between Frank L. Dyer, president of the National Phonograph Co., and Thomas Graf, managing director of the National Phonograph Co., Ltd., in which Edison's plans for the French business are discussed. Other correspondents include William E. Gilmore, president and general manager of the National Phonograph Co. until 1908; John R. Schermerhorn, assistant general manager of the National Phonograph Co., Ltd., James H. White, president of the Compagnie Française du Phonographe Edison and managing director of the National Phonograph Co., Ltd., until 1906; and patent agents Brandon Brothers in Paris and George Croyden Marks in London.

Approximately 20 percent of the documents have been selected. The unselected items include monthly sales reports and evaluations of musical recordings; documents pertaining to the musical copyright agreement negotiated with Lucien Vives of the Agencie Generale d'Edition Phonographique and to other matters of French musical copyright; and correspondence regarding the flight of managing director Maurice Lehmann to Germany at the outbreak of World War I. Also not selected are routine statements of account; proxies and stock transfers; letters of transmittal and acknowledgment; and documents that duplicate information in selected items. Related material can be found in the National Phonograph Company Records (Company Records Series).

BRANDON BROTHERS

PATENT LAWYERS

CABLE ADDRESS "ABDICANT, PARIS"

VESTERN UNION CODE

R.H.BRANDON, EMCLASS, PA D.H.BRANDON, EMCLASS PA M.NORIN, Graduata at Law R.FLICOTEAUX.c.s. 59, Rue de Provenc TO

Taris (1x) July 5,1904

C/o Rational Phor

par Sir, a Juli 2 1804

We now have the pleasure of sending you herewith a draft of the articles of Association we propose for the French Company witch you intend forming. We have not translated this draft jibe English as we understand you have, in Orange, a capable translator from the French.

At the outset, we had requested our French Notaire to make a draft of the Articles of Association in view of the fact that this work is part of his attributions but his draft was so long and complicated and seemed to us so unsuited to the present case, that we found it advisable to prepare a completely new one. We send you the Notaire's draft herewith; it is the one which is hand written. It would have been perfect in the case of a large Company having many shareholders, but in your case it would go beyond the mark and would entail needless formalities.

The draft we propose has been prepared by ourselves and a barrister who has great experience on the subject. The articles have been drawn up as simply as possible. It leaves you great liberty and only necessitates the minimum amount of formalities. We call your attention to the following:-

Art.l. The duration of 30 years is simply indicative and can naturally be modified. In view of the fact that the General Meeting, according to Art.8, may dissolve the Company, we thought it best to make it of long duration. We also included manufacture as one of the possible objects of the Company as, you may, later on, wish to entrust the manufacture to the Company.

Art.6. In order to avoid having to notify shareholders of the dates of General Meetings we have fixed the dates beforehand, but it is possible, if you wish it, to say that the General Meetings will take place during the first quarter or half year. In such case, however, it would be necessary to send timely notices to the shareholders and the time would have to be indicated in the Articles of Association.

Art.4 & 9. We have left it to the General Meeting to decide upon the remuneration of the Directors in view of the fact that it is not your intention that the Company should make large profits.

It will also be advisable for you to let us have a declaration, (it may be in English) from Mr.Edison in which he agrees to the formation of the French Company, and to the use of his name in its title. The following form would be suitable:

I, THOMAS ALVA EDISON, hereby authorize the formation according to Mr.W.E.Gilmore's instructions of a French Company

W.E.Gilmore Esq.,

under the title of "COMPAGNIE FRANÇAISE DES PHONOGRAPHES EDISON".

Orange

Will you kindly examine the drafts we send you and favour us with any observations you may have to make.

We remain,

Brundon Br

#### TRANSLATION

Brandon Frères,
59 Rue de Provence,
Paris.
Patents for Inventions.

#### Article 1.

It is formed for a period of 30 years, under the title of "Compagnie Francaise des Phonographes Edison" (Edison French Phonograph Co.), a stock company, which will have for its principal object the sale, purchase and rent of Phonographs and Phonograph Records, as well as all other appearatus etc. used to record and reproduce sounds, eventually the manufacture of Phonographs, Records and Supplies, and all commercial and industrial businesses connected therewith.

The capital stock is fixed at 100,000 francs, divided into 200 shares of 500 francs each.

The office of the company is in Paris, #\_\_\_, \_\_\_\_ Street.

Article 2.

The 200 shares forming the capital stock should be subscribed for and at least 1/4 paid in, before the formation of the company.

The shares are nominative.

Transfers can be made only under conditions as fixed by the management of the company.

#### . \_Article 3

The company is controlled by a single Director, or by a body composed of three members, whichever the majority of the shareholders shall think best.

If the company decides to elect one Director only, they should also choose an assistant Director, to succeed him in case of death, resignation or obstacle.

Each Director should be elected for 6 consecutive years, and ought to own at least two shares.

In case a Board of Directors is elected, its movements will be governed by the following:

In case of a vacancy in said Board of Directors, the romaining two will have authority to elect a third to fill the unexpired term of the absenté, if they do not care to operate until the next general meeting with two members only.

If the Board of Directors should be reduced to one, he can, until the next general meeting, be sole Director of the business of the company, or elde choose one or two other Directors,

The Directors appointed under the conditions set forth in the two preceding paragraphs, could hold office only intil the next general meeting, and at that meeting the members could either retain or replace the Directors thus appointed.

The Board of Directors has full authority as to the time and place of Meetings, the conditions of voting, reports of meetings, as well as everything connected with its private business.

The vote of two at least of its members is necessary in order to pass a resolution.

Resolutions are carried by the majority of the members present.

Copies of resolutions of the Board of Directors, as well as those of the General Meeting, should be certified by a Director.

#### Article 4

The Director, or the Board of Directors, if appointed, has full power of administration. He can buy, sell, exchange all property, furniture, and fixtures, affect or cancel all leases, sales, agreements of all kinds, even for a term exceeding his power.

He can contract all debts and receive all monies due the company; can draw, sign, pay or endorse all business papers and checke, as well as all receipts, vouchers, bonds and orders on all public or private banks.

He will litigate, compromise, etc. all surrenders and agreements, give. and sign all payments of mortgages, privileges and void shares, all seizures, etc., with or without payment.

He can decide the change of the office, but only to another place in the district of the Seine.

The Director or Board of Directors, will recoive a salary to be fixed by the general meeting of shareholders, of a fixed sum or proportionally in the participation of the profits of the company, or both, without regard to his individual share as a scockholder, spoken of hereafter.

The Board of Directors can give all or part of its power to one or many of its members. It can also substitute one or many Directors, even outside from the Company.

It will determine an it thinks best, the privileges of these delegates Directors, as well as the salary attached to their positions. These salaries can consist in whole or in part of a percentage of the profits, or even of the business done by the company.

The Director can elect one or many Directors, even outsiders from the company, whose salary he will fix as per proceding paragraph.

#### Article 5

Each year the General Moeting will appoint a Manager of Accounts, and an assistant Manager to succeed him in case of death or obstacle. The Moeting which appoints them will fix their salaries.

#### Article 6

Rach year there will be a general meeting of shareholders, at the company office, the first Monday of the month of \_\_\_\_ at 2 o'clock, to pass on accounts and all other business submitted to them by the Director or Board of Directors.

Besides this general meeting, a Meeting can be called by the Director or Board of Directors, whenever he thinks necessary.

In this case, notice should be given by letter mailed 8 days in advance to each shareholder, to the address given on the books of the company.

"The Order of the Day"for General Meeting is fixed by the Director or board of Directors. This should be held at the company's office 5 days prior to the Meeting.

## Article 7.

Each shareholder has the right to personally attend all meetings.

or representation

Power can be given to a third, not shareholders. French companies, or foreign companies, minors, etc. can be represented by their legal representatives, married women by their husbands, etc.

Rach shareholder has a voice t:orugh the share he holds or represents.

Resolutions are passed by the majority of the shareholders and representatives who take part in the vote.

The Meetings are presided over by the Director, or by a member of the Board of Directors, appointed by the said Board of Directors.

The meeting will decide, as it sees fit, as to whom its staff will be composed of.

The minutes of the meetings and resolutions will be entered on the books of the company, and signed by the members.

The Meeting can only pass on matters orought up at their "order of the day".

#### Article 8.

The General Meeting, has power to make all necessary decisions, and make any changes in the present statutes, provided agreed to by the number of shareholders required by law.

For instance, the General Meeting has power to transer the company's office to wherever it thinks best, continue the business of the company or terminate same, submerge it in other companies, or join them; reduce the capital stock, increase the capital stock by increasing the number of shares or value of each, determine the conditions under which said shares will be issued; determine all improvements, provisions and reserves ordinary and extraordinary, modify the cutting of the shares; authorize the issuing of shares and cancellation of shares under conditions other than those set forth in Article 2 above. Increase, modify or

restrict the power of the Director or Board of Directors.

#### Article 9

The work of the company will begin January 1st and end December 31st of each year.

The profits for each year will be distributed as follows:

2nd. 95% to be divided equally between the 200 shareholders, less the amount which the General Assembly will deem proper to pay to the Director or Board.of Directors, which amount will be deducted from this said 95% profits.

#### Article 10.

At the time of the dissolution of said company, the General Meeting will appoint one or a number of Receivers and fix their duties,

It can assign whatever power it possesses by virtue of Article 8 above, and continue operations during the entire term of liquidation.

The residue remaining after payment of all liabilities, will be divided among the shareholders.

#### TRANSITORY PROVISIONS

1. Notwithstanding article 9 above, the first fiscal year will cover the time successing the formation of the Company until Dec. 31, 1905.

II Notwithstanding Article 6, the Meetings can be called by individual notices addressed to all subscribers, mailed 24 hours in advance.

III In addition to this General Meeting, the Director, or Board of Directors has power to call a special Meeting to pass on all matters which said Director or Board of Directors may have to submit to said Meeting.

IV . The members of the Meeting can modify the statutes as they think best, provided they do not outstep the limits set forth in Article 8.

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. V. Power can be given to a shareholder to negotiate his stock, whereever he may care to, under the rules of the company.

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W. E. Gilmore, Esq.,

National Phonograph Co.,

Orange, N. J.

Dear Sir:-

Regarding the attached letter from Messrs. Brandon Bros. with accompanying draft of the article of association for the proposed French Company, I prepared a general resume of the principal provinions, together with some points which I thought should be discussed, and then went over the matter with Mr. Raison.

The principal thing that I critise about the proposed scheme is the practically absolute power given to the directors. Although their salary is fixed, it is possible for them to appoint any number of co-directors and to fix the salary of the latter. Furthermore, since there is no provision that a definite proportion of stock should be represented at any special meeting of the stockholders, it would be possible for the directors to call a special meeting on 24 hours notice and, as the only stockholders present, make any change whatever in the articles of incorporation if within the scope of Article 8.

Finally, I do not think the directors should have the power to make agreements extending indefinitely and to thereby bind

W. E. Gilmore, Esq... 2

the Company, and their powers in this respect should be limited to agreements extending, say for one year. Mr. Rdison agrees generally with me that the articles of incorporation ought to be comprehensive enough to fully define the duties and powers of the directors with their salaries, and that no changes should be allowed except with the approval of a majority of all the stockholders.

Yours very truly,

FLD/MM. Enc. Frank L. Ryer.

## MEMORANDA RE. FRENCH COMPANY.

The scheme contemplates the formation of a etock company under the French lawe capitalized at \$20,000 (100,000 france) divided into 200 sharee of \$100. each (500 france), at least onequarter of the capital being paid in. The control is in the hands of a single director or of three directors as the majority of the stockholdere may decide, each director being elected for six yeare and owning at least two shares. In case a Board of Directore is decided upon, vacancies therein may be filled by the remaining director or directore at his or their option. The director, or Board, as the case may be, is vested with abolute control (see article 4). The salary of the director or directore is fixed at the general meeting of the stockholders. The Board, if selected, is authorized to increase its membership even from non-shareholdere, and to fix the salary received by such additional directors. If one director is elected instead of a Board, he can elect others and fix their salary. A Manager of Accounts and assistant Manager are contemplated, with salaries fixed by stockholdere (article 5) Annual meetings of stockholders are contemplated and special meetings can be held at the discretion of the director or directors on 24 hours notice. Resolutions are carried

by a majority vote of the stock represented at any meeting annual or special. The authority of the stockholders at general or special meetings is defined in article 8. The distribution of profits is defined in article 9.

Under section 4 of the "Transitory Provisions", the stockholdsrs present or represented in annual or special meetings are authorized to modify the articles of incorporation within the general powers defined in article 8.

# POINTS FOR CONSIDERATION.

Is it desirable to permit the director or directors to make agreements extending indefinitely? (Article 4)

I suggest that the authority of the director in this respect be limited to the making of agreements not extending more than one year, unless specifically authorized to do so by a vote of the stockholders.

Does it not put too much power in the hands of a single director to allow him to appoint assistant directors whose salary he shall fix himself?

Suppose the director should be dishonsst, then under section 4 of the "Transitory Provisions", he could call a special meeting of the stockholders 24 hours later and could then vote for a change in the articles of incorporation, by which his salary would be increased or someother obvious personal advantage secured. My idea is that the articles of incorporation ought to define the powers

and privileges of the director or directors comprehensively enough as to permit the business to be carried on properly, but that their modification ought to be made more technical and difficult than is now contemplated. I think also that no general or special meeting of the stockholders should be authorized to transact business unlesshalf of the entire stock was represented either personally or by proxy.

August 25/04.

Telegrams & Cables: "RANDOMLY, LONDON."

Telephone No. 5050, HOLBORN.



Cable Codes Used: A.L., A.B.C., COMMERCIAL LIEDER'S, AND HUNVING'S.

Thomas A.

EUROPEAN HEADQUARTERS

FACTORIES:

Orange N. J., U.S.A. R Berlin. R Paris.

NATIONAL PHONOGRAPH 60 Ltd.
EDISON MANUFACTURING 60 Ltd.
25 Clerkenwell Road,

Orange, New Jerse

by. Ans. 12 11 of Ans.

Enclosed herewith you will find a letter dated at Paris November 19th addressed to yourself, also translation of same in English together with copy of the Articles of Association adopted by the stock-holders of the French Company dated October 10th, 1904. I also enclose you herewith a copy of the Minutes of the first Board Meeting of the French Company held at Paris, which meeting I went to Paris specially to attend. Of course you will understand that these matters are largely of a formal nature, but it is necessary to actually hold the meetings in order to comply with all the French law. Mr. Marks did not attend the Board Meeting on the 19th instant personally as we found it was not necessary that he should go over. The signing of the Minutes of the Meeting was all that was necessary. The Board was composed of Mr. Kaltenecker and myself. My letter to you dated at Paris November 19th, was written to you from that office so as to get a record of the fact that you, as a Director, had been advised as to what transpired at the Meeting.

Regarding the shares held by the various stock-holders I will say we are arranging so that blank transfers of these shares will

# N. P. Co. Ltd.

be sent on to Orange as soon as they are prepared, so that the control of the Company will be in your hands. You will probably receive these blank transfers from Mr. Marks direct in about two weeks from date.

Very truly yours,

J.H.W./L.D.

## [ENCLOSURE (TRANSLATION FOLLOWS)]

· Adresse Tillgrophique : EDIPHON-PARIS



Téléphone : 277-89 Code "Lieber"

# Compagnie Française du Phonographe Edison

Société abenyme au capital de 100.000 français

### Société abenyme au capital de 100.000 français

### SOCIÉTÉ abenyme au capital de 100.000 français

### SOCIÉTÉ ABENÇAIS

##

Monsieur W. E. Gilmore, Président, National Phonograph Co., Orange. N. J. U. S. A.

Monsieur:

J'ai l'honneur de vous remettre ci-jointe copie du procès-verbal de la séance the conseil de la Cie Française du Phonographe "Edison", tenue dans le bureau de la susdite Compagnie aujourd'hui, par lequel vous voudrez bien noter que les articles d'association adoptés par la première Assemblée Generale des Actionnaires ont été approuvée, et que Mr.J.:L.Kaltenecker a été investi des pouvoirs nécessaires comme Directeur.

Agréez, Monsieur, mes salutations bien distinguées.

Cie Française du Phonographe "Edison"

Jan Hurhite

P.S. Je vous remets oi-jointe également copie descarticles d'association adoptés par la première assemblée générale des actionnaires tenue à Paris en date du 15 Octobre 1904,

# [ENCLOSURE (TRANSLATION)]

#### TRANSLATION.

C.I.D.

Paris, Nov. 19th, 1904.

Mr. W.E.Gilmore, President,
National Phonograph Co.,
Orange, N.J., U. S. A.

Sir,

I have the honour to enclose you herewith copy of the verbal-process of the meeting of the council of the Co. Francaise du Phonographe
"Edison", held in the office of the said Company today, by which you
will note that the articles of the Association adopted by the first
general meeting of the Actionaries have been approved, and that Mr.

J. L. Kaltenecker has been invested with the necessary power as Director
Yours very truly.

Co. Franciase du Phojographe "Edison"

## President.

P.S. I also enclose you herewith copy of the articles of the Association adopted at the first meeting of the Shareholders held at Paris on October 15th, 1904.

# TRANSLATION.

10th October 1904, Paris, Rue du 4 Septembre, 31.

The Shareholders of the Anonymous Society say:

Compagnie Française du Fhonographe "Edison" was formed with a capital of

100.000 francs, devided in 200 shares of 500 francs each.

They meet together to form a General Constitutive Assembly.

A paper is drawn up in the presence of them all which is signed by all the subscribers of the said Society or their representatives present at the Assembly.

The Assembly proceeds with the constitution of the Committe. Mr.Kaltenecker is nominated President.

Messrs Raphael Hunter BRAHDON and Paul Flicoteaux are named as scrutinizers, and Mr. Douglas Horace Brandon is nominated as Secretary.

The Committe thus formed, the President states that it is established by the documents drawn up that all the Shareholder Subscribers are present of represented, and doclares each Shareholder will take part in the deliberations of the present Assembly Constitutive with the number of votes determined by the Statutes, but that thmy must be more than 10 conformably to the law. The document signed by the members of the Committee will be annexed to the present verbal process.

The Assembly representing the entire capital is declared constituted.

The President puts before the members of the assembly:

One of the original Statutes of the Anonymous Society says:
 Francaise &u Phonographe Edison was established by a deed under private signature dated at Paris, the 24th September 1904, of Mr. James Henry White, fundholder, living in London, at the Russell Hotel, Russell Square.

`-2-

The deepatching of a deed received by Mr.Aubrén, Notary at Paris, the 24th of September 1904, containing the declaration by Mr.White, Nounder of the Society in formation, that the Capital of 100.000 France, amount of the 200 shares, has been entirely subscribed, and that each subscriber has deposited, conformably to the statutes, a eum equal to 1/4 of the amount of the chares subscribed by him, making a total of 25.000 france which are in the hands of Mr.White to which deed is fixed according to the Law, the list of the subscribers of the eaid shares with the condition of the deposits effected by each of them.

ONDER OF THE DAY.

The President declares that the Assembly is formed according to law, in effect that:

 By recognition of the sincerety of the declaration of the notary of the subscription of the Capital and of the deposite of 1/4 of all the subscribed shares.

The President gives at this point a reading to the assembly of the deed of declaration of subscription and of deposite, and of the list annexed to it.

- 2. By naming the first administrators.
- 3. By naming the Commissioners.

Several observations are examped by various members of the  $\ensuremath{\mathsf{Assembly}}_\bullet$ 

When there is silence, the President puts successively to the vote the following resolutions:

MECLARATION OF SINCERETY. let Resolution The General Assembly having duly noted it, recognize sincerely and truly the declaration of subscription and deposit made by the founder of the Gie Française du Phonographe "Edison", following the deed received by Mr. Aubron, Notary at Paris, the EX 24th September 1904, as well as the documents in support of this declaration.

#### -ã-

.. This resolution is adopted unanimously.

NOMINATION OF THE ADMINISTRATORS. 2nd-Resolution. The General

Assembly nominates the first Administrators for six years in the terms
of the Statutes:

- (1) Mr. James Henry White, Fundholder, Hotel Russell, Russell Sqr
- (2) Mr. George Croydon Marks, Engeneer, 18, Southampton Bldgs, London W.C.
- (3) Mr. Joseph Laurent Marie Kaltenecker, Fundholder, 12, Rue Desrenaudes, Paris.

This resolution is adopted unanimously.

The duties of Administrators are accepted;

- In the name of Mr. White by Mr. Kaltenecker, his proxy, in virtue
  of a power given him at London, under date of 24th September, 1904,
  registered at Paris, 2nd Bureau, the 7th October following, No. 1802.
- 2. In the name of Mr.Marks by Mr.Douglas Horace Brandon, his proxy, in virtue of a power of attorney dated at London, the 21st of September 1904, registered at Paris, 2nd Bureau, the 2nd of August following No.1802.
- NOMINATION OF THE COMMISSIONERS. 3rd Resolution. The General Assembly name Mr. Alphonse Westee, living at Orange, N. J. U. S. A. as commissioner, to

3. By Mr. Kaltenscher in his own name.

name Nr. Alphonse Westee, living at Orange, N. J. U.S. A. as commissioner, to make a report to the General Assembly of the accounts of the first social exercise, and on the situation of the Society, according to the law. Mr. Kaltenecker declares to the Committee the acceptance of Mr. Westee.

(4) Approval of the Statutes. 4th Resolution. The General Assembly approve the Statutes of the Cie Française du Phonographe "Edison" such as are established in the deed under private signature the 24th of Septem ber 1904, above mentioned, and declare the Society definitely constituted. This resolution is accepted unanimously.

-4-

ALLOWANCE TO THE COUNCIL. 5th Resolution. The General Assembly allow to the Council a remuneration of 9000 francs a year, which he will devide among the members as will appear most convenient.

This resolution is adopted unanimously.

ALLOWANCE TO THE COMMISSIONER. 6th Resolution The General Assembly fix the empluments of the Commissioner at 2500 francs a year according to Art. 5 of the Statutes.

This resolution is adopted unanimously.

All the above have been drawn up at the present verbal-process.

The President

The Scrutinizers

The Secretary

#### [ENCLOSURE]

#### COMPAGNIE FRANCAISE DU PHONOGRAPHE "EDISON"

MINUTES OF THE BOARD MEETING HELD AT PARIS HOVE THER 19TH 1904
AT 10 OCLOCK IN THE MORNING

There are present: Mesors J.M.WHITE, G. CROYDOW MARKS, J.L. KANWEHECKER

- NOTIFICATION OF THE CHARKAN. The Board proceeds with the constitution of its

  Office and appoints Fr.J.W. White as its chairman. Tr. White, who has

  not aken part in the vote, declares to accept this Office and
  thanks his colleagues for this token of confidence.
- NOTHIATION OF THE "ANADIM DIRECTOR. The Board then proceeds with the election of the Managing Director and proposes to put Mr. Kaltenecker in charge of this. Mr. Kaltenecker, who also alexains from the vote thanks his collections to have entrusted him with this Office. The loand gives Mr. Kaltenecker powers in accordance with article 4 of the Company's articles of association:
  - T sign or withdraw any lease, dealing agreement, or generally speaking any commercial convention, to receive any amount due to the Company, to make, sign, receipt, endorse any commercial paper or cheque, and to also sign in general receipts, post office orders, or any/order payable by any private association, bank or government office.
- APPOLITHING OF A SECREMARY TO WE BOARD. Mr. Kaltenocker shall be the Secretary of the board which function he declares to accept.
- CHOICE OF THE BANKER The Board of Director decided to take as the Company's Banker the Crédit Lyonnais of Paris.
- ACCOUNT TO BE SETTLED WITH THE NATIONAL PHONOGRAPH CO. The Chairman informs
  the Board that the National Phonograph Co. owns in France a stock
  of goods, and proposes to take all this merchandise over on our
  account, and to reimbure the National Phonograph Co. all expenses
  incurred in connection with the carrying of the stock in France.

The Board also decides that this Company would take over from Ir. Kaltenceker the leases which he has adjused at 31, line du quatre Septembre, and at 15, line Saussier-Lerey, the former premises being used as extince, the latter as warchouse. An account of all the above expenses will be rendered to our Company, and the board asks its liminging Director to exemine and approve this account, ir. Kaltwooker will do the accountry with regard to the transfer of the above mentioned leases, as well as with rejard to the transfer of all insurance policies, and other acts signed by him in his name, but for the account of the National Phonograph Co. The French Company will also take over the amboription to the Telephone at the line du 4 Septembre and at The Rue Saussier-Lerey, as well as content similar documents signed by Ir. Kaltenceker, such as registration of the telegraphic address etc. etc.

COMPRACT TO BE LADE TITE THE OWNERS OF THE RIGHTS IN OUR TERRITORY. - TREALtenecker informs the

board of the necessity that our Company should rake a contract with the present owners of the rights to self-joxploit and manufacture the Edison Phonograph and accessories, as well as any material which is embload in the articles of association as forming the object of the Companic Pranquise du Phonographe "Adison". The board asks its chairman to attend to this and to make his paper at the next Deard Nectime.

APPOINTENT OF THE STATE. The Loard decides that the appointment of employees should be ratified by the Board upon the proposition of its Managin Director. The Board approves the engagements made by Mr. Kaltenesker so far, viz.

#### [ENCLOSURE]

CONTENT- George on Orion Dominion

RUIGL Lin charge of the artistic and advertising Department

MOULIN- Traveller for Paris

HICKEL-" the North of France

CHARATARR-" " South "

SIMOLET- Accountant

JACQUINER-Porter ( Office boy)

"INTE-· PESS-

Porter Typist

PITACY- STOCK CYARK

COURTOIS - Forwarding Department

GUILLETTINgacher and delivery man

Nothing more being on the order of the day, the meeting is finished at half past cleven.

Signed Ja Hulite J. G. Franke J. L. Kalteneder

ľ

March 2,1905.

French Agreement.

G. Croydon Marks, Esq.,

18 Southampton Bldgs.,

Chancery Lane, London,

England.

Dear Mr. Marks:-

Your favors of the 11th and 15th ults, have been duly received, enclosing translation of the recent decision of the Paris Appeal Court in the matter of French Copyrights, extracts from the arguments of the Prosecuting Counsel and translation of the agreement between M. Vives acting on behalf of the French Editors, and Mr. Kalteneoker acting on behalf of La Compagnie du Phonographe Edison. Mr. Gilmore has also referred to me your letter to him of the 11th ult. regarding this matter.

As to the effect of the decision, 1 agree with you that it applies only to the literary part of the copyright, as distinguished from the musical part thereof. This being so, there would be no infringement in performing instrumentally the score of a copyrighted opera or any other copyrighted air, even in the case of a song accompanied by words. Infringement is only com-

G. Croydon Marks, Esq. - 2.

mitted by the <u>vocal</u> reproduction of the copyrighted song where the words also are copyrighted. In the case, however, of a composer setting to music an uncopyrighted nosm, for example, I should say that the singing of such a song would not be an infringement.

Regarding the agreement between Mr. Kaltenseker and M. Vives, I appreciate of course that at the time the agreement was made, affairs in Paris were in a more or less chaotic condition and we were not in a position to be very independent. At the same time a number of questions have occurred to me, which you have no doubt considered and concerning which I would like to have your opinion.

(1) Mr. Kaltenecker recognizes the validity of French copyrights as applied to phonograph records, and hence would be estopped from ever denying infringement so long as the decision is unreversed or the law is not changed. This of course was necessary in view of the particular situation. I note, however, that the recognition be acknowledgment to the affect of the decision applies to all countries included in the Berne convention, which I understand includes Great Britain, Germany, Belgium, France, Spain, Italy, Switzerland, Austria, Hungary and others. Furthermore, in Article 8, Nr. Kaltenecker expressly attributes jurisdiction to the French Courts in the case of infringements cocurring in foreign countries. Does this mean that if Mr. Kaltenecker should sell French records in England, for example,

G. Croydon Marks, Esq. - 3.

a royalty would have to be paid, even if the English law did not follow the French decision? I note that the agreement in question was eigned by Mr. Kaltenecker at the instance of Mr. White and yourself. Would the fact that you and Mr. White appear as directors of the National Phonograph Company, Ltd. have any possible effect on the English company so far as this decision is concerned.

- (2) Apparently Mr. Kaltenecker agrees not to make arrangements with any authore direct, without the co-operation of M. Vives. Does this mean with authors who are parties to the "Agencie Generale", or does it include all authors in France? Mr. Kaltenecker also agrees (Article 2) to conform in every respect to the contracts between M. Vives and the editors "of which he (Kaltenecker) declaree having taken cognizance". What are these contracts? Would it not be a good thing to have these contracts attached to the agreement between M. Vives and Mr. Kaltenecker, in order that there might be no question as to just what this part of the agreement means?
- (3) Nr. Kaltenecker agrees to "submit to all rules and complementary measures of control whatever that <u>M. Vives</u> may require". I take it for granted that these rules, etc., should be <u>ressonable</u>, because, otherwise they might be made very onerous, necessitating more clerks and adding largely to expense.

#### G. Croydon Marks, Esq. - 4.

- (4). Do I understand that there shall be a special label for each particular selection in the Editors' "Repertoirs"? If so, should there not be a supplementary agreement, providing for the redemption of any labels that may not be used, because otherwise large numbers of them might accumulate?
- I note that the royalty is 5 per cent on the retail price, with a minimum of 25 centimes ( 5 cents). In other words, on our records we pay a royalty of about twenty-five per cent on our selling price, whereas, on an expensive disk record the royalty is only five per cent. Do you think it would be possible in any way to have this royalty made more uniform, as it seems to bear unduly hard on the cheap record? On the question of royalty, I note that there is no provision in the agreement that in case better terms are accorded our competitors, we should also have the benefit of the same. Other companies may succeed in making arrangements for paying less. For example, if the Gramophone Company agreed not to appeal the case, the Athhors might be only too glad to make some special arrangement with that company. I understand that at the time the agreement was signed M. Vives stated verbally that we would always get as favorable a royalty arrangement as any of our competitors, but ought not this verbal arrangement be made the subject of a separate agreement in writing?
- (6) The contract is personal to Kaltenecker, and the lat-

G. Croydon M ks, Esq., - 5.

written consent of M. Vives. Suppose, however, that it becomes necessary to remove Mr. Kaltenecker, and that the latter refuses to assign the contract to his successor. In view of this possibility it seems to me that it should be understood that in case Mr. Kaltenecker refuses to assign the agreement, the French Company would still be permitted to make a new contract on the basis of the existing contract.

I will be glad if you will look into these matters and advise me what your ideas are regarding the above questions, since being so far away from Paris, we are naturally much in the dark as to the exact situation.

Yours very truly,

MID/ARK.

March 9,1905.

French Agreement.

G. Croydon Marks, Esq.,

18 Southampton Bldgs.,

Chancery Lane, London,

England.

Dear Mr. Marks:-

Mr. Gilmore requests me to confirm his cablegram of the 6th inst. as follows:-

"Giftedness: (G. Croydon Marks)

Understand Authors' royalty reduced to 20 centimes. If modified contract being made, insert clause that our royalty shall be as low as others, considering relative list and not selling prices. We would not be justified expending more capital which would be jeopardized by future action Authors, as or the properties of the properties of

GILMORE."

Both Mr. Gilmore and Mr. Edison feel very strongly that the

1

No. 2 - G. Croydon Marks.

agreement as signed, puts our French Company in a very dangerous position, for unless the royalty which we pay corresponds with that paid by our competitors, we might just as well go out of business. They feel also, that the agreement is inequitable in unfairly discriminating against the chasp cylinder resords. Therefore, if a modified contract is being made to cover the reduction to 20 centimes, the objectionable features of the present contract should be modified if possible. Of course, if sky new contract is made, it will be sent to Mr. Gilmore for approval before signing.

Yours very truly,

FLD/ARK.

- members to -

May 20, 1905.

G. Croydon Marks, Esq., 18 Southampton Buildings, London, England.

Dear Mr. Warks:-

Mr. Edison, Mr. Cilmore, Mr. Schermerhorn and I have had numerous conferences on the subject of a proposed new agreement with Vives to cover the French situation, and I have been requested to prepare such an agreement embodying our ideas, and beg to enclose a copy of the same which has been carefully considered by all of us. I wish you would use your best offorts to persuade Mr. Vives to substitute this agreement for the one now in force, or at least, to substitute an agreement which will more nearly coincide with our views than the present agreement. As a matter of fact, both Mr. Edison and Mr. Gilmore have quite made up their minds that under the present agreement it would be practically sylicidal to invest any more money in France, as Vives holds the whip hand and could practically close the company out at any time, so that any

#### G. Croydon Marks - 2.

money invested in France would be in constant jeopardy. Furthermore, the business scheme defined by the present agreement
is not one under which, in Mr. Gilmore's opinion, the French
Company could be developed to a satisfactory extent. Mr. Gilmore expects to write Mr. White early nest week, giving his
views in full on the situation, and you will no doubt see Mr.
White before approaching Vives, in order that you may be fully
informed as to our attitude and be prepared to make the best
possible attack.

The proposed agreement which I have prepared is, I think, self-explanatory, and it embodies the views which I have already expressed in letters to you. It is practically a license agreement, Vives claiming to have certain rights under which the company desires to secure a license.

Article 1 correctly defines the scope of the decision of the Paris Appeal Court of February 1st, 1905. Vives cannot expect us to deliberately adopt a less favorable position than that of the defendant in that case. To admit that the decision extends beyond the French Domain, or that it relates to anything beyond copyrights on words, would be admissions against our interest and not demanded by the situation.

Article 2 is self-explanatory. Kaltenecker puts before Vives a list of all of his records and Vives then produces proof, showing which of these records are covered by copyrights controlled by him, and therefore, subject to the license.

#### G. Croydon Marks, Esq. - 3.

Article 3 defines the manner of keeping track of the sales of copyrighted records on which royalties are payable. I do not see how we can do more than we offer to do in this paragraph, and in fact, we do much more than is ordinarily the case with license contracts. Of course, the salary payable to Vives' inspector should be kept as low as possible. It seems to me that with all the safe guards that are provided in this paragraph, there would be absolutely no chance of Vives losing anything, and he could make just as certain a distribution to his principals as he could under the present agreement. Exerybody here is very much opposed to the scheme of issuing stamps, as under the present agreement, which is regarded as cumbersome and impracticable.

Article 4 defines the amount of the royalties, as under the present agreement. In addition, it provides that the French Company shall always receive as favorable terms as any other concern. Also, that Vives assumes the responsibility for distributing the royalties among his principals.

Article 5 provides that in case the decision is modified, etc., there shall be no claim for royalties already paid.

Article 6 provides for marking records, in order to assuage the fears of small French dealers, who might be afraid to buy them. G. Croydon Marks, Esq. - 4.

Article 7 is self-explanatory. The fine payable in each case of intentional infraction should be as low as possible. Mr. Gilmore thinks that five francs in each case would be sufficient.

Article 8 is included in the original agreement.

Article 9 is also similar to the original agreement with the addition that it provides for the termination of the agreement in the event of a change in the law.

Kindly let me have you opinion regarding the agreement and also regarding the possibility of its being accepted by Vives. Also, keep me informed as to your negotiations with Vives, but in any event, do not accept any modifications without advicing Mr. Gilmore by cable. In discussing the matter with Vives, I think you chould make it perfectly clear to him just how we feel about the present situation, and that we have no intention of investing any more money in France as matters now stand.

Yours very truly,

FLD/ARK.

COMPAGNIE PRINCIPLE OF PHORUGHALE ADISON 10018

W. E. Gilmore, Enq.

for doon Pds

I arrived back in London Wednesday night after being in Paris a war in the war there will me and we went into matters very constitution of the control of th

pur culp to the time of My disperties the sales for the menth of the sales for the sales fo

Twrote you regarding thin subject some two weeks on more ago indicating in such letter that I would probably have some propositions to present regarding the French situation. Before putting these forward I wish to say that both Kr. Oraf and mysolf are very pleased at what Kr. Gallowey has done up to the present time, and are both favourably impressed with the manner in which he is conducting affairs. He is a hard sorker personally and now that he has practically oldsaying the little souldooks

## COMPAGNIE PRANCAISE DU PHONOGRA AL SE GLEAKENWELL HOLD

Sondon. 8. 8.

as though it were being conducted on bueiness principles. Rummel, the Musical Critic, has been dispensed with and a new

man has been employed; his name is Achard. We are paying him Frs. 400 a month and he will devote his time exclusively to the musical end of the business, and therefore all of this salary will

be borns by the National Company.

As I have previously written you Galloway has had a hard time of it. He knew nothing of the phonograph business until he came with us and necessarily there was so much of a technical nature to be learnt in order to properly conduct the business that he has been handicapped in that direction as well as by inefficient asesistents. some one par-

turn a Under present conditions, however, it is going to be very difficult to properly conduct the business in France, that is, we whave not adequate quarters to conduct the business satisfactorily. In the first place the present selling offices are so small as to make it almost impossible to place nacessary employes; secondly, I believe it very necessary that the stock-roome and salling offices be concolidated. As you know we are now using the factory at Levallois for carrying stock and shipping is done from there. This place is a conciderable distance from the city offices, and whils Mr. Leveque appears to be conscientious he is not proving a good man for the place. In the first place he does not seem to appreciate the importance of looking into the details, ast for

# COMPARNIE FRANÇAISE DU BHORDERAHE EDISON

London & &.

instance, the question of prompt shipment, taking advantage of the best end cheapest shipping routes, getting the required amount of service out of his smpleyes, and so forth. As above stated it is considerable distance from the office, and even though Mr. Galloway goes there every day or two it seems impossible to properly impress the Shipping Department. On the other hand if this were all consolidated, which I believe to be the best plan, it would be under the direct supervision of Mr. Galloway who can personally watch all branches, and at the same time be in touch with everything that is going on.

I have had Oraf and Gallowsy look around Paris for suitable, quarters and they have discovered that we can get some good Quarters at the past a rental not exceeding Fry. 20,000 per years. Their investigations were in the more popular sections, and I have instructed them to look about in the wholesale district where I believe rents would be even chasper. At the present time we are paying rent as follows:

SELLING OFFICES

31, Rue du Quatre September ..... Fra. 3800 per year.

STORE-HOUSES
Rue Saussier 1s Roy (2-shops) .... Fre. 3200

FACTORY STOCK ROOM
Levellois .... Frs. 15

Frs. 8500

TATOTAL

# COMPAGNIE FRANÇAISE DU PHONOCHTHE EDISON

I am not taking into consideration the factory which is also used at the present time. The rental of this is Pre, 1350.

The lease for the selling offices expires July 1st 1908.

Due, however, to the favourable location of this place I believe that we could arrange to rent it if not at the price we are paying at any rate at a comparatively small cacrifice.

The lease of the store-houses at Rue Saussier le Roy expire July 16th next and we have already given notice that we would wadate at that time story of the story

The lease of the factory stock-room - Levallois - expires
July lat 1907. I have not as yet given notice that we would vacate
but we must do so on or before December Slat, I, of course, will
not give up this lease provided you do not sanction our consolidating
the different apartments under Tone roof insomioh as we will need
this property.

The factory can be given up at any time by giving six months notice. We will have no difficulty in sub-letting this if we desire.

There is also another possible expense should be locate in Paris and that is the city "cotrol" on records. This amounts to 13/10 centime per record, which in American would mean about \$2.60 per thousand records. We have, however, taken the matter up with the proper city officials to the end of making, if possible, arrangements whereby we fould not be compelled to pay this cotrol on records that might be shipped outside of Paris. As a matter of

## COMPAGNIE FRANÇAISE DU PRONOBALHE EBISON

London, &. C.

that it is quite possible if we made a contest that we could show that our records are not subject to this duty, but such a contest would possibly be lengthy and also expensive, hence it would porhape be just as well to let it go by default, although this is a matter that our be determined later should the city officiale not be willing to meet us on the question of records that might be shipped outside of garis. Hevelor, even assuming that we were compelled to pay thingour of the whould more than save that amount by the more economic handling of the business.

Perconally I recommend that we take suitable quarters to properly exploit our business. I feel sure that it would may uneven though we half to bear the rental of the present calling offices up to the expiration of the lease.

I have not touched on the recording plant for which we are paying Frs. 2400 per year. This lease also expires the let of July 1908, but I believe'it would be well for us to get quarters sufficiently large to also take ears of the Recording Department. It would not be necessary to move this over at once, but I believe it would be well to have it where it could be under the direct supervision of the Management of the French Commany.

Of course we do not have to hurry as to these arrangements except in so far as it affects the factory stock-room of Levallois, that is, we must give notice before the end of the present year.

I do not know that it is sufficiently important for you to cable

## COMPAGNIE FRANÇAISE DU PHONDALIE EDISON.

London, 8. 8.

me on the subject but if you wish to expedite matters a cable would be acceptable.

Now as regards the factory, as above ctated we can release that at any time upon six months' notice, and I would suggest that we hold on to it of that in the event of it being necessary to resume manufacturing in Paris. we would have a property available. I have to-day written Brandon Bros. acking them to advise me definitely as to when it will be necessary to resume manufacturing in order to properly protect our patents. Immediately I get definite advice from them I will communicate with you on this subject. I know you are rather sceptical regarding the patents and I am frank to say that I agree with you. Nevertheless we are conducting a law suit which will doubtless cost a considerable amount of money, and it cocurs to me that it would be unwise to sacrifice our fatents, and likewise our suit, by non-manufacture should manufacture be importative.

In conclusion I will only say that I trust you will agree with me in the consolidation of the solling and shipping offices, and that you will authorise me to go shead. Haturally up will make a lease such as is outsomery there, viz; I year, 3 years, 6 years or 9 years. Such a lease will not obligate us wary seriously.

Your truly,

Frochemology

from berner

from the common of the common of

Dec. 20, 1906.

J. R. Sohermsrhorn, Esq., Asst. Gen. Mgr., National Phonograph Co., Ltd.,

London, England.

My dear John:

I duly received your letter of December 1st, but was unable to get at Mr. Edison until several days ago to talk over the French situation generally, and after due consideration I cabled you as follows on December 17th:

"Letter first. Approve concolidating all French business one plant, or to best advantage."

From this you will understand that we approve of consolidating all of the French business in one establishment and under one head, as indicated in your communication. Of course, if you find that there is any one particular plant that you cannot combine with the others advantageously, it is a matter that I have got to leave to you and Graf to decide. You are right on the ground, know the exact conditions and are therefore in a very much better escapition to cope with the situation than we are here.

It seems to me that this should have been done a long time ago, as, of course, if fir. Galloway was handloapped by the different employees he had under him, who never even accepted his instructions, naturally we could not expect to get any results, nor could there be any diciplins in any of the establishments.

#### 2. 12/20/06. NATIONAL PHONOGRAPH COMPANY. R. Schermerhorn.

I think you wrote me some time ago that Rummel was not what he should be, and judging from the information that I get from other sources, I am satisfied that you were correct and it was the best thing you could do to get rid of him. I can only congratulate you upon the fact that you have decided to get rid of all of all of the old employees who are not satisfactory to Galloway, and I hope that by your doing so it will not only insure his getting everything systematized in one establishment, but that he will be able to secure new employees who will do absolutely as he wants and thus bring our business up to what it ought to be. It seems to me that he has now had sufficient time to learn pretty much about the phonograph business, and he should start off the new year under the most auspicious circumstances; and I am certain that with what assistance you can give him, as well as the aid that will be given him by Graf, he should be prepared to go ahead and bring the French business up materially.

of course, if Leveque is not the proper man for the place at the factory at Levallois, the quicker you get rid of him the better. I presume this matter has been taken up with Richl and that Richl will approve of what you purpose doing. Do not hesitate about it, but make the change at once, or as soon as you can get somebody to put in there, even if you have to bring a man down from some of the other plants temporarily to get it straightened out and systematized. I do not see why it is impossible to impress the Shipping Repartment, or in fact any other department; if they do not do what they are told then there is nothing else to do but get rid of the head and such underlings as do not do as they are told. Naturally this must come under the direct supervision of Mr. Galloway, if that is the way things are operated there; but, on the other hand, if it is a question of factory.

12/20/06. NATIONAL PHONOGRAPH COMPANY, R. Schermerhorn.

that must nocessarily come under Mr. Richl's jurisdiction. I am certain, however, that Mr. Richl will work in co-operation with Mr. Galloway, and there should be no friction so far as he is concerned; and once there is an understanding reached, everything should operate to the mutual advantage of all concorned, the same as it does in Berlin. Graf knows about how to go to work at this thing, and I judge from your letter that he intends to give the French situation considerable of his time and attention.

Now as to where you shall move to in Paris, I do not know but that it would be just as well to get in some prominent section. Of course, I realize that we are not in the retail business, and if, on the other haid, you consider that the wholesale district is just as good for our purpose and you can find as good, or perhaps even better premises to properly handle the business, then, of course, go ahead on that basis. It seems to me, however, that the difference as between what you are now paying, of 8500 franksaand 10,000 francs, should not enter into the question, as if we do any business at all this small difference should not be allowed to govern under any circumstances.

As to the factory, of course the legal situation governs what we intend to do with this ultimately. If we are defeated in litigation that has been brought, of course, the question then arises as to whether we care to keep on manufacturing in France. Our position has been herctofore that if we should be defeated we will simply arrange to have what records we want manufactured outside of France and pay the small duty into France, rather than operato a small plant at a loss. The fact of the matter is that the less manufacturing plants we have the better off we are, as it is most difficult to keep the same standard where you have so many different people to deal with; and one manufacturing plant is in

#### 4. 12/20/06. NATIONAL PHONOGRAPH COMPANY. R. Schermerhorn.

a great many cases apt to produce a better article than some of
the others; and then, of course, it creates a great deal of friction, to say nothing of the anxiety that must necessarily ensue
the to the fact that the product is not uniform. By opinion is
that one plent is the best for our purposes, and it is not going to
be long before we must decide where this plant is to be located.
Of course where the patent situation enters into the manufacturing
end of the business, if it is our intention to keep up patents,
then, of course, we must manufacture in such country as demands
it. This is a question, however, that can be considered and
decided upon later; but so far as I am concerned, I will be only
too glad when we do get a decision in the French case so that we
can do one thing or the other there. Of course, if the decision
is favorable, then I assume that we must get busy and keep the
plant rother full to protect the matent.

I note what you have to say about the octroi on records; it is too small to consider, so if you want to keep the stock in or outside of Paris, do what you think is best and what is the most convenient. I have nothing to say one way or the other as to this; the amount that we would save is too small.

Now so far as a Recording Plant is concerned, if you can secure quarters that will be sufficiently large to enable you to have the Recording Plant located there, it would seem to me to be the proper thing. In fact, concentration is, to my way of thinking, the best thing under any and all circumstances.

I shall be interested to know whether you have heard from Brandon Bros. and what they have to ay about continuing to manufacture in France. I do not think they can say very much at the present time, or at least until some decision has been reached Porm sto

5. 12/20/06. NATIONAL PHONOGRAPH COMPANY. R. Schermerhorn.

in the Pathe case.

The matter of lease is also something that I would prefer to leave telepopen. My understanding is that you can take a three your lease with the privilege of a further three, a still further three and a still further three years, or something to theteffect, with a suitable clause inserted so that after the first three years you indicate whether you purpose continuing by giving certain notice within a given pered before the expiration of the first three years.

Yours very truly,

WEG/IWW

President

TELEGRAMS: "RANDOMLY."

#### COMPAGNIE FRANCAISE DU PHONOGRAHE EDISON

25 CLERKENWELL ROAD,

London, 6.6.

W.E.Gilmore, Esq. President,

National Phonograph Co.

onograph co.

111511 1º

Dear Sir.

I beg to advise you that I have come to London just before Easter when Mr.Schermerhorn parted for the Continent. I have been in Paris for a considerable time to carry out the first part of the French program, i.e. making such arrangements of our premises, stock and staff that we have the basis on which we can found a business satisfactory to ourselves and to our customers. All our different interests are now centered at 42, Rue de Paradis. Therefore, as soon as we have disposed of the several premises which we have formerly occupied within and without Paris, we shall have only one place at Paris, located at 42. Rue de Paradis.

I have, of course, reported from time to time to Mr.Schermerhorn about the details from Paris and I suppose Mr.Schermerhorn has also written to you. I only wish to inform you now that the premises which I have secured at 42, Rue de Paradis, at an annual rent of Fr.10,000, are located on the 1. and 2. floor. The premises of the second floor are exactly above that of the first floor and of exactly the same size.

The walls on both sides are entirely of glass and iron, so that we have plenty of light, a rare feature of premises in the business part of Paris. This feature of the new premises in incorant representation of the new premises in incorant very important as in about 90 out of 100 places in Paris it is necessary to use artificial light for the greater part of the day, and in figuring out the rent in Paris it is important to take the light bill into consideration. This will appear very plain to you if I state that the Grammophone Co. in their old premises were obliged to have artificial light nearly all day long and their light bill amounted to nearly Fr.20,000 pro year.

If we had taken a similar place, our light bill would, of course, not be quite as large, but I am sure that we would have to add to the rent about 6-8000 France pro year for artificial light, which we will save in the new place, or rather reduce to what is absolutely necessary.

The offices and show room I have arranged to be on the second floor which is connected with the first floor by a staircase located within our premises. The first floor we use for stock, shipping and repairs. A back entrance leads from the stock room into Rue Messageries, the formation of the ground being such that the first floor of 42, Rue de Paradis is level with Rue Messageries. In other words, if we enter to our stock room from Rue Messageries, we find them to be on the ground floor, and in entering from Rue de Paradis the stock room is on the first floor.

The consolidation of our interests will mean to us a saving of about 14,000 Francs pro year. I herewith enclose a

table showing how I arrived at this figure.

The work I have so divided that the staff formerly employed in our office at 31, Rue du Quatre-Septembre, with addition of two packers, one repairman and one messenger, will be entirely sufficient to carry on our present business. In fact it will be sufficient to carry on a five times as large a business as we do at present, so that the entire staff held at Levallois Perret can be dispensed with. The staff which we can discusse with is the following:

| Mr.Leveque   | Fr.3600-   |
|--------------|------------|
| Mr.Collinder | " 2080-    |
| 1 Messenger  | " 1820-    |
| 2 Repairmen  | " · 46 80- |
| 1 Cashier    | " 2295-    |
| 1 Watchman   | " 1820-    |

From this amount we would have to

Jotal Saring:

deduct the wages " 2100for one new repairman taken in place of two.

Should Mr.Riehl for some reason consider it necessary to keep Mr.Leveque on the pay roll without employing him, this is then a matter independent of the selling end. Mr.Riehl will also be obliged to have a watchman at the factory, and inasmuch as no business will be carried on at Levallois Perret it will be entirely sufficient if he keeps everything looked and if he engages a man with a family to live in some of the rooms at the factory building to act as watchman. The man should preferably be a working man earning his living by some outside

employment during day, the presence of his wife and family being sufficient to guard the factory during day time, the man to act as watchman during night. Such arrangements are very customary over here and we can find any number of reliable people who would undertake this duty for the consideration of getting the rooms free and a small monthly payment of 30 or 40 Francs which will amount to 480 Francs pro year.

I may say that in arranging our new place I have done everything to the best advantage, so that Mr.Galloway can over-look and watch everything that is done on the premises. I have taken advantage of all improvements I could think of and I consider the new French office as the nicest and most practically arranged of our Skuropean offices. With such an office as a basis to work, I shall now be able to engage myself in the second part of my program, which is: improve the sales.

I could not do much in that direction yet, because
I had practically to arrange all and every detail at the Paris
office, Mr. Galloway being a little more helpless than I thought
he would be. He has, however, been very willing to assist me
in everything I carried out. As means of getting a larger share
of the French business I consider the following:

1) Advertising. A well prepared advertising campaign should be started by August of this year. As the preparation for the advertising of last year was done in the last minute and in ahurry, I believe we did not get the benefit which it should have brought to us. I therefore propose to prepare the entire advertising campaign for the next season in France as well as in England during month of April and May. I shall talk

the details over with Mr.Schermerhorn, also the amount to be expended in France and England respectively, and with his and your approval of these amounts I shall have practically prepared the entire campaign by end of June. By this arrangement I shall be able to occupy myself in other directions before the season starts.

The second way of increasing our business: the establishment of jobbers in France, I had in view right from the start, but being busy otherwise I could not yet do much in that direction. In the past we were prevented from establishing jobbers by being unable to quote jobber's prices on records, owing to the excessive authors tickets which we have to pay on French vocal selections. We are able to quote factors' prices only if we can sufficiently reduce the average amount per record for authors tickets. I worked out a statistic on record sales in France and I have found that orchestra and band selections are in greater demand than vocal selections. I draw therefrom the lesson that we should give the French people what they want, which means, give them more orchestra and band selections than we have done in the past. This will have a threefold effect:

- 1) We will sell more records
- We will sell more records on which we do not pay any author tickets, consequently the average cost of author tickets per record sold will be reduced.
- 3) It will be reduced sufficiently to enable us to establish jobbers.
  - I already worked in that direction end of last year

when I compiled the new French catalogue of which I am sending you a copy under separate cover. I have included into this catalogue all good American orchestra, band and instrumental selections not yet listed in France. I have further worked out a report to the Recording Department, showing them the comparative sales of the different classes of records and of the different selections, proving to them that the French public wants more orchestra and instrumental selections than we have given them in the past, that we should therefore give them every month more records of that kind which they want and should not try to force such records on them which they do not want and which they decline to buy.

I cannot exhaust everything that could be said on that topic, but I shall make it a point to report to you periodically about what I do and, without wishing to bother you with details, I should be glad to receive your comments and criticisms whenever you have time to give them.

Yours very truly,
Managing Director





#### SUPPLÉMENT

#### de NOVEMBRE 1907 quence

17919 Marche des Cadets d'Autriche, de G. Parès, chef de la musique de la Garde Républicaine, Exécuté par la musique de la Garde Républicaine. 17950 Le Vallon, de Gounod,

Chanté par M. Dathané. 17951 f'ai tant Meuri, de Rico.

Chanté par M. Bénano, de l'Eldorado. 17052 Vive PEspague, de Romsberg,

Exécuté par la musique de la Garde Républicaine. 17953 Réflexions sur l'Histoire Sainte, de Doubis,

Chanté par M Fréjot, de la Scala. 17954 Étoile scintillante, de Fauchey,

Chanté par Mes Denkov. 17955 Marche émonstillante, de Perpignan,

Chanté par M. DAMBRIXE, des Variétés. 17956 Carillon tyrolien, de Saint-Servan,

Chanté par Mass Rollini, des Folies-Bergére. 17957 Illusion d'amour, de Borel-Clerc,

Exécuté par l'Orchestre Symphonique de la Cie Française du Phonographe Edison,

17958 Toi ('ici, moi ('aussi, de Dérouville-Bunel, Chanté par M. Lejat, de la Scala 9665 Pat-pourri,

Solo d'accordéon, exécuté par M. Jean Kinslis.

9669 Galop Esthétique, de Fahrbach, Exécuté par l'Orchestre hongrois de M. Edison. 9863 Pat-pourri,

Exécuté par l'Orchestre Militaire de M. Edison. 13633 La Murche de Wellington, de Zelhe,

Exécuté par l'Orchestre Militaire Britannique 13612 La Patronille de Charlestawn, de Dijon. Exécuté par l'Orchestre Militaire Britannique

Chanté par M. SARDET

.17960 Le Souge d'une Nuit d'été, de Ambroise Thomas, Chante par M RAGNEAU

17959 Tu ne m'oublieras pas, de Leroy,

### Sélections Américaines

9650 Triomphe du Drapeau, (marche) Arthur Pryor, Exécuté par l'Orchestre-Concert de M. EDISON, 9653 La Chabelle dans les bois.

Solo de piano, exécuté par M. Albert Rouzens. 9657 Roses veloutées (valse), de Georges D. Bernard, Exécuté par l'Orchestre Symphonique de M. Edison. 9561 Patrauitle Siamoise, de Paul Lincke,

Exécuté par l'Orchestre Militaire de M EDISON.

Compagnie Française du Phonographe "Edison 92".

SOCIÉTÉ ANONYME AU CAPITAL DE 100.000 FRANCS
LLÉPHONE 277-89 42, Rue de Paradis, 42 TELÉPHONE 277-89

Thomas a Edison

PARIS

## PRIX-COURANTS DE VENTE AU PUBLIC

| PHONOGRAPHES  |   |  |
|---|---|--|
| Edison Gundard. Pri<br>Edison Sunufard. Edison Home Edison Ed | . 150 a<br>. 215 a<br>. 350 a<br>. 450 a  |  |
| PHONOGRAPHES ÉLECTRIQUES & PHONOGRAPHES AUTOMATIQ   | ure   |  |
| Elison Belmens . Fra Elison Conjuneror Elison Aton,   | 425 s<br>500 s  |  |
| CYLINDRES   | . 400 2   |  |
| Cylindre moulé « Standard » Gylindre Grand Opéra. Gylindre Grand Opéra. Gylindre volenge ruboté   | 1 fr. 50<br>3 fr. 75<br>5 fr. 3<br>1 fr. 30   |  |
| PRIX ET CONDITIONS DE GROS  |   |  |
| Cylindre monié or «Standard»         net           Cylindre Grand Opéra         net           Cylindre Gonecer         net           Cylindre Conecer         net           net         net           net         net   | 1 fr. 05<br>2 fr. 65<br>3 fr. 5<br>0 fr. 80   |  |
| Excompte sur foutes, les machines, saul le GEM, BLIOU, WINDSOR, ÉCLIPSE, ACAIE<br>Écompte sur le Gen et Bijon.<br>Excompte sur le Windsor, Échipse et Acme, par commande de lo machines<br>Excompte sur les prix de notre catalogue « Péres de rechange».<br>Excompte sur les prix de notre catalogue « Péres de rechange».   | . 30 %  |  |
|   |   |  |
| demotrant A  tempore cover in Compagnia Françaisa du Phonographa "Edison" à sur vendre ai  l'homographa on Celindres de celte Coupagnie à des prits inférieurs à casa ci-dessus finds, et  étaite autonic cambination, ée quelque nature qu'elle salt, qui aurait pour but de consentir divert  durée courait médiation urée par fescueraits indighies, rophe et la Compagnia, qui neu  numère de strie de la Compagnia et la marque «Thomas A BISON», ni aucus Cylindre qui  sas unusi ées sui figuretté, e contre des Phonographes co Cylindres lidison en debors du territoire  ou qui servicial destinée d'ite caporité dans un los fondaments.  Toute contestation relative en présent engagement sers ingée par la Tribunal de Comme.  Toute contestation relative en présent engagement sers ingée par la Tribunal de Comme.  No. 1, 28.   | ucun des<br>nterdi! de<br>tement on<br>ait pas le<br>ne serai!<br>français,<br>erce de la |  |
|   |   |  |
|   |   |  |

#### ORIGINAL

# Compagnie Française du Phonographe "Edison" societé anonyme au capital de 100.000 francs LÉPHONE 277-89 42, Rue de Paradis, 42 TÉLÉPHONE 277-



#### PARIS

Adresse Télégraphique : EDIPHON-PARIS

### PRIX-COURANTS DE VENTE AU PUBLIC

| . PHONOGRAPHES   |
|--|
| Edison Gen.         Prs. 80           Gilson Standard.         150           Edison Home.         215           Edison Trimph.         350           Edison Concert         440           Edison Concert         750   |
| PHONOGRAPHES ÉLECTRIQUES & PHONOGRAPHES AUTOMATIQUES   |
| Edison Islamoral   Fra. 425  |
| CYLINDRES  |
| Cylindre moulé « Standard »         1 l «           Cylindre Grand Opéra.         3 fr. 1           Cylindre Concert         5 fr. 1           Cylindre Vierge raboté         1 fr. 3  |
| PRIX ET CONDITIONS DE GROS   |
| Cylindre moulé or « Standard »         net         4 fr. Cylindre Grand Opéra         net 2 fr. 6         2 fr. 6         net 2 fr. 6         net 2 fr. 6         net 3 fr. Cylindre Vierge raboté         net 0 fr. 6         net 0 fr  |
| Ecomple sur loutes les machines, suit le GEM, BHOU, WINDSOR, ÉCLIPSE, ACME 40 e Ecomple sur le Gem et Bjou 30 e Ecomple sur le Gem de Hjou 40 e Ecomple sur le Gem de Hjou 40 e Ecomple sur le Gem de Hjou 40 e Ecomple sur le prix de noire catalogue e Picese de rechanges 40 e Ecomple sur les prix de nos catalogue e Picese de rechanges 42 e Ecomple sur les prix de nos catalogue e Accessives 22 e Ecomple sur les prix de nos catalogue e Accessives 22 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues e accessives 20 e Ecomple sur les prix de nos catalogues 20 e Ecomple sur les prix de no |
| M  |
| demeurant i  |
| renguge seurs la Compagnio Françaiso da Phonographo "Edison" de ne vendre anum di<br>Phonographe un Ciliatre de celte Compagnie de ser is inferieur a some ciestus fieta, et staterdit<br>faire anum combinition, de ordige "interest filt filt," qui avait pour bui de contaitre directement de<br>la compagnie en cuite à si evandre anum Phonographe de la Compagnie, qui ne pertreit pas :<br>numbro de strie de la Compagnie et la merque «Thomas A. EDISON», in anum Ciliatre qui us seus<br>para in l'interesti aussi de voudre des Phonographes ou Ciliatres Edison un debors du territoire françai<br>ou qui territai destincts di tre espertis dats un hui commercial.   |

Dec. 9, 1909.

#### PERSONAL

Thomas Graf, Maq., Matiened Phonograph Co., Ltd., Willoaden Junction, London.

Dear Mr. Graf:

On the subject of the Paris office, Mr. Edison continues to express his disappointment, not to say disgust, with the situation, and has suggested a number of times that we ought to close down and pocket our loss, the entire amount of which, according to rigures submitted by Mr. Westee, for the seven years from 1903 to September 30, 1909, would be uptards of \$95,000. For the first seven months ending July 31, 1908, the net loss of the Paris office was \$4,506.81, while for the first seven months of the present year, ending July 31, 1909, the net loss was \$5,420.14. It is true that these losses are not of themselves very much, but Mr. Edison's oft repeated question is "Why should we carry on a business that entails any loss whatevor?"

When I was in Europe you were very hopeful that the Paris business would show some impossiblet, but it does not seem to me that your hopes are being realized. For instance, I find that the sales in 1907, from January 1st to October 31st, amounted to \$37,843.37, and that for the corresponding period of 1908 (January 1st to October 31st), the sales amounted to \$57,335.13. This, of course, is a very satisfactory increase, but for the same period of the present year (January 1 at to notation 11 st inclusive) the sales have dropped to \$24,468,24-

12/9/09.

less than half what they were last year and 35% below what they were two years ago. The monthly wales of the Paris office for the entire year up to Outobor Slat have been below the corresponding months of 1908, and with one exception (September) the sales have been below the corresponding months of 1907. The monthly sales for 1908 commonced in November, 1908, to drop below the sales of 1907, and there has been a continual and steady drop since.

Under these circumstances I do not see any hope in the Pronch business, and I am afraid we shall have to follow the Gramophone Company and the Columbia Company in withdrawing, but before deciding definitely I should like to have your views. If we had a product which in quality or price appealed to the Prench public, we might continue in the hope that we could eventually wipe out our losses, but the Prench territory seems to be hopeless, because, on account of the heavy duties, we cannot effectively sell machines in competition with Prench machines, nor do the Prench people seem to want our records. Of course, there might be a field in Prance for films, but it might be possible to handle the film business very economically through some distributing agent or by maintaining only a small office and with perhaps only one man in charge.

Write me fully and frankly how you feel about the matter, and I will take it up with Mr. Edgann so that we can decide what to do as near the first of the year as possible.

Yours very truly.

FLD/IWW

President.

Telegramm Adresse: Egiphon persin. Thomas a. Edison

Fernsprecher: AMT IV 10735

EIGENE HÄUSER:

DRANSE N.J.U.S.A.

NEW-YORK,

LONGON,

PARIS,

BRÜSSEL.

EDISON-GESELLSCHAFT M.B.H.
EDISON-PHONOGRAPHEN #. BOLDGUSSWALZEN.

FRIEDRICHSTR. 10.

THIMAS A.
EDISINS
PHOROGRAPHEN.
GOLD-BUSS-WALZEN,
KINETOSCOPE.,
GRISHAL-FILMS,
MOTOREN,
PRIMAN - BAYTERIEN,
NUMERIER-MASCHINE

Berlin I'Wis. Jan 3 ™ iaro.

Dear Mr. Dyer,

special your favor of the 9th net. having reference to the French business. I regret the expression of disgust by Mr. Edison but I can understand his disappointment at the fact that there are no positive results shown in the form of a propert. But I shink this coned hardly be presented after the heavy tosses of previous years, I need not desile upon the low sales which are spartly due to the fact that we interrupted tecording, and did not issue any French records during the partier part of the year in accordance with arrangements decided upon olen I was in orange. This more, seeing the immediate drop in the sales, I had to correct by bringing out I very small monthly French lists.

The expenses also come I not be reduced all at once and thus they were still too high in the

first half of the year. I had to pay mr , Falloway's salary during more than 6 months, until he left. This has puice been saved and with the other reductions considered, I think we have done better than ever before. Seeing that we cannot maintain sales unless by exceptional selling expenses with the result of very heavy losses at the pur of all previous years, I had to begin at the other our reduce gapouses to a minimum and thereby the losses. If you will compare the last trial balance with the previous year you will note the big difference at the end, of hovember for which the trial bolance is not yet completed, Mr. Rehmann reports that the difference between Sales and general espense is approximately of . 26000. -(\$5000 .- ) or very very much less than in the presions year. Deplomber that we shall still show a loss for 409, but it will be small very small indued, compared with 1906, 1907 or even with 408

I am very much against the discontinuance of any office if it is at all possible to maintain, because of the unavoidable demoralizing effect upon the trade in other countries,

where the dealer and factor vice ask himself, when it will be the turn of this office to close, and with the host of disc competitors we have we can, not afford to shake the confidence of dealer and factor more than unavoidable, and make ben bear for the futur of the cylinder business and stop stocking our goods.

thefacts as the represent themselves to me are; 1.) Reloss of the Preis office and of egog will be

very surace

2) The expenses som be further reduced. Our leases me: 47 Ruede Paradis approx. 2000. per ammun; Ceonelois - Perret # 300. -The \$ 2000 - leave - expires hersh 312 1910. The business then will and can be carried on from Levallois - Perreb. Parallel with the reduction of premises other general expenses reduce bauseloes.

3) The Surberal record, will gain more and more of a market and with the larger profit il yields, will further reduce any possible loss and probably will bring us in 1910 To the right side of the balance sheet, although not with much.

It.) Duy possible change, an improvement plear the issue of a low priced & Kein. markine can bring about a sale's fuctory change in the مععشمسك

5) The continuation of the Parishwill avoid

#### Edison-Gesellschaft m. b. H. BERLIN SW. 48.

embarrasment of and henorelipition in other comutacis, which otherwise much foctour upon a withdrawal.

although it remembers been a loss to the framesphone lo. They have not and amount with disent if they wish to assist quester losses they such the in sheet or her twintonies.

It is true the Columbia have given upthered there expensive European potablishments, and carry on ancet offices in South Paris and Berein. But they do no business of there augmorates in Europe. The maintenance of these offices is wilcutty with a view to wait for another apportunity when they have again to offer something, to the trade.

as stated above one fease for 47 lucker pandis expires having 12 1910, and der. Edison can decide between a complete withdrawne from Trance and, a portunation of the huminges from Levallois - Perret. If the first is decided upon, please let me Know it by cable.

P.S. when the state of the stat



# Porconal

Jen. 20, 1910.

Thomas Graf, Rog.,

Hatianal Phonograph Co., Itd.,

London, England.

Door Ur. Graft:

Yours of the 3rd inst., from Borlin, has been received, on the subject of the French breiness. I have taken up the artter with Mr. Edigon, and of course it is difficult to meet his general objection that there eacht not to be ony need of ecryping on the business in France if it is un-· profitable, and that it is botter to lose the business entire-Ly than to continue to lose money by attempting to carry it on. After a good deal of percuasion I have at last brought him eround to the view of allowing you to carry on the business in Franco from the Lovellois plent, giving up the office in Rue de Beredie. This ought to enable you to very materially out down the general expense and reduce the number of omployoes. These expenses should be reduced to the very mini-. mum and the office maintained solely with the idea in mind of increasing our facilities in France if the business over war-When you have decided what can be done at the rents it. Levallois plant in the way of reducing expense, please bring up the matter with me for approval.

# 2. 1/20/10. NATIONAL PHONOGRAPH COMPANYPROMED Grouf

One of the principal reasons why I think we should continue to have some cost of in office in Texic is because the printing of films by Gament necessitates a distributing point at that place.

I have every hope, of course, that some time the business in Premes will increase to fair proportions, but I think with this pre-ease coursed converdes arrangement you ought to be able to coury on the business even at the present rate and about a small profit. I have therefore called you to-day as follows:

"Youro third. Will continue French Buciness Lovallois with minimum expense. Close Feredic office as soon as possible and notify landlord."

By the way, on the subject of Council printing our positive films in Raris, I have not yet heard from you as to the carrying out of the arrangement and how it seems to be working. Please let us know about it.

Yours very truly,

ELD/IM

Propident

## [FROM ISAAC W. WALKER]

Mr. Berggren:

September 16, 1912.

In a letter dated September 4, 1912, Mr. Graf advises that the words "et Cinematographe" have been added to the name of the French Company, making it

"Compagnie Francaise du Phonographe et Cinematographe Edison".

This is in accordance with understanding between

Hr. Dyer and Mr. Graf when Mr. Dyer was in Europe.

I. W. W.



# Thomas A. Edison, Inc.

Edison Phonographs and Records
Edison Primary Batteries
Edison Rinetoscopes and Motion Picture Films
Edison Dictating Machines
Edison Home Kinetoscopes and
Motion Picture Films

LONDON PARIS BERLIN SYDNEY UENOS AIRES

"ZYMOTIC, NEW YORK"

November 9. 1912.

To the Stockholders of Compagnie Francaise du Phonographe Edison,

Paris, France.

Gentlemen:

I hereby resign as Director of Compagnie Francaise

du Phonographe Edison, to take effoct immediately.

FLD/IWN

Yours very truly, Frank & Ahn

Have written to Fain to trepase all forms and dereuments a effect the transfer as that I am extended to relite to my tetum at a meeting of the direction of the

- Comas Erah

darange to liquidated

July - July

## [FROM CARL H. WILSON]

Form \$7 11-24-12 hors

THOMAS A, EDISON, Incorporated

and sent

1968

June 17, 1913.

Mr. Maurico Lohmann, Monager,
Compagnio Francaiso Thomas A. Edison,
61 Rus dos Petites Ecuries,
Faric. France.

Doar Sir:

ir. Edison's Kinetophone has now been so far commecially developed that the manufacture of it in such quantities as may be commercially required can be undertaken.

Although in France there is no demand for talking motion pictures at the present time, this being indicated by the fact that Caumont, who is on the spot and has been writing and speaking about his talking motion pictures for several years, is showing his apparatus, I believe, in one theatre only, we nevertheless feel that this business can be developed in France, and we wish to be so prepared that as soon as buoinose does actually commence to develop, we will be able to furnish all the apparatus which we may need for France and supply all the apparatus covered by patents with as little dolay as possible, not from abroad, but make it in Presise. For this purpose we have had a model of the putented machine made hore, which Mr. Graf will hand you when he gots to Europa, or which may be sent you direct from hore, according to the decision reached by our people here within a day or It will be necessary to have this model copied in Faria.

Mr. Maurico Lehmann- 2.

and you should also obtain quotations in lots of 10, 50 and 100. The apparatus should preferably be made by two or three separate makers, in order that the complete apparatus may not be in any one makers's hands.

At the present moment we do not need any of this appearatus in France, as we are not sufficiently prepared to introduce the Kinetophone in France, our offerts to raise the introduce the Kinetophone in France, our offerts to raise the introduce the Kinetophone in France, our offerts to raise the Invertheleas, we are hopeful of moving with successful. Howertheleas, we are hopeful of moving with success within the next fow months, and I therefore think it wine that you have on hand, as soon as possible, a sufficient quantity of the apparatus to begin with. I consider the maximum number that will over be required in France to be approximately 100, as the coat of making the films and records is at present so high that only a selected number of theatres can afford the price for the same.

The apparatus must be of first-class material and worksmenth, but you should obtain as low a quotation as possible. The cost to us for making this mechanic hore is approximately \$1.2... And you should endeavor to have then made as chooply or cheaper in France.

Yours vory truly.

OHN/INN

Vico-Pres. & Gen. Mer.

G-S-R-H.

MAY 27th-1915.

Mr. Thom:s Graf, Managing Director, Edison Gesellschaft, M. B. H., Yorekstr. 3, Borlin, S. W., 48, Germany.

My dear Mr. Graf :-

fevor of the 3rd instant, enclosing copies of the Minutes of ten meetings of the Yearn Company, covering a period of time from Margar of the Prench Company, covering a period of time from Margar is the 1914, inclusive. I note that copies of minutes of other meetings will follow. I note that copies of minutes of other meetings will follow. I am very meah obliged to yet for giving this matter your attention and I will be pleased to have all these on Tile here.

by your letter of April 19th, which I duly roceived, that the Edison Coscilishaft held no moetings, and that, consequently, make the consequently are the consequently of the consequently

I thank you very much for what you have sont me, and will await the balance.

Vory truly yours,

THOMAS A. EDISON, INCORPORATED.

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

Le vingt sept Mars 1909 le conseil d'administration s'est réunis dans ses bureaux aux 42 rue de Paradis, Paris à onze heures du matin et à décider d'appeler l'Assemblés Cénérale pour statuer sur l'approbation des comptes de l'année 1908 pour Jeudi 27 Mai 1909.

Mr. Galloway donne sa démission comme administrateur délégué de la Compagnie pour le 1 Juillet 1909 et offre de prêter ses services pour quelques jours après cette date pour mettre son successeur au courant. Les autres administrateurs de la Compagnie ont accenté sa démission.

signed Thomas Graf

- G. Croydon Marks
- " Reginald Galloway.

#### COPY

On the 27th March 1909 the Board of Directors held a meeting in its offices 42 rue deParadis, Paris at 11 a.m. to decide on the convocation of a General Meeting to examine the accounts for the year 1908, to be held 27th May 1909.

iir. Gallowsy hands his resignation as administrateur ddisgud of the company to take offect the lef July 1902 and offers to give his services for a couple of days after that date to broak in his successor. The other directors of the company have accoupted his resignation.

eigned Thomas Graf

- " G. Groydon Marks
- Reginald Galloway

#### **FATTACHMENTI**

Edison-Gesellschaft m. b. H BERLIN SW. 48.

Copie

L'an 1909 le sept Juillet à dix heures du matin le Conseil d'Administration de la Compagnie Française du Phonographe Edison s'est réuni∮ au siège social, 42 Rue Paradis à Paris.

Etaient présents:

Mons. Thomas Graf, Président Croydon Marks

- I Résolution Monsieur le Président propose de nommer Mr. Maurice Lehmaum,

  17 Rue de l'Aqueduc à Paris, Administrateur provisèire de la Cie.
  pour completer le Conseil. Cette proposition mise aux voix, est
  adoptée à la majorité. Mr. Lehmann introduit, déclare accepter les
  fonctions qui lui sont confiés. Le conseil est informé que Mr.
  Lehmann a fait acquisition de deux actions de notre Cie. qui lui
  ont été cédées par Mr. R. Galloway.
- II Résolution in le Président propose de nommer Mr. Lehmann Administrateur déléguée de la Cie. et de lui donner les pouvoirs suivants en vertu de l'article 4 des statuts de la Cie de recevoir toutes sommes duss à la Cie, de créer, signer, acquitter, avaliser, endosser tous effets du commerce et de tous cheques, ainsi que tous reçus, quittances, bons et mandats sur toutes caisse publique ou privée.

este proposition mise aux voix a été adoptée par la majorité. Mr. Lehmann déclare accepter les fonctions d'Administrateur Déléxuée.

III Résolution Mr. le Président propose qu'une Assemblée Générale extraordinaire soit convoquée pour le 20 Juillet 1909 à dix h. du matin à l'effet de délibérer sur les modifications à apporter dans l'Administration de la Société.

> Cette proposition est mise aux voix et est adoptés à la majorité. Rien n'étant plus à l'ordre du jour la séance est levée. signed G. Croydon Marks Thomas Graf.

COPY

On the 7th July 1909 at 10 a.m.

The Board of Directors of the Compagnie Française Thomas A. Edison hold a meeting at their premises 42 rue Paradis at Paris.

Present : Mr. Thomas Graf, President Mr. G. Croydon Marke

1 the solution. The Fresident proposes to name it. Maurice Lehmann, 17 rue de l'Aqueduc at Faris, provisional administrator of the company so as to complete the Board of Directors. This proposal was adopted by the majority. Ir. Lehmann upon being introduced, declares accepting the functions entrusted to ham. The Board is informed that Mr. Lehmann has acquired two shares of our company which have been transferred to him by Mr. Galloway.

and li-Resolution. The President proposes to name Mr. Lehmann Administrateur délégué of the Company and to give him the following powers ac per article 4 of the statutes of the Co. to receive all monies due to the company, to create, sign, receipt, endorce all drafte and cheques, ac well as all receipts, orders on all public or private banks.

This proposal was accepted by the majority. Mr. Lehmann declares that he accepts the functions of administrateur didged.

Int insolution. The President proposes that an extraordinary general meeting be held on July 20th 1909 at 10 s.m. in order to deliberate on the modifications to effort in the administration of the company.

This proposition is accepted by the majority. As there is nothing further at the order of the day, the meeting is closed.

signed G. Croydon Marks " Thomas Graf

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an dix neuf cent dix le 11 Janvier à dix heures du matin. Le conseil d'administration de la Compagnie Française du Phonographe Edison s'est réunis au siège social 42 Rue Paradis à Paris.

Etaient présents:

M. G. Croydon Marks

M. Thomas Graf.

Résolution Le conseil autorise M. Lehmann, Administrateur-délégué, à se porter partie civile pour et au nom de la Compagnie Française du Phonographe Réison sur la plainte déposée entre les mains du Procureur de la République, contre M. Jules Dupouy agent de Recouvrements demeureant à Paris, Rue St. Georges No.52; en conséquence, il autorise M. Lehmann à signer à cet effet tous régistres déclaration ou pièces, aussi bien qu'à se faire représenter par tous avoués et avocats de son choix.

Pour capic certifiée conforme.

signed G. Croydon Marks

Thomas Graf

COPY

On January 11th 1910 at 10 a.m.

The Board of Directors of the Compagnie Française du Phonographo Edison has hold a meeting at their premises 42 rue Faradis, at Paris

Present :

Mr. G. Croydon Marks

Mr. Thomas Graf

Resolution. The Board authorizes Mr. Lehmann, Administrateur-délégué, to act for and in the name of the Compagnie Française du Phonographe Edison in the suit placed in the hands of the Public Presecutor of the Republic, against Mr. Jules Dupouy, Agent for the recovery.of outstanding monies, losated at Paris, rue St. Georges 52; consequently suthorizes Mr. Lehmann to sign to that effect all registers, declarations or documents, and to name lawyers or solicitors to represent him.

Certified copy as per original.

signed G. Croydon Marks
" Thomas Graf

Edison-Gesellschaft m. b. H. BERLIN SW, 48,

Copie

L'an dix neuf cent dix le quatre Juin le matin à 10 heures le conseil d'administration de la Compagnie Française du Phonographe Edison s'est réunis au siège sociale 64 Rue de Cormeille à Levallois-Perret.

#### Etaient présents

Mess. Thomas Craf, Président
G. Croydon Marks, Administrateur
M. Lehmann, Sécrétaire.

- I Résolution Le conseil décide de conférer à M. G. Groydon Marks le pou-
  - I.d'agir pour le compte de la Compagnie de régler le prycès en cours entre la Compagnie Française du Phonographe Edison, Climentgergaphes et appareils de Précision 98 Rue de Richelleu à Paris, de plus de signer et accepter tous actes nécessaires pour retirer ou renouveller les prucèdures, de recevoir tous montante, d'acquitter et de remplir telles fontions nécessaires dans cetté affaire.
  - In D'assigner et transfore à toutes personnes, aux prix, changes et conditions que le dit administrateur décidera en ce qui concerne tous les droits à le propriété et à l'explôitation des deux brevets accordés à Mess. Climchamp, Desbrieres et Vésire le premier je Allei Status six-hitticate d'avenant daté du treize Janvier Milneuf centum pour "Un Procédé pour la reproduction de surfaces grarées au le son de la voix on d'instrument et enrégistrées par des phonographes, graphphone, gramphone et autres instrument de centum d

Pour les buts ci-dessus rédiger et signer tous actes payer et recevoir toutes sommes en acquitter les roçus, stipuler les prix payable soit en especes ou a des échomoes déterminées et faire toutes déclaration et justification: à défaut de paigent poursuivre tous débiteurs, élire domicile et en général faire tout ce qui sera né-

II Résolution Le conseil décide de convoquer une assemblée générale pour le onze Juin dixneufcentdix à dix heures du matin pour délibérer

Edison-Gesellschaft m. b. H. BERLIN SW, 48.

-2-

sur le Bilan de l'exercise pour l'année 1909.

Rien n'étant plus à l'ordre du jour, la séance est levée à onze heures du matin.

signed G. Croydon Marks Thomas Graf Maurice Lehmann.

#### **FATTACHMENT**

COPY

On the 4th June 1910 at 10 a.m. the Seard of Directors
of the Compagnic Française du Phonographe Edison has held a
masting at their promises 64 rus de Commeille at Levallois Perret.

## Present :

- Mr. Thomas Graf,
- Mr. G. Croydon Marks Administrator
- Mr. Maurice Lehmann Secretary

1st Resulution. The Board decides to confer to Mr. Croydon Marks the authority to

President

1. to act for account of the company to look after the lew suft ponding between the Compagnie Français ou Rehomographe Riston, and Cindmatographes et Apparella de Prégiation, 99 rue de Richeltou at Farls, further to sign and accept all documents mecosary for the withdrawal or the rendwal of proceedings, to receive monies, to perform such functions as will be mocessary in this case.

II. to assign and transfer to any porsons, at prices, rates and terms which said administrator may decide upon a reparsis all rights to the proporty and of the exploitation of the two patents granted to likesers Clinchemp, Desbriders and Weischen first granted on the 17th isrch 1899 under 10.286931 with certificate dated 13th January 1901 for "A Process for the repreduction of engraved surfaces by the sound of the voice or inctrument and recorded by phonographs, graphophones, gramphophones and other interiments of this character's and the second patent dated January 6th 1901 far "For a Process for the reproduction graphophones, gramphophones, at the torus to be fixed by the shove needed invertue of said patents at the torus to be fixed by the shove needed invertue of said patents.

For the above named purposes compile and sign all documents, pay and receive all monies, receipt bills, stipulate prices payable either in cash or at fixed acceptances and to make all declarations and justifications: in case of non-payment of bills proceed against debtors, older demicile and in general do all that is necessary.

II Resolution. The Board decides to convoke a General Meeting on June 11th 1910 at 10 a.m. to examine the balance sheet for 1909.

Nothing further being at the order of the day, the meeting is

closed at 11 a.m.

signed G. Croydon Marks
"Thomas Graf
"Maurice Lebmann

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an dixmeufcentonze le premier Juin le matin à 10 heures Le conseil d'administration de la Compagnie Française du Phonographe Pdison s'est réunis à Southampton, Building Chancery Lans London.

Etaient présents:

Mess. Thomas Graf, Président

- G. Croydon Marks, administrateur
- M. Lehmann, Administrateur-Délégué.

Assemblée Générale: Le conseil décide de convoquer une assemblée Cénérale des actionnaires pour statuer sur l'approbation du bilan de l'exercise de l'année 1910, pour Lundi le quinze Juin 1910.

signed G. Croydon Marks

- Thomas Graf
- " Maurice Lohmann

COPY

On the 1st of June 1911 at 10 a.m.

The Board of Directors of the Compagnic Française du Fhonograph Edison has held a meeting at Southampton Building, Chancery Lane, London

Present :

Mr. Thomas Graf, President

Mr G. Croydon Marks administrator

Mr. M. Lehmann Administrateur délégué

General Mosting. The Board decides to convoke a general Mosting of Shareholders to discuss the approval of the balance ehest of the year 1910, to be held on Monday June 15th 1910.

signed G. Croydon Marks

- " Thomas Graf
- " Maurice Lehamnn

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copis

L'en dix neuf cent douzs le quatrième Juin le matin à dix haurss 30

ls Conseil d'administration de la Compagnie Françaiss du Phonographs Edison Sast réunis à 57 Lincoln's Ime Fields, Londres, Etaient présents:

> Mess. Frank L. Dyer, Administrateur Mess. Thomas Graf, Président

Sir G. Croydon Marks, Administrateur.

Le Conssil décide de convoquer une assemblés générale des actionnairss pour statuer sur l'approbation du bilan ds l'année 1911 pour Mercredi le dixneuf Juin.

Signed G. Croydon Marks

- " Frank L. Dyer
  - Thomas Craf

COPY

On the 4th of June 1912 at 10.30 a.m.

The Board of Directors of the Compagnic Française du Phonographs Edison has held a meeting at 57 Lincoln's Inn Fields, London.

Present :

Frank L. Dyer, Administrator

In. Thos Graf, President

Sir Goe Croydon Marks, Administrator

The Board decides to convoke a General Meeting of the Shareholders to discuss the approval of the balance sheet for 1911, to be held on Wednesday June 19th.

signed G. Croydon Marks

- Frank L. Dyer
- Thomas Graf

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

Bail
59 Rue des Petites Ecuries

Compagnie Française du Phonographe Edison, Société Anonyme au capital de 100.000 Francs Donc le siège est à

Séance du 15 Octobre 1912.

Présents: M. M. Thomas Graf et Maurice Lehmann Absents: Mr. G. Groydon Marks.

Le conseil d'administration, après en avoir délibéré, décide à l'unanimité de prendre à bail un local consistant en la totalité du premier étage d'une maison sise à Paris, Rue des Petites Ecuries No.59, appartmant à Mr. Pansu.

Et pour l'exécution de cette décision, le Conseil délègu à Monsieur Leimann, l'un de ses membres, tous les pouvoirs nécessaires à l'effet de:

Accepter le bail du local sus-désignér, moyennant un loyer annuel de 5.500 francs pour une durée et sous les conditions que Monsieur Lehmann avisers; Convenir du mode et des époques de paisment du loyer;

Obliger la société tent au paiement du loyer qu'à l'exécution des conditions du bail:

Passer et signer tous actes, élire domicile et généralement faire le nécessaire pour arriver à l'exécution de la présente décision.

Ont signé au régistre les membres présents du Conseil d'Administration.

Pour copie conforme:

Le Président du Conseil d'Administration.

signed Thomas Graf

G. Croydon Marks

COPY

59 rue des Petites Ecuries Paris. Compagnie Française du Phonograph Edison
Limited Company, Capital Frs 100.000
Located at :

Meeting of 15th October 1912

Present : Mesers Thomas Graf & Maurice Lehmann

Absent : Mr. G. Croydon Marks

The Board of Directors, after due deliberation, decides unanimously to rent premises consisting of the first floor of a house located at Paris, rue des Petites Zouries 59, owned by Mr. Pansu.

And to take the necessary action, the Board gives Mr. Lehmann, one of its members, all the necessary authority:

To take the premises above named at a yearly rent of 5.500 frs fur such a length of time and under such conditions as Mr. Lehaman may think advisable; to arrange for the mode and periods of payment of the rent;

To compel the company to adhere to the terms of payment and to the terms of the lease.

To pass and sign all documents, elect domicile, in short to do overything that is necessary to execute properly the present decision.

The members of the Board who were present have signed the register.

Cony as per original.

The President of the Board of Directors

signed Thomas Graf

G. Croydon Marks

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an Mil neuf cent treize, le deux Janvier, le matin à dix heures, le conseil d'administration de la Compagnie Française du P Phonographe Edison s'est réunis à son siège social, 64 Rue de Cormeille à Levallois-Perret, Seine.

Etaient présents:

Monsieur Thomas Graf Présèdent

Monsieur Sir G. Croydon Marks Administrateur

Monsieur Maurice Lehmann, Administrateur-Délégué.

Assemblée Géjérale.-

Le Conseil décide de convoquer une assemblée générale des actionnaires pour statuer:

l sur le transfert du siège sociale

2 sur le changement de la raison sociale

3 sur la démission de Monsieur Frank L. Dyer, Administrateur pour le deux Janvier à dix heures du matin.

aigned Thomas Graf

- G. Croydon Marks
  - Maurice Lehmann

#### COPY

In the year 1913 on the 2nd of January at 10 a.m. the Board of Directors of the Cie Française Thomas A. Edison has held a meeting at their premises 64, rue de Cormeille, at Levallois-Perret, Scine.

#### Present :

MauricoLehmann Administrator

## General Meeting. -

The Board decides to call out a General Meeting of the Shareholders to enact

- 1. on the transfer of the premises
- 2. on the change in the name of the firm
- 3. on the resignation of Mr. Frank L. Dyer, Administrator, to be held on the 2nd of January at 10 a.m.

#### signed Thomas Graf

- G. Croydon Marks
- " Maurice Lehmann

Edison-Gesellschaft m. b. H. BERLIN SW, 48,

## Copies

L'an dix neuf cent treize le premier du mois de Juin le matin à dix heures 30.

Le conseil d'administration de la Compagnie Française Edison s'est réuni à 57 Lincoln's Sun Fields, Londres.

Etaient présents:

Sir G. Croydon Marks Mr. Thomas Graf Mr. Maurice Lehmann

Administrateur Président Administrateur.

Le conseil décide de convoquer une assemblée générale des actionnaires pour statuer pour l'approbation du bilan de l'année 1912 pour le dix Juin.

signed Geo Croydon Marks

- " Thomas Graf
- " Maurice Lehmann

COPY

On the 1st of June 1913 at 10.30 a.m.

The Board of Directors of the Cie Française Thomas A. Edsion has held a meeting at 57 Lincoln's Sun Fields London

Present :

Mr. Murice Lehmann

Sir G. Groydon Marks Administrator

Mr Thomas Graf Precident

The Board decides to call out a General Meeting of the

Shareholders for the approval of the balance eheet for the year 1912, to be held on the 10th of June.

signed Geo Croydon Marks

Thomas Graf

Administrator

" Maurice Lehmann

Edison-Gesellschaft m. b. H. BERLIN SW. 48.

Copie

L'an dix neuf cent quatorze le premier du mois d'acût à dix heures du matin le conseil d'administration de la Compagnie Française Thomas A. Vdison s'est réunis à son siège sociale No. 61 Rue des Petites Fouries:

- l sur l'approbation du bilan de l'année 1913
- 2 sur l'approbation d'un arrangement entrevenu en date du onse Mars 1P14 entre Thoma A. Fdison, Inc., Orange MJ. Etate U. et Mr. vaurice Lehmann, concernant I'usege purtiel du bureau de la Compagnie Française Thomas A. Fdison à Paris.
- et décide à cet effet de convoquer une assemblée générale des actionnaires pour le 10 août 1914 à 10 heures du matin.

(not yet signed)

COPY

On August 1st of the year 1914 at 10 a.m. the Board of Directors of the Cie Française Thomas A. Edison have held a meeting at their premises 61 rus des Fetites Eduries :

- 1 concerning the approval of the balance sheet of the year 1913
- 2 concerning the approval of an arrangement made under date of March 11th 1914 between Thomas A. Edison Inc., Orange N.J. U.S.A. and Mr. Laurice Lebmann, regarding the use of part of the offices of the Cie Française Thomas A. Edison at Paris.

and doolde to that effect to call out a General Meeting of the Shareholdere to be held on August 10th 1914 at 10 a.m.

(not yet signed)

January 30, 1919

Mr. Mambert:

Re: COMPAGNIE FRANCAISE THOMAS A. EDISON

I have gone over Mr. H. F. Miller's file of papers including the stock certificates, and also certain files from the offices of Mesers. Stevens and Wilson. The shareholders of this company are as follows:-

| . , | Thomas A. Edison<br>Sir Goo. Croydon Marks<br>Thomas Graf<br>Maurice Lehman<br>Paul Flicotaux<br>Louis Rinay<br>Douglas Horace Brandon<br>Raphael Huntor Brandon | 2<br>146<br>2<br>2<br>5<br>5<br>18 | share |
|-----|--|------------------------------------|-------|
|     | Raphwel Buntor Brandon   | 20                                 |       |

200 shares

We have transfers which have been executed by all of the shareholders except Mr. Edison, the name of the transferse being left blank.

. The company may have not less than three nor more than five directors.

We have copies of the minutes of ten mootings of the directors, covering a period of time from March 27, 1909 up to august 1, 1914, these having been furnished to us by Mr. Graf, the august 1, 1914 copy being marked "Not yet signed". At the time of the June 1, 1915 meeting, the directors present were George Croydon Marke, Thomas Graf and Maurice Lehman, Mr. Graf being President and Mr. Lehman being Managing Director. Mr. Graf's letter of Nov. 24, 1913 indicates that Mr. Edison is also a director. I have been informed that Mr. Lehmany he having left Faris at the outbreak of the war to join the German  $\lambda rmy$ .

I underetand that it is the intention to remove Meesre. Graf and Marke as directors. Will you kindly addiss me who is to be elected in the place of each of these retiring directors and also who is to be appointed to fill Mr. Lehman's place. Also kindly advise what disposition is to be made of the shares etanding in the name of Meesre. Oraf, Marke and Jehman respectively.

We are not familiar with the provisions of the French law relating to corporatione and shall have to roly upon French attorneye to guide us in this matter. I suggest we take it up with Brandon Bros., as they have handled other matters for us in connection with this company, and Mr. Stevens had correspondence with them with reference to the French Company after the breaking out of the war.

It seems to be necessary that each director shall have two chares of stock standing in his name, and I understand that these qualifying shares should be kept in Paris. I do not know whether or not one or more of the directors have to be residents of France. This is one of the matters on which we shall have to get further information as is also the question of whether meetings of chareholders and directors can be held outside of France.

If you will advise me as fully as possible what you would like to do with this company, whom you would like to put in as direct, ore, and to whom you wish the shares of stock transferred, I will take the matter up with Brandon Bros. and make the necessary arrangements. I suggest that you get Mr. Edison's O.K. on any proposed changes.

At the time of Mr. Dyer's resignation as a director of the French Company in Nevember, 1912, Mr. Edison indicated that he desired to liquidate and close up the French Company. knew just why this was not earried out. I understand, however, that the French Company is a party to an agreement with a copyright association whereby stamps for phonograph records can be obtained. viz: agreement of February 7, 1905 between Compagnie Francaise du Phonographe Edison and Lucien Vivee, as preprietor of Agence Generale d'Edition Phonographique. The minutes of meetings cent ue by Mr. Graf also indicate that the French Company owned some patent rights have specified the patente in question being Nos. 286,931 and 296,351, granted to Messre. Clinehampe, Deebrieres and Vezierhe.

Henry Lanahan

dry house to her. Robinson 2/17/19

BRANDON BROTHERS

Estab# 1850 PATENT LAWYERS

CABLE ADDRESS, "ABDICANT PARIS

WESTERN UNION COOK TELEPHONE I54-23

D N BRANDON FREINLFA M HORIN Graduate at La P.FLICOTEAUX 4 4

Mr. Delos Holden. The Edison Laboratory, ORANGE. N.J.

MEGEIVED BY

May 17

Dear Sir,

COMPAGNIE FRANCAISE THOMAS A. EDISON. of the 23rd ulto.

Directors of French limited liability Companies can only be discharged, or replaced, by a deliberation of the General Meeting of the shareholders. The French law does not require that Directors, including the Managing Director, must be domiciled in the country, nor that a Managing Director must be appointed, nor that the general Meetings must be held in France.

But one must not lose sight of the fact that, in interpreting agreements generally, the Courts have great power of appreciation based upon an article of the Civil Code worded as follows :

> "One must, in agreement, ascertain what "has been the joint intention of the contract"ing parties rather than stop at the literal "meaning of the terms; ".

Now it has often happened that foreigners, desirous of trading in France, have formed Joint Stock Companies which. though French in form, have remained practically foreign, owing to a great majority of foreign shareholders, the composition of their Board of Directors and their mode of operation.

The result was that the French Courts, which are some

Mr. DELOS HOLDEN.

28th April 1919.

what punctilious in such matters, were able to recognise, in the Articles of Association and in the working of a Company, elements, or data, of such a nature as to preclude the recognition of such Company as being really Prench and they have denied it such character. But a decision in such a sense could only be reached, in any case, if an action was brought before the Courts.

In the present case, we do not see that a third party would think of taking any such action, because as the French law would not allow such third party to take hold of the name of "Edison" (which is and remains the exclusive property of your Company and which is the main thing in the trade name of your Company) any suit brought by a third party would be of no interest.

Therefore, in this connection, it does not seem to us that there is any fear to be had. Whether your Company continues to exist or Whether it is dissolved by a necessary decision of the General Meeting, no one can take "Midison"'s name. That seems to be the main point.

In view of the foregoing explanations, you can therefore, in our opinion, let your Company live if there does not happen to be any urgent need for things to be otherwise.

Mesers, Flicoteaux and Riney are assistants in our staff.

In the event of the Company resuming operations in France, we will ask you to kindly remove our names as well as those of Mesers. Fileoteaux and filter as shareholders.

Mr. DELOS HOLDEN.

28th April 1919.

We lent our names at the time with a view to facilating the formation of the Company, but we understood that, in due course, other shareholders would take our place. We shall accordingly be pleased if you will kindly give this your attention.

We enclose our Debit Note and remain,

Yours truly,

\_

2

October 18, 1919.

Mr. alfred F. Wagnor:-

## RE COMPAGNIE FRANÇAISE THOMAS A. EDISON

In accordance with the conforence with you and Mr. Stevone yesterday afternoon, it is understood that after your return to England you will go to Paris and consult with Messra. Brandon Bros., 59 Rue de Provence, and take such stops as are necessary to make the changes in the above company which are outlined below:-

This company was formerly named "Compagnic Francaise du Phonographe Edison" and is a Societé Anonyme. A copy of its charter has been hunded to you, and the same was published in the Prench official publication Petites Affiches 295 Annee Hardi 8 Hovembre 1904, Stes Reliques Ho. 313. The shareholders of the Company are as follows:

| Thomas A. Edison       | 2    | shares |
|------------------------|------|--------|
| Sir Geo. Croydon Marks | 146  | tt     |
| Thomas Graf            | 2    | 74     |
| Maurice Lehman         | 2    | **     |
| Paul Fliootaux         | 5    | **     |
| Louis Rinay            | 5    | **     |
| Douglas Horses Brandon | 18   | **     |
| Raphael Huntor Brandon | 20   | 19     |
| •                      | 3500 | - ,,   |

All of the stock cortificates except that of Mr. Edison are assigned in blank. The cortificates now standing in the names of Mosers. Marks, Oraf and Lehman will be turned ever to you in order that you may arrange to have suitable transfers made. Fresumably, there was a stock book containing blank certificates, but I have not been able

<sup>&</sup>quot; mr H.F. Miller has strave books. non 20, 1920

to looste it. Hr. Stevens thinks that it may be in the Berlin office. Perhaps the minute book is also in the Berlin office.

It is suggested that transfers of shares be made as follows:-

Of the 146 shares now standing in the name of Bir George Croydon Marks, 2 are to be transferred to Hr. Alfred F. Wagner; 2 to Mr. Stophen B. Mambert, 31 Washington Street, East Orunge, New Jorsey; and 142 to Thomas A. Edison, Incorporated, a corporation of the State of New Jorsey, having its principal office at West Orange, New Jorsey.

The two phares standing in the name of Mr. Graf are to be transferred to Mr. Walter Stevens, 86 Harrison Street, East Grange, New Jersey.

The two shares standing in the name of Mr. Lehnan are to be transferred to Mr. Henry R. Hughes, of the London office.

You will find out in Paris how these transfers are to be made and the new certificates issued.

The new certificator issued in the names of Messrs.

Wagner, Mambert, Stovens and Hughes are to be assigned in blank by
these gentlemen and the certificates turned ever to Mr. H. P. Miller,
Treasurer of Thomas A. Käisen, Inc.

I understand that the French company has no assets of any value. If any such assets should be discovered, they should be transferred to Thomas A. Edison, Inc., which is the real owner of this company.

Such records as we have available show that the directors are Thomas a. Edison, Sir George Croyden Marks. Thomas Graf and Maurice Lohman, deceased, Mr. Graf being President and Mr. Lohman late managing director. The present instructions are to have Mr. Stevens made a director and President, Mr. Wagner made Managing Director, and Messre. Hughes and Mambert directors. The necessary stops should be taken to make these changes.

If no reason appears for acting to the contrary, steps should be taken to wind up the company.

all expenses in connection with this matter should be charged to the General Division of Thomas . Edison, Incorporated.

Market sag

Henry Lanahan #€

C.C. to Messrs. Chas. Edison, Mambert.

W. Stevens, Robinson and H. F. Hiller

IVISION

Juns 28, 1923.

Mr LANAHAN PROM . Mr. Walter Stevens, Vice-President and Export Manager. TO: Mr. S. B. Mambert, Vice-President and Financial Recontive SUBJECT: Liquidation of Compagnie Francaise du Phonographe Edison cau droft the I recently communicated with Mr. Wagner and indicated that if relieve we were very desirous of closing out the affairs of the French Company. Manusched warries A. Kennerkey Hall of Remarker Hall of Re-I emclose herewith copy of a letter addressed to Mr. Wagner of our London Office signed by Mr. Charles A. Kemmerley Hall of Paris, our by solicitor also copy of Mr. Wagner's letter in reply dated ymme 19th. By referring to Mr. Hall's latter you will note that before

First: that Thomas A. Edison Inc. release in proper & form the French Company of its liability to for Thomas A. Edison, Inc., amounting to Fra. 383,999.46.

Second; - that we advise the Liquidator through Mr. Hall that the amount of Frs. 29,224.07 due from sundry debtors cannot be collected and is s definite loss.

In this commention would state that the largest debtor to the French Company, was A. Claudé, whose account assumated to practically fifty percent of the entire assume due. Mr. Claudé was at one time an Stiphone distributor, and my understanding is that after Mr. Graf granted him an extensive oredit he became insolvent. The balance represents amounts due by sundry debtors, and although we have endearoned to collect some of these accounts, our efforts have been unsuccessful. The family of one of these debtors advised that the principal "die gloriously on the field of battle".

Will you kindly prepare the necessary release as requested by Mr. Hall, in order that the liquidation of our French Company may be facilitated

> nervymi. duraction distant on their 59 to de Paroune

WALTER STEVENS. LEGAL

DEPLINE

OC TO Messrs. J. W. Robinson. R. H. Allen.

E. 945 W

Mr. Edian, ADW alus Masels

Mr. Edian, About alus Masels

Minimal Meeting to be with of Jab

Memoral Meeting to be affected at the second

John Treman Capellos at thomas

At should be agreed as plants:

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Wagner of Toppes

Hung Canadam

BON FOUR POUVOIR
Full synature

EXPORT DIVISION

MAY 5 1924. LEGAL

Mr. J. W. Robinson, General Secretary:

> Subject: Liquidation of Cie Française du Phonographe Edison.

I am pleased to advise you that the French Company has been finally liquidated and as evidence of this fact I am sending you by American Railway Express, insured, the following books and documents:

- No. 1 Minute Book of Board Meetings, containing among other records the resignation of Sir George Oroydon Marks and Mr. Thomas Graf.
- No. 2 Minute Book of General Meetings, containing among other data, a record of the meetings hold in Paris in winding up the affairs of the Company.
- No. 3 Stock Transfer Book.
- No. 4 Share Transfers, Transfers, Resignation, etc.
- No. 5 Stock Cartificate Book. Nos. 6) The Company's accounts to June 30th, 1914.
- nos. 6) The Company's accounts to June 20th, 1914.
- No. 8 Balance Shoet to August 31st. 1922.
- No. 9 Legalized and registered copy of the "Gazette du Palaie" Jamary 19, 1923, containing publication of the notice of the winding-up meeting.
- No. 10- Report of Board of Directors to the Extraordinary Meeting of February 12th, 1923.
- Hos. 11)Shareholders' powers of attorney dovering repreto 17 )sentation that they attended the meeting of February 12th.
- Ro. 18- Legalized and registered copy of the "Gamette du Palaie", February 27th, 1923, containing publication of the winding up of the Company.
- Non. 19)Osytticates from the Bagistry Offices of the and 20 juribunal of Commence of the Science and the Justice of the Fence of the John district of Farls, cortifying the filling at these Bagistry Offices of the copy of the Minute of the Meeting deciding upon the winning up of the Occupany.
- No. 21- Declaration from Thomas A. Edison Incorporated abandoning their claim on the French Company, dated at West Orange, H.J., Soptember 5, 1923.

- No. 22]- Shareholders' powers of attorncy in order to to 294 have themselves represented at the Extraordinary Lecting held December 18, 1923.
- No. 30 Liquidator's report of said moeting.
- No. 31 Registered and legalized copy of the "Gazette du Palais" dated March 19th, 1924, publishing the discharge given to the Liquidator of his pffice.
- No. 32 Copy of same.
- No. 33 Certificates of Shares of Stock in the French Company, Nos. 019, 025,009,010, 015, 003, 021, 007, 020, 002, together with transfers in blank signed by the respective holders.
- No. 34 Copy of Statuts de la Companie Francaise du Phonographe Edison.

In order that our files may be entirely complete in this matter will you kindly acknowledge roceipt of the documents which as above stated we are sensing to you by corpess insured? 6, insure the package being brought direct to your attention I om addressing some to you personally.

WALTER STEVERS.

WB.HAH.

0.0. to Messrs. H. F. Miller, Henry Lansham

## Compagnie Française du Phonographe Edison Records Merchandise Ledger (1904-1923)

This ledger covers the period September 1904-June 1914, with additional entires from 1916-1918 and December 1923, when the company was dissolved. It summarizes transactions relating to the purchase and sale of phonographs, phonograph records, and other merchandise, including films, projectors, and batteries. The entries are written in French, and the amounts are calculated in French francs. The folio numbers in the column to the left of the amount column correspond to the numbers in the corporate journals where the transactions are entered chronologically. The cover is stamped "Cie Française du Phonographe Edison Grand Livre des Marchandises." The book contains 291 numbered pages and an index; many pages are blank.

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## Compagnie Française du Phonographe Edison Records Statements (1905-1914)

These unbound statements cover the period January 1905-December 1914. They consist of a variety of balance sheets, expense statements, journal entries, and profit and loss statements for the Compagnie Française du Phonographe Edison and its record manufacturing plant at Levallois-Perret.

Approximately 10 percent of the statements have been selected. The selected items consist of annual profit and loss statements for 1905-1908 and a statement of losses incurred at Levallois-Perret from January 1907 through October 1908. The unselected items include monthly balance sheets and statements covering only portions of a year.

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# EDISON MANUFACTURING COMPANY RECORDS

Begun in December 1889 as Edison's personal business, the Edison Manufacturing Co. was incorporated in the State of New Jersey in May 1900. Howard W. Hayes was the first corporate president, but Edison succeeded him within the year. After incorporation the company manufactured and marketed electrical devices, including primary batteries, phonoplex circuits, dental and medical apparatus, and motion picture equipment, it was also responsible for the production of Edison motion picture films. The company had a factory at Silver Lake (later Bloomfield), New Jersey, a sales office in New York City, and agencies in other cities. In 1905 motion picture production operations moved from Manhattan to a new studio in the Bronx. In February 1911 the company's assets and property rights were assigned to Thomas A. Edison, Inc. It was officially disolved in November 1926.

The records cover the years 1889-1911, with a few additional items from 1917 and 1926. Correspondence, letterbooks, and financial records for the period 1889-1898 can be found in *Thomas A. Edison Papers: A Selective Microfilm Edition, Part III.* Correspondence pertaining to the business of the company from 1899 through 1910 can be found in the Document File Series and in the Motion Picture Patents Company Records (Company Records Series). A finding aid for the archival record group is available at the Edison National Historic Site.

The selected records are arranged in the following order: (1) Ledger (1900-1926); (2) Journal (1900-1926); (3) State and Federal Filings (1902-1910); and (4) Profit and Loss Statements (1899-1911). The items not selected include two investment ledgers (1900-1913); a payroll book (1906-1911); eleven cash books (1898-1911); a monthly digest of general and sales ledger accounts (1910-1911); and a check book (1902-1908).

## Ledger (1900-1926)

This ledger covers the period May 1900-Nevember 1917, with several entries from November 1926. As the account book of final entry it summarizes transactions perfaining to the production and sale of primary batteries, motion picture films and equipment, phonopiex circuis, and other liems marriadizatived and marketed by the Edson Manufecturing Co. Included are accounts detailing transactions with Edison, the National Phonograph Co., and other domestic and foreign companies. Accounts continued from the pre-incorporation company are designated as Edison Mig. Co. (Ol Co.)" and "Old Company General Expenses." Among the motion picture accounts are "negative film subjects," "lim subjects," "New York film plant," and "Eastman Kodak Co. rayalty." Other accounts detail sales, cash, general expenses, and sock transactions.

## Journal (1900-1926)

This journal covers the period May 1900-February 1911, with additional entries from December 1911, November 1917, and November 1926. Chronological entries provide information about transactions posted to various accounts and recorded in the coprorate ledger, Included are entries from February 1911 detailing the sale of the company's property rights and assets to Thomas A. Edison, Inc., for \$500.000 in stock. The three final entries are in the from of directors' minutes and indicate additional stock transactions between the two companies and the dissolution of the Edison Manufacturing Co. In November 1920.

## State and Federal Filings (1902-1910)

These loose pages consist of annual statements filed by the Edison Manufacturing Co. Included are statements filed with the New Jersey State Board of Assessors (1902-1905); the federal Census of Manufactures (1905, 1905); the State of New Jersey Bureaut of Statistics (1905, 1909); and the Internal Revenue Service (1909-1910). The statements provide information regarding capital stock, income, labor, and expenses. Also included is a legal brief filed in 1914 during a dispute with the Internal Revenue Service over the company's 1909 and 1910 taxes.

# Profit and Loss Statements (1899-1911)

These unbound statements consist of profit and loss reports for the period March 1899. February 1911. Each statement provides summaries of costs, sales revenues, and inventories at the end of accounting periods. The products covered include primary batteries, projecting kinetoscopes, fan motors, and films.

## RECORDS NOT SELECTED

### Investment Ledger #2 (1900-1907)

This investment ledger covers the period May 1900-February 1907. A lnigle-entry account book, it details a penditures of the Edison Manufacturing Co. within four capital accounts brought forward from the unincorporated "Old Edison Manufacturing Co." The four accounts are "Machinery Code," Tensiver a Fixtures, "Read Estate and Buildings," and "Film Plant." Most entires involve the purchase of lator and materials. The "Machinery & Toots" account is a temized according to product, including varya equipment, primary batteries, and a variety of film apparatus. The other product, including varya equipment, primary batteries, and a variety of film apparatus. The other in the Bronx and its offices, plants, and buildings in Manhattan, West Orange, and Chicago, An Index has been written on the first page, An Index has been written on the first page.

## Investment Ledger #3 (1907-1913)

This Investment ledger covers the period March 1907-February 1913. A shople-entry account book, Ideballa expenditures of the Edison Manufacturing Co. within seven capital accounts. Four accounts are brought forward from the previous investment ledger and the following accounts are added: "Automobile." "Sales Wagons," and "Musica Record Plants." The "Musical Records Plants' account is femized according to product and location, including disc record plant, Barlin record plant, indestructive cylinders, and plant "#24" in West Crange. Mest entries involve the purchase of labor and materials. Some of the entries for 1911-1913 indicate that this ledger continues National plant, indestructiving Co. accounts as well as accounts as well as accounts as the product of the plant "#24" in Peduary 1911. The accounts in this ledger are continued after the indicate that the control of the plant "#24" in Peduary 1911. The accounts in this ledger are continued in the investment ledger of the Control Division of Thomas A Edison, Inc. Antivestness been written on the front flexing.

### Payroll Book (1906-1911)

This payroll book covers the period December 1906-February 1911. The entries are for individual employees and indicate their weekly pay. Separate groups of entries itemize the payroll for employees stationed in the Manhattan office, Bronx studio, and 43rd Street studio, as well as at the West Orange and Chicago offices.

## Edison Manufacturing Company Records Ledger (1900-1926)

This ledger covers the period May 1900-November 1917, with several entries from November 1926. As the account book of final entry to summarizes transactions pertaining to the production and sale of primary batteries, motion picture films and equipment, phonoplex circuits, and other tems manufactured and marketed by the Edison Manufacturing Co. Included are accounts detailing transactions with Edison, the National Phonograph Co., and other domestic and foreign companies. Accounts continued from the pre-incorporation company are designated as "Edison Mfg. Co. (Old Co.)" and "Old Company General Expense." Among the motion picture accounts are "negative film subjects," "film subjects," "New York film plant," and "Eastman Kodak Co. royalty." Other accounts detail sales, cash, general expenses, and stock transactions. The spine is labeled, "General Ledger," "May 8th, 1900, 1911, Feb. 28th," "Edison Mfg Co" and "5." The book contains 373 numbered pages and an index; many pages are blank.

[REDUCTION RATIO = 16:1]

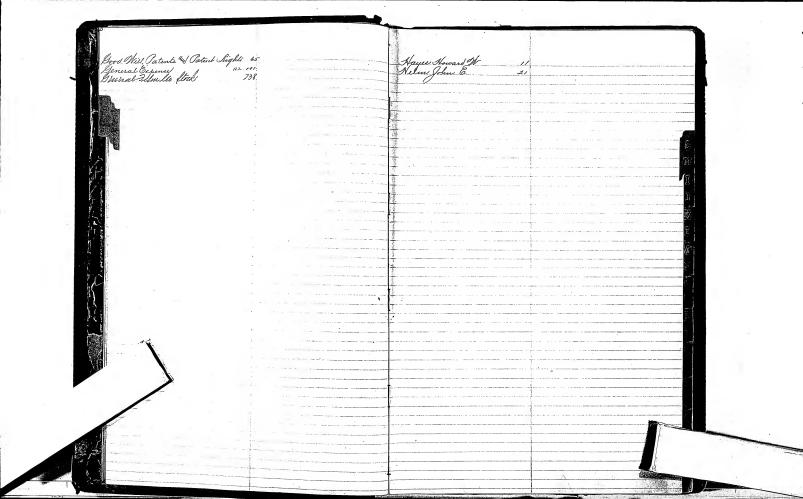
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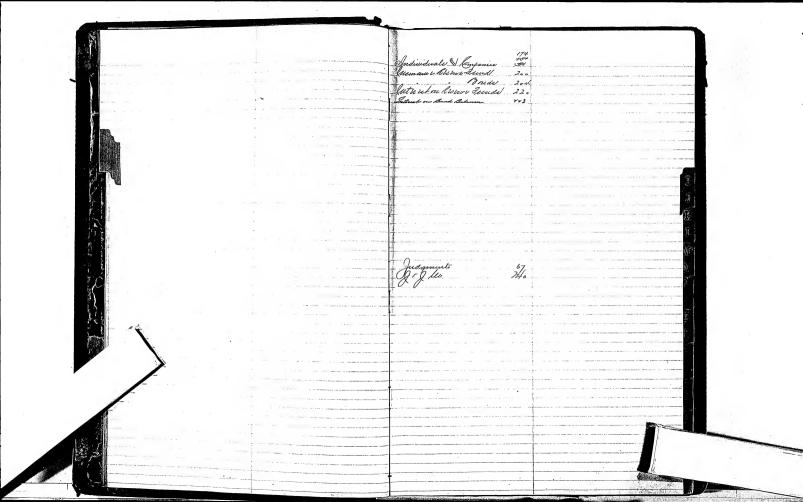
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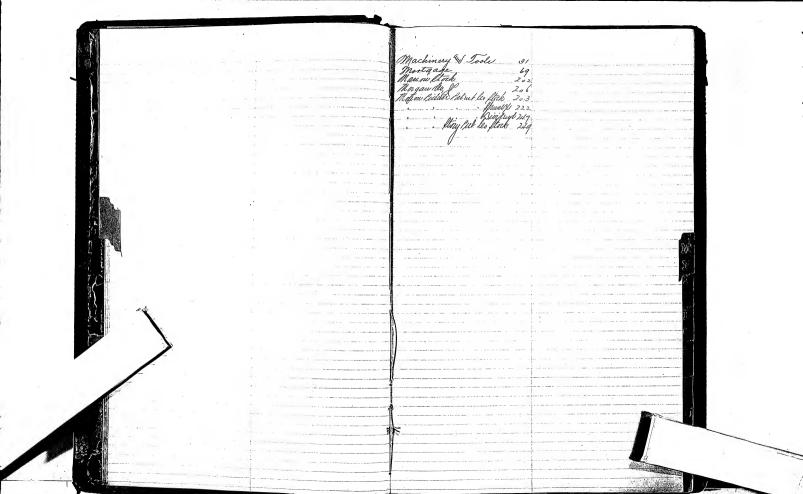
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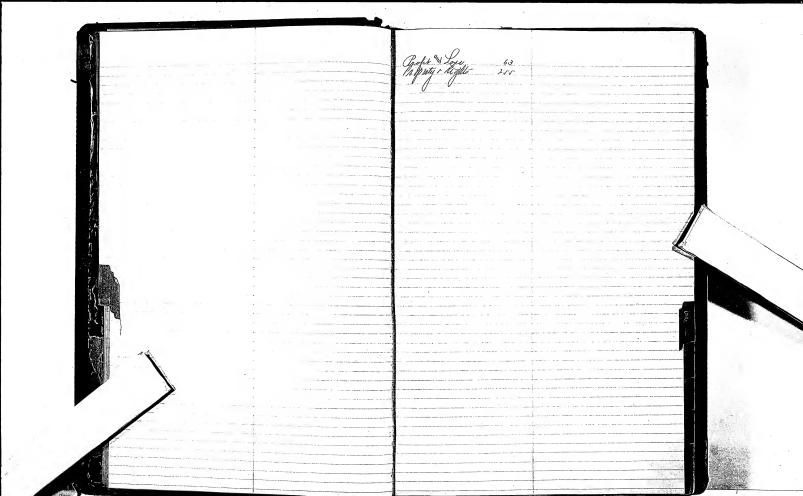




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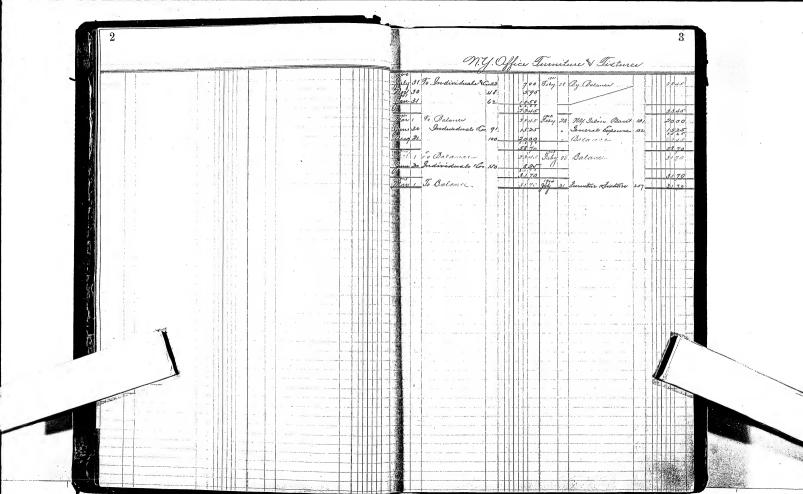
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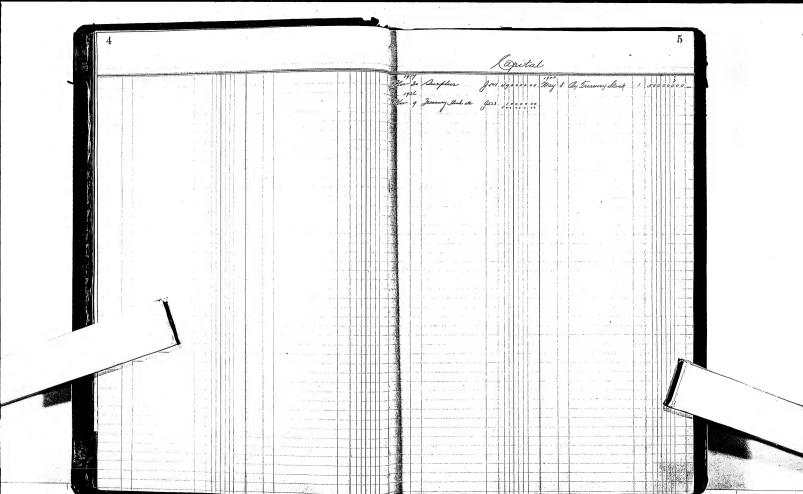


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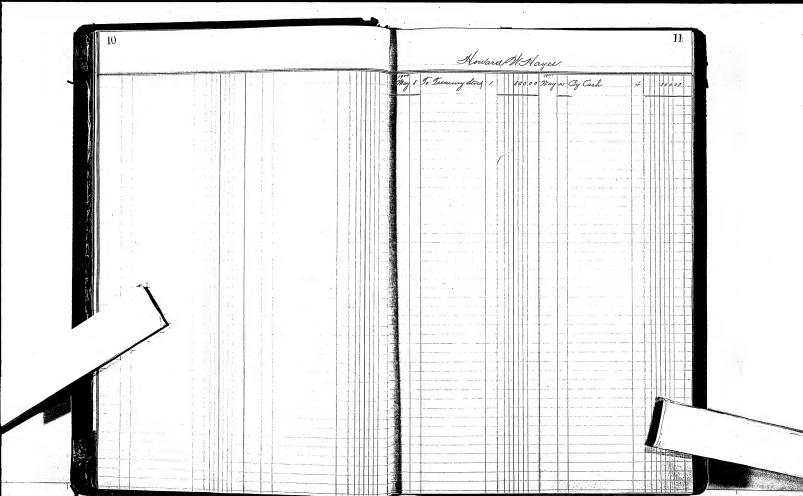
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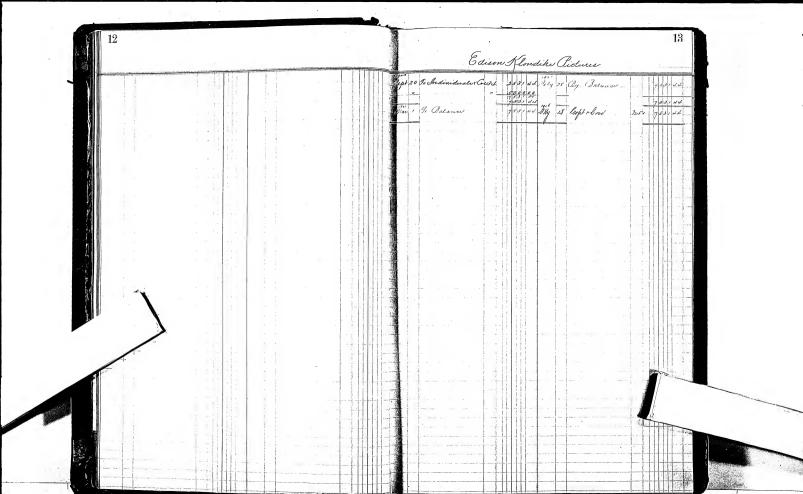
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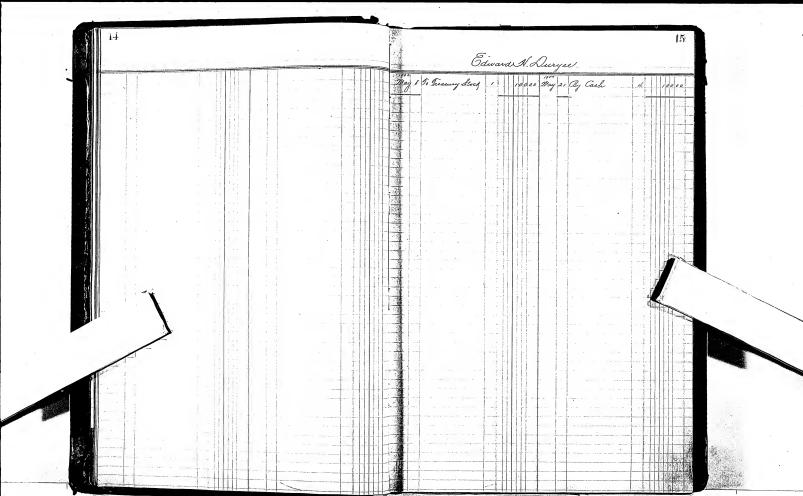
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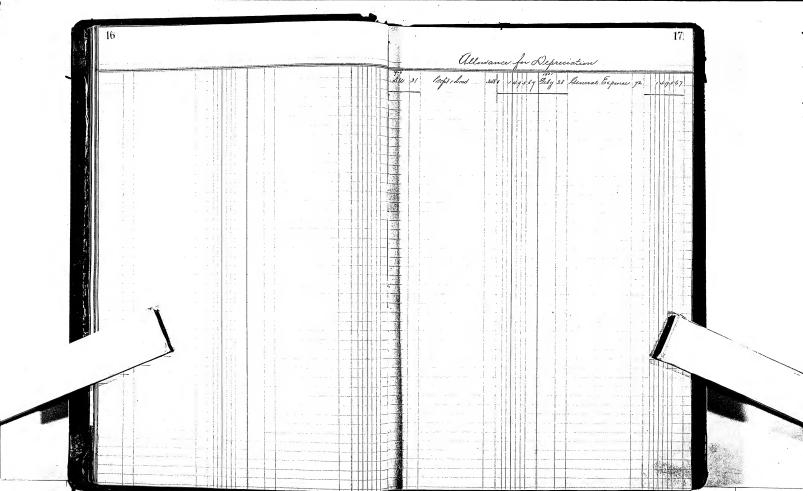
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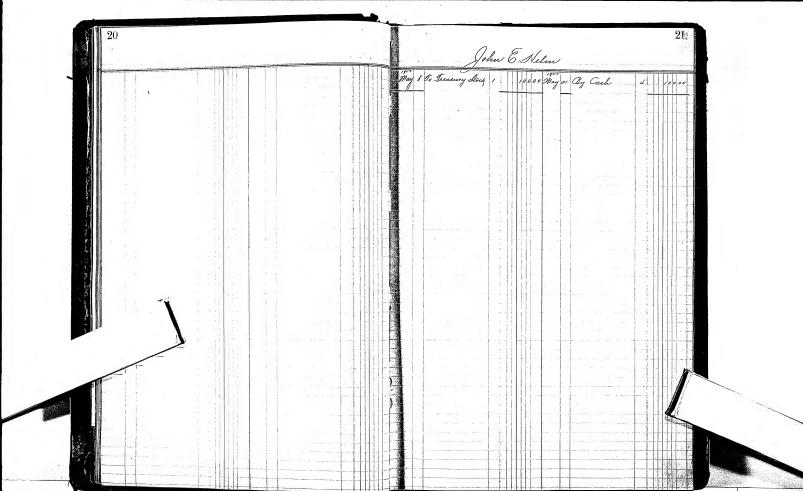


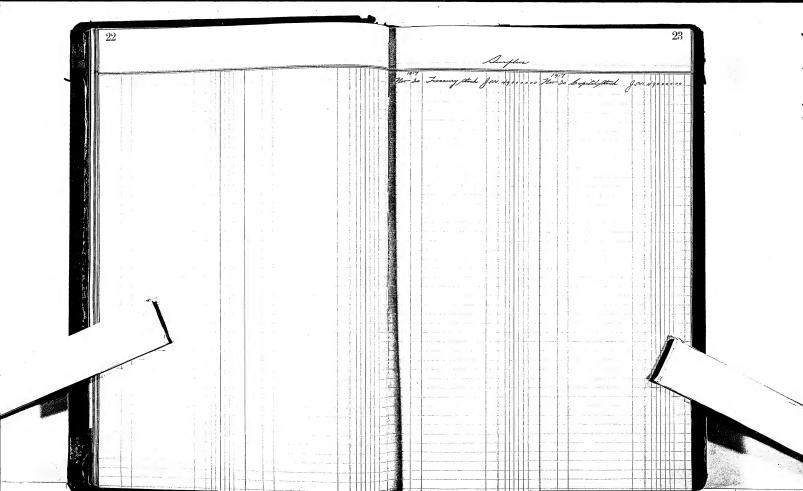






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| - 212            | etes Payable   | - 1 - 1 - 1 - 1                          | Lakey  | ay Material  |   |
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| JI STO USERALES  | 11364918   | 11364918                                 | July 31 . Individual Can 23  | 1073786 Sipt 29                                      | 36 5240                                 |
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| 9                | 400000 . 20.   | 130000                                   | " Lator " Material ".  | 1121609 1 Dalance                                    | 2119197                                 |
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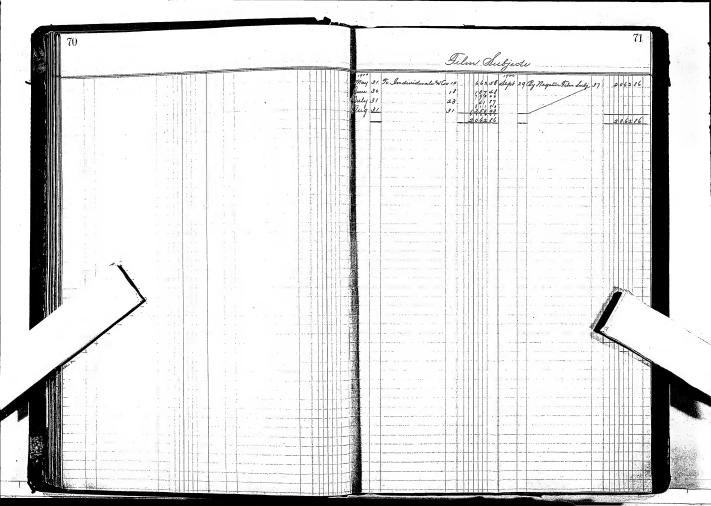
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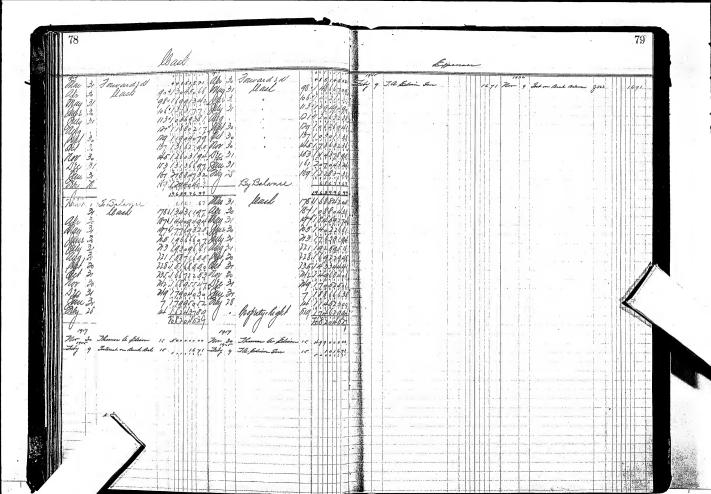
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| 11 181111 02 225 28 .  | Suspense " 550  |  | Notes Receivable 100 63438 |
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| 31 Individuales Aboo 98 11800                                    | 95 28410  |  | Individualo Go 110. 200    |
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|  | Sundries " 348.984  |  | Individuals xlos 111 240   |
| . Sunaries 99 Hug 63 14 aug 31.                                  |   |  | Suspense , 500             |
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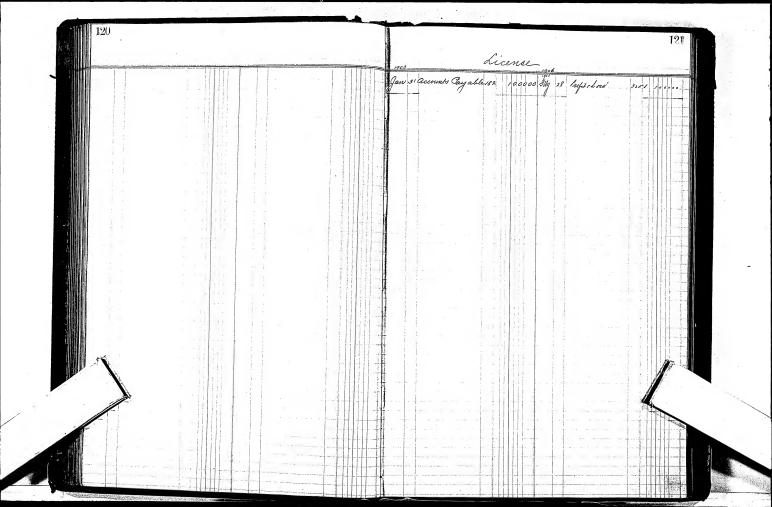
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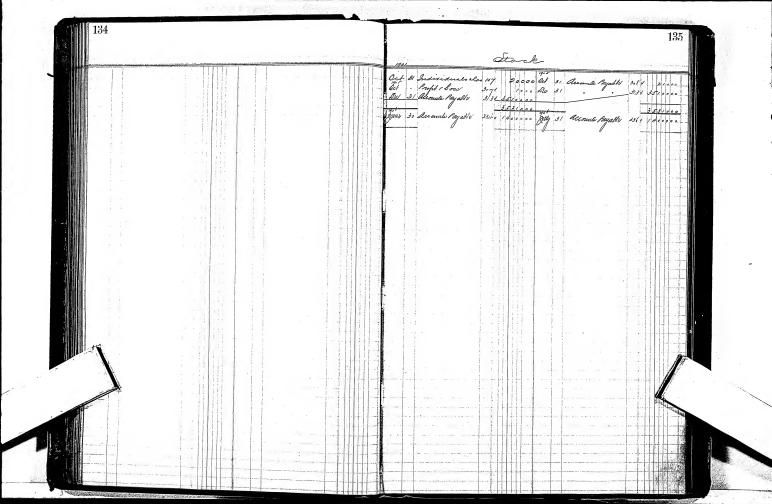
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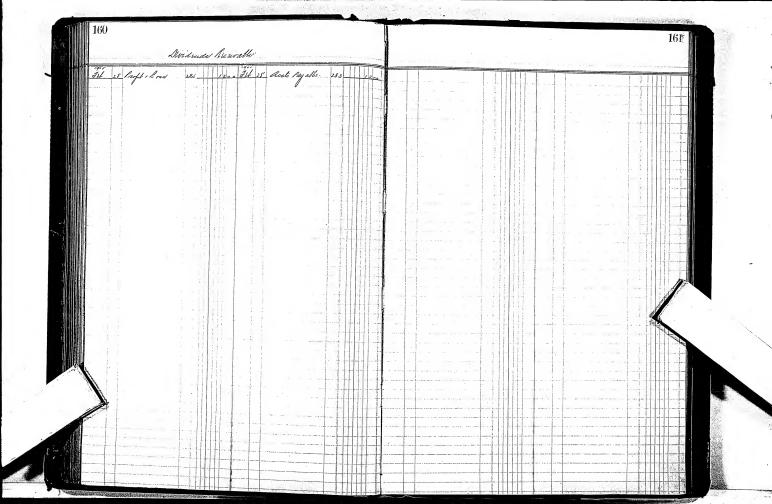
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| e e       | Mach                                      | 2/2/5/1 Pla /1.1  | 881 42-1 11 1282             |   | 182  | 1 69 69   |
|           | Jan 3. Rig Seek                           | 61. 1706473 Quedalan  | 22.16 W                      |   | July 28 Cash 133 4   | 278280  |
|           | Auto Runsaht                              |   | /                            |   | " Rotes Reservable 184"  | 57708   |
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| \'        | Alg Shet                                  |   |                              |   | " Suspense "   | 1979  |
|           | Aig Shet and Remails                      | 4574 110/1/80   |                              |   | " General Expense  | 289932  |
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|       | 7907                          | 1900                   |  |   |                                 | Individuale r. Corl                     | * * =0*               |                |     |
|       | Jun 31 Journal 52-            | - 1181 408 Jun         | 31 Forwardsd                           | - 27V HILL  | dug 31 Forwarded                | 31590404 Aug                            | 31 Forwardsd          | 26221721       |     |
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| 76    | · Sudinauale Alor             |                        | I Gunal Reference                      | . v 22806   |                                 | 3174 3541 19.5                          | · Acenato Payable.    | 3131 33800     | 140 |
|       | May 24 Plate Reservable       | 2931 22806             | Carl                                   | . 1 22806<br>24567<br>17-1-2767190<br>25-13664349 | · Sudindude der                 |   | . Microuto Payatto    | 3141 2733 739  |     |
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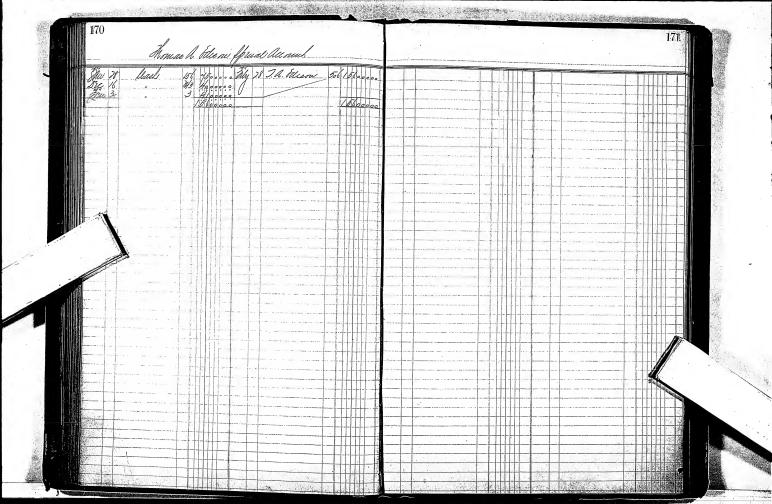


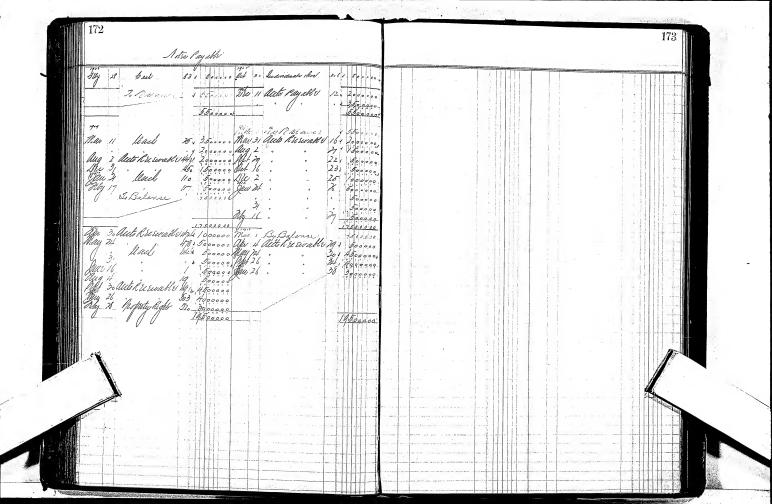
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|               | · Accounter layar                        | W . 174689        | Met 30.        |                      | 30.1 31                         | 7             | . age ounts Pay.   | 33.44     | 59950        | July 31                     |                                | 3351    | 95.44  |          |
| July          | 31 Su din made book                      | 2981 22829        | Oct 31         | *                    | 29.4                            | 4 a Out       | 31 Midindual 1   | bod 3351  | 47521        | July 29                     |                                | 3381    | 17023  |          |
|               | · Accounts Pay all                       |                   | De 31 Sudin    | tuate deal           | 3121 159                        | 45            | Allower Pa   | 3361      | 46532        | Oct 31                      |                                | 3431    | المراجع والجار   |          |
| Aug           | 31 Sudir de les des                      | 3011 5143.30      | 19.6 . Accou   | uto Pazalbe .        | . / //2                         | o aug         | Accounts Paya  |           |              |                             | u auranale be                  | 2 344 V | 150  | -        |
|               | 31 Superdudes der                        | 331 11500         |                |                      | 3141 10                         |               | · Ludin du als   | les 3381  | 48309        | Du 31                       | and a second                   | 3441    | ر مرمور  |          |
| 141           | . Accounts Payable                       |                   | Fly 78         | /                    | 1 1 1/2/197                     |               | .9   | 3391      | 7378658      | Ary 31<br>Jun 31<br>July 28 |                                | 3501    | 13386-   |          |
| " Jeff        | 3. Indunance der                         | 3041 6381         | Profit         | r li rest<br>rt aust | ع م<br>م در ۱۸ راس دو<br>م 48 و | 5 L           | 4  | /         | 7- 4.98.6.6. | 1.0                         | Palse                          | 3581    | 321  |          |
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| act           | . Au oute Payabl!                        | 3071 812226       |                | /                    |                                 | 4             |  | 3431      | HHAAS        |                             |                                | /:      |  |          |
|               | Section 1                                | 49922             |                | - / -                |                                 | no            | 3. Lu dinduals.  |           | 431567       | -                           |                                | /       | 11   |          |
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|               | + + + +                                  | 1 37364           |                | / : 1                |                                 | 180           | Ace muts Pro   | ally . 1  | 1300160      |                             |                                |         |  |          |
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| gru           | " Accounte Payalli<br>31 Notes Richards  | 314 829741        |                | / !                  |                                 |               | A  | 3501      | 13298        |                             |                                |         |  |          |
|               | " Individuals bers                       | 420.65            | 1 1 1          |                      |                                 | Julia         | " Ace ounte Paya<br>28 fu aux auxes !  | HU 3551   | 1033/11      |                             | . /                            |         | The state of the s |          |
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| Jely          | 18 Accounts Payable                      | 3221 32216        | /              |                      |                                 |               | * *  | 3/01      | 44882        | //                          |                                |         |  |          |
|               | . Silm Plant                             | 5092              |                |                      |                                 |               | <u>*</u>   |           | 49183        |                             |                                | 100     | 200010   |          |
| Mar           | 1 To Balance                             | 12122629          | 71.            |                      | 12/2262                         | Ha            | 31 Lileres   |           |              |                             | ecoudo Payabl                  | 1 3641  | 61421  |          |
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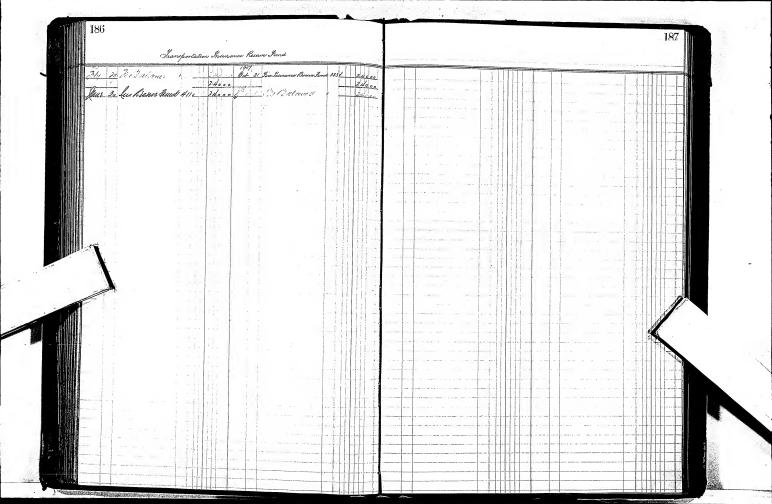
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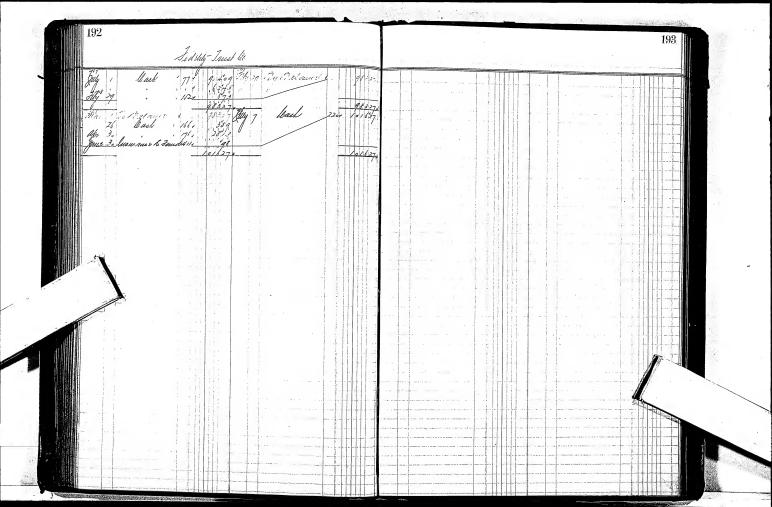
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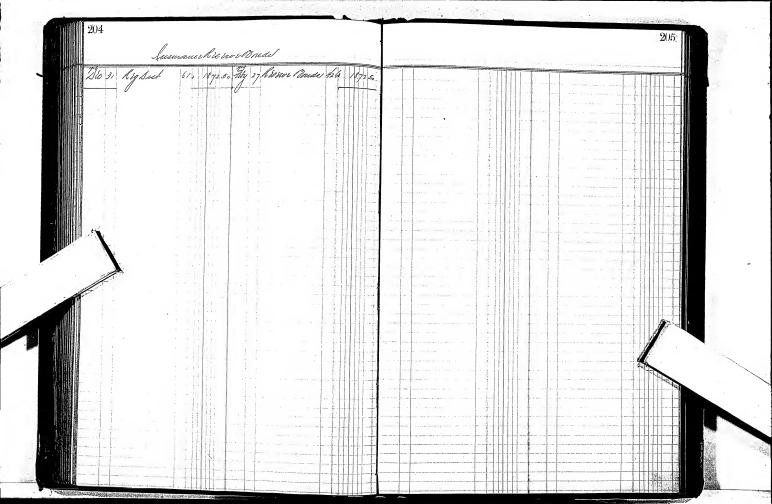


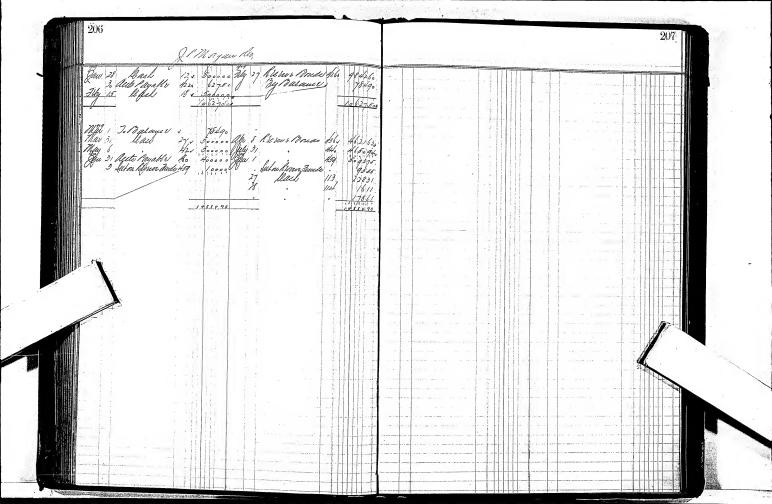
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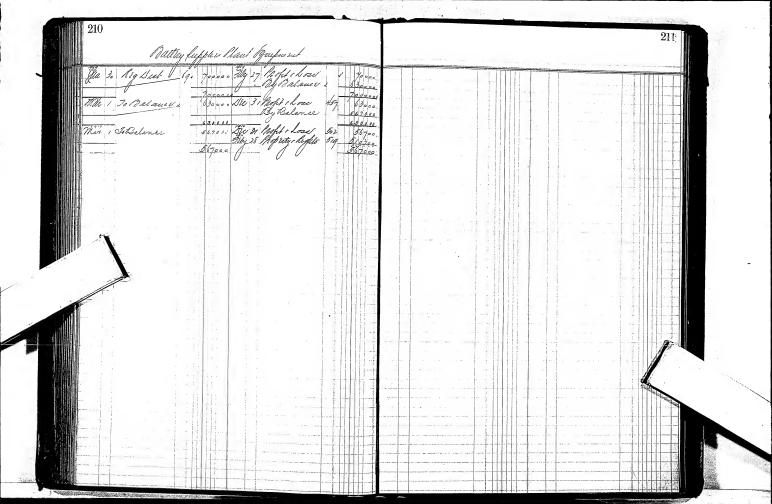
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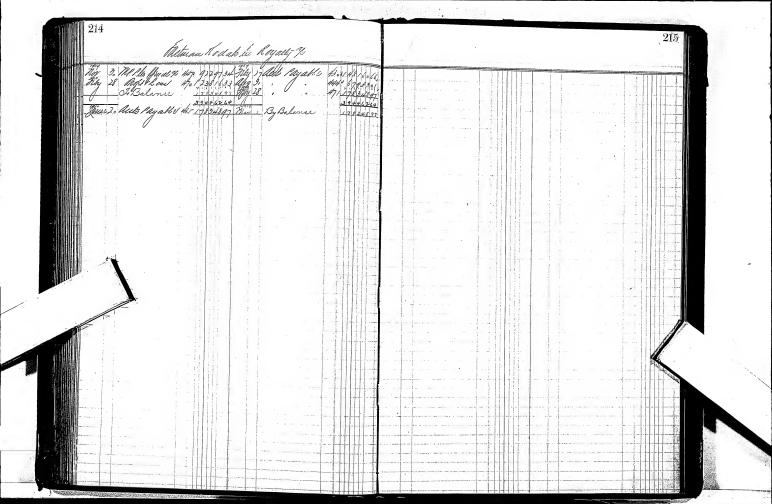




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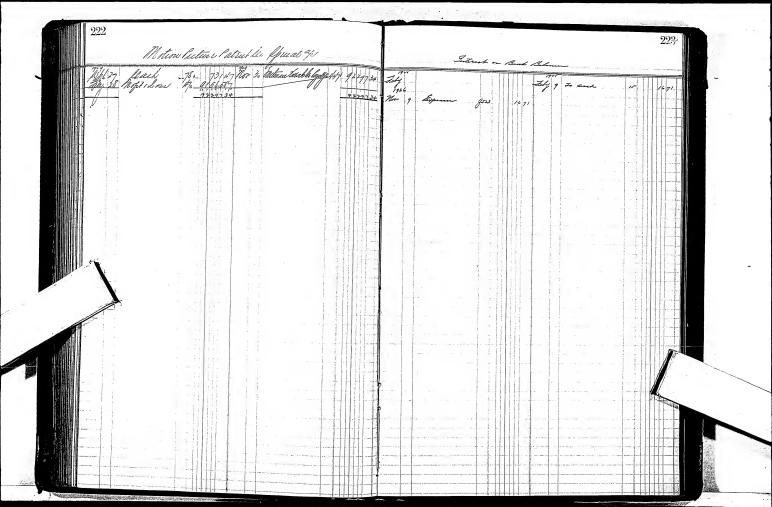
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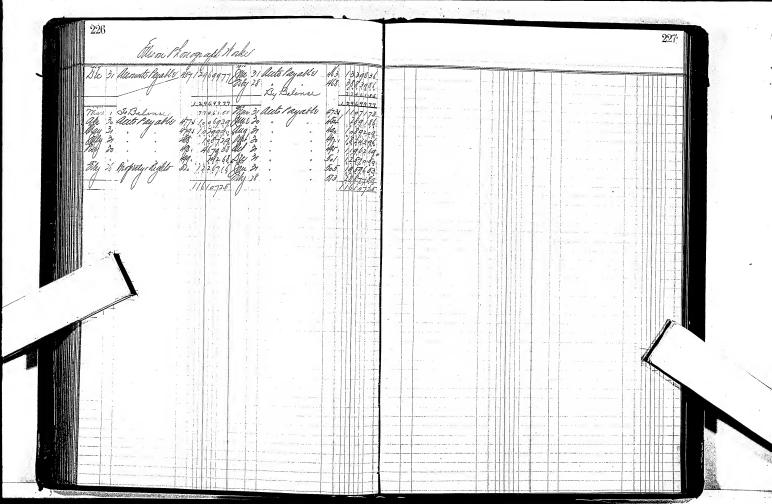
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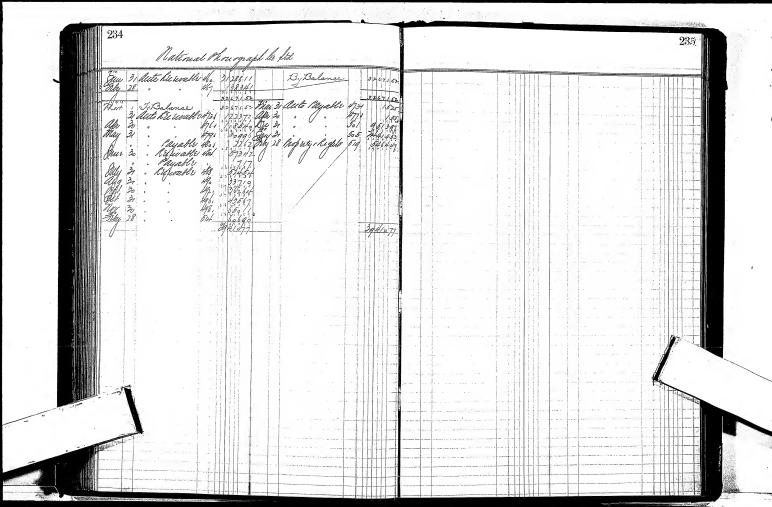
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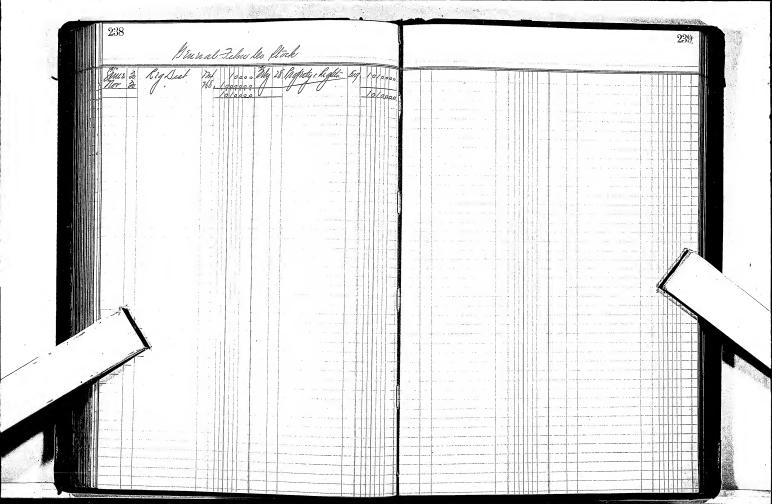
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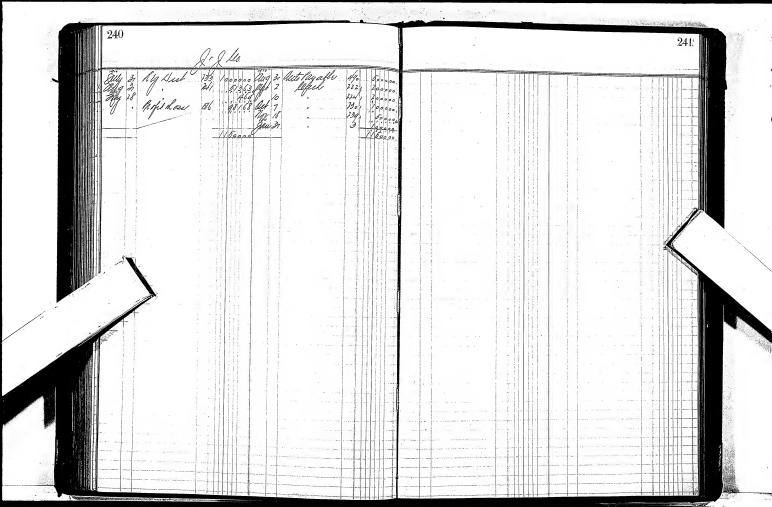
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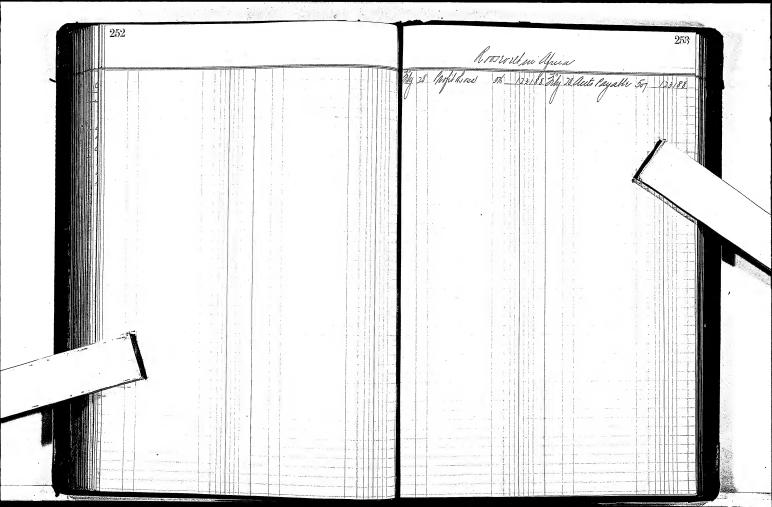
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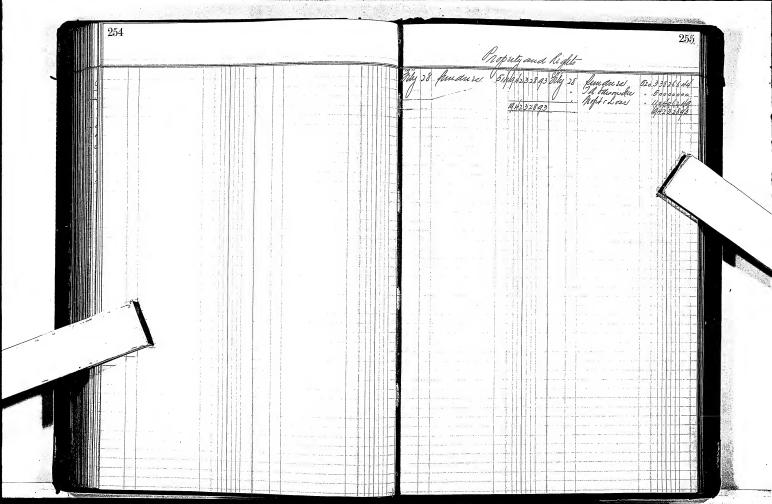


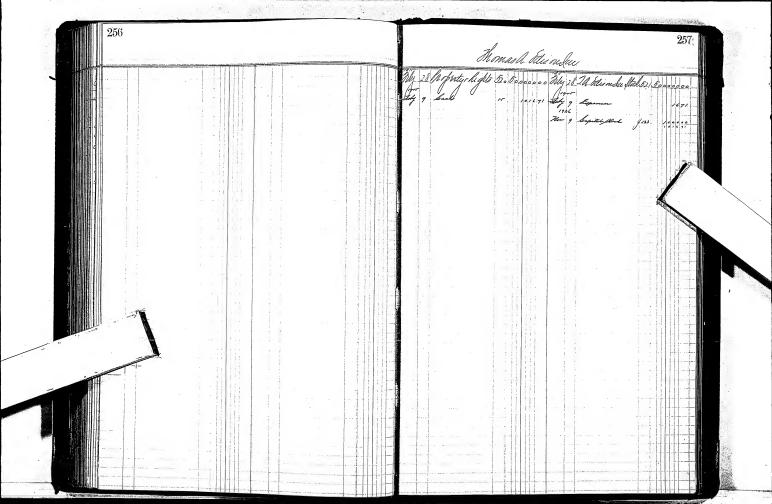


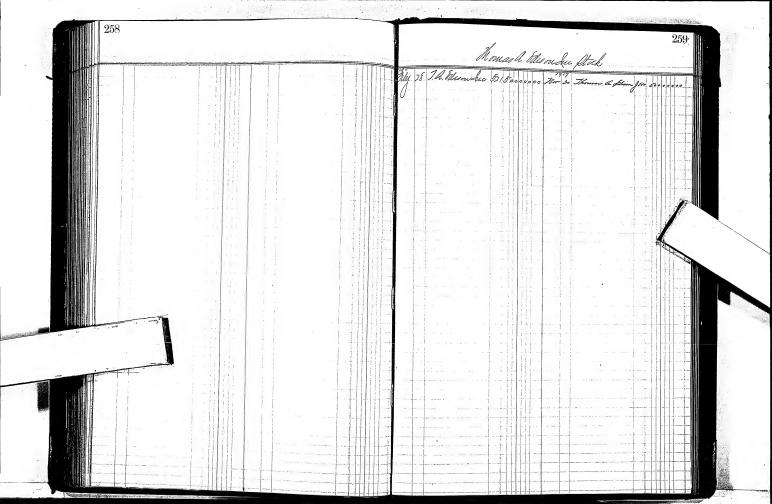
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